АКЦИОНАРСКО ДРУШТВО АЕРОДРОМ "НИКОЛА ТЕСЛА" ВЕОГРАД ВР. (1-3627/248 15-05-2018 20 \_\_\_\_\_ год.

#### JOINT-STOCK COMPANY BELGRADE NIKOLA TESLA AIRPORT



In accordance with Article 53 of the Capital Market Act (Official Gazette of RS No. 31/2011, 112/2015 and 108/2016) and in accordance with the Regulations on the content, form and manner of publication of annual, semi-annual and quarterly reports of public companies ("Official Gazette of RS No.14/2012, 5/2015 and 24/2017), Joint Stock Company Belgrade Nikola Tesla Airport announces:

# REPORT FOR THE FIRST QUARTER OF 2018 CONTAINING ALSO DATA

FOR THE PERIOD I-III 2018



#### Content

- 1. Financial statements for I-III 2018
  - INCOME SHEET for the period I-III 2018;
  - BALANCE SHEET on 31 March 2018;
  - REPORT ON OTHER RESULTS for the period I-III 2018;
  - STATEMENT ON CHANGES IN CAPITAL for the period I-III 2018;
  - CASH FLOW STATEMENT for the period I-III 2018; and
  - NOTES TO THE FINANCIAL STATEMENTS with 31 March 2018.
- 2. Report on company operations for the period I-III 2018.
- 3. Statement

- 1. INCOME SHEET for the period I-III 2018
- 2. BALANCE SHEET on March 31, 2018
- 3. REPORT ON OTHER RESULTS for the period I-III 2018
- 4. STATEMENT ON CHANGES IN CAPITAL for the period I-III 2018
- 5. REPORT ON CASH FLOW for the period I-III 2018
- 6. NOTES TO THE FINANCIAL STATEMENTS March 31, 2018

## **INCOME SHEET**

in the period from January 1 to March 31, 2018

## INCOME SHEET

for the period from 01/01/2018 until 31/03/2018

| Group of                    |  |      |          | Amount       |               |  |
|-----------------------------|--|------|----------|--------------|---------------|--|
| accounts -                  | POSITION   | ADP  | Note No. | Current year | Previous year |  |
| 1                           | 2  | 3    | 4        | 5            | 6             |  |
|                             | REVENUES OF REGULAR BUSINESS   |      |          |              |               |  |
| 60 to 65, except<br>62 & 63 | A. OPERATING REVENUES (1002 + 1009 + 1016 + 1017)  | 1001 |          | 2,073,979    | 1,959,085     |  |
| 60                          | I REVENUES FROM SALE OF GOODS (1003 + 1004 + 1005 + 1006 + 1007 + 1008)                          | 1002 | 5        | 444          | 306           |  |
| 600                         | Revenues from sale of goods to parent companies and subsidiaries in domestic market              | 1003 |          |              |               |  |
| 601                         | 2. Revenues from sale of goods to parent companies and subsidiaries in foreign markets           | 1004 |          |              |               |  |
| 602                         | 3. Revenues from sale of goods to other related parties in domestic market                       | 1005 |          |              |               |  |
| 603                         | 4. Revenues from sale of goods to other related parties in foreign markets                       | 1006 |          |              |               |  |
| 604                         | 5. Revenues from sale of goods in domestic market  | 1007 | 5        | 444          | 306           |  |
| 605                         | 6. Revenues from sale of goods in foreign markets  | 1008 | 5        | 0            | 0             |  |
| 61                          | II REVENUES FROM SALE OF PRODUCTS AND SERVICES (1010 + 1011 + 1012 + 1013 + 1014 + 1015)         | 1009 | 6;7; 8;  | 1,877,064    | 1,760,309     |  |
| 610                         | Revenues from sale of products and services to parent com.and subsidiaries in domestic market    | 1010 |          |              |               |  |
| 611                         | 2. Revenues from sale of products and services to parent com.and subsidiaries in foreign markets | 1011 |          |              |               |  |
| 612                         | 3. Revenues from sale of products and services to other related parties in domestic market       | 1012 |          |              |               |  |
| 613                         | 4. Revenues from sale of products and services to other related parties in foreign markets       | 1013 |          |              |               |  |
| 614                         | 5. Revenues from sale of products and services to other related parties in domestic market       | 1014 | 6        | 721,984      | 755,417       |  |
| 615                         | 6. Revenues from sale of products and services in foreign markets                                | 1015 | 7        | 1,155,080    | 1,004,892     |  |
| 64                          | III REVENUES FROM PREMIUMS, SUBSIDIES, GRANTS, DONATIONS ETC.                                    | 1016 |          | 0            | 0             |  |
| 65                          | IV OTHER OPERATING REVENUES  | 1017 | 9        | 196,471      | 198,470       |  |

# INCOME SHEET (continued) in the period from January 1 to March 31, 2018

#### INCOME SHEET

for the period from 01/01/2018 until 31/03/2018

- in thousand RSD -

| Group of   |                              |     |          | Am           | nount         |
|------------|------------------------------|-----|----------|--------------|---------------|
| accounts - | POSITION                     | ADP | Note No. | Current year | Previous year |
| 1          | 2                            | 3   | 4        | 5            | 6             |
|            | REVENUES OF REGULAR BUSINESS |     |          |              |               |

| 50 to 55, except<br>62 & 63 | B. OPERATING EXPENDITURES<br>(1019 - 1020 - 1021 + 1022 + 1023 + 1024 + 1025 +<br>1026 + 1027 + 1028+ 1029) ≥ 0 | 1018 |    | 1,522,793 | 1,371,155 |
|-----------------------------|---|------|----|-----------|-----------|
| 50                          | I. PURCHASE VALUE OF SOLD GOODS   | 1019 | 10 | 278       | 207       |
| 62                          | II. revenues from activation of use of own products and goods   | 1020 |    |           |           |
| 630                         | III. INCREASE OF STOCK VALUE OF UNFINISHED AND FINISHED PRODUCTS AND UNFINISHED SERVICES                        | 1021 |    |           |           |
| 631                         | IV. DECREASE OF STOCK VALUE OF UNFINISHED AND FINISHED PRODUCTS AND UNFINISHED SERVICES                         | 1022 |    |           |           |
| 51 except 513               | V. COSTS OF MATERIALS   | 1023 | 11 | 75,527    | 73,782    |
| 513                         | VI. COSTS OF FUEL AND ENERGY  | 1024 | 12 | 81,441    | 83,353    |
| 52                          | VII. COSTS OF SALARIES, SALARY COMPENSATIONS AND OTHER PERSONAL EXPENSES  | 1025 | 13 | 896,805   | 760,656   |
| 53                          | VIII. COSTS OF PRODUCTION SERVICES  | 1026 | 14 | 101,657   | 105,968   |
| 540                         | IX. AMORTISATION COSTS  | 1027 | 15 | 258,762   | 234,986   |
| 541 to 549                  | X. COSTS OF LONG-TERM RESERVING   | 1028 |    | 0         | 0         |
| 55                          | XI. INTANGIBLE COSTS  | 1029 | 16 | 108,323   | 112,203   |
|                             | V. OPERATING PROFIT (1001 - 1018) ≥ 0   | 1030 |    | 551,186   | 587,930   |
|                             | G. OPERATING LOSS (1018 – 1001) ≥ 0   | 1031 |    |           |           |
| 66                          | D. FINANCIAL REVENUES (1033 + 1038 + 1039)  | 1032 |    | 22,857    | 37,961    |
| 66 except 662,<br>663 & 664 | I. FINANCIAL REVENUES FROM RELATED PARTIES AND OTHER FINANCIAL REVENUES (1034 + 1035 + 1036 + 1037)             | 1033 |    | 0         | 0         |
| 660                         | Financial revenues from parent company and subsidiaries   | 1034 |    |           |           |
| 661                         | 2. Financial revenues from other related parties  | 1035 |    |           |           |
| 665                         | 3. Revenues from participation in profit of associated legal entities and joint ventures                        | 1036 |    |           |           |
| 669                         | 4. Other financial revenues   | 1037 |    |           |           |
| 662                         | II. INTEREST REVENUE (FROM THIRD PARTIES)   | 1038 | 17 | 18,214    | 21,734    |

# FINANCIALSTATEMENTS March 31, 2018 **INCOME SHEET (continued)**

# in the period from January 1 to March 31, 2018

#### INCOME SHEET

for the period from 01/01/2018 until 31/03/2018

| Group of                     |  |      |          | Ame          | ount          |
|------------------------------|--|------|----------|--------------|---------------|
| accounts -                   | POSITION   | ADP  | Note No. | Current year | Previous year |
| 1                            | _ 2  | 3    | 4        | 5            | 6             |
| 663 and 664                  | III. FOREIGN EXCHANGE GAINS AND POS.EFFECTS OF CURRENCY CLAUSE (TOWARD THIRD PARTIES)                          | 1039 | 18       | 4,643        | 16,227        |
| 56                           | Đ. FINANCIAL EXPENDITURES (1041 + 1046 + 1047)   | 1040 |          | 30,707       | 19,045        |
| 56 except 562,<br>563 & 564  | I. FINANCIAL EXPENDITURES FROM RELATED PARTIES RELATION AND OTHER FIN.EXPENDITURES (1042 + 1043 + 1044 + 1045) | 1041 |          | 0            | 0             |
| 560                          | Financial expenditures from relation with parent companies and subsidiaries                                    | 1042 |          |              |               |
| 561                          | 2. Financial expenditures from relation with other related parties   | 1043 |          |              |               |
| 565                          | 3. Expenditures from participation in the loss of associated legal entities and joint ventures                 | 1044 |          |              |               |
| 566 and 569                  | 4. Other financial expenditures  | 1045 |          |              |               |
| 562                          | II. INTEREST EXPENDITURES (TOWARD THIRD PERSONS)   | 1046 | 19       | 9,576        | 8,865         |
| 563 and 564                  | III. FOREIGN EXCHANGE LOSSES AND NEG.EFFECTS OF CURRENCY CLAUSE (TOWARD THIRD PARTIES)                         | 1047 | 20       | 21,131       | 10,180        |
|                              | E. PROFIT FROM FINANCING(1032 – 1040)  | 1048 |          |              | 18,916        |
|                              | Ž. LOSS FROM FINANCING(1040 – 1032)  | 1049 |          | 7,850        | 0             |
| 683 and 685                  | Z. REVENUES FROM VALUATION ADJUSTMENTS OF<br>OTHER ASSETS CARRIED AT FAIR VALUE THROUGH<br>INCOME SHEET        | 1050 | 21       | 74           | 95            |
| 583 and 585                  | I. EXPENDITURES FROM VALUATION ADJUSTMENTS OF OTHER ASSETS CARRIED AT FAIR VALUE THROUGH INCOME SHEET          | 1051 | 22       | 0            | 25,158        |
| 67 & 68, except<br>683 & 685 | J. OTHER REVENUES  | 1052 | 23       | 5,932        | 4,874         |
| 57 & 58, except<br>583 & 585 | K. OTHER EXPENDITURES  | 1053 | 24       | 14,065       | 6,493         |
|                              | L. OPERATING PROFIT BEFORE TAX<br>(1030 – 1031 + 1048 – 1049 + 1050 – 1051 + 1052 –<br>1053)                   | 1054 |          | 535,277      | 580,164       |

# INCOME SHEET (continued) in the period from January 1 to March 31, 2018

## INCOME SHEET

for the period from 01/01/2018 until 31/03/2018

- in thousand RSD -

| Group of   |          |     |          | Am           | ount          |
|------------|----------|-----|----------|--------------|---------------|
| accounts - | POSITION | ADP | Note No. | Current year | Previous year |
| 1          | 2        | 3   | 4        | 5            | 6             |

|          | U. OPERATING LOSS BEFORE TAX<br>(1031 – 1030 + 1049 – 1048 + 1051 – 1050 + 1053 –<br>1052)  | 1055 |     |           |           |
|----------|---|------|-----|-----------|-----------|
| 69-59    | M. NET INCOME FROM DISCONTINUED OPERATIONS,<br>THE EFFECT OF CHANGES IN ACCOUNTING POLICIES<br>AND CORRECTIONS FROM PREVIOUS PERIOD | 1056 |     |           |           |
| 59-69    | N. NET LOSS FROM DISCONTINUED OPERATIONS,<br>EXPENSES CHANGE IN ACCOUNTING POLICIES AND<br>CORRECTIONS FROM PREVIOUS PERIOD         | 1057 | 25  | 9,831     | 92        |
|          | NJ. PROFIT BEFORE TAX (1054 – 1055 + 1056 – 1057)   | 1058 | 26; | 525,446   | 580,072   |
|          | O. LOSS BEFORE TAX (1055 – 1054 + 1057 – 1056)  | 1059 |     |           |           |
|          | p. PROFIT TAX   |      |     |           |           |
| 721      | I. INCOME TAX EXPENDITURE   | 1060 | 26; | 80,645    | 72,505    |
| part 722 | II. DEFERRED TAX EXPENDITURE  | 1061 | 27; | 421       |           |
| part 722 | III. DEFERRED INCOME TAX  | 1062 | 27; |           | 2,671     |
| 723      | R. EARNINGS PAID BY EMPLOYER  | 1063 |     |           |           |
|          | S. NET PROFIT   | 4054 | 20  | 444 200   | 540 220   |
|          | (1058 - 1059 - 1060 - 1061 + 1062)  | 1064 | 28  | 444,380   | 510,238   |
|          | T. NET LOSS (1059 – 1058 + 1060 + 1061 – 1062)  | 1065 |     |           | v         |
|          | I NET INCOME OF MINORITY SHAREHOLDERS   | 1066 |     |           |           |
|          | II NET INCOME OF THE MAJORITY OWNER   | 1067 |     |           |           |
|          | III PROFIT PER SHARE  |      |     |           |           |
|          | 1. Basic earning per share  | 1068 | 28  |           |           |
|          | 2. Reduced (diluted) earning per share  | 1069 |     |           |           |
| 6        | TOTAL REVENUES  |      |     | 2,102,899 | 2,002,015 |
| 5        | TOTAL EXPENDITURES  |      |     | 1,577,453 | 1,421,943 |

## BALANCE SHEET On March 31, 2018

#### BALANCE SHEET

on 31/03 2018

|                                  |   |          |          |                            | - in       | thousand RSD -                |
|----------------------------------|---|----------|----------|----------------------------|------------|-------------------------------|
| Group of                         |   |          |          |                            | Amount     |                               |
| accounts -                       | POSITION  | ADP      | Note No. | Current year<br>31/03/2018 |            | Initial balance<br>01/01/2017 |
| 1                                | 2   | 3        | 4        | 5                          | 6          | 7                             |
| BEN SEE                          | ASSETS  | 45783    |          |                            |            |                               |
| 0                                | A. NON-PAID UP SUBSCRIBED CAPITAL   | 1        |          |                            |            |                               |
|                                  | B. FIXED ASSETS (0003 + 0010 + 0019 + 0024 + 0034)  | 2        |          | 25,606,518                 | 25,480,013 | О                             |
| 1                                | I. INTANGIBLE ASSETS (0004 + 0005 + 0006 + 0008 + 0009)   | 3        | 29       | 200,015                    | 173,389    | o                             |
| 010 & part 019                   | 1. Investment in development  | 4        | 23       |                            |            |                               |
| 011, 012<br>& part 019           | 2. Concessions, patents, licences, trade marks, software and other rights                         | 5        | 29       | 132,589                    | 105,963    |                               |
| 013 & part 019                   | 3 Goodwill  | 6        |          |                            |            |                               |
| 25                               | 4. Other intangible assets  | 7        |          |                            |            |                               |
|                                  | 5. Intangible assets in progress  | 8        |          | 59,941                     | 59,941     |                               |
|                                  | 6. Advances for intangible assets   | 9        |          | 7,485                      | 7,485      |                               |
| ,_0 & part 019                   | II. REAL ESTATES, PLANTS AND EQUIPMENT  | <u> </u> |          | 7,703                      | 7,403      |                               |
| 2                                | (0011 + 0012 + 0013 + 0014 + 0015 + 0016 + 0017 + 0018)   | 10       | 29       | 25,229,139                 | 25,128,977 | 0                             |
| 020, 021 & part<br>029           | 1. Land   | 11       | 29       | 9,616,809                  | 9,437,117  |                               |
| 022 & part 029                   | 2. Buildings  | 12       | 29       | 10,092,532                 | 10,177,454 |                               |
| 023 & part 029                   | 3. Plant and equipment  | 13       | 29       | 5,123,935                  | 5,119,779  |                               |
| 024 & part 029                   | Investment property   | 14       | 29       | 29,516                     | 29,516     |                               |
| 025 & part 029                   | 5. Other property, plants and equipment   | 15       | 29       | 3,619                      | 3,619      |                               |
| 026 & part 029                   | 6. Property, plants, equipment in progress  | 16       | 29       | 350,729                    | 349,493    |                               |
| 027 & part 029                   | 7. Investments in some.else's property, plant and equipment                                       | 17       |          |                            |            |                               |
| 028 & part 029                   | 8. Advances for property, plants and equipment  | 18       | 29       | 11,999                     | 11,999     |                               |
| 3                                | III. BIOLOGICAL RESOURCES (0020 + 0021 + 0022 + 0023)   | 19       |          | 123                        | 123        | 0                             |
| 030, 031 & part<br>039           | 1. Forests and perennial plants   | 20       |          |                            |            |                               |
| 032 & part 039                   | 2. Livestock unit   | 21       | 29       | 123                        | 123        |                               |
| 037 & part 039                   | 3. Biological resources in progress   | 22       |          |                            |            |                               |
| 038 & part 039                   | 4. Advances for biological resources  | 23       |          |                            | No.        |                               |
| 04. except 047                   | IV. LONG-TERM FINANCIAL INVESMENTS (0025 + 0026 + 0027 + 0028 + 0029 + 0030 + 0031 + 0032 + 0033) | 24       |          | 135,978                    | 136,261    | o                             |
| 040 & part 049                   | 1. Shares in subsidiaries   | 25       |          |                            |            |                               |
| 041 & part 049                   | 2. Shares in associated companies and joint ventures  | 26       |          |                            |            |                               |
| 042 & part 049                   | 3. Shares in other legal entities and other securities available for sale                         | 27       | 30       | 1                          | 1          |                               |
| part 043, part<br>044 & part 049 | 4. Long-term investments to parent companies and subsidiaries                                     | 28       |          |                            |            |                               |
| part 043, part<br>044 & part 049 | 5. Long-term investments to other related parties   | 29       |          |                            |            |                               |
| part 045 &<br>part 049           | 6. Long-term investments in the country   | 30       |          |                            |            |                               |
| part 045 &<br>part 049           | 7. Long-term investments abroad   | 31       |          |                            |            |                               |
| 046 & part 049                   | 8. Securities hold to maturity  | 32       |          |                            |            |                               |
| 048 & part 049                   | 9. Other long-term financial investments  | 33       | 31       | 135,977                    | 136,260    |                               |
|                                  |   |          |          |                            |            |                               |

# BALANCE SHEET (continued) On March 31, 2018

on 31/03 2018

|                        |  | 2020 |          | Amount     |                             |                               |  |  |
|------------------------|--|------|----------|------------|-----------------------------|-------------------------------|--|--|
| Group of               |  |      |          |            | Previo                      | us year                       |  |  |
| accounts -             | POSITION   | ADP  | Note No. | 31/03/2018 | Final balance<br>31/12/2017 | Initial balance<br>01/01/2017 |  |  |
| 1                      | 2<br>ASSETS  | 3    | 4        | 5          | 6                           | 7                             |  |  |
| 5                      | V. LONG-TERM RECEIVABLES (0035 + 0036 + 0037 + 0038 + 0039 + 0040 + 0041)                            | 34   |          | 41,263     | 41,263                      |                               |  |  |
| 050 & part 059         | Receivables from parent company and subsidiaries   | 35   |          |            |                             |                               |  |  |
| 051 & part 059         | 2. Receivables from other related parties  | 36   |          |            |                             |                               |  |  |
| 052 & part 059         | 3. Receivables from sale on trade credit   | 37   |          |            |                             |                               |  |  |
|                        | 4. Receivables from sale per contracts on financial leasing  | 38   |          |            |                             |                               |  |  |
|                        | 5. Receivables based on guarantees   | 39   |          |            |                             |                               |  |  |
|                        | 6. Disputed and doubtful receivables   | 40   |          |            |                             |                               |  |  |
|                        | 7. Other long-term receivables   | 41   | 31       | 41,263     | 41,263                      |                               |  |  |
| 288                    | V. DEFERRED TAX ASSETS   | 42   |          | ,          |                             |                               |  |  |
|                        | G. TURNOVER ASSETS   | 1835 |          |            |                             |                               |  |  |
|                        | (0044 + 0051 + 0059 + 0060 + 0061 + 0062 + 0068 + 0069 + 0070)                                       | 43   |          | 6,644,588  | 6,566,562                   | (                             |  |  |
| Class 1                | I STOCKS (0045 + 0046 + 0047 + 0048 + 0049 + 0050)   | 44   |          | 106,760    | 133,226                     |                               |  |  |
| 10                     | 1. Material, spare parts, tools and small inventory  | 45   | 32       | 72,147     | 93,771                      |                               |  |  |
| 11                     | 2. Unfinished production and unfinished services   | 46   |          |            |                             |                               |  |  |
| 12                     | 3. Ready products  | 47   |          |            |                             |                               |  |  |
| 13                     | 4. Goods   | 48   | 33       | 4,888      | 4,863                       |                               |  |  |
| 14                     | 5. Non-current assets intended for sale  | 49   |          |            |                             |                               |  |  |
| 15                     | 6. Advances paid for stock and services  | 50   | 34       | 29,725     | 34,592                      |                               |  |  |
| 20                     | II RECEIVABLES FROM SALE   |      |          | 4 445 450  | 4 440 504                   |                               |  |  |
| 20                     | (0052 + 0053 + 0054 + 0055 + 0056 + 0057 + 0058)   | 51   |          | 1,116,169  | 1,118,684                   | 0                             |  |  |
| 200 & part 209         | 1. Buyers in the country - parent companies and subsidiaries   | 52   |          |            |                             |                               |  |  |
| 201 & part 209         | 2. Buyers abroad - parent companies and subsidiaries   | 53   |          |            |                             |                               |  |  |
| 202 & part 209         | 3. Buyers in the country - other related parties   | 54   |          |            |                             |                               |  |  |
| 203 & part 209         | 4. Buyers abroad - other related parties   | 55   |          |            |                             |                               |  |  |
| 204 & part 209         | 5. Buyers in the country   | 56   | 35       | 426,291    | 426,265                     |                               |  |  |
| 205 & part 209         | 6. Buyers abroad   | 57   | 36       | 689,878    | 692,419                     |                               |  |  |
| 206 & part 209         | 7. Other receivables from sale   | 58   |          |            |                             |                               |  |  |
| 21                     | III RECEIVABLES FROM SPECIFIC OPERATIONS   | 59   |          |            |                             |                               |  |  |
| 22                     | IV OTHER RECEIVABLES   | 60   | 37       | 141,302    | 81,537                      |                               |  |  |
| 236                    | V FINANCIAL ASSETS AT FAIR VALUE THROUGH INCOME SHEET  | 61   |          |            |                             |                               |  |  |
| 23 except 236<br>& 237 | VI SHORT-TERM FINANCIAL INVESTMENTS  | 62   |          | 3,544,923  | 2,760,377                   | 0                             |  |  |
| 230 & part 239         | (0063 + 0064 + 0065 + 0066 + 0067)  1. Short-term loans and invest parent companies and subsidiaries | 63   |          |            |                             |                               |  |  |
| 231 & part 239         | 2. Short-term loans and invest other related parties   | 64   |          |            |                             |                               |  |  |
| 232 & nart 230         | 3. Short-term credits and loans in the country   | 65   | 38       | 53,576     | 80,386                      |                               |  |  |
|                        | 4. Short-term credits and loans abroad   | 66   | 55       | 33,370     | 50,580                      |                               |  |  |
| 234, 235, 238 &        | 5. Other short-term financial investments  | 67   | 39       | 3,491,347  | 2,679,991                   |                               |  |  |
| puit 200               |  |      | 44       | 1 000 000  | 2 205 052                   |                               |  |  |
| 24                     | VII CASH AND CASH EQUIVALENTS  | 68   | 41       | 1,686,937  | 2,386,010                   |                               |  |  |
| 27                     | VIII VALUE ADDED TAX   | 69   | 42       | 40.00      | 0                           | 0                             |  |  |
| zs except 288          | IX PREPAYMENTS AND ACCRUED INCOME  | 70   | 42       | 48,497     | 86,728                      |                               |  |  |
|                        | D. TOTAL ASSETS = BUSINESS ASSETS (0001 + 0002 + 0042 + 0043)  | 71   |          | 32,251,106 | 32,046,575                  | 0                             |  |  |
| 88                     | Ð. OFF-BALANCE SHEET ASSETS  | 72   | 62       | 633,551    | 668,417                     |                               |  |  |

# BALANCE SHEET (continued) On March 31, 2018

#### BALANCE SHEET on 31/03 2018

|                     |          | 500000 | a de la composición dela composición de la composición dela composición de la compos |                            | Amount                      | n thousand RSD                |
|---------------------|----------|--------|--|----------------------------|-----------------------------|-------------------------------|
| roup of<br>counts - | POSITION | ADP    | Note No  | Current year<br>31/03/2018 | Previo                      | us year                       |
| ccount              | POSITION | AUT    | Note No.   |                            | Final balance<br>31/12/2017 | Initial balance<br>01/01/2017 |
| 1                   | 2        | 3      | 4  | 5                          | 6                           | 7                             |

|                   | LIABILITIES  |            |          |            |            |   |
|-------------------|--|------------|----------|------------|------------|---|
|                   | A. CAPITAL (0402 + 0411 - 0412 + 0413 + 0414 + 0415 - 0416 + 0417 + 0420 - 0421) ≥ 0 = (0071 - 0424 - 0441 - 0442) | 401        | 43       | 30,152,471 | 29,708,442 | 0 |
| 30                | I CORE CAPITAL   | 402        |          | 20,573,610 | 20,573,610 |   |
|                   | (0403 + 0404 + 0405 + 0406 + 0407 + 0408 + 0409 + 0410)  |            |          |            |            |   |
| 300               | 1. Share capital   | 403        | 44       | 20,573,610 | 20,573,610 |   |
| 301               | 2. Shares of limited liability companies   | 404        |          |            |            |   |
| 302               | 3. Stakes  | 405<br>406 |          |            |            |   |
| 303               | 4. State capital   |            |          |            |            |   |
| 304               | 5. Social capital  | 407        |          |            |            |   |
| 305               | 6. Cooperative capital   | 408        |          |            |            |   |
| 306               | 7. Share issue premium   | 409        |          |            |            |   |
| 309               | 8. Other core capital  | 410<br>411 |          |            |            |   |
| 31<br>047 and 237 | II NON-PAID UP SUSCRIBED CAPITAL III REPURCHASED OWN SHARES  | 411        |          |            |            |   |
| 32                | IV RESERVES  | 413        | 45       | 5,254,126  | 5,254,126  |   |
| 330               | V. REVALUATION RESERVES BASED ON THE REVALUATION OF INTANGIBLE PROPERTY, PLANT AND EQUIPMENT                       | 414        | 45       | 595,589    | 596,114    |   |
| 33 except 330     | VI. NON-REALISED INCOMES FROM SECURITIES AND OTHER   | 415        | 45       | 17,482     | 17,482     |   |
| 33 except 330     | VII. NON-REALISED LOSSES FROM SECURITIES AND OTHER   | 416        |          |            |            |   |
| 34                | VIII NON-DISTRIBUTED PROFIT (0418 + 0419)  | 417        | 46       | 3,711,664  | 3,267,110  | 0 |
| 340               | 1. Non-distributed profit of previous years  | 418        | 46       | 3,267,110  | 1,436      |   |
| 341               | 2. Non-distributed profit of the current year  | 419        | 46       | 444,554    | 3,265,674  |   |
|                   | IX. SHARE WITHOUT RIGHT OF CONTROL   | 420        |          |            |            |   |
| 35                | X. LOSS (0422 + 0423)  | 421        |          | 0          | 0          | 0 |
| 350               | 1. Loss of previous years  | 422        |          |            |            |   |
| 351               | 2. Loss of the current year  | 423        |          |            |            |   |
|                   | B. LONG -TERM RESERVES AND LIABILITIES (0425 + 0432)   | 424        |          | 798,265    | 802,690    | 0 |
| 40                | I LONG -TERM RESERVES<br>(0426 + 0427 + 0428 + 0429 + 0430 + 0431)   | 425        | 47;48    | 223,953    | 227,955    | 0 |
| 400               | Reserves for cost within guarantee period  | 426        |          |            |            |   |
| 401               | Reserves for restoration of natural resources  | 427        |          |            |            |   |
| 403               | 3. Reserves for restructuring costs  | 428        |          |            |            |   |
| 404               | 4. Provisions for retirement and other employee benefits   | 429        | 47;48;49 | 129,877    | 131,379    |   |
| 405               | 5. Reserves for litigations  | 430        | 47;48;49 | 94,076     | 96,576     |   |
| 402 and 409       | 6. Other long-term reserves  | 431        |          |            |            |   |
|                   | II LONG-TERM LIABILITIES   |            |          |            |            |   |
| 41                | (0433 + 0434 + 0435 + 0436 + 0437 + 0438 + 0439 + 0440)  | 432        |          | 574,312    | 574,735    | 0 |
| 410               | 1. Liabilities that may be converted into capital  | 433        |          |            |            |   |
| 411               | Liabilities toward parent companies and subsidiaries   | 434        |          |            |            |   |
| 412               | 3. Liabilities toward other related parties  | 435        |          |            |            |   |

# BALANCE SHEET (continued) On March 31, 2018

#### BALANCE SHEET

on 31/03 2018

|                          |  |       |          |            | Amount                      |                               |
|--------------------------|--|-------|----------|------------|-----------------------------|-------------------------------|
| Group of                 |  |       |          |            | Previo                      | us year                       |
| accounts -               | POSITION   | ADP   | Note No. | 31/03/2018 | Final balance<br>31/12/2017 | Initial balance<br>01/01/2017 |
| 1                        | 2  | 3     | 4        | 5          | 6                           | 7                             |
|                          | LIABILITIES  |       |          |            |                             |                               |
|                          | ПАСИВА   | Yes a |          |            |                             |                               |
| 413                      | 4. Liabilities from securities for a period longer than one year   | 436   |          |            |                             |                               |
| 414                      | 5. Long-term credits and loans in the country  | 437   |          |            |                             |                               |
| 415                      | 6. Long-term credits and loans abroad  | 438   | 50;51    | 574,312    | 574,735                     |                               |
| 416                      | 7. Liabilities based on financial leasing  | 439   |          |            |                             |                               |
| 419                      | 8. Other long-term liabilities   | 440   |          | 0          | 0                           |                               |
| 498                      | V. DEFERRED TAX LIABILITIES  | 441   | 27       | 456,674    | 456,253                     |                               |
| 42 to 49<br>(except 498) | G. SHORT-TERM LIABILITIES<br>(0443 + 0450 + 0451 + 0459 + 0460 + 0461 + 0462)  | 442   |          | 843,696    | 1,079,190                   | (                             |
| 42                       | I SHORT-TERM FINANCIAL OBLIGATIONS<br>(0444 + 0445 + 0446 + 0447 + 0448 + 0449)  | 443   |          | 86,805     | 98,752                      | (                             |
| 420                      | 1. Short-term loans from parent company and subsidiaries   | 444   |          |            |                             |                               |
| 421                      | 2. Short-term loans from other related parties   | 445   |          |            |                             |                               |
| 422                      | 3. Short-term credits and loans in the country   | 446   |          |            |                             |                               |
| 423                      | 4. Short-term credits and loans abroad   | 447   |          |            |                             |                               |
| 427                      | 5. Liabilities on fixed assets and assets from discontinued operations intended for sale   | 448   |          |            |                             |                               |
| 424, 425, 426 &<br>429   | 6. Other short-term financial obligations  | 449   | 52       | 86,805     | 98,752                      |                               |
| 430                      | II RECEIVED PREPAYMENTS, DEPOSITS AND BAILS  | 450   | 53       | 132,101    | 124,908                     |                               |
| 43 except 430            | III BUSINESS LIABILITIES (0452 + 0453 + 0454 + 0455 + 0456 + 0457 + 0458)  | 451   |          | 225,437    | 522,262                     |                               |
| 431                      | 1. Suppliers - parent comp. and subsidiaries in the country  | 452   |          |            |                             |                               |
| 432                      | 2. Suppliers - parent comp. and subsidiaries abroad  | 453   |          |            |                             |                               |
| 433                      | 3. Suppliers -other related in the country   | 454   |          |            |                             |                               |
| 434                      | 4. Suppliers -other related abroad   | 455   |          |            |                             |                               |
| 435                      | 5. Suppliers in the country  | 456   | 54       | 179,220    | 401,299                     |                               |
| 436                      | 6. Suppliers abroad  | 457   | 55       | 24,987     | 6,398                       |                               |
| 439                      | 7. Other liabilities from operation  | 458   | 56       | 21,230     | 114,565                     |                               |
| 44, 45 & 46              | IV OTHER SHORT-TERM LIABILITIES  | 459   | 57       | 167,752    | 152,802                     |                               |
| 47                       | V LIABILITIES FROM VALUE ADDED TAX   | 460   | 58       | 52,516     | 1,339                       |                               |
| 48                       | VI LIABILITIES FOR OTHER TAXES, CONTRIBUTIONS AND FEES   | 461   | 59; 60   | 11,733     | 15,490                      |                               |
|                          | VII ACCRUALS AND DEFERRED INCOME   | 462   | 61       | 167,352    | 163,637                     |                               |
|                          | D. LOSS OVER CAPITAL (0412 + 0416 + 0421 - 0420 - 0417 - 0415 - 0414 - 0413 - 0411 - 0402) $\geq$ 0 = (0441 + 0424 + 0442 - 0071) $\geq$ 0 | 463   |          | 0          | 0                           |                               |
|                          | Đ. TOTAL LIABILITIES (0424 + 0442 + 0441 + 0401 - 0463) ≥ 0  | 464   |          | 32,251,106 | 32,046,575                  |                               |
| 89                       | E. OFF-BALANCE SHEET LIABILITIES   | 465   | 62       | 633,551    | 668,417                     |                               |

# REPORT ON OTHER RESULTS in the period from January 1 to March 31, 2018 REPORT ON OTHER RESULTS

|                               |   |      |       | AND RESIDENCE OF THE PARTY OF T | thousand RSI |
|-------------------------------|---|------|-------|--|--------------|
| Group<br>accounts,<br>account | POSITION  | ADP  | Notes | Amo  | Previous yea |
| 1                             | 2   | 3    | 4     | 5  | 6            |
|                               | A. NET RESULTS FROM OPERATIONS  |      |       |  |              |
|                               | I. NET PROFIT (ADP 1064)  | 2001 | 28;   | 444,380  | 510,2        |
|                               | II. NET LOSS (ADP 1065)   | 2002 |       |  |              |
|                               | B. OTHER COMPREHENSIVE PROFITS AND LOSS   |      |       |  |              |
|                               | a) Items that will not be reclassified in income sheet n future periods   |      |       |  |              |
|                               | 1. Changes in revaluation of intangible assets, property, plant and equipment   |      |       |  |              |
| 330                           | a) increase in revaluation reserves   | 2003 | 45    |  |              |
|                               | b) decrease in revaluation reserves   | 2004 | 45    |  |              |
|                               | 2. Actuarial gains and losses on defined benefit plans  |      |       |  |              |
| 331                           | a) gains  | 2005 | 45    |  |              |
|                               | b) losses   | 2006 |       |  |              |
|                               | 3. Gains and losses on investment in equity capital instruments   |      |       |  |              |
| 332                           | a) gains  | 2007 |       |  |              |
|                               | b) losses   | 2008 |       |  |              |
|                               | 4. Gains or losses on shares in other comprehensive profit or losses of   |      |       |  |              |
| 333                           | associated companies a) gains   | 2009 |       |  |              |
|                               | b) losses   | 2010 |       |  |              |
|                               | a) Items that can subsequently be reclassified in income sheet n future periods                                       |      |       |  |              |
|                               | 1. Gains or losses based on recalculation of financial statements of foreign  |      |       |  |              |
|                               | operations a) gains   | 2011 |       |  |              |
|                               |   | 2012 |       |  |              |
|                               | b) losses  2. Gains or losses on hedging instruments of net investment in a foreign                                   | 2012 |       |  |              |
|                               | operation   |      |       |  |              |
| 335                           | a) gains  | 2013 |       |  |              |
|                               | b) losses   | 2014 |       |  |              |
|                               | 3. Gains or losses on risk hedging instruments of cash flow   |      |       |  |              |
| 336                           | a) gains  | 2015 |       |  |              |
|                               | b) losses   | 2016 |       |  |              |
|                               | 4. Gains or losses on securities available for sale   |      |       |  |              |
| 337                           | a) gains  | 2017 |       |  |              |
|                               | b) losses   | 2018 |       |  |              |
|                               | I. OTHER GROSS COMPREHENSIVE PROFIT   |      |       |  |              |
|                               | (2003 + 2005 + 2007 + 2009 + 2011 + 2013 + 2015 + 2017) - (2004 + 2006 + 2008 + 2010 + 2012 + 2014 + 2016 + 2018) ≥ 0 | 2019 |       | 0  |              |
|                               | II. OTHER GROSS COMPREHENSIVE LOSS  |      |       |  |              |
|                               | (2004 + 2006 + 2008 + 2010 + 2012 + 2014 + 2016 + 2018) - (2003 + 2005 + 2007 + 2009 + 2011 + 2013 + 2015 + 2017) ≥ 0 | 2020 |       |  |              |
|                               | III. TAX ON OTHER COMPREHENSIVE PROFIT OF LOSS FOR THE PERIOD   | 2021 | 45    | •  |              |
|                               | IV. NET OTHER COMPREHENSIVE PROFIT  |      |       |  |              |
|                               | (2019 – 2020 – 2021) ≥ 0  | 2022 | 45    | 0  |              |
|                               | (2020 – 2019 + 2021) ≥ 0  | 2023 |       |  |              |
|                               | B. TOTAL NET COMPREHENSIVE RESULT OF THE PERIOD   |      |       |  |              |
|                               | I. TOTAL NET COMPREHENSIVE PROFIT   | 2024 |       | 444,380  | 510,2        |
|                               | (2001 − 2002 + 2022 − 2023) ≥ 0  II. TOTAL NET COMPREHENSIVE LOSS   | 2025 |       |  |              |
|                               | (2002 - 2001 + 2023 - 2022) ≥ 0   | 2025 |       | 0  |              |
|                               | G. TOTAL NET COMPREHENSIVE PROFIT OF LOSS (2027 + 2028) = ADP 2024 ≥ 0 or ADP 2025 > 0                                | 2026 |       | 0  |              |
|                               | Attributable to majority owners of capital  | 2027 |       |  |              |
|                               | 2. Attributable to owners who do not have control   | 2028 |       |  |              |

# **JSC AIRPORT NIKOLA TESLA BELGRADE**

# FINANCIALSTATEMENTS March 31, 2018

# STATEMENT ON CHANGES IN CAPITAL for the period from 01/01 until 31/03/2018

|        | N THE N   |  |                 |                 |   |         |                    |        | STATEM   | ENT ON C                      | HANGES | N CAPITAL                      | L in the pe | riod from                     | 01/01 to | STATEMENT ON CHANGES IN CAPITAL in the period from 01/01 to 31/03/2018 | 918  |                            |   |            |   |                    |   |  |        |  |                   |  |
|--------|---|--|-----------------|-----------------|---|---------|--------------------|--------|----------|-------------------------------|--------|--------------------------------|-------------|-------------------------------|----------|--|--|----------------------------|---|------------|---|--------------------|---|--|--------|--|-------------------|--|
|        |   |  |                 |                 |   |         |                    |        |          |                               |        |                                |             |                               |          |  |  |                            |   |            |   |                    |   |  |        |  | - in thousand RSD | and RSD .  |
|        |   |  |                 |                 |   | Cap     | Capital components | nents  |          |                               |        |                                |             |                               |          |  |  | Components of other result | of other res  | ult        |   |                    |   |  |        |  |                   |  |
|        |   |  | 30              |                 | 31                                      | H       | 32                 |        | 35       | 047 & 237                     | 1      | 25                             |             | 330                           | 33       | 331  | 332  |                            | 333   |            | 334 & 335   |                    | 336   | 337  |        |  |                   |  |
| o X    | DESCRIPTION   | ADP Core   | Core capital    | ADP Sub         | Non-paid<br>up<br>subscribed<br>capital | ADP Res |                    | ADP Lo | Loss ADP | Repurchas<br>ed own<br>shares | ADP    | Non-<br>distribute<br>d profit | ADP Re      | Revaluati A<br>on<br>reserves | ADP ACTU | Actuarial ADP<br>gains and<br>losses                                   | Gains and losses on investment in equity capital instruments | AOP                        | Gains or losses on shares in other profit or losses of associated companies | ADP        | Gains and losses on foreign operations and conversion of financial statements | ADP                | Gains or<br>losses on<br>risk A<br>hadging<br>instrumen<br>is of cash<br>flow | Gains or<br>ADP losses on<br>securities<br>avaitable<br>for sale | or ADP | Total capital (∑(tine 1b col 3 to col 15)) ≥ (tine 1a col 3 to col 15) ≥ 0 col 15) ≥ 0 | ADP               | Loss above capital [∑(line 1a col 3 to col 1to col 3 to col 1to col 3 to col 1to col 15)]≥ 0 |
| 1      | Control of the Paris of the Control |  | 3               | STATE OF STREET | 4                                       | 1000    | S                  |        | 2        | 1                             |        | 80                             | STATE OF    | 6                             |          | 10   | 11   | IN TRACE                   | 12  | The second | 13  | THE REAL PROPERTY. | 14  | 15   |        | 16   |                   | 17   |
|        | Opening balance on 01/01/2017   |  | 1               |                 | 1                                       | Lange   | ,                  |        |          |                               |        |                                | 9           | -                             |          |  | -  |                            |   |            |   |                    |   |  |        | ,  |                   |  |
| e .    | a) debit balance account  | 100  | 4019            | 4019            |   | 4087    |                    | 4055   | 4073     |                               | 4091   | acc acc.                       | 4109        | 4                             | 473      |  |  |                            |   |            |   |                    |   | 4217   | 4235   | 0  | 4244              |  |
| - '    | b) creant balance account   |  | 019,6/6         | 400             | 0                                       |         | 4,120,239          | 9      | 40       |                               |        | 1,775,235                      |             |                               |          | 16550 4146   |  | 0 4164                     |   | 4182       | 0   | 4200               | 0   | 4218   | 0      | 27,087,521   |                   | 0  |
| ~      | Correction of materially significant errors and changes of accounting policies  | and the same of th |                 | e Cons          |   | 000     |                    | Ş      |          | Щ                             | 000    | ,                              | į           |                               | 55       |  |  |                            |   |            |   |                    |   |  |        |  |                   |  |
|        |   |  | 0 0             | 4022            | 0                                       | 4040    | 0 0                | 4058   | 0 40%    |                               |        | 0                              |             |                               | 4130     | 0 4148   | =  | 0 4166                     |   | 0 4184     | 0   | 4202               | 2 0   | 4220   | 0 4530 | 0  | 4240              | 0  |
| _      | Updated opening balance on 01/01/2017   |  |                 |                 |   |         |                    |        |          |                               |        |                                |             |                               |          |  |  |                            |   |            |   |                    |   |  |        |  |                   |  |
|        | a) corrected debit balance of account (1a + 2a − 2b) ≥ 0  | 4005   | 0 4023          | 4023            | 0                                       | 4041    | 0 4                | 4059   | 0 4077   |                               | 0 4095 |                                | 413         | 0 43                          | 4131     | 0 4149   |  | 0 4167                     |   | 0 4185     | 0   | 4008               | 0   | 4221   | 0 4237 | 0  | 4246              | 0  |
|        | b) corrected credit balance of account (1b − 2a<br>+ 2b) ≥ 0<br>Changes in the previous 2017  | 4006 20  | 20,573,610 4024 | 4024            | 0                                       | 4042 4, | 4,120,259 4060     | 090    | 0 4078   |                               | 0 4096 | 1,775,235                      | 4114        | 601,827 41                    | 4132     | 16590 4150   | _  | 0 4168                     | -   | 0 4186     | 0   | 4204               | 0   | 4333   | 0      | 27,087,521   |                   | 0  |
| 4      | a) turnover on the debit side of the account  | 4001   | 0               | 4025            | 0                                       | 4043    | 0                  | 4061   | 0 4079   | •                             | 0 4097 | 1,775,235                      | 4115        | 5,713 40                      | 4133     | 0 4151   | _  | 0 4169                     |   | 0 4187     | 0   | 0 4205             | 0   | 4223   | 0 4238 | 1,780,948  | 4247              | 0  |
|        | b) turnover on the credit side of the account   | 4008   | 0               | 4026            | 0                                       | 4044 1, | 1,133,867 40       | 4062   | 0 4080   | •                             | 0 4098 | 3,267,110                      | 4116        | 0                             | 4134     | 892 4152   | -  | 0 4170                     | -   | 0 4188     | 0   | 4206               | 4   | 4224   | 0      | 4,401,869  |                   | 0  |
| -      | Balance at the end of prev.year on 31/12/2017   |  |                 |                 |   |         |                    |        |          |                               |        |                                |             |                               |          |  |  |                            |   |            |   |                    |   |  |        |  |                   |  |
| 2      | a) debit balance of account (3a +4a −46) ≥ 0  | 4009   | 0               | 4027            | 0                                       | 4045    | 0                  | 4063   | 0 4081   | ت                             | 0 4099 | 0                              | 4117        | 0 4                           | 4135     | 0 4153   |  | 0 4171                     |   | 0 4189     | 0   | 4207               | 0   | 4225   | 0 4239 | 0  | 4248              | 0  |
|        | b) credit balance of account (3b − 4a + 4b) ≥ 0<br>Correction of materially significant errors and<br>changes of accounting policies  | 4010 20  | 20,573,610      | 4028            | 0                                       | 4046 5, | 5,254,126 44       | 4064   | 0 4082   | ~                             | 0 4100 | 3,267,110                      | 4118        | 596,114 43                    | 4136 1   | 17,482 4154  | _  | 0 4172                     | -   | 0 4190     | 0   | 4208               | 0   | 4226   | 0      | 29.708.442   |                   | 0  |
| 9      | a) corrections on the debit side of the account   | 4011   | 0               | 4029            | 0                                       | 4047    | 0                  | 4065   | 0 4083   |                               | 0 4101 | 0                              | 4119        | 0 41                          | 4137     | 0 4155   |  | 0 4173                     | _   | 0 4191     | 0   | 0 4209             | 0   | 4227   | 0 4240 | 0  | 4249              | 0  |
| _      | b) corrections on the credit side of the account  | 4012   | 0               | 4030            | 0                                       | 4048    | 0                  | 4066   | 0 4084   |                               | 0 4102 | 0                              | 4120        | 0                             | 4138     | 0 4156   | 10   | 0 4174                     | -   | 0 4192     | 0   | 4210               | 0   | 4228   | 0      | 0  |                   | 0  |
| _      | Corrected opening balance on 01/01 2018   |  |                 |                 |   |         |                    |        |          |                               |        |                                |             |                               |          |  |  |                            |   |            |   |                    |   |  |        |  |                   |  |
| ,      | a) corrected debit balance of account [5a + 6a −<br>6b) ≥ 0<br>b) corrected credit balance of account (5b − 6a  | 4013   | 20,573,610 4082 | 4082            | 0 0                                     | 4049    | 5,254,126 40       | 4067   | 0 4085   | 10                            | 0 4108 | 3,267,110                      | 4121        | 596,114 41                    | 4139     | 0 4157   |  | 0 4175                     |   | 0 4198     | • 0   | 0 4211             | 0 0   | 4229   | 0 4241 | 29.708,442   | 4250              | 0 0  |
| ,,,    | Changes in the current 2018   |  |                 |                 |   |         |                    |        |          |                               |        |                                |             |                               |          |  |  |                            |   |            |   |                    |   |  |        |  |                   |  |
| 8      | a) turnover on the debit side of the account  | 4015   | 0               | 4083            | 0                                       | 4051    | 0                  | 4069   | 0 4087   |                               | 0 4105 |                                | 4123        | 525 41                        | 4141     | 0 4159   | _  | 0 4177                     |   | 0 4195     | 0   | 4213               | 4 0   | 4231   | 0 4242 | 525  | 4251              | 0  |
| - ** 0 | b) tumover on the credit side of the account<br>Balance at the end of the current year on   | 4016   | 0               | 4094            | 0                                       | 4052    | 9                  | 4070   | 0 4088   |                               | 0 4106 | 444,554                        | 4074        | 0                             | 4142     | 0 4160   |  | 0 4178                     | _   | 0 4196     | 0   | 4211               | 0   | 4232   | 0 4242 | 444,554  |                   | 0  |
| 6      | a) debit balance of account (7a + 8a – 8b) ≥ 0  | 4017   | 0               | 0 4085          | 0                                       | 4053    | 0                  | 4071   | 0 4089   | -                             | 0 4107 |                                | 4125        | 525 4143                      | 143      | 4161   |  | 0 4179                     |   | 0 4197     | 0   | 4215               | 4   | 4238   | 0 4243 | 525  | 4252              | 0  |
| -      | b) credit balance of account (7b –8a +8b) ≥ 0   | 4018 20  | 20,573,610 4036 | 4036            | 0                                       | 4054 6. | 5,254,126 4(       | 4072   | 0 4090   |                               | 0 4108 | 3,711,664                      | 4126        | 695,589 41                    | 4144 1   | 17,482 4162  |  | 0 4180                     |   | 0 4198     | 0   | 4216               | 0 4   | 4234   | 0      | 30,152,471   |                   | 0  |

# CASH FLOW STATEMENT for the period from 01/01 until 31/03/2018

#### CASH FLOW STATEMENT

in the period from 01/01/2018 until 31/03/2018

- in thousand RSD

|  |      | EXPOSE.  | Amo          | unt           |
|--|------|----------|--------------|---------------|
| Position   | ADP  | Note No. | Current year | Previous year |
| -1   | 2    | 3        | 4            | 5             |
| A. CASH FLOW FROM BUSINESS ACTIVITY  |      |          |              |               |
| I. Cash inflow from business activities (1 to 3)   | 3001 |          | 2,348,745    | 2,174,595     |
| Sale and received advance payments   | 3002 |          | 2,104,739    | 1,923,865     |
| 2. Interest received from business activity  | 3003 |          | 892          | 3,985         |
| 3. Other inflows from regular operations   | 3004 |          | 243,114      | 246,745       |
| II. Cash outflow from business activities (1 to 5)   | 3005 |          | 1,588,847    | 1,491,062     |
| 1. Payments for suppliers and given advance payments   | 3006 |          | 447,768      | 475,378       |
| 2. Salaries, salary compensations and other personal expenses                                | 3007 |          | 880,719      | 761,265       |
| 3. Paid interest   | 3008 |          | 3,453        | 4,220         |
| 4. Income tax  | 3009 |          | 132,016      | 172,416       |
| 5. Payment from other public revenues  | 3010 |          | 124,891      | 77,783        |
| III. Net cash inflow from business activities (I-II)   | 3011 |          | 759,898      | 683,533       |
| IV. Net cash outflow from business activities (II-I)   | 3012 |          |              |               |
| B. CASH FLOW FROM INVESTMENT ACTIVITY  |      |          |              |               |
| I. Cash inflow from investment activities (1 to 5)   | 3013 |          | 18,878       | 55,266        |
| 1. Sale of shares and portions (net inflows)   | 3014 |          | 0            | 0             |
| 2. Sale of intangible investments, properties, plants, equipment and biological agencies     | 3015 |          | 0            | 25            |
| 3. Other financial investments (net inflows)   | 3016 |          | 0            | 26,775        |
| 4. Interest received from investment activity  | 3017 |          | 18,878       | 28,466        |
| 5. Dividend received   | 3018 |          | 0            | 0             |
| II. Cash outflow from investment activities (1 to 3)   | 3019 |          | 1,460,675    | 863,490       |
| 1. Purchase of shares and portions (net outflows)  | 3020 |          | 0            | 0             |
| 2. Purchase of intangible investments, properties, plants, equipment and biological agencies | 3021 |          | 664,155      | 863,490       |
| 3. Other financial investments (net outflows)  | 3022 |          | 796,520      | 0             |
| III. Cash net inflow from investment activities (I-II)                                       | 3023 |          |              |               |
| IV. Cash net outflow from investment activities (II-I)                                       | 3024 |          | 1,441,797    | 808,224       |

# CASH FLOW STATEMENT (cont'd) for the period from 01/01 until 31/03/2018

## CASH FLOW STATEMENT

in the period from 01/01/2018 until 31/03/2018

- in thousand RSD -

|  |      |          | Amo          | unt thousand RSD - |
|--|------|----------|--------------|--------------------|
| Position   | ADP  | Note No. | Current year | Previous year      |
| 1  | 2    | 3        | 4            | 5                  |
| V. CASH FLOW FROM FINANCING ACTIVITY                       |      |          |              |                    |
| I. Cash inflow from financing activities (1 to 5)          | 3025 |          | 0            | 0                  |
| 1. Core capital increase                                   | 3026 |          | 0            | 0                  |
| 2. Long-term loans (net inflows)                           | 3027 |          | 0            | 0                  |
| 3. Short-term loans (net inflows)                          | 3028 |          | 0            | 0                  |
| 4. Other long-term liabilities                             | 3029 |          | 0            | 0                  |
| 5. Other short-term liabilities                            | 3030 |          | 0            | 0                  |
| II. Cash outflow from financing activities (1 to 6)        | 3031 |          | 11,866       | 12,429             |
| 1. Redemption of own shares and portions                   | 3032 |          | 0            | 0                  |
| 2. Long-term loans (outflows)                              | 3033 |          | 11,866       | 12,429             |
| 3. Short-term loans (outflows)                             | 3034 |          | 0            | 0                  |
| 4. Other liabilities (outflows)                            | 3035 |          | 0            | 0                  |
| 5. Financial leasing                                       | 3036 |          | 0            | 0                  |
| 6. Paid-up dividends                                       | 3037 |          | 0            | 0                  |
| III. Cash net inflow from financing activities (I-II)      | 3038 |          | 0            | 0                  |
| IV. Cash net outflow from financing activities (II-I)      | 3039 |          | 11,866       | 12,429             |
| G. OVERALL CASH INFLOW (3001 + 3013 + 3025)                | 3040 |          | 2,367,623    | 2,229,861          |
| D. OVERALL CASH OUTFLOW (3005 + 3019 + 3031)               | 3041 |          | 3,061,388    | 2,366,981          |
| <b>Đ. OVERALL CASH INFLOW</b> (3040 – 3041)                | 3042 |          | 0            | 0                  |
| E. OVERALL CASH OUTFLOW (3041 – 3040)                      | 3043 |          | 693,765      | 137,120            |
| Ž. CASH AT THE BEGINNING OF ACCOUNTING PERIOD              | 3044 |          | 2,386,010    | 740,102            |
| Z. POSITIVE EXCHANGE RATE DIFFERENCES FROM CASH CONVERISON | 3045 |          | 184          | 2,445              |
| I. NEGATIVE EXCHANGE RATE DIFFERENCES FROM CASH CONVERISON | 3046 |          | 5,492        | 531                |
| J. CASH AT THE END OF ACCOUNTING PERIOD                    |      |          |              |                    |
| (3042 - 3043 + 3044 + 3045 - 3046)                         | 3047 |          | 1,686,937    | 604,896            |

# **JSC AIRPORT NIKOLA TESLA BELGRADE**

#### 1. FOUNDING AND OPERATION OF THE COMPANY

#### 1.1. General data of the Company:

The Joint Stock Company Airport Nikola Tesla Belgrade (hereinafter: the Company) has been established for provision of airport services (aircraft landing, take-off, taxing and parking and aircraft, passenger and cargo handling). Apart from the basic activity of rendering airport services, the Company, as side activities, provides other services at airport complex, satisfying the needs of service users, domestic and foreign air carriers.

Operation of the Airport dates back to March 25, 1928, at the location Bežanijska kosa, and operation on the current location (Surčin) started in 1962.

By a Decision of the Government of the Republic of Serbia of 1992, the Airport was re-registered as Javno preduzeće (public company) Aerodrom "Beograd" and in 2006, also by a decision of the Government it got the name JP Aerodrom Nikola Tesla Beograd.

The Government of the Republic of Serbia on 17/06/2010 made the Decision No. 023-4432/2010 on change of legal form of JP Aerodrom "Nikola Tesla" Beograd from a public company into closed joint stock company. The change of legal form is registered with the Business Registers Agency on 22/06/2010 by the Rescript No.BD 68460/2010.

After the change of legal form the company continued its business under the full name Joint Stock Company Airport Nikola Tesla Belgrade.

By the Rescript of the Registers Agency No: BD 7651/2011 dated on 24/01/2011, the Joint Stock Company Airport Nikola Tesla Belgrade was registered in Business Registers Agency as an open joint stock company.

| Head-office               | 11180 Belgrade 59, Serbia   |
|---------------------------|-----------------------------|
| Register number:          | 07036540                    |
| Tax identification number | 100000539                   |
| Activity code and name    | 5223 - Air-traffic services |

According to the classification criteria from the Law on accounting and audit, JSC Airport Nikola Tesla Belgrade is classified as a large legal person.

### 1.2. Number of employees and engaged persons

On Balance Sheet date on 31 March, 2018 the Company had 2,355 engaged workers of which 1,715 employees of the Company including 1,201 permanent employees, 514 employees on a definite period of time, 356 workers engaged through youth organizations and 284 engaged in temporary and occasional jobs (on 31 December 2017 there were 2,382 engaged workers: 1,715 employees, of which 1,206 permanent employees, 509 employees for a definite period of time, 374 workers engaged through youth organizations and 293 engaged in temporary and occasional jobs).

In I-III 2018, the average number of employees engaged by the Company at the end of each month was 2,370 of which average number of employees of the Company is 1,718 (1,203 permanent employees, 515 employees for a definite period of time), 365 workers engaged through youth organizations, averagely 287 engaged in temporary and occasional jobs (during 2017 there were on average 2,067 employees: 1,408 employees, of which 1,042 permanent employees, 366 employees for a definite period of time, 393 workers engaged through youth organizations and 266 engaged in temporary and occasional jobs).

#### 1. FOUNDING AND OPERATION OF THE COMPANY (cont'd)

#### 1.3. Management structure

The Company has established two-tier corporate system. The Bodies of the Company are the Assembly, the Supervisory Board and the Executive Board.

The Assembly comprises of the Company Shareholders entitled to participate in Assembly's work. The Shareholder in possession of 1% of ordinary shares (34,289 shares) is entitled to participate in Assembly work

The Supervisory Board has 7 members assigned by the Assembly of the Company. The Supervisory Board may form different experts committees with at least three members, whereof one has to be an independent member of the Supervisory Board.

The Executive Board has 5 executive directors including the General Director. The Executive directors are assigned by the Supervisory Board of the Company.

#### 1.4. Ownership structure

After change of legal form into a closed joint stock company, the Central depositary and clearing house registered on 07.07.2010, 34,289,350 shares; 100% in ownership of the Republic of Serbia.

On 09/12/2010 the Government of the Republic Serbia made the Decision No. 023-9103/2010-1, by which citizens of the Republic of Serbia, the employees and former employees of the Company have acquired the right to 16.85% of ownership of the Company. After transfer of the right to free of charge shares to citizens, employees and former employees, the Republic of Serbia owns 28,511,988 ordinary shares, which represents 83.15% of the total share capital of the Company.

By the Decision on admission of shares to Prime Listing 04/4 No. 478/11 dated on 28/01/2011, the shares of the Company are accepted on 'A' Listing of the Belgrade Exchange Market. Stock trade on the Belgrade Exchange Market commenced on 07/02/2011.

#### 1.5. Information on signing the Concession Agreement

On 05/01/2018 the Decision on the best Bid in the procedure for the granting of a concession for the financing, development through the construction and reconstruction, maintenance and management of the infrastructure of JSC Airport Nikola Tesla Belgrade and the performance of the activity of airport operator which was registered with the Ministry of Construction, Traffic and Infrastructure under the number: 023-00-1/2018-12 dated 05/01/2018 and with ANT under the number: GD 111/2018 dated 05/01/2018. The best bidder selected is VINCI Airports, France.

On 27/02/2018 a limited liability company was registered with the Business registers agency, Business name: 'VINCI Airports Serbia' d.o.o. Beograd-Stari Grad.

The Concession Agreement for the financing, development through the construction and reconstruction, maintenance and management of the infrastructure of JSC Airport Nikola Tesla Belgrade and the performance of the activity of airport operator at Airport Nikola Tesla Belgrade between the Government as a representative of the Republic of Serbia, the Joint Stock Company Aerodrom Nikola Tesla Belgrade, "VINCI Airports Serbia" and "Vinci Airports SAS, France was signed on March 22, 2018.

# 2. 2. BASIS FOR COMPOSITION AND PRESENTATION OF FINANCIAL STATEMENTS AND ACCOUNTING METHOD

#### 2.1. Basis for composition and presentation of financial statements

The financial statements for the period I-III 2018 are prepared in a manner and in accordance with the legislation, also applied for preparation of annual financial statements for 2017 and which is completely stated in the Note 2 to the Financial statement for the year of 2017.

The financial statement for the period I-III 2018 are approved on the meeting of the Supervisory Board of the Company on 14/05/2018.

#### 3. PREVIEW OF IMPORTANT ACCOUNTING POLICIES

#### 3.1 Incomes and outcomes

Sales revenue is recognized when the risks and benefits associated with the right of ownership is transferred to the customer, and that includes the date of delivery to the customer.

Revenue from services is recognized when the service is rendered, or proportionately during the performance of services if it lasts for more than one accounting period.

Revenue from lease based on operational leasing are recognized evenly over the leasing period.

#### 3. PREVIEW OF IMPORTANT ACCOUNTING POLICIES (cont'd)

#### 3.1. Incomes and outcomes (cont'd)

Revenue is measured at the fair value of the funds received or receivable, in net amount after deduction of discounts and value added tax.

Revenue from interest and dividends are recognized in accordance with the principle of the formation in favour of the accounting period to which they relate, using the effective interest method.

With the date on which revenues are recognized there are also recognized corresponding expenditures (principle of causality of revenue and expenditure).

Operating expenditures are recognized in the income statement according to utilization of acquired services or as they are incurred.

Expenditures are accounted for on an accrual basis of revenue and expenditure.

Maintenance and repair of fixed assets are recorded in the income statement in the accounting period when they arise.

#### 3.2. Costs of borrowings

Borrowing costs that are directly attributable to the acquisition, construction or production of qualifying assets, are included in the purchase value of the asset and until that period when all the activities are essentially completed, necessary to prepare the asset for the intended use or sale. Assets being qualified relate to the assets which required a significant period of time to get ready for its intended use.

Income from investments realized on the basis of the temporary investment of borrowed funds is deducted from the borrowing costs incurred intended to finance assets that qualify.

All other borrowing costs are recognized in the income statement in the period to which they relate.

#### 3.3. Conversion of assets and liabilities in foreign currencies

Transactions incurred in foreign currencies are converted into dinars at the middle exchange rates established on the Interbank Exchange Market, valid at the transaction date.

Transactions denominated in foreign currencies on the date of the balance sheet are converted into dinars at the middle exchange rates established on the Interbank Exchange Market, valid at that date.

Gains and losses arising from transactions in foreign currencies and from the recalculation of monetary items in the balance sheet items denominated in foreign currencies are credited or charged to the income statement as gains or losses from exchange rate differences.

Non-monetary items in the balance sheet are not recalculated at the balance sheet date but are carried at historical cost, calculated at the exchange rate on the date of transaction, except for non-monetary items that are measured at fair value, in which case they are recalculated at the exchange rate on the date of determination of fair value. Revenues and Expenditures based on exchange rate differences and currency clause effects are recorded in the income statement of the recorded period.

#### 3. PREVIEW OF IMPORTANT ACCOUNTING POLICIES (cont'd)

#### 3.3. Conversion of foreign exchange amount (cont'd.)

Middle foreign exchange rates, determined at the interbank foreign exchange market, used in the conversion of foreign currency balance sheet positions into dinars, for the major currencies were as follows:

| Description                  | 31/03/2018 | 31/12/2017 |
|------------------------------|------------|------------|
| Middle exchange rate of NBS: | Value in I | RSD        |
| EUR                          | 118.3853   | 118.4727   |
| USD                          | 96.0842    | 99.1155    |
| CHF                          | 100.6507   | 101.2847   |
| GBP                          | 134.8659   | 133.4302   |

Liabilities based on long-term loans from the EIB are converted into RSD counter value at an agreed selling rate of the bank.

Selling rate of the bank on the date of financial statements preparation is presented in the following table:

| Description               | 31/03/2018 | 31/12/2017 |
|---------------------------|------------|------------|
| Contracted exchange rate: | Value in F | RSD        |
| EUR - for EIB loan        | 118.7405   | 118.8281   |

#### 3.4. Intangible investment

Intangible investment relate to purchased software and licenses and are carried at purchase cost less accumulated amortization and are written-off by straight-line method over a period of two to ten years.

#### 3.5. Property, plants, equipment, biological resources

Property, plant and equipment that meet the requirements for recognition of assets are carried at their purchase price or cost. Purchase price represents the invoiced amount plus all expenses incurred to its intended use.

After initial recognition, property, plant and equipment (except tools and inventory for which purchase price model is implemented) are presented at revalued amount that reflects their fair value at the date of revaluation, less the total amount of the value correction based on amortization and total amount of value correction for impairment loss.

The fair value of real estate makes their market value, which is determined by the assessment. Revaluation is carried out only when the fair value of a revalued asset differs materially from its carrying amount. Gains from revaluation are recognized in other gains and losses in favour of the revaluation reserve in equity. Up to the amounts of previously recognized losses from the revaluation or impairment recognized in the income statement, gains from revaluation are recognized in the income statement, and the rest of gains are recognized in other gains and losses. Losses on revaluation are recognized after valuation or testing for impairment, and are recognized in other gains and losses up to the amount of previously recognized revaluation reserve in equity and the remainder of losses are recognized in the income statement. At expenditure or disposal of assets related revaluation reserve is transferred directly to undistributed profit.

The last assessment of the value of property, plant and equipment was made on 31/12/2017.

#### 3. PREVIEW OF IMPORTANT ACCOUNTING POLICIES (cont'd)

#### 3.5. Property, plants, equipment, biological resources (cont'd)

Tools and supplies, whose useful life is longer than one year are from 01/01/2016 recognized as fixed assets notwithstanding their individual purchase cost. These assets are amortized according to the estimated useful life.

Gains or losses arising from write-off or alienation are recognized as revenue or expenditure in the income statement.

#### 3.6. Amortisation

Depreciation of property, plant and equipment is calculated using straight-line method over the estimated useful life. The depreciation rates that were used in the relevant period I-III 2018, as well as the rate of amortization calculated based on the useful life of the assets applied in 2017 are given in the following table:

| DESCRIPTION  | 2018           | 2017           |
|--|----------------|----------------|
| Buildings  | %              | %              |
| Water and electricity facilities                   | 2,27 - 7,14    | 2,27 - 7,14    |
| Roads, airports and parking lots                   | 2,22 - 33,33   | 2,22 - 33,33   |
| Other building facilities                          | 5,00 - 25,00   | 5,00 - 25,00   |
| Flats given to employees for use                   | 1.49           | 1.49           |
| Equipment  | %              | %              |
| New specific equipment                             | 6,67 - 50,00   | 6,67 - 50,00   |
| Equipment for road traffic                         | 5- 50,00       | 5- 50,00       |
| Equipment for PTT and TV                           | 7,14 - 50,00   | 7,14 - 50,00   |
| Equipment for air-traffic                          | 4 - 50,00      | 4 - 50,00      |
| Measuring and control devices and specific devices | 4,00 - 33,33   | 4,00 - 33,33   |
| Labor.equipment, teaching aids and med. devices    | 20,00 - 25     | 20,00 - 25     |
| Electronic, calculating machines and computers     | 10- 50,00      | 10- 50,00      |
| Furniture and equipment for general purpose        | 4- 50,00       | 4- 50,00       |
| Equipment for road traffic under financial leasing | 8,33 - 33,33   | 8,33 - 33,33   |
| Equipment and plants                               | 10,00 - 25,00  | 10,00 - 25,00  |
| Tools and inventory                                | 20,00 - 100,00 | 20,00 - 100,00 |
| Intangible investments                             | %              | %              |
| Software and licences                              | 10,00 - 50,00  | 10,00 - 50,00  |

#### 3.7. Investment property

Investment properties are properties that the Company, as the owner, holds to earn rentals or for capital appreciation or for both of them, and not for use in the provision of services or for administrative purpose or sale in the ordinary course of business. Initial measurement of investment property during the acquisition is carried at purchase value or cost price. After initial recognition, valuation of investment property is carried at fair value at the end of each business year. Positive and negative effects from changes in fair value of investment property are recognized through the income statement.

The Company has engaged a certified appraiser, to assess the value of investment property as on 31/12/2017. In the report on assessment, the fair value of the investment property is determined by the weight of probability of estimated value using the replacement cost method and the yield method.

#### 3. PREVIEW OF IMPORTANT ACCOUNTING POLICIES (cont'd)

#### 3.8. Impairment

At each balance sheet date the Company reviews the carrying amounts of its tangible assets to determine whether there is any indication that there has been a loss due to the impairment of such assets. If any such indication exists, the recoverable amount of assets is estimated so that the extent of the impairment loss could be determined. If it is not possible to estimate the recoverable amount of an individual asset, the Company estimates the recoverable amount of the cash generating unit, to which the asset belongs.

The recoverable amount is net selling price or value in use, whichever is higher. For the purposes of assessing value in use, the estimated future cash flows are discounted to their present value using the discount rate before tax that reflects current market assessments of the time value of money and the risks specific to the asset.

If the estimated recoverable amount of the asset (or cash generating unit) is less than its carrying amount, the carrying amount of the asset (or cash generating unit) is reduced to its recoverable amount. Losses from impairment are recognized as an expense immediately, unless the relevant asset is land or buildings that are not used as investment property carried at a revalued amount, in which case the impairment loss is treated as a reduction in the value of revaluation.

With the subsequent reversal of the impairment, the carrying amount of the asset (cash generating unit) is increased to the revised estimated recoverable amount, but so that the increased carrying amount does not exceed the carrying amount that would have been determined in previous years if there were no losses recognized in this asset (cash generating unit) due to impairment. A reversal of an impairment loss is recognized immediately in income, unless the relevant asset is carried at appraised value, in which case the reversal of the impairment loss is treated as an increase due to revaluation.

On 31 March, 2018, based on the Company's management estimates there are no indications that the value of the assets is impaired.

#### 3.9. Stocks

Stocks are disclosed per purchase value, i.e. cost value or net sale value, whichever is lower.

Net sale value is price for sale of stocks in nominal operation conditions after price decrease by sale costs. Cost includes the invoiced value, transport and acquisition costs.

Calculation of stock output is determined by the method of average weighed purchase price.

Inventories are recorded at the sales price. At the end of the accounting period, their value is adjusted to cost by allocation of price differences, calculated on an average basis between the purchase cost of realized goods and supplies in stock at the end of the year.

Charging to other expenses inventory value correction is done in cases where it is determined that it is necessary to resume the value to their net estimated realizable value (including inventories with slow turnover, excess and obsolete inventories). Damaged inventory and inventory that does not meet the standards are written off.

#### 3.10. Taxes and contributions

#### Income tax

Income tax expense in the income statement represents the sum of current income tax expense and deferred income tax expense not recognized within other gains and losses or directly in equity.

Receivables and liabilities in respect of current income tax or deferred tax assets and liabilities are offset only when the Company has a legally enforceable right to offset the recognized amounts and if it intends to settle on a net basis or simultaneously realize the asset and settle the liability.

#### Current income tax

Assets and liabilities arising from current income taxes represent liabilities or receivables from the fiscal authorities in connection with the current or prior periods that are not implemented on the date of these financial statements.

Current income tax represents an amount calculated by applying the statutory income tax rate of 15% on the tax base determined in the tax balance, which represents the amount of profit before tax after deduction of the effects of adjusting income and expenses, in accordance with the tax regulations of the Republic of Serbia, with the decrease in the statutory tax credits.

The Law on Corporate Income Tax of the Republic of Serbia does not envisage that any tax losses of the current period may be used to recover taxes paid in previous years. However, losses which are included in the tax balance until 2009, can be used to reduce the tax base in future periods over the next ten years from the vesting date, and the losses realized and recognized in the tax statement for 2010 and beyond, can be used to reduce the tax base in future periods, but not longer than five years.

The Law on Corporate Income Tax of the Republic of Serbia in the part relating to tax credit provides that taxpayers who have until December 31, 2013 acquired the right to a tax incentive under Art. 48. of the previous law and expressed information in Tax balance and Tax return for 2013 may exercise that right up to the deadline and in the manner provided by that previous law. According to Art. 48 Paragraph 5 of the previous law, "unused tax credits can be offset against income tax in future periods up to the prescribed limit of 33% (for large and medium-sized enterprises), but not longer than ten (10) years that you apply as of the tax balance sheet for the year 2003". In determining the income tax for 2018, the earliest previous tax period from which they can use unused tax credit is the tax account or PK form in 2008. The company has completely utilised tax credit until and including its utilisation in 2017.

#### Deferred income tax

Deferred tax effects arise as a consequence of difference between basis for amortization calculation according to accounting and tax regulations. Also, this difference accrues on basis of existence of equipment with purchase value in the moment of purchase lower than average gross salary in RS, on basis of non-used tax loan and in other cases when there is time difference between tax liability arising and tax payment due date. Deferred tax liabilities are recognized for all chargeable temporary differences, while deferred tax resources are recognized in extent in which it is possible for chargeable profits to be available for usage of deducting temporary differences. The carrying value of deferred tax assets is examined on the financial statement date and adjusted if necessary to comply with the current assessment of the taxable profits of future periods.

Deferred tax resources and liabilities are calculated at the tax rate of 15% whose use is expected in the period when the asset is realized or the liability settled.

#### 3.10. Taxes and contributions (cont'd)

#### Deferred income tax (cont'd)

Deferred tax is accounted in balance sheet, except when it refers to the positions accounted directly in the equity, in which case deferred tax is allocated within equity.

#### Taxes and contributions independent of results

Taxes and contributions independent of results include real estate and other taxes and contributions in line with republic, tax and general regulations. These taxes and contributions are disclosed within other business expenditures.

#### Tax risks

The tax laws of the Republic of Serbia are often differently interpreted and are subject to frequent changes. The interpretation of tax legislation by tax authorities as applied to the transactions and activities of the Company may differ from the management interpretations. As a result of the foregoing, transactions may be challenged by tax authorities and the Company could be assessed additional taxes, penalties and interest. Period of obsolescence of tax liability is five years. This practically means that tax authorities could determine payment of outstanding liabilities within five years from the origination of the liability.

#### 3.11. Benefits for employees

#### Taxes and contributions to funds for social security of employees

In line with regulations applicative in the Republic of Serbia, the Company pays contributions to state funds which provide social security of employees. Such obligations include contributions for employees at cost of employer in amounts calculated at rates proscribed by relevant regulations. The company is, also obliged to suspend contributions from gross salaries of employees and pay that, in name of employees, to those funds. Contributions at cost of employer and contributions at cost of employees are booked as expenditures of related period.

#### Reserving for terminal wages and jubilee bonuses

Based on the Collective Bargaining Agreement adopted on 12.02.2015 the Company is obliged to pay to the employees:

- Terminal wage for retirement in amount of 4 average month salaries without tax and contributions paid at the employer's in the very month before payment of terminal wage
- Jubilee awards for total time spent in employment with the employer in the amount of the average monthly salary without tax and contributions paid by the employer for the month preceding the month in which the employee is entitled to jubilee awards as follows:
  - 10 years one average month salary
  - > 20 years two average month salaries
  - 30 years three average month salaries
  - > 35 years for women and men four average month salaries.

Because of the obligations regulated by the Collective Bargaining Agreement, the Company at the end of each business year assesses reserving for terminal wages and jubilee bonuses in accordance with the requirements of standard IAS 19- Employee Benefits.

The Company has engaged an authorized actuary to assess provisions for retirement benefits and jubilee awards on 31 December 2017. The assumptions used for the actuarial calculation and changes in provisions in the current period are disclosed in Note 49.

#### 3.12. Leasing

Leasing is classified as financial leasing whenever all the risks and benefits arising from ownership of assets are transferred to the fullest extent to the lessee by lease. All other leases are classified as operating leases.

#### The Company as lessor

Revenues based on operating leases (income from rents) are recognized using the straight-line method over the lease period. Indirect costs incurred in negotiating and arranging an operating lease are added to the carrying amount of the leased asset and recognized on a straight-line basis over the lease term.

#### The Company as lessee

Assets held by financial leasing contracts are initially recognized as assets of the Company at the present value of the minimum lease payments determined at the beginning of the lease period. The corresponding liability to the lessor is included in the balance sheet as a liability from financial leasing.

Payment of lease instalments is allocated between financial expenses and reduction of the lease liability in order to achieve a constant rate of participation in the outstanding amount of the obligation. Financial expenses are recognized immediately in the income statement, except if directly attributable to assets being qualified for use, in which case they are capitalized in accordance with the general policy of the Company's borrowing costs.

Instalments of operating leases are recognized as an expense on a straight-line basis during the lease term, unless there is another systematic basis that better reflects the time pattern of consumption economic benefits from the leased asset.

In the event that lease incentives are granted, those are included in the operational leasing and are recognized as a liability. The total benefit of incentives is recognized as a reduction in expenses for rent on a straight-line basis, unless there is another systematic basis that better reflects the time structure of consumption of economic benefits from the leased asset.

#### 3.13. Information on business segments

The Company performs business activity as single business segment, provision of airport services. Accordingly, information relating to sales income per products and services, geographical information on income from sales, represent disclosure at company level.

#### 3.14. Financial instruments

Any contractual right from which arises a financial asset and a financial liability or equity instrument is recognized as a financial instrument on the settlement date.

Upon initial recognition, financial assets and financial liabilities are measured at cost, being the fair value of compensation given (in the case of assets) or received (in the case of liabilities).

De-recognition of financial assets is when the contractual rights to the cash flows arising from the financial asset expire or when substantially all the risks and rewards are transferred. De-recognition of financial liabilities is when the obligation is extinguished, settled, cancelled or expired.

#### Long term investments

Long-term investments after initial recognition are measured by:

- Fair values, if held for trading,
- Amortized cost, if you have a fixed maturity date,
- Cost, if they do not have a fixed maturity date.

#### 3.14. Financial instruments (cont'd)

Long-term investments held for trading and for which, due to the lack of an active market, it is not possible to determine a market value, are carried at purchase cost.

Long-term loans granted to employees are measured at fair value discounted by applying market interest rates.

#### Short-term receivables and investments

Short-term receivables and investments include receivables from sales and other receivables, as well as short-term loans to employees.

Receivables from sales of goods and services are measured by the cost of the original invoice. Invoiced interest related to the sale of goods and services are recognized as other receivables and are recorded in income in the period in which they arise.

Other receivables and investments originated by the company are measured at amortized cost.

Any difference between the carrying amount and subsequent measurement is recognized as a gain or loss in the period in which incurred.

#### Devaluation of funds

At each balance date, objective evidences of the value of assets are evaluated, by analysis of expected net cash inflows.

For all receivables for which there is reasonable doubt that they will not be collected in a nominal amount, corrections shall be made. Direct write-off shall be made only after the end of the litigation or by decision of the management body.

### Cash and cash equivalents

Cash and cash equivalents include cash on current accounts at banks and in hand and highly liquid investments with maturity up to three months after the acquisition, which can be quickly converted to known amounts of cash, and which is not subject to significant risk of changes in value.

#### Financial liabilities

Financial liabilities include long-term liabilities (long-term loans and other long-term liabilities), short-term financial liabilities (short-term loans and other short-term liabilities), short-term operating liabilities and other liabilities.

Financial liabilities are initially recognized at the proceeds received. After initial recognition, financial liabilities are measured at the amount of initially recognized liabilities, reduced by repayments of principal, increased by the amount of capitalized interest and reduced by any write-off approved by the creditor. Interest payable on financial liabilities is charged to financial expenses in the related period, and presented within other short-term liabilities and accruals and deferred income.

#### 3. PREVIEW OF IMPORTANT ACCOUNTING POLICIES (cont'd)

#### 3.15. The capital, reserves and payment of profits (dividends)

The basic capital consists of the nominal value of the issued shares.

Other components of the capital include:

- Revaluation reserves based on the revaluation of property, plant and equipment
- · Actuarial gains and losses on defined benefit plans
- · Other reserves

All retained gains and accumulated losses in this and prior periods are recognized in undistributed profit and loss.

Distributed profits (dividends) are recognized under liabilities when the Assembly of the Company adopts a decision on profit distribution.

#### 3.16. Provisions, contingent assets and contingent liabilities

Provision for legal disputes, harmful contracts or other requirements towards the Company is recognized when for the Company's performance arise a legal or constructive obligation as a result of past events, when there is a certain outflow of economic benefits from the Company and when amounts of these outflows can be reliably estimated. Time or the exact amount of the outflow may still be uncertain.

Restructuring costs are recognized only when there is a detailed formal plan for the restructuring and the management has announced the main features of the plan to everyone a plan has influence to or the execution of the plan has already begun. Provisions are not recognized for future operating losses.

Provisions are measured at the estimated expenditure required to settle the present obligation, based on the most reliable evidence available on the date of adoption of the report, including the risks and uncertainties associated with the present obligation. For a number of similar obligations, the likelihood of outflow for settling is determined at the level of obligations class. Provisions are discounted to present value, in the event that the amount of discounting is materially significant.

Any remuneration in connection with the obligations for which it is certain that the Company will realize from third parties are recognized as a separate asset. However, this asset cannot be a larger amount than the related provision.

No obligation, that is, no provision is recognized if there is not a certain outflow of economic benefits arising from present obligations. Such situations are disclosed as a contingent liability, except in cases where the possibility of outflow is small.

#### 3.17. Preview of important accounting estimates

Presentation of financial statements requires the Company management to use the best possible estimates and reasonable assumptions that have effect to the reported amounts of assets and liabilities and disclosure of contingent receivables and liabilities at the financial statements date, as well as revenues and expenditures during the reporting period. These estimates and assumptions are based on information available at the date of the financial statements. Actual results may differ from the estimated.

Shown below are the key assumptions concerning the future and other key sources of estimating uncertainty at the balance sheet date, which represent a significant risk for material adjustments to the balance sheet items in the following financial year.

#### 3. PREVIEW OF IMPORTANT ACCOUNTING POLICIES (cont'd)

#### 3.17. Preview of important accounting estimates (cont'd)

#### 3.17.1. Amortisation and amortisation rate

Calculation of amortization and amortization rates are based on projected economic useful life of property, plant and equipment. Once a year, the Company assesses the economic useful life based on current forecasts.

In addition, due to the significance of fixed assets in the total assets of the Company, any change in the aforementioned assumptions may lead to material effects on the financial position of the Company as well as the financial result. As an example, if the Company shorten the average useful life by 10%, this would result in additional amortization charges for the relevant period ended on 31 March, 2018 in the amount of about RSD 25.876 thousand (and for the period ended on 31 March 2017: RSD 23.499 thousand).

#### 3.17.2. Correction of values of uncollectable receivables

Value correction for receivables older than 60 days, is calculated based on the estimated losses due to customer inability to fulfil the obligations. Estimation is based on the ageing analysis of receivables, historical write-offs, credit worthiness of our customers and changes in the conditions of sale, in determining the adequacy of the value correction of doubtful and disputed receivables. This also includes assumptions about future customer behaviour and the resulting future collections. The management believes that no additional value correction of receivables is necessary, with the exception of value correction already reported in the financial statements.

#### 3.17.3. Litigations

Overall, provisions have largely been subject to estimates. The Company assesses the likelihood of adverse cases may occur as a result of past events and assesses the amount required to settle the obligation. Assessment of potential liabilities arising from legal disputes is carried out by internal expert services or external advisers.

Although the Company respects the precautionary principle when evaluating, considering that there is a large dose of uncertainty, in some cases actual results may differ from these estimates.

#### 3.17.4. Fair value

The fair value for the purposes of disclosure under the requirements of IFRS 13 is defined as the price that would be received for the sale of assets, or paid to transfer obligations in a regular transaction between market participants on the measurement date.

Business policy of the Company is to disclose information about the fair (fair) value of assets and liabilities for which official market information exist and when fair value is materially different from the carrying value. In the Republic of Serbia there is no sufficient market experience, stability and liquidity for the purchase and sale of receivables and other financial assets or liabilities, given that published market information is not readily available. Hence, fair value can not be reliably determined in the absence of an active market. The Company's management assesses risk and when it estimates that the value of assets stated in its books may not be realized, it makes value corrections. In the opinion of the company management, the amounts in these financial statements reflect the value that is, in the circumstances, the most valid and useful for reporting purposes.

The Company measures the fair value of assets and liabilities using assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their best economic interest. The fair value is the price that would be charged or paid for the transfer of responsibilities in a regular transaction at the primary or most favourable market on the date of measurement, the current market conditions, and regardless of whether that price is directly observable or estimated using other valuation techniques.

#### 3. PREVIEW OF IMPORTANT ACCOUNTING POLICIES (cont'd)

#### 3.17. Preview of important accounting estimates (cont'd)

#### 3.17.4. Fair value (cont'd)

Valuation techniques that are applied for measuring fair value, should make maximum use of relevant observable inputs and minimize the use of unobservable inputs.

To increase consistency and comparability in fair value measurements and related disclosures the fair value hierarchy shall be determined, which classifies into three levels inputs for valuation techniques that are used in determining the fair value according to the structure below:

Inputs Level 1 - quoted prices (unadjusted) in active markets for identical assets and liabilities to which the entity has access at the date of weighing. Assumptions of level 1 inputs relate to the existence of the primary market for the asset or liability or, in the absence of the primary market, the most advantageous market for the asset or liability; and whether the entity can realize the transaction for the asset or liability based on market price at the date of measurement.

Inputs Level 2 - inputs that are not quoted prices included in Level 1 that are observable for the asset or liability, either directly or indirectly. These inputs include the following: quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs that are not quoted prices, if they are visible for assets or liabilities and inputs supported by market.

Inputs Level 3 - unobservable inputs for the asset or liability that entity develops using the best information available in the circumstances. So, all reasonably available information about the market participants assumptions are considered. Unobservable inputs are considered market participant assumptions and meet the objective of fair value measurement.

# 4. SEPARATION OF REVENUE AND EXPENDITURE OF THE GROUND HANDLING ACTIVITY FROM THE REVENUE AND EXPENDITURE OF AIRPORT OPERATOR'S ACTIVITIES

Article 4 of the Rule book on the provision of ground handling services at airports - Official Gazette of RS No. 61/2015, stipulates that the airport operator and provider of ground handling services separate accounts (accounts) for the provision of ground handling services from the accounts for other activities, in accordance with applicable accounting standards. In the annual financial statements of the airport operator shall be visible absence of any related financial flows between provision of ground handling services and its activities as airport operator.

From 01/07/2016 started separate billing of ground handling services from other services of the airport operator, then determining attributable direct expenditures on the accounting documents of the airport operator and ground handling activities, as well as allocation of indirect expenditures on airport operators and ground handling activities on the basis of the adopted keys for allocation of indirect expenditures. Based on the above, the separation of business results of ground handling activities from airport operator's activities will in the future be made on the basis of recorded exact data on revenues and expenditures.

Separation of business operations, i.e. realized revenues and expenditures of the Airport for the period I-III 2018, to business activities of the airport operator and the business activities of ground handling services was carried out on the basis of the adopted Amended Business Plan for 2016 by the Supervisory Board (Decision No.33 -179/1 dated 24/06/2016), that is on the basis of by plan adopted parameters for separation of ground handling services from the airport operator's activities and defined planned participation of related expenditures, and according to the Rule book on the provision of ground handling services at airports. Based on the above and on the realised business results is compiled Income Sheet for the period I-III 2018 in which financial results of the airport operator's activities and activities of ground handling services are shown separately, as follows:

# 4. SEPARATION OF REVENUE AND EXPENDITURE OF THE GROUND HANDLING ACTIVITY FROM THE REVENUE AND EXPENDITURE OF AIRPORT OPERATOR'S ACTIVITIES (cont'd)

#### INCOME SHEET for AIRPORT OPERATOR and GROUND HANDLING

for the period from 01/01/2018 until 31/03/2018

|                                |   |      |       |   |  |   |   | - in tho                                     | usand RSD -                               |
|--------------------------------|---|------|-------|---|--|---|---|--|---|
| Group of                       |   |      | Note  |   | Amount                                       |   | Year  |  |   |
| accounts -                     | POSITION  | ADP  | No.   |   | Current year                                 |   | F   | revious year                                 |   |
| decount                        |   |      |       | AIRPORT<br>OPERATOR<br>(01/01-<br>31/03/2018) | GROUND<br>HANDLING<br>(01/01-<br>31/03/2018) | Total<br>AIRPORT<br>(01/01-<br>31/03/2018 | Airport<br>operator<br>(01/01-<br>31/03/2017) | Ground<br>handling<br>(01/01-<br>31/03/2017) | Total<br>Airport<br>(01/01-<br>31/03/2017 |
| 1                              | 2   | 3    | 4     | 5   | 6  | 7(5+6)                                    | 8   | 9  | 10(8+9)                                   |
|                                | REVENUES OF REGULAR BUSINESS  |      |       |   |  | 12 45 25                                  |   |  | <b>8</b> 673-8                            |
| 60 to 65,<br>except 62 &<br>63 | A. OPERATING REVENUES (1002 + 1009 + 1016 + 1017)   | 1001 |       | 1,615,740                                     | 458,239                                      | 2,073,979                                 | 1,541,957                                     | 417,128                                      | 1,959,085                                 |
| 60                             | I REVENUES FROM SALE OF GOODS (1003 + 1004 + 1005 + 1006 + 1007 + 1008)   | 1002 | 5     | 444   | 0  | 444                                       | 306   | 0  | 306                                       |
| 604                            | 5. Revenues from sale of goods in domestic market   | 1007 | 5     | 444   | 0  | 444                                       | 306   | 0  | 306                                       |
| 605                            | 6. Revenues from sale of goods in foreign markets   | 1008 | 5     | 0   | 0  | 0   | 0   | 0  | 0   |
| 61                             | II REVENUES FROM SALE OF PRODUCTS AND SERVICES (1010 + 1011 + 1012 + 1013 + 1014 + 1015)                        | 1009 | 6,7,8 | 1,418,825                                     | 458,239                                      | 1,877,064                                 | 1,343,181                                     | 417,128                                      | 1,760,309                                 |
| 614                            | 5. Revenues from sale of products and services to other related parties in domestic                             | 1014 | 6     | 499,546                                       | 222,438                                      | 721,984                                   | 553,750                                       | 20 <b>1</b> ,667                             | 755,417                                   |
| 615                            | 6. Revenues from sale of products and services in foreign markets   | 1015 | 7     | 919,279                                       | 235,801                                      | 1,155,080                                 | 789,431                                       | 215,461                                      | 1,004,892                                 |
| 64                             | III REVENUES FROM PREMIUMS, SUBSIDIES,<br>GRANTS, DONATIONS ETC.  | 1016 |       | 0   | 0  | 0   | 0   | 0  | 0   |
| 65                             | IV OTHER OPERATING REVENUES   | 1017 | 9     | 196,471                                       | 0  | 196,471                                   | 198,470                                       | 0  | 198,470                                   |
|                                | EXPENDITURES OF REGULAR BUSINESS  |      |       |   |  |   |   |  |   |
| 50 to 55,<br>except 62 &<br>63 | B. OPERATING EXPENDITURES<br>(1019 – 1020 – 1021 + 1022 + 1023 + 1024 +<br>1025 + 1026 + 1027 + 1028+ 1029) ≥ 0 | 1018 |       | 1,032,393                                     | 490,400                                      | 1,522,793                                 | 995,990                                       | 375,165                                      | 1,371,155                                 |
| 50                             | I. PURCHASE VALUE OF SOLD GOODS   | 1019 | 10    | 278   | 0  | 278                                       | 207   | 0  | 207                                       |
| 51 except<br>513               | V. COSTS OF MATERIALS   | 1023 | 11    | 34,006  | 41,521                                       | 75,527                                    | 30,724  | 43,058                                       | 73,782                                    |
| 513                            | VI. COSTS OF FUEL AND ENERGY  | 1024 | 12    | 56,867  | 24,574                                       | 81,441                                    | 57,648  | 25,705                                       | 83,353                                    |
| 52                             | VII. COSTS OF SALARIES, SALARY  COMPENSATIONS AND OTHER PERSONAL  | 1025 | 13    | 525,927                                       | 370,878                                      | 896,805                                   | 514,931                                       | 245,725                                      | 760,656                                   |
| 53                             | VIII. COSTS OF PRODUCTION SERVICES  | 1026 | 14    | 90,965  | 10,692                                       | 101,657                                   | 96,479  | 9,489  | 105,968                                   |
| 540                            | IX. AMORTISATION COSTS  | 1027 | 15    | 220,293                                       | 38,469                                       | 258,762                                   | 197,263                                       | 37,723                                       | 234,986                                   |
| 541 to 549                     | X. COSTS OF LONG-TERM RESERVING   | 1028 | 16    | 0   | 0  | 0   | 0   | 0  | 0   |
| 55                             | XI. INTANGIBLE COSTS  | 1029 | 17    | 104,057                                       | 4,266  | 108,323                                   | 98,738  | 13,465                                       | 112,203                                   |
|                                | V. OPERATING PROFIT (1001 – 1018) ≥ 0   | 1030 |       | 583,347                                       | -32,161                                      | 551,186                                   | 545,967                                       | 41,963                                       | 587,930                                   |

#### SEPARATION OF REVENUE AND EXPENDITURE OF THE GROUND HANDLING ACTIVITY FROM 4. THE REVENUE AND EXPENDITURE OF AIRPORT OPERATOR'S ACTIVITIES (cont'd)

INCOME SHEET for AIRPORT OPERATOR and GROUND HANDLING

for the period from 01/01/2018 until 31/03/2018

| Group of                        |   | ar live | Note |   | Amount                                       |   |   |  |   |
|---------------------------------|---|---------|------|---|--|---|---|--|---|
| accounts -                      | POSITION  | ADP     | No.  |   | Current year                                 |   | ALC: NO                                       | Previous year                                |   |
| account                         |   |         |      | AIRPORT<br>OPERATOR<br>(01/01-<br>31/03/2018) | GROUND<br>HANDLING<br>(01/01-<br>31/03/2018) | Total<br>AIRPORT<br>(01/01-<br>31/03/2018 | Airport<br>operator<br>(01/01-<br>31/03/2017) | Ground<br>handling<br>(01/01-<br>31/03/2017) | Total<br>Airport<br>(01/01-<br>31/03/2017 |
| 1                               | 2   | 3       | 4    | 5   | 6  | 7(5+6)                                    | 8   | 9  | 10(8+9)                                   |
| 66                              | D. FINANCIAL REVENUES (1033 + 1038 + 1039)  | 1032    |      | 22,644  | 213  | 22,857                                    | 37,679  | 282  | 37,961                                    |
| 662                             | II. INTEREST REVENUE (FROM THIRD PARTIES)   | 1038    | 18   | 18,214  | 0  | 18,214                                    | 21,734  | - 0  | 21,734                                    |
| 663 and 664                     | III. FOREIGN EXCHANGE GAINS AND POS.EFFECTS OF CURRENCY CLAUSE (TOWARD THIRD PARTIES)                   | 1039    | 19   | 4,430   | 213  | 4,643                                     | 15,945  | 282  | 16,227                                    |
| 56                              | Đ. FINANCIAL EXPENDITURES (1041 + 1046 + 1047)  | 1040    |      | 30,431  | 276  | 30,707                                    | 19,001  | 44   | 1 <mark>9</mark> ,045                     |
| 562                             | II. INTEREST EXPENDITURES (TOWARD THIRD PERSONS)  | 1046    | 20   | 9,576   | 0  | 9,576                                     | 8,865   | 0  | 8,865                                     |
| 563 and 564                     | III. FOREIGN EXCHANGE LOSSES AND NEG.EFFECTS OF CURRENCY CLAUSE (TOWARD THIRD PARTIES)                  | 1047    | 21   | 20,855  | 276  | 21,131                                    | 10,136  | 44   | 10,180                                    |
|                                 | E. PROFIT FROM FINANCING(1032 – 1040)   | 1048    |      | o   |  | 0   | 18,678  | 238  | 18,916                                    |
|                                 | Ž. LOSS FROM FINANCING(1040 – 1032)   | 1049    |      | 7,787   | 63   | 7,850                                     | 0   |  | 0   |
| 683 and 685                     | Z. REVENUES FROM VALUATION ADJUSTMENTS<br>OF OTHER ASSETS CARRIED AT FAIR VALUE<br>THROUGH INCOME SHEET | 1050    | 22   | 74  | o  | 74  | 95  | 0  | 95  |
| 583 and 585                     | I. EXPENDITURES FROM VALUATION ADJUSTMENTS OF OTHER ASSETS CARRIED AT FAIR VALUE THROUGH INCOME SHEET   | 1051    | 23   | o   | o  | 0   | 25,158  | 0  | 25,158                                    |
| 67 & 68,<br>except 683<br>& 685 | J. OTHER REVENUES   | 1052    | 24   | 5,921   | 11   | 5,932                                     | 4,852   | 22   | 4,874                                     |
| 57 & 58,<br>except 583<br>& 585 | K. OTHER EXPENDITURES   | 1053    | 25   | 12,598  | 1,467  | 14,065                                    | 6,142   | 351  | 6,493                                     |
|                                 | L. OPERATING PROFIT BEFORE TAX<br>(1030 – 1031 + 1048 – 1049 + 1050 – 1051 +<br>1052 – 1053)            | 1054    |      | 568,957                                       | -33,680                                      | 535,277                                   | 538,292                                       | 41,872                                       | 580,164                                   |
| 59-69                           | M. NET LOSS FROM CORRECTION OF MISTAKS<br>FROM PREVIOUS YEARS   | 1057    |      | 9,500   | 331  | 9,831                                     | 92  | 0  | 92  |
|                                 | NJ. PROFIT BEFORE TAX (1054 – 1055 + 1056 – 1057)   | 1058    | 26   | 559,457                                       | -34,011                                      | 525,446                                   | 538,200                                       | 41,872                                       | 580,072                                   |
| 721                             | p. PROFIT TAX I. INCOME TAX EXPENDITURE   | 1060    | 26   | 80,645  | . 0  | 80,645                                    | 66,238  | 6,267  | 72,505                                    |
| part 722                        | II. DEFERRED TAX EXPENDITURE  | 1061    | 27   | 421   | 0  | 421                                       | 0   | ,,,,,,                                       | 0   |
| part 722                        | III. DEFERRED INCOME TAX  | 1062    | 27   | 0   |  | o   | 2,671   |  | 2,671                                     |
|                                 | S. NET PROFIT   | 1001    | 20   | 470 204                                       | 24.000                                       | 444.300                                   | 474.555                                       | 25 505                                       | F10 200                                   |
|                                 | (1058 - 1059 - 1060 - 1061 + 1062)  | 1064    | 28   | 478,391                                       | -34,011                                      | 444,380                                   | 474,633                                       | 35,605                                       | 510,238                                   |
| 6                               | TOTAL REVENUES (1001+1032+1050+1052)  |         |      | 1,644,436                                     | 458,463                                      | 2,102,899                                 | 1,584,583                                     | 417,432                                      | 2,002,015                                 |
| 5                               | TOTAL EXPENDITURES (1018+1040+1051+1053)  |         |      | 1,084,979                                     | 492,474                                      | 1,577,453                                 | 1,046,383                                     | 375,560                                      | 1,421,943                                 |

| 5. REVENUES FROM SALE OF GOODS                         | I-III 2018 | I-III 2017 |
|--|------------|------------|
|  | in 000 RSD | in 000 RSD |
| Revenues from sale of beverages in catering facilities | 444        | 306        |
| Revenues from sale of fuel in domestic market          | 0          | 0          |
| Revenues from sale of crude oil                        | 0          | 0          |
| Revenues from sale of goods in domestic market         | 444        | 306        |
| Revenues from sale of goods - kerosene (re-export)     | 0          | 0          |
| Revenues from sale of fuel in foreign market           | 0          | 0          |
| Revenues from sale of goods in foreign market          | 0          | 0          |
|  | 444        | 306        |

**REVENUES FROM THE SALE OF SERVICES** of the Airport in domestic and foreign markets in the period I-III 2018 were separated on revenues from services provided by the airport operator's activities and revenues made by the activity of ground handling services on the basis of real income and by the plan adopted parameters for the separation of ground handling services from the airport operator's activities, as shown in the following table:

|   | 1                            |                                    | I-III 2018   |   |   | 1                            |                             | I-III 2017  |  | W-2011-170-2                                     |
|---|------------------------------|------------------------------------|--|---|---|------------------------------|-----------------------------|---|--|--|
| 6. REVENUES FROM SALE OF<br>SERVICES IN DOMESTIC<br>MARKET WITH REVENUES OF<br>GROUND HANDLING SERVICES | Revenues of airport operator | Revenues<br>of ground-<br>handling | Total revenues of Airport (with for. buyer branches) | Revenues<br>from foreign<br>buyer<br>branches | Revenues<br>without<br>foreign<br>buyer<br>branches | Revenues of airport operator | Revenues of ground-handling | Total<br>revenues<br>of Airport<br>(with for.<br>buyer<br>branches) | Revenues<br>from<br>foreign<br>buyer<br>branches | Revenues<br>without<br>foreign buyer<br>branches |
| 1   | 2                            | 3                                  | 4 (2+3)  | 5   | 6 (4-5)   | 7                            | 8                           | 9 (7+8)   | 10   | 11 (9-10)  |
|   |                              |                                    | in 000 RSD   |   |   |                              |                             | in 000 RSD  |  |  |
| Passenger service *   | 171,244                      | 7,033                              | 178,277  | 23,676  | 154,601   | 247,471                      | 10,329                      | 257,800   | 20,280   | 237,520  |
| Security fee  | 95,298                       | 0                                  | 95,298   | 6,317   | 88,981  | 103,493                      | 0                           | 103,493   | 5,008  | 98,485   |
| Landing   | 42,881                       | 0                                  | 42,881   | 7,571   | 35,310  | 47,593                       | 0                           | 47,593  | 8,687  | 38,906   |
| Aircraft handling *   | -                            | 117,514                            | 117,514  | 10,551  | 106,963   | -                            | 50,518                      | 50,518  | 9,466  | 41,052   |
| Infrastructure  | 65,727                       | 0                                  | 65,727   | 6,643   | 59,084  | 29,300                       | 0                           | 29,300  | 6,566  | 22,734   |
| Air-bridges *   | 13,867                       | 1,541                              | 15,408   | 973   | 14,435  | 2,050                        | 227                         | 2,277   | 2,274  | 3  |
| Lighting  | 13,083                       | 0                                  | 13,083   | 951   | 12,132  | 15,147                       | 0                           | 15,147  | 649  | 14,498   |
| Aircraft abode tax  | 1,377                        | 0                                  | 1,377  | 248   | 1,129   | 632                          | 0                           | 632   |  | 632  |
| Aircraft de-icing services *  | 0                            | 42,041                             | 42,041   | 6,388   | 35,653  | 0                            | 70,654                      | 70,654  | 3,839  | 66,815   |
| Commercial use of apron   | 11,468                       | 0                                  | 11,468   | -   | 11,468  | 14,214                       | 0                           | 14,214  |  | 14,214   |
| Usage of the CUTE system  | 9,586                        | 0                                  | 9,586  | 1,176   | 8,410   | 14,598                       | 0                           | 14,598  | 1,037  | 13,561   |
| Services on special request *   | 1,639                        | 15,230                             | 16,869   | 38  | 16,831  | 1,350                        | 29,749                      | 31,099  | 53   | 31,046   |
| Renting of advertisement space  | 11,469                       | 0                                  | 11,469   | -   | 11,469  | 16,614                       | 0                           | 16,614  | -  | 16,614   |
| Public services   | 43,066                       | 0                                  | 43,066   | 239   | 42,827  | 44,287                       | 0                           | 44,287  | 253  | 44,034   |
| Cargo-custom services *   | 0                            | 38,372                             | 38,372   | 386   | 37,986  | 0                            | 39,355                      | 39,355  | 149  | 39,206   |
| DCS services *  | 0                            | 0                                  | -  | -   | -   | 0                            | 0                           | -   | -  | -  |
| Lost and found services *   | 0                            | 142                                | 142  | 142   | 0   | 0                            | 237                         | 237   | 237  | 0  |
| Use of parking lots   | 17,019                       | 0                                  | 17,019   | 175   | 16,844  | 14,707                       | 0                           | 14,707  | 150  | 14,557   |
| Other services *  | 1,822                        | 565                                | 2,387  | 112   | 2,275   | 2,294                        | 598                         | 2,892   | 131  | 2,761  |
| l Total services in domestic market   | 499,546                      | 222,438                            | 721,984  | 65,586  | 656,398   | 553,750                      | 201,667                     | 755,417   | 58,779   | 696,638  |

Revenue from services realized by foreign companies that were registered in the Republic of Serbia as a "branch", are recorded in the books in line with legislation as income from domestic customers. Since the physical scope of services of specified branches is recorded in the Company as a physical volume of services of foreign companies, said revenue are shown in Note 6 and 7 in the way they are recorded in accounting, and also in a separate column as revenues from sales of goods and services from registered branches, for insight in the amount and participation of these revenues, which are recorded as revenues generated in the domestic market, but the essence is that the origin of these revenues is the foreign market.

#### JSC AIRPORT NIKOLA TESLA BELGRADE

|   |                              |                                    | I-III 2018  |  |  |                                    |                             | I-III 2017  |  |   |
|---|------------------------------|------------------------------------|---|--|--|------------------------------------|-----------------------------|---|--|---|
| 7. REVENUES FROM SALE OF<br>SERVICES IN DOMESTIC<br>MARKET WITH REVENUES OF<br>GROUND HANDLING SERVICES | Revenues of airport operator | Revenues<br>of ground-<br>handling | Total<br>revenues of<br>Airport (w/o<br>for. buyer<br>branches) | Revenues<br>fromforeign<br>buyer<br>branches | Revenues<br>with<br>foreign<br>buyer<br>branches | Revenues of<br>airport<br>operator | Revenues of ground-handling | Total revenues of Airport (w/o for. buyer branches) | Revenues<br>from<br>foreign<br>buyer<br>branches | Revenues<br>with foreign<br>buyer<br>branches |
| 1   | 2                            | 3                                  | 4 (2+3)   | 5  | 6 (4+5)  | 2                                  | 3                           | 4 (2+3)   | 5  | 6 (4+5)                                       |
|   | in 000 RSD                   | in 000 RSD                         | in 000 RSD  | in 000 RSD                                   | in 000 RSD                                       | in 000 RSD                         | in 000 RSD                  | in 000 RSD  | in 000 RSD                                       | in 000 RSD                                    |
| Passenger service *   | 438,371                      | 14,348                             | 452,719   | 23,676                                       | 476,395  | 359,189                            | 11,644                      | 370,833   | 20,280   | 391,113                                       |
| Security fee  | 124,009                      | 0                                  | 124,009   | 6,317  | 130,326  | 97,583                             | 0                           | 97,583  | 5,008  | 102,591                                       |
| Landing   | 160,902                      | 0                                  | 160,902   | 7,571  | 168,473  | 147,994                            | 0                           | 147,994   | 8,687  | 156,681                                       |
| Aircraft handling *   | 0                            | 150,521                            | 150,521   | 10,551                                       | 161,072  | 0                                  | 137,940                     | 137,940   | 9,466  | 147,406                                       |
| Infrastructure  | 105,032                      | 0                                  | 105,032   | 6,643  | 111,675  | 96,588                             | 0                           | 96,588  | 6,566  | 103,154                                       |
| Air-bridges *   | 40,502                       | 4,500                              | 45,002  | 973  | 45,975   | 38,864                             | 4,318                       | 43,182  | 2,274  | 45,456  |
| Lighting  | 20,966                       | 0                                  | 20,966  | 951  | 21,917   | 20,260                             | 0                           | 20,260  | 649  | 20,909  |
| Aircraft abode tax  | 4,325                        | 0                                  | 4,325   | 248  | 4,573  | 5,743                              | 0                           | 5,743   | -  | 5,743   |
| Aircraft de-icing services *  | 0                            | 51,177                             | 51,177  | 6,388  | 57,565   | 0                                  | 45,318                      | 45,318  | 3,839  | 49,157  |
| Commercial use of apron   | 0                            | 0                                  | 0   | -  | -  | 0                                  | 0                           | 0   | -  |   |
| Usage of the CUTE system  | 22,449                       | 0                                  | 22,449  | 1,176  | 23,625   | 20,100                             | 0                           | 20,100  | 1,037  | 21,137  |
| Services on special request *   | 1,265                        | 4,050                              | 5,315   | 38   | 5,353  | 1,388                              | 5,329                       | 6,717   | 53   | 6,770   |
| Renting of advertisement space  | 0                            | 0                                  | 0   | -  | -  | 0                                  | 0                           | 0   | -  |   |
| Public services   | 266                          | 0                                  | 266   | 239  | 505  | 284                                | 0                           | 284   | 253  | 537   |
| Cargo-custom services *   | 0                            | 3,650                              | 3,650   | 386  | 4,036  | 0                                  | 2,900                       | 2,900   | 149  | 3,049   |
| Consulting services   | 0                            | 0                                  | 0   | -  | -  | 0                                  | 0                           | 0   | -  | -   |
| DCS services *  | 0                            | 3,010                              | 3,010   | -  | 3,010  | 0                                  | 3,090                       | 3,090   |  | 3,090   |
| Lost and found services *   | 0                            | 3,343                              | 3,343   | 142  | 3,485  | 0                                  | 3,451                       | 3,451   | 237  | 3,688   |
| Use of parking lots   | 3                            | 0                                  | 3   | 175  | 178  | 1                                  | 0                           | 1   | 150  | 151   |
| Other services *  | 1,189                        | 1,202                              | 2,391   | 112  | 2,503  | 1,437                              | 1,471                       | 2,908   | 131  | 3,039   |
| II Total services in foreign market   | 919,279                      | 235,801                            | 1,155,080   | 65,586                                       | 1,220,666  | 789,431                            | 215,461                     | 1,004,892   | 58,779   | 1,063,671                                     |
| III Total revenues from the<br>sale of products and<br>services (I+II)                                  | 1,418,825                    | 458,239                            | 1,877,064   |  | 1,877,064  | 1,343,181                          | 417,128                     | 1,760,309   | -  | 1,760,309                                     |

| 20 TO THE THANGIAL GTATEMENTO MIGICITOT, 2010  |  |  |
|--|--|--|
| 8. Revenues from sale of services per geograph.region  | I-III 2018   | I-III 2017   |
| 0.11:  | in 000 RSD   | in 000 RSD   |
| Serbia   | 721,984  | 696,638  |
| Germany (Lufthansa+Eurowings +Europi.+Air Berlin+Eurojet)  | 153,890  | 164,178  |
| Montenegro (Montenegro+other buyers in MN)   | 108,505  | 109,741  |
| Austria (branch of Austrian Airlines +Niki)  | 64,862   | 58,611   |
| Switzerland (Swis Air)   | 62,808   | 64,780   |
| Russia (Aeroflot)  | 94,380   | 94,329   |
| Turkey (Turkish +Pegasus+Atlas Global)   | 175,716  | 145,960  |
| Spain (Swift Air)  | 12,188   | 10,891   |
| Italy (Al italia)  | 38,499   | 41,010   |
| Abu Dhabi (branch Etihad Air+Etihad Air)   | 43,110   | 42,088   |
| Hungary (Wiz Air)  | 181,811  | 138,478  |
| Romania (Tarom)  | 14,278   | 11,764   |
| Tunisia (Tunis Air)  | 5,630  | 6,090  |
| Greece (Aegean)  | 22,358   | 21,178   |
| England (Easyjet)  | 18,499   | 18,077   |
| Norway (Norwegian)   | 20,069   | 17,528   |
| Poland (Polskie linie LOT)   | 25,219   | 25,251   |
| Dubai (Fly Dubai)  | 44,739   | 30,678   |
| Qatar (Qatar Airways)  | 42,981   | 24,842   |
| Israel (El Al Israel + Israir Airlines+Arkia)  | 19,651   | 28,897   |
| Other foreign buyers   | 5,887  | 126,055  |
|  | 1,877,064  | 1,760,309  |
| =  |  |  |
| Revenues from sale of services per buyers  | I-III 2018   | I-III 2017   |
|  | in 000 RSD   | in 000 RSD   |
| Air Serbia - Serbia  | 509,190  | 549,814  |
| Deutche Lufthansa - Germany  | 138,314  | 142,537  |
| Montenegro Airlines - Montenegro   | 104,506  | 107,010  |
| Branch of Austrian Airlines - Austria  | 64,862   | 58,316   |
| Swiss International Airlines - Switzerland   | 62,808   | 64,780   |
| Turkish Airlines - Turkey  | 107,587  | 92,476   |
| Aeroflot - Russia  | 94,380   | 94,329   |
| Polskie linie LOT - Poland   | 25,219   | 25,251   |
| Alitalia Societa Aerea Italiana S.R.L Italy  | 38,499   | 41,010   |
| Swift Air Aviation - Spain   | 12,188<br>15,320   | 10,891<br>13,505   |
| European Air - Germany<br>Norwegian Air - Norway   | 15,320   | 17,528   |
| Easyjet - England  |  |  |
|  | 20,069   |  |
| Wizz Air+branch (Hungary)  | 20,069<br>18,499   | 18,077   |
|  | 20,069   |  |
| Tarom Romanian Air Transport - Romania   | 20,069<br>18,499<br>181,811  | 18,077<br>138,478  |
| Tarom Romanian Air Transport - Romania   | 20,069<br>18,499<br>181,811<br>14,278  | 18,077<br>138,478<br>11,764<br>23,557<br>6,090   |
| Tarom Romanian Air Transport - Romania<br>Pegasus Airlines - Turkey<br>Tunis Air - Tunisia<br>Fly Dubai - Dubai  | 20,069<br>18,499<br>181,811<br>14,278<br>28,853<br>5,630<br>44,739   | 18,077<br>138,478<br>11,764<br>23,557  |
| Tarom Romanian Air Transport - Romania Pegasus Airlines - Turkey Tunis Air - Tunisia Fly Dubai - Dubai Aegean airlines - Greece  | 20,069<br>18,499<br>181,811<br>14,278<br>28,853<br>5,630<br>44,739<br>22,358   | 18,077<br>138,478<br>11,764<br>23,557<br>6,090<br>30,678<br>21,178   |
| Tarom Romanian Air Transport - Romania<br>Pegasus Airlines - Turkey<br>Tunis Air - Tunisia<br>Fly Dubai - Dubai<br>Aegean airlines - Greece<br>Iran Air - Iran   | 20,069<br>18,499<br>181,811<br>14,278<br>28,853<br>5,630<br>44,739<br>22,358<br>2,651  | 18,077<br>138,478<br>11,764<br>23,557<br>6,090<br>30,678<br>21,178   |
| Tarom Romanian Air Transport - Romania Pegasus Airlines - Turkey Tunis Air - Tunisia Fly Dubai - Dubai Aegean airlines - Greece Iran Air - Iran Qatar Airways Q.C.S Qatar  | 20,069<br>18,499<br>181,811<br>14,278<br>28,853<br>5,630<br>44,739<br>22,358<br>2,651<br>42,981  | 18,077<br>138,478<br>11,764<br>23,557<br>6,090<br>30,678<br>21,178<br>0<br>24,842  |
| Tarom Romanian Air Transport - Romania Pegasus Airlines - Turkey Tunis Air - Tunisia Fly Dubai - Dubai Aegean airlines - Greece Iran Air - Iran Qatar Airways Q.C.S Qatar Etihad Airways PJSC + branch Etihad Airways PJSC - Abu Dhabi   | 20,069<br>18,499<br>181,811<br>14,278<br>28,853<br>5,630<br>44,739<br>22,358<br>2,651<br>42,981<br>43,110  | 18,077<br>138,478<br>11,764<br>23,557<br>6,090<br>30,678<br>21,178<br>0<br>24,842<br>42,088  |
| Tarom Romanian Air Transport - Romania Pegasus Airlines - Turkey Tunis Air - Tunisia Fly Dubai - Dubai Aegean airlines - Greece Iran Air - Iran Qatar Airways Q.C.S Qatar Etihad Airways PJSC + branch Etihad Airways PJSC - Abu Dhabi NIS AD - Serbia   | 20,069<br>18,499<br>181,811<br>14,278<br>28,853<br>5,630<br>44,739<br>22,358<br>2,651<br>42,981<br>43,110<br>11,821  | 18,077<br>138,478<br>11,764<br>23,557<br>6,090<br>30,678<br>21,178<br>0<br>24,842<br>42,088<br>12,629  |
| Tarom Romanian Air Transport - Romania Pegasus Airlines - Turkey Tunis Air - Tunisia Fly Dubai - Dubai Aegean airlines - Greece Iran Air - Iran Qatar Airways Q.C.S Qatar Etihad Airways PJSC + branch Etihad Airways PJSC - Abu Dhabi NIS AD - Serbia JAT Technica - Serbia   | 20,069<br>18,499<br>181,811<br>14,278<br>28,853<br>5,630<br>44,739<br>22,358<br>2,651<br>42,981<br>43,110<br>11,821<br>1,816                                     | 18,077<br>138,478<br>11,764<br>23,557<br>6,090<br>30,678<br>21,178<br>0<br>24,842<br>42,088<br>12,629<br>5,095                                       |
| Tarom Romanian Air Transport - Romania Pegasus Airlines - Turkey Tunis Air - Tunisia Fly Dubai - Dubai Aegean airlines - Greece Iran Air - Iran Qatar Airways Q.C.S Qatar Etihad Airways PJSC + branch Etihad Airways PJSC - Abu Dhabi NIS AD - Serbia JAT Technica - Serbia Parking service - Serbia  | 20,069<br>18,499<br>181,811<br>14,278<br>28,853<br>5,630<br>44,739<br>22,358<br>2,651<br>42,981<br>43,110<br>11,821<br>1,816<br>7,206                            | 18,077 138,478 11,764 23,557 6,090 30,678 21,178 0 24,842 42,088 12,629 5,095 7,253  |
| Tarom Romanian Air Transport - Romania Pegasus Airlines - Turkey Tunis Air - Tunisia Fly Dubai - Dubai Aegean airlines - Greece Iran Air - Iran Qatar Airways Q.C.S Qatar Etihad Airways PJSC + branch Etihad Airways PJSC - Abu Dhabi NIS AD - Serbia JAT Technica - Serbia Parking service - Serbia Alma Quatro - Serbia                             | 20,069<br>18,499<br>181,811<br>14,278<br>28,853<br>5,630<br>44,739<br>22,358<br>2,651<br>42,981<br>43,110<br>11,821<br>1,816                                     | 18,077<br>138,478<br>11,764<br>23,557<br>6,090<br>30,678<br>21,178<br>0<br>24,842<br>42,088<br>12,629<br>5,095<br>7,253<br>5,342                     |
| Tarom Romanian Air Transport - Romania Pegasus Airlines - Turkey Tunis Air - Tunisia Fly Dubai - Dubai Aegean airlines - Greece Iran Air - Iran Qatar Airways Q.C.S Qatar Etihad Airways PJSC + branch Etihad Airways PJSC - Abu Dhabi NIS AD - Serbia JAT Technica - Serbia Parking service - Serbia Alma Quatro - Serbia Dufry doo Belgrade - Serbia | 20,069<br>18,499<br>181,811<br>14,278<br>28,853<br>5,630<br>44,739<br>22,358<br>2,651<br>42,981<br>43,110<br>11,821<br>1,816<br>7,206<br>968                     | 18,077<br>138,478<br>11,764<br>23,557<br>6,090<br>30,678<br>21,178<br>0<br>24,842<br>42,088<br>12,629<br>5,095<br>7,253                              |
| Tarom Romanian Air Transport - Romania Pegasus Airlines - Turkey Tunis Air - Tunisia Fly Dubai - Dubai Aegean airlines - Greece Iran Air - Iran Qatar Airways Q.C.S Qatar Etihad Airways PJSC + branch Etihad Airways PJSC - Abu Dhabi NIS AD - Serbia JAT Technica - Serbia Parking service - Serbia  | 20,069<br>18,499<br>181,811<br>14,278<br>28,853<br>5,630<br>44,739<br>22,358<br>2,651<br>42,981<br>43,110<br>11,821<br>1,816<br>7,206<br>968<br>13,105           | 18,077 138,478 11,764 23,557 6,090 30,678 21,178 0 24,842 42,088 12,629 5,095 7,253 5,342 13,534   |
| Pegasus Airlines - Turkey Tunis Air - Tunisia Fly Dubai - Dubai Aegean airlines - Greece Iran Air - Iran Qatar Airways Q.C.S Qatar Etihad Airways PJSC + branch Etihad Airways PJSC - Abu Dhabi NIS AD - Serbia JAT Technica - Serbia Parking service - Serbia Alma Quatro - Serbia Dufry doo Belgrade - Serbia Israir Airlines - Israel               | 20,069<br>18,499<br>181,811<br>14,278<br>28,853<br>5,630<br>44,739<br>22,358<br>2,651<br>42,981<br>43,110<br>11,821<br>1,816<br>7,206<br>968<br>13,105<br>14,100 | 18,077<br>138,478<br>11,764<br>23,557<br>6,090<br>30,678<br>21,178<br>0<br>24,842<br>42,088<br>12,629<br>5,095<br>7,253<br>5,342<br>13,534<br>23,566 |

| _   | 896,805    | 760,656    |
|---|------------|------------|
| Other personal expenditures   |            | 180        |
| Solidarity allowance (newborns, treatment, natural disasters etc.)  | 509        | 4,583      |
| Compensation on Contracts for professional development  | 263        | 537        |
| New Year presents for children of employees - not subject to taxa   | -          | -          |
| Premiums for voluntary pension insurance  | 28,783     | 22,250     |
| Difference for payment to the budget of RS, based on the Law on reduction of public sector wages                | 49,066     | 39,693     |
| Terminal wages and jubilee bonuses  | 839        | 817        |
| Cots of business trip   | 3,609      | 1,685      |
| Transport of employees  | 30,991     | 21,339     |
| Costs of reimburs. for member of SB, SA, rev. committee   | 2,461      | 2,041      |
| Costs of reimbursement for youth organisations etc.   | 154,202    | 155,154    |
| Costs of reimburs, per service contract and royalties   | 200        | 97         |
| Taxes and contributions at cost of employer   | 95,024     | 77,776     |
| Gross salaries and salary reimbursements - management   | 10,585     | 9,497      |
| Gross salaries and salary reimbursements - employees  | 520,273    | 425,007    |
| UITIER PERSUNAL EXPENSES  | in 000 RSD | in 000 RSD |
| 13. COSTS OF SALARIES, SALARY COMPENSATIONS AND OTHER PERSONAL EXPENSES   | I-III 2018 | I-III 2017 |
|   | 81,441     | 83,353     |
| Costs of electric energy  | 46,842     | 46,871     |
| Costs of oil fuel for heating   | 15,727     | 17,103     |
| Costs of gasoline and diesel fuel   | 18,872     | 19,379     |
|   | in 000 RSD | in 000 RSD |
| 12. COSTS OF FUEL AND ENERGY  | I-III 2018 | I-III 2017 |
|   | 75,527     | 73,782     |
| Costs of spare parts  | 18,661     | 4,760      |
| Overhead costs of material (office material)  | 482        | 2,911      |
| Costs of production material (basic materials, tools and inventory, working and official clothing and footwear) | 56,384     | 66,111     |
|   | in 000 RSD | in 000 RSD |
| 11. COSTS OF MATERIALS  | I-III 2018 | I-III 2017 |
|   | 278        | 207        |
| Purchase value of sold retail goods   | 278        | 207        |
|   | in 000 RSD | in 000 RSD |
| 10. PURCHASE VALUE OF SOLD GOODS  | I-III 2018 | I-III 201  |
|   | 196,471    | 198,470    |
| Revenues from lease to foreign legal persons  | 2,561      | 3,250      |
| Revenues from lease to domestic legal persons   | 193,910    | 195,220    |
|   | in 000 RSD | in 000 RSE |
|   |            |            |

| I-III 2018 | I-III 2017   |
|------------|--|
| in 000 RSD | in 000 RSD   |
| 9,028      | 7,965  |
| 6,496      | 5,297  |
| 43,312     | 52,531   |
| 10,336     | 11,204   |
| 23,367     | 19,291   |
| 53         | 529  |
| 7,610      | 8,081  |
| 1,455      | 1,070  |
| 101,657    | 105,968  |
|            | in 000 RSD<br>9,028<br>6,496<br>43,312<br>10,336<br>23,367<br>53<br>7,610<br>1,455 |

| 15. AMORTISATION COSTS                        | I-III 2018 | I-III 2017 |
|---|------------|------------|
|   | in 000 RSD | in 000 RSD |
| Amortisation costs for intangible investments | 12,623     | 7,458      |
| Amortisation costs for property               | 84,485     | 116,403    |
| Amortisation costs for equipment              | 161,654    | 111,125    |
|   | 258,762    | 234,986    |

| 16. INTANGIBLE COSTS                                  | I-III 2018 | I-III 2017 |
|---|------------|------------|
|   | in 000 RSD | in 000 RSD |
| Costs of health services                              | 4,053      | 3,981      |
| Costs of cleaning services                            | 9,093      | 15,245     |
| Costs of consulting services                          | 4,950      | 23,763     |
| Costs of different kinds of assessments               | 20,923     | 11,274     |
| Costs of professional development                     | 6,807      | 6,897      |
| Costs of services for the current accounting software | 484        | 3,456      |
| Costs of other non-production services                | 8,286      | 3,760      |
| Costs of representation                               | 4,820      | 825        |
| Costs of insurance                                    | 11,872     | 8,605      |
| Costs of payment system                               | 1,324      | 1,408      |
| Memberships   | 2,472      | 635        |
| Property tax and other reimburs ements                | 21,796     | 20,131     |
| Other intangible costs                                | 11,443     | 12,223     |
|   | 108,323    | 112,203    |

| 17. INTEREST INCOME  | I-III 2018 | I-III 2017 |
|--|------------|------------|
|  | in 000 RSD | in 000 RSD |
| Interest in term deposits in RSD                           | 7,523      | 7,611      |
| Interest for RSD deposits in current accounts              | 304        | 426        |
| Interest in term deposits in foreign currency              | 8,459      | 13,115     |
| Interest for foreign currency deposits in current accounts | 715        | 330        |
| Interest on housing loans                                  | 1,205      | 203        |
| Interests upon court decisions                             | =          | 49         |
| Interest on arrears for untimely payment of buyers         | 8          | -          |
|  | 18,214     | 21,734     |

| 18. POSITIVE EXCHANGE RATE DIFFERENCES AND POSITIVE EFFECTS OF CURRENCY CLAUSE TOWARD THIRD PARTIES) | I-III 2018 | I-III 2017 |
|--|------------|------------|
|  | in 000 RSD | in 000 RSD |
| Revenues from realized exchange rate differences   | 2,124      | 8,240      |
| Revenues from non-realized exchange rate differences   | 2,494      | 7,185      |
| Revenues from effects of contracted currency clause (realized)                                       | 25         | 8          |
| Revenues from effects of contracted currency clause (non-realized)                                   | -          | 794        |
|  | 4,643      | 16,227     |

| 19. INTEREST EXPENDITURES                  | I-III 2018 | I-III 2017 |
|--|------------|------------|
|  | in 000 RSD | in 000 RSD |
| Interests for long-term EIB loan           | 7,282      | 8,791      |
| Default interest in the country            | 2,265      | 71         |
| Interest for untimely paid public revenues | 29         | 3          |
|  | 9,576      | 8,865      |

| 20. NEGATIVE EXCHANGE RATE DIFFERENCES AND NEGTIVE  EFFECTS OF CURRENCY CLAUSE  I-III 2018 |            | I-III 2017 |
|--|------------|------------|
|  | in 000 RSD | in 000 RSD |
| Negative exchange rate differences-realized  | 13,659     | 1,222      |
| Negative exchange rate differences - non-realized  | 7,321      | 8,915      |
| Expenditures from effects of contr. currency clause - realised                             | 5          | 43         |
| Expenditures from effects of contr. currency clause - non-realised                         | 146        | -          |
|  | 21,131     | 10,180     |

| 21. INCOME FROM VALUE ADJUSTMENT OF OTHER ASSETS   | I-III 2018 | I-III 2017 |  |
|--|------------|------------|--|
|  | in 000 RSD | in 000 RSD |  |
| - from natural persons for housing loans (cancellation of impairment on collection basis and fair value basis) | 74         | 95         |  |
| Other non-mentioned revenues   | -          | -          |  |
|  | 74         | 95         |  |

| 22. EXPENDITURES FROM VALUE ADJUSTMENT OF OTHER ASSETS | I-III 2018 | I-III 2017 |  |
|--|------------|------------|--|
|  | in 000 RSD | in 000 RSD |  |
| Impairment of receivables from housing loans           | -          | -          |  |
| Value adjustment of receivables from buyers            | -          | 25,158     |  |
|  |            | 25,158     |  |

| 23. OTHER REVENUES  | I-III 2018 | I-III 2017 |  |
|---|------------|------------|--|
|   | in 000 RSD | in 000 RSD |  |
| Revenues from sale of equipment and materials                     | 107        | 242        |  |
| Revenues of collected, corrected receivables from buyers          | 6          | -          |  |
| Revenues from cancel.of reserv. for litigations and empl.benefits | 2,513      | -          |  |
| Revenues from indemnity from legal and natural persons            | 2,568      | 1,505      |  |
| Revenues from charged court costs                                 | 524        | 112        |  |
| Positive effects of contracted revaluation                        | -          | 10         |  |
| Other non-mentioned revenues                                      | 214        | 3,005      |  |
|   | 5,932      | 4,874      |  |

| 24. OTHER EXPENDITURES                                 | I-III 2018 | I-III 2017  |  |
|--|------------|-------------|--|
|  | in 000 RSD | in 000 RSD  |  |
| Loss from sale and write-off of equipment              | 537        | TOTAL STEEL |  |
| Litigation costs                                       | 376        | 503         |  |
| Costs for humanitarian, health and scientific purposes | 11,780     | 4,508       |  |
| Other non-mentioned expenditures                       | 133        | 243         |  |
| Expenditures from trade unions                         | 1,239      | 1,239       |  |
|  | 14,065     | 6,493       |  |

| 25. NET PROFIT FROM CORRECTION OF MISTAKS FROM PREVIOUS PERIODS | I-III 2018 | I-III 2017 |
|---|------------|------------|
|   | in 000 RSD | in 000 RSD |
| Subsequently established revenues from previous years           | 57         | 1 8 - 2    |
| Total established revenues from previous years                  | 57         | -          |
| Subsequently established expenditures from previous years       | 9,888      | -          |
| Total established expenditures from previous years              | 9,888      | 92         |
| NET loss from correction of mistakes from previous periods      | (9,831)    | (92)       |

### **26. PROFIT TAX**

| a) Components of profit tax             | I-III 2018  | I-III 2017  |
|---|-------------|-------------|
| a) Components of profit tax             | 1-111 20 18 | 1-111 20 17 |
|   | in 000 RSD  | in 000 RSD  |
| Period tax expenditure                  | 80,645      | 72,505      |
| Correction of period tax expenditure    | -           | -           |
| Period tax expenditure after correction | 80,645      | 72,505      |
| Deferred period tax expenditure         | 421         | -           |
| Deferred income tax                     |             | 2,671       |
| Correction of deferred income tax       | -           | -           |
|   | 81,066      | 69,834      |
| Effective tax rate                      | 13.98%      | 12.04%      |

| operation before tax and prescribed tax rate                                  | I-III 2018  | I- <mark>I</mark> II 2017 |
|---|-------------|---------------------------|
|   | in 000 RSD  | in 000 RSD                |
| Profit before tax   | 525,446     | 580,072                   |
| Profit tax calculated at rate of 15%  | 78,817      | 87,010                    |
| Tax effect of expenditures not acknowledged in tax balance                    | 1,987       | 1,042                     |
| Correction in tax effect of amortisation expenditures not acknowledged in tax |             |                           |
| balance   | (159)       | 7,189                     |
| Tax credit for investment in fixed assets of previous years                   | LILL BOOKER | (22,736)                  |
| Correction of using tax credits from previous years                           | -           | _                         |
| Period tax expenditure  | 80,645      | 72,505                    |

| v) Achieved, unused and unrecognised tax credit (TC) |                |                          |                  | in 000 RSD |                                |
|--|----------------|--------------------------|------------------|------------|--------------------------------|
|  | Year of expiry | Amount of transferred TC | Correction of TC | Used TC    | Outstanding<br>TC for transfer |
| Year of recognition of tax credit                    |                | from 2017                |                  | in 2018    | 31/03/2018                     |
| 2012   | 2022           | 30 (1/2)                 | 0                |            |                                |
| 2013   | 2023           | _                        | 0                | -          | -                              |
| Balance of tax credit                                |                |                          | 0                | -          |                                |

### 27. DEFERRED PERIOD TAX REVENUES AND EXPENDITURES

Changes on account of deferred tax liabilities and deferred tax assets as of 31/12/2017 and as of 31/03/2018 are shown in the following table:

in 000 RSD

| a) Deferred tax assets (deferred tax liabilities)<br>2017             | 01/01/2017 | Recognised<br>in other<br>gains &<br>losses I-XII<br>2017 | Recognised<br>in income<br>sheet I-XII<br>2017 | 31/12/2017 |
|---|------------|---|--|------------|
| Long-term assets  |            |   |  |            |
| Intangible assets, property, plant, equipment and investment property | (426,918)  | -   | (65,387)                                       | (492,305)  |
| Long-term liabilities   |            |   | · · · · · · · · · · · · · · · · · · ·          |            |
| Provisions for retirement and other employee benefits                 | 19,547     | -   | 160  | 19,707     |
| Provisions for litigations  | 12,075     | -   | 2,412  | 14,487     |
| Short-term liabilities  |            |   |  |            |
| Liabilities for taxes, contributions and fees                         | 198        | -   | 42   | 240        |
| Calculated, but not paid employee earnings, art 9,                    |            |   |  |            |
| paragraph 2 of the Law  | 2,079      | 12  | (461)  | 1,618      |
| Unused tax credits  | 22,736     | -   | (22,736)                                       | -          |
|   | (370,283)  | -   | (85,970)                                       | (456,253)  |

| b) Deferred tax assets (deferred tax liabilities) 2018                | 01/01/2018 | Recognised<br>in other<br>gains &<br>losses I-III<br>2018 | Recognised<br>in income<br>sheet I-III<br>2018 | 31/03/2018 |
|---|------------|---|--|------------|
| Long-term assets  |            |   | 16.  | 1 41.4     |
| Intangible assets, property, plant, equipment and investment property | (492,305)  | -   | (5)  | (492,310)  |
| Long-term liabilities   |            |   |  |            |
| Provisions for retirement and other employee benefits                 | 19,707     | -   | (225)  | 19,482     |
| Provisions for litigations  | 14,487     | -   | (376)  | 14,111     |
| Short-term liabilities  |            |   |  |            |
| Liabilities for taxes, contributions and fees                         | 240        | -   | (59)   | 181        |
| Calculated, but not paid employee earnings, art 9,                    |            |   |  |            |
| paragraph 2 of the Law  | 1,618      | -   | 244  | 1,862      |
| Other   |            |   |  |            |
|   | (456,253)  | -   | (421)  | (456,674)  |
|   |            |   |  |            |

### 27. DEFERRED PERIOD TAX REVENUES AND EXPENDITURES (cont'd)

Balance of recognized deferred tax assets as of 31/03/2018 amounts RSD 35.636 thousand and all refers to deferred tax assets on 31/03/2018 calculated with the applicable corporate income tax rate of 15% on the balance of the provisions for retirement provisions for jubilee benefits, provisions for litigation and on the balance of unpaid public revenues, as well as for the amount of unpaid and recognized expenditures for employees' salaries from article 9, paragraph 2 of the Law on corporate income tax, as the same relate to temporary differences that will be recognized in tax period in which the same are paid.

The balance of recognized deferred tax liabilities as of 31/03/2018 amounts to RSD 492.310 thousand.

After application of the requirements of IAS 12 that is offsetting of deferred tax assets and deferred tax liabilities on the balancing date, the balance of deferred tax liabilities as of 31/03/2018 amounts to RSD 456.674 thousand (on 31/12/2017 RSD 456.253 thousand).

Effects from changes in deferred tax assets and liabilities in relation to the initial balance, in the amount of RSD 421 thousand, are recorded at the account of the deferred period tax expenditures.

| 28. PROFIT PER SHARE               | I-III 2018 | I-III 20167 |
|------------------------------------|------------|-------------|
|                                    | in 000 RSD | in 000 RSD  |
| Net profit for owners              | 444,380    | 510,238     |
| Net profit correction              | -          | -           |
| Net profit after correction        | 444,380    | 510,238     |
| Averaged weighted number of shares | 34,289,350 | 34,289,350  |
| Basic earnings per share in RSD    | 12.96      | 14.88       |

### 29.a. INTANGIBLE ASSETS

in 000 RSD

| DESCRIPTION                                 | 31/03/2018 | 31/12/2017 |
|---|------------|------------|
| Purchase value                              |            |            |
| Initial balance,                            | 260,952    | 187,042    |
| Procurements during the year                | 39,249     | 80,702     |
| Advances for intangible investment          | 7,485      | 7,485      |
| Alienation, removal from inventory and sale | -          | (6,792)    |
| Other                                       |            |            |
| Final balance                               | 307,686    | 268,437    |
| Value correction                            |            |            |
| Initial balance                             | 95,048     | 51,312     |
| Amortisation in current year                | 12,623     | 44,252     |
| Alienation, removal from inventory and sale | -          | (516)      |
| Value correction of advanced payments       | -          | -          |
| Final balance                               | 107,671    | 95,048     |
| Net present value                           | 200,015    | 173,389    |

Total investment into intangible assets in the relevant period of 2018 amounts RSD 39.249 thousands.

NOTES TO THE FINANCIAL STATEMENTS March 31, 2018

| 29.b. PROPERTY, PLANTS, EQUIPMENT, BIOLOGICAL RESOURCES 2017             | , EQUIPMENT, BI | OLOGICAL RESC | URCES 2017 |                        |                                      |                     |           |                                      | in 000 RSD   |
|--|-----------------|---------------|------------|------------------------|--------------------------------------|---------------------|-----------|--------------------------------------|--|
| DESCRIPTION  | Land            | Buildings     | Equipment  | Investment<br>property | Other property, plants and equipment | Current investments | Advances  | Total-property, plants and equipment | Biological<br>resources -<br>Basic livestock<br>unit |
| Purchase value   |                 |               |            |                        |                                      |                     |           |                                      |  |
| Initial balance 01/01/2017   | 9,416,290       | 9,678,995     | 3,105,354  | 26,525                 | 3,619                                | 1,188,102           | 136,319   | 23,555,204                           | 145  |
| Initial balance correction based on estimate                             | Ĭ,              |               |            |                        |                                      |                     | ,         | 1                                    |  |
| Balance on 01/01/2017 after correction                                   | 9,416,290       | 9,678,995     | 3,105,354  | 26,525                 | 3,619                                | 1,188,102           | 136,319   | 23,555,204                           | 145  |
| Procurements during the year   | 1               | ī             |            | t                      | 1                                    | 2,530,288           |           | 2,530,288                            | 48   |
| Transfer from current investments  | 20,827          | 847,517       | 2,497,626  |                        |                                      | (3,365,970)         |           |                                      |  |
| Alienation, disbursement and sale  |                 | (15,154)      | (23,646)   |                        |                                      | (2,927)             |           | (41,727)                             |  |
| Other  |                 |               |            |                        |                                      |                     | (108,508) | (108,508)                            | (80)   |
| Assets fair value estimation   |                 |               |            |                        |                                      |                     |           | ı                                    |  |
| Revaluation reserves   |                 |               |            |                        |                                      |                     |           | ı                                    |  |
| Reduction on account of revaluation reserves                             |                 |               |            |                        |                                      |                     |           | ı                                    |  |
| Revaluation revenues   |                 |               |            | 2,991                  |                                      |                     |           | 2,991                                | 7  |
| Revaluation expenditures   |                 |               |            |                        |                                      |                     |           |                                      | (1)  |
| Reduction of net present value for amort. accumulation                   | ulation         |               |            |                        |                                      |                     |           | 1                                    |  |
| Final balance 31/12/2017   | 9,437,117       | 10,511,358    | 5,579,334  | 29,516                 | 3,619                                | 349,493             | 27,811    | 25,938,248                           | 123  |
| Value correction   |                 |               |            |                        |                                      |                     |           |                                      |  |
| Initial balance 01/01/2017   | 1               |               | 4,330      | ı                      |                                      | 1                   | 15,812    | 20,142                               | ı  |
| Initial balance correction based on estimate                             |                 | •             | ì          |                        |                                      | •                   | 1         |                                      |  |
| Balance on 01/01/2017 after correction                                   |                 |               | 4,330      |                        | •                                    |                     | 15,812    | 20,142                               | 1  |
| Amortisation in current year   |                 | 346,048       | 458,177    |                        | 1                                    |                     | į         | 804,225                              | 1  |
| Alienation, disbursement and sale  | -               | (12,144)      | (2,952)    | 1                      | 1                                    | 1                   |           | (15,096)                             | 1  |
| Cancellation of property value per fair value of the property 31/12/2017 | 1               |               |            | •                      |                                      | E                   |           | t                                    | •  |
| Value correction of advanced payments                                    |                 | 1             |            | •                      |                                      | 1                   | ,         | ľ                                    |  |
| Final balance 31/12/2017   | 1               | 333,904       | 459,555    |                        |                                      |                     | 15,812    | 809,271                              |  |
| Net present value, 31/12/2017  | 9,437,117       | 10,177,454    | 5,119,779  | 29,516                 | 3,619                                | 349,493             | 11,999    | 25,128,977                           | 123  |
| Net present value, 01/01/2017  | 9,416,290       | 9,678,995     | 3,101,024  | 26,525                 | 3,619                                | 1,188,102           | 120,507   | 23,535,062                           | 145  |
| 4  |                 |               |            |                        |                                      |                     |           |                                      |  |

Total investment into property, plants and equipment in the period I-XII 2017 amounts RSD 2.530.288 thousand. In the reported period RSD 3,365,970 thousand of property, plants and equipment is activated, as follows: for land in the amount of RSD 20.827 thousand; construction and increase of construction facility value in the amount of RSD 847.517 thousand and equipment in the amount of RSD 2.497.626 thousand. Ongoing investments from previous years in the amount of RSD 2.927 thousand were annulled. The balance of non-activated investments on 31/12/2017 amounts RSD 349.493 thousand An estimation of fair value of investment real estate was performed on 31/12/2017. The effects of the assessment are shown in the table:

NOTES TO THE FINANCIAL STATEMENTS March 31, 2018

| 29.c. PROPERTY, PLANTS, EQUIPMENT, BIOLOGICAL RESOURCES 2018 (cont'd) | UIPMENT, BIOLO | GICAL RESOURC | ES 2018 (cont'd | 0                   |                                      |                     |          |  | in 000 RSD   |
|---|----------------|---------------|-----------------|---------------------|--------------------------------------|---------------------|----------|--|--|
| DESCRIPTION   | Land           | Buildings     | Equipment       | Investment property | Other property, plants and equipment | Current investments | Advances | Total-property,<br>plants and<br>equipment | Biological<br>resources -<br>Basic livestock<br>unit |
| Purchase value  |                |               |                 |                     |                                      |                     |          |  |  |
| Initial balance 01/01/2018  | 9,437,117      | 10,511,358    | 5,579,334       | 29,516              | 3,619                                | 349,493             | 27,811   | 25,938,248                                 | 123  |
| Initial balance correction based on estimate                          | Ĭ.             |               |                 |                     |                                      |                     | Ţ        |  |  |
| Balance on 01/01/2017 after correction                                | 9,437,117      | 10,511,358    | 5,579,334       | 29,516              | 3,619                                | 349,493             | 27,811   | 25,938,248                                 | 123  |
| Procurements during the year  |                | ı             |                 | ı                   | 1                                    | 353,171             |          | 353,171                                    |  |
| Transfer from current investments                                     | 179,692        |               | 172,243         |                     |                                      | (351,935)           | r.       |  |  |
| Alienation, disbursement and sale                                     |                | (1,160)       | (7,345)         |                     |                                      |                     |          | (8,505)                                    |  |
| Other   |                |               |                 |                     |                                      |                     |          | 1  |  |
| Assets fair value estimation  |                |               |                 |                     |                                      |                     |          |  |  |
| Final balance 31/03/2018  | 9,616,809      | 10,510,198    | 5,744,232       | 29,516              | 3,619                                | 350,729             | 27,811   | 26,282,914                                 | 123  |
| Value correction  |                |               |                 |                     |                                      |                     |          |  |  |
| Initial balance 01/01/2018  |                | 333,904       | 459,555         | 1                   |                                      |                     | 15,812   | 809,271                                    | (1)  |
| Initial balance correction based on estimate                          |                | 1             | 1               |                     |                                      | ,                   | 1        |  |  |
| Balance on 01/01/2018 after correction                                | •              | 333,904       | 459,555         | •                   | •                                    |                     | 15,812   | 809,271                                    | r  |
| Amortisation in current year  | •              | 84,485        | 161,654         | ı                   |                                      | •                   | ì        | 246,139                                    | 1  |
| Alienation, disbursement and sale                                     | 1              | (723)         | (912)           | ı                   | ı                                    |                     | ī        | (1,635)                                    | ı  |
| Final balance 31/03/2018  | -              | 417,666       | 620,297         |                     | -                                    | -                   | 15,812   | 1,053,775                                  |  |
| Net present value, 31/03/2018   | 9,616,809      | 10,092,532    | 5,123,935       | 29,516              | 3,619                                | 350,729             | 11,999   | 25,229,139                                 | 123  |
| Net present value, 01/01/2018   | 9,437,117      | 10,177,454    | 5,119,779       | 29,516              | 3,619                                | 349,493             | 11,999   | 25,128,977                                 | 123  |

Total investment into property, plants and equipment in the period I-III 2018 amounts RSD 353.171 thousand. In the reported period RSD 351,935 thousand for property, plants and equipment in the amount of RSD 172.243 thousand. The balance of non-activated investments on 31/03/2018 amounts RSD 350.729 thousand. The last estimation of fair value of real estate, plants and equipment by an authorised appraiser was carried out on 31/121/2016 and of investment real estate on 31/12/2017.

| 30. SHARES IN CAPITAL OF OTHER LEGAL ENTITIES AND OTHER SECURITIES  | 31/03/2018 | 31/1 2/2017 |
|---|------------|-------------|
|   | in 000 RSD | in 000 RSD  |
| Privredna banka a.d. Belgrade   | 392        | 392         |
| Minus: value correc.of partic. in capital of banks in bankruptcy  | (392)      | (392)       |
| Participation in capital of banks in liquidation  | _          | · /-        |
| Union banka a.d. Belgrade - in liquidation  | 667        | 667         |
| Beogradska banka a.d. Belgrade - in liquidation   | 18,988     | 18,988      |
| Beobanka a.d. Belgrade - in liquidation   | 38         | 38          |
| 1914  | 19,693     | 19,693      |
| Minus: value correc.of partic. in capital of banks in liquidation   | (19,693)   | (19,693)    |
| Participation in capital of foreign legal entities  |            |             |
| Mondial Bodrum - Turkey   | 358,598    | 358,598     |
| Societe International de Telecomunic. Aeronautiques Swisse (SITA)   | 1          | 1           |
| Minus: value corr.of particip. in capital of Mondial Bodrum - Turkey  | (358,598)  | (358,598)   |
| 15 To | 1          | 1           |
| =   | 1          | 1           |
| 31.a. OTHER LONG-TERM FINANCIAL INVESTMENTS   | 31/03/2018 | 31/12/2017  |
| -   | in 000 RSD | in 000 RSD  |
| Membership in Societe International de Telecomunications<br>Aeronautiques Swisse (SITA)   | 5,100      | 5,261       |
| Long-term loans to employees  | 251,666    | 254,174     |
| Receivables for sold socially owned housing   | 610        | 881         |
| Receivables for purchase of solidarity housing  | 2,100      | 2,169       |
| Total gross   | 259,476    | 262,485     |
| Current maturities of long-term investments in SITA   | (618)      | (638)       |
| Current maturities of long-term loans to employees  | (9,299)    | (12,005)    |
| Adjustment of fair value of long-term loans to employees  | (113,582)  | (113,582)   |
|   | 135,977    | 136,260     |

Receivables from employees for long-term loans for purchase and tenant purchaser of apartments as of 31/03/2018 amount to RSD 254.376 thousand ((including current maturities in the amount of RSD 9,299 thousand). Effects of adjustment to fair value amount to total of RSD 113.852 thousand (RSD 113.582 thousand for the part of long-term receivables from employees and RSD 270 thousand for the part referring to current maturities of long-term receivables). The aforementioned relates to loans to employees for meeting the housing needs granted for a period of 20-40 years. The estimate of the fair value of housing loans as of 31/12/2017 is performed by a certified assessor by projection of future cash flows from collection of receivables for housing loans using discount rates: from 5,0% to 18%, depending on whether and in what intervals housing loans are revalued or contracted with currency clause, whether they have contracted interest rate or are contracted without interest rate.

| 31 b. OTHER LONG-TERM RECEIVABLES                                  | 31/03/2018 | 31/12/2017 |
|--|------------|------------|
| _  | in 000 RSD | in 000 RSD |
| Receivables from buyers based on an Agreement on debt rescheduling | 41,263     | 41,263     |
|  | 41,263     | 41,263     |

| 32. MATERIAL, SPARE PARTS, TOOLS AND SUPPLIES   | 31/03/2018   | 31/12/2017  |
|---|--|---|
|   | in 000 RSD   | in 000 RSD  |
| Basic material  | 41,723   | 67,392  |
| Spare parts   | 26,149   | 22,003  |
| Tools and supplies  | 5,281  | 5,382   |
| Value correction of material and spare parts stock  | (1,006)  | (1,006)   |
|   | 72,147   | 93,771  |
| 33. CARGO   | 31/03/2018   | 31/12/2017  |
|   | in 000 RSD   | in 000 RSD  |
| Goods in warehouse-kerosene   | 4,754  | 4,754   |
| Goods in retail trade   | 134  | 109   |
|   | 4.888  | 4.863   |
|   | 4,888  | 4,863   |
|   | 31/03/2018   | 4,863<br>31/12/2017   |
|   |  |   |
| 34. ADVANCES PAID FOR STOCK AND SERVICES  Advances for services in the country  | 31/03/2018<br>in 000 RSD<br>45,134   | 31/12/2017<br>in 000 RSD<br>33,086  |
| 34. ADVANCES PAID FOR STOCK AND SERVICES Advances for services in the country   | 31/03/2018<br>in 000 RSD<br>45,134<br>1,749  | <b>31/12/2017</b> in 000 RSD  |
| 34. ADVANCES PAID FOR STOCK AND SERVICES  Advances for services in the country  Advances for foreign services   | 31/03/2018<br>in 000 RSD<br>45,134<br>1,749<br>(17,158)  | 31/12/2017<br>in 000 RSD<br>33,086<br>1,506   |
| 34. ADVANCES PAID FOR STOCK AND SERVICES  | 31/03/2018<br>in 000 RSD<br>45,134<br>1,749  | 31/12/2017<br>in 000 RSD<br>33,086  |
| 34. ADVANCES PAID FOR STOCK AND SERVICES  Advances for services in the country  Advances for foreign services   | 31/03/2018<br>in 000 RSD<br>45,134<br>1,749<br>(17,158)  | 31/12/2017<br>in 000 RSD<br>33,086<br>1,506   |
| 34. ADVANCES PAID FOR STOCK AND SERVICES  Advances for services in the country  Advances for foreign services  Advance value correction   | 31/03/2018<br>in 000 RSD<br>45,134<br>1,749<br>(17,158)<br>29,725  | 31/12/2017<br>in 000 RSD<br>33,086<br>1,506   |
| 34. ADVANCES PAID FOR STOCK AND SERVICES  Advances for services in the country  Advances for foreign services  Advance value correction  35. BUYERS IN THE COUNTRY  | 31/03/2018<br>in 000 RSD<br>45,134<br>1,749<br>(17,158)<br>29,725  | 31/1 2/2017<br>in 000 RSD<br>33,086<br>1,506<br>-<br>34,592                                       |
| 34. ADVANCES PAID FOR STOCK AND SERVICES  Advances for services in the country  Advances for foreign services  Advance value correction  35. BUYERS IN THE COUNTRY  Total balance of receivables from buyers in the country-gross   | 31/03/2018 in 000 RSD 45,134 1,749 (17,158) 29,725  31/03/2018 in 000 RSD                                | 31/1 2/2017<br>in 000 RSD<br>33,086<br>1,506<br>-<br>34,592<br>31/1 2/2017<br>in 000 RSD          |
| 34. ADVANCES PAID FOR STOCK AND SERVICES  Advances for services in the country  Advances for foreign services  Advance value correction  35. BUYERS IN THE COUNTRY  Total balance of receivables from buyers in the country-gross  -Value correction of the previous period | 31/03/2018<br>in 000 RSD<br>45,134<br>1,749<br>(17,158)<br>29,725<br>31/03/2018<br>in 000 RSD<br>658,185 | 31/12/2017<br>in 000 RSD<br>33,086<br>1,506<br>-<br>34,592<br>31/12/2017<br>in 000 RSD<br>658,159 |
| 34. ADVANCES PAID FOR STOCK AND SERVICES  Advances for services in the country  Advances for foreign services  Advance value correction   | 31/03/2018<br>in 000 RSD<br>45,134<br>1,749<br>(17,158)<br>29,725<br>31/03/2018<br>in 000 RSD<br>658,185 | 31/12/2017 in 000 RSD 33,086 1,506 - 34,592  31/12/2017 in 000 RSD 658,159 (231,744)              |

Receivables from the buyers in the country on 31/03/2018 amount RSD 658.185 thousand, of which to undue receivables refer RSD 316.544 thousand, due receivables up to 30 days RSD 44.051 thousand and due receivables over 30 days RSD 297.590 thousand.

Total value correction of receivables from buyers in the country in the amount of RSD 231.894 thousand mainly relates to value correction of receivables from sued domestic buyers in the amount of RSD 183.973 thousand and other domestic buyers RSD 47.921 thousand.

| 36. BUYERS ABROAD                                      | 31/03/2018 | 31/12/2017 |
|--|------------|------------|
|  | in 000 RSD | in 000 RSD |
| Total balance of receivables from foreign buyers-gross | 700,664    | 703,301    |
| -Value correction of the previous period               | (10,786)   | (10,290)   |
| -Value correction of the previous period               | -          | (592)      |
| Total balance of value correction                      | (10,786)   | (10,882)   |
|  | 689,878    | 692,419    |

Receivables from foreign buyers on 31/03/2018 amount RSD 700.664 thousand (undue receivables RSD 457.615 thousand, due receivables up to 30 days RSD 109.310 thousand and due receivables over 30 days RSD 133.739 thousand). Total value correction of receivables from foreign buyers in

the amount of RSD 10.786 thousand relates to value correction of receivables from sued domestic buyers in the amount of RSD 6.004 thousand and other foreign buyers RSD 4.782 thousand.

| 37. OTHER RECEIVABLES   | 31/03/2018 | 31/12/2017 |
|---|------------|------------|
|   | in 000 RSD | in 000 RSD |
| Receivables from buyers in the country for default interest       | 8,836      | 4,909      |
| Receivables for interest on term deposit                          | 36,204     | 31,281     |
| Receivables from employees  | 1,570      | 1,837      |
| Other receivables   | 49,272     | 46,733     |
| Receivables for overpaid income tax                               | 48,643     | -          |
| Total receivables - gross   | 144,525    | 84,760     |
| - Value corr.from buyers for default interest of previous years   | (294)      | (276)      |
| - Value corr.from buyers for default interest of the current year | -          | (18)       |
| -Value correction of the earlier period                           | (570)      | (570)      |
| -Value correction of the current period                           | -          | -          |
| - Value corr.of other receivables                                 | (2,359)    | (2,359)    |
| Total balance of value correction                                 | (3,223)    | (3,223)    |
|   | 141,302    | 81,537     |

| 31/03/2018 | 31/12/2017           |
|------------|----------------------|
| in 000 RSD | in 000 RSD           |
| 53,576     | 80,386               |
| 53,576     | 80,386               |
|            | in 000 RSD<br>53,576 |

| 39. OTHER SHORT-TERM FINANCIAL INVESTMENTS                                   | 31/03/2018 | 31/1 2/2017 |
|--|------------|-------------|
|  | in 000 RSD | in 000 RSD  |
| Short-term time deposits   | 3,481,700  | 2,667,692   |
| Current maturities of long-term housing loans to employees                   | 9,299      | 12,005      |
| Current maturities of long-term investment in SITA                           | 618        | 638         |
|  | 3,491,617  | 2,680,335   |
| Adjustment of fair value of current maturities of housing loans to employees | (270)      | (344)       |
|  | 3,491,347  | 2,679,991   |

Short-term time deposits with balance on 31/03/2018 are disclosed in the amount of RSD 3,481,700 thousand, and relate to foreign currency and dinar deposits, for the period of six months.

**JSC AIRPORT NIKOLA TESLA BELGRADE** 

| Description of change on value correction             | Long-term<br>financial<br>investments<br>(Note 31) | Stock material<br>and spare parts<br>(Note 32) | Advances for<br>materials and<br>services (Note<br>34) | Receivables<br>from buyers for<br>goods, services<br>and default<br>interest (Notes<br>35, 36,37) | Short-term<br>financial<br>investments<br>(Notes 39) | Total    |
|---|--|--|--|---|--|----------|
| Initial balance 01/01/2017                            | 138,400  | 62   |  | 294,592   | 464  | 433,518  |
| Correction at cost of current period                  |  | 944  |  | 760   |  | 1,704    |
| Devaluation of long-term finan.invest. and securities |  |  |  | 1   |  |          |
| Charged corrected receivables                         | (1,512)  |  |  | (1,721)   | (332)  | (3,565)  |
| Value reconciliation                                  | (16,362)   |  |  | (30,747)  | 256  | (46,853) |
| Write-off   | (6,944)  |  |  | (16,064)  | (44)   | (23,052) |
| Exchange rate differences                             |  |  |  | (821)   |  | (821)    |
| Other   |  |  |  |   |  |          |
| Final balance 31/12/2017                              | 113,582  | 1,006  | •  | 245,999   | 344  | 360,931  |
| Correction at cost of current and previous periods    |  |  | 17 158   |   |  | 47 460   |
| Devaluation of long-term finan.invest. and securities |  |  |  |   |  | 00-1     |
| Charged corrected receivables                         |  | 1  |  | (5)   | (74)   | (42)     |
| Value reconciliation                                  |  |  |  | 1   |  |          |
| Write-off   | •  |  |  |   |  |          |
| Exchange rate differences                             |  |  |  | (91)  |  | (91)     |
| Other   |  | •  | 1  | t   |  |          |
| Final balance 31/03/2018                              | 113.582  | 1.006  | 17.158   | 245.903   | 270  | 377 919  |

| 31/03/2018 | 31/12/2017  |
|------------|---|
| in 000 RSD | in 000 RSD  |
| 183,883    | 144,108   |
| 1,501,853  | 2,238,882   |
| 24         | 113   |
| 1,177      | 2,907   |
| 1,686,937  | 2,386,010   |
|            | in 000 RSD<br>183,883<br>1,501,853<br>24<br>1,177 |

| 42. PREPAYMENTS AND ACCRUED INCOME                                      | 31/03/2017 | 31/12/2017 |
|---|------------|------------|
|   | in 000 RSD | in 000 RSD |
| Prepaid VAT + overpaid VAT  | 6,534      | 15,731     |
| Prepaid insurance costs for the future period                           | 22,082     | 27,221     |
| Prepaid other costs for the future period Consult.services for the futu | 0          | 0          |
| Prepaid other costs for the future period                               | 16,267     | 21,217     |
| Calculated and non-invoiced revenues fot the current period             | 0          | 22,464     |
| Other accruals  | 3,614      | 95         |
|   | 48,497     | 86,728     |

| 43. CAPITAL                                | 31/03/2018 | 31/12/2017 |
|--|------------|------------|
|  | in 000 RSD | in 000 RSD |
| Share capital                              | 20,573,610 | 20,573,610 |
| Reserves                                   | 5,254,126  | 5,254,126  |
| Revaluation reserves                       | 595,589    | 596,114    |
| Actuarial gains                            | 17,482     | 17,482     |
| Non-distributed profit of previous years   | 3,267,110  | 1,436      |
| Non-distributed profit of the current year | 444,554    | 3,265,674  |
|  | 30,152,471 | 29,708,442 |

### 44. SHARE CAPITAL

On the basis of the Law on amendments and supplements to the Law on right to free shares and financial compensation realized by the citizens in the privatization process, the Company was obliged to carry out a change of legal form until 30 September 2010 and disclose its capital in shares of a certain nominal value of the based on the adjusted carrying value of equity. In 2010, on the basis of Resolution of the Government of the Republic of Serbia No.023-448/2010-1, recommendations were made to the Company, to make a selection of the best consultant who will assess the market value of equity and provide assistance in preparing and carrying out the legal changes of the form from a public company into a stock company.

The Government of the Republic of Serbia on 17 June 2010 adopted the Decision No.023-4432/2010 on the legal form of the Company from a public company into a closed joint stock company.

The change is registered at the Business Registers Agency by Decision No. BD 68460/2010 dated 22 June 2010, subscribing capital in total amount of EUR 214,556,965, which on the date of entry was RSD 20,573,610 thousand.

### 44. SHARE CAPITAL (cont'd)

In the Central Securities Depository, on 7 July 2010, was registered 34,289,350 shares with a nominal value of RSD 600 per share, which were on 31.12.2010 in the property of the Republic of Serbia.

In accordance with the Law on right to free shares and financial compensation realized by the citizens in the privatization procedure ("Official Gazette" no. 123/07 and 30/10) on 09 December 2010 based on the Decision of the Government of the Republic of Serbia No. 023- 9103/2010-1, right to transfer 16.85% of the Company ownership acquired citizens of the Republic of Serbia, employees and ex-employees of the Company.

On 21 January 2011, the Company's Assembly adopted the Decision No. 21-2/1 on the conversion of the Company from closed into open joint stock company. The change was registered at the Business Registers Agency by Decision No. BD 765/2011 dated 24 January 2011.

The capital structure after the transfer of ownership of the data from the Central Securities Depository and Clearing House on 25 January 2011, was as follows:

| TRANSPORTER TO THE STATE OF THE |                          |                  |                |
|--|--------------------------|------------------|----------------|
| Share capital 25/01/2011 (transition to open joint stock company)  | Value in thousand<br>RSD | Number of shares | % of particip. |
| Republic of Serbia   | 17,107,193               | 28,511,988       | 83.15%         |
| Employees and ex-employees of the Company  | 574,004                  | 956,673          | 2.79%          |
| Citizens of the Republic of Serbia   | 2,892,413                | 4,820,689        | 14.06%         |
|  | 20,573,610               | 34,289,350       | 100.00%        |

Structure of share capital on 31/03/2018 and 31/12/2017 is as follows:

|                                      | 3                            | 1/03/2018        |                | 3                           | 1/12/2017        |                |
|--------------------------------------|------------------------------|------------------|----------------|-----------------------------|------------------|----------------|
| Shareholder                          | Value in<br>thous and<br>RSD | Number of shares | % of particip. | Value in<br>thousand<br>RSD | Number of shares | % of particip. |
| Republic of Serbia                   | 17,106,323                   | 28,510,538       | 83.15%         | 17,106,323                  | 28,510,538       | 83.15%         |
| Domestic and foreign natural persons | 1,998,113                    | 3,330,189        | 9.71%          | 1,960,386                   | 3,267,310        | 9.53%          |
| Domestic and foreign legal persons   | 693,460                      | 1,155,766        | 3.37%          | 104,858                     | 174,764          | 0.51%          |
| Custody entities                     | 775,714                      | 1,292,857        | 3.77%          | 696,025                     | 1,160,041        | 3.38%          |
|                                      | 20,573,610                   | 34,289,350       | 100.00%        | 20,573,610                  | 34,289,350       | 100.00%        |

| 45. OTHER COMPONENTS OF THE CAPITAL   | Reserves  | Revaluation<br>reserves based on<br>the revaluation of<br>property, plant and<br>equipment | Actuarial<br>gains |
|---|-----------|--|--------------------|
| Balance on 01/01/2017   | 4,120,259 | 601,827  | 16,590             |
| Legal reserves  | -         | -  |                    |
| Statutory reserves  | 1,133,867 | -  |                    |
| Revaluation reserves for land   |           |  |                    |
| Revaluation reserves for buildings  | -         | -  |                    |
| Revaluation reserves for equipment  | -         |  |                    |
| Decrease of revaluation reserves based on estimation<br>Decrease of revaluation reserves based on alienation<br>of supplies       | <u>-</u>  | (5,713)  |                    |
| Actuarial gains on reserves for retirement benefits   | -         | _  | 892                |
| Recognition of DTL (deferred tax liabilities) charged to revaluation reserves   |           | -  |                    |
| Balance on 31/12/2017   | 5,254,126 | 596,114  | 17,482             |
| Legal reserves  |           |  | V7 (41.1           |
| Statutory reserves  | -         | -  | -                  |
| Revaluation reserves for land   |           | - 12 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2 1 2   | -                  |
| Revaluation reserves for buildings  |           | -  | -                  |
| Revaluation reserves for equipment  | -         |  |                    |
| Decrease of revaluation reserves based on estimation Decrease of revaluation reserves based on alienation of supplies             |           | (525)  |                    |
| Actuarial gains on reserves for retirement benefits Recognition of DTL (deferred tax liabilities) charged to revaluation reserves |           | 71 772   |                    |
| Balance on 31/03/2018   | 5,254,126 | 595,589  | 17,482             |

Reserves are created in accordance with the Company Articles of Association.

| 46. NON-DISTRIBUTED PROFIT  | 31/03/2018 | 31/12/2017  |
|---|------------|-------------|
|   | in 000 RSD | in 000 RSD  |
| Initial balance 01/01   | 3,267,110  | 1,775,235   |
| Correction of initial balance   | _          | -           |
| Corrected initial balance 01/01   | 3,267,110  | 1,775,235   |
| Distribution of undistributed profit for dividend   | -          | (503,368)   |
| Transfer to statutory reserves  | =          | (1,133,867) |
| Participation of employees in profit distribution   | -          | (138,000)   |
| Net profit of the current period  | 444,380    | 3,265,674   |
| Net profit correction   | -          | -           |
| Total net profit of the current period  | 444,380    | 3,265,674   |
| Decision on distribution of interim dividend  | 0          | 0           |
| Undistributed profit of the current period  | 444,380    | 3,265,674   |
| Profit of the previous years, resulting from transfer of revaluation reserves into profit at selling fixed assets in the current year | 174        | 1,436       |
| Correction of undistributed profit of earlier period  | 0          | 0           |
| Total undistributed profit of earlier years   | 174        | 1,436       |
| Undistributed profit  | 3,711,664  | 3,267,110   |

Total balance of undistributed profit on 31/03/2018 in the amount of RSD 3.711.664 thousand is a result of the realized and non-distributed net profit for the period I-XII 2017 in the amount of RSD 3.267.110 thousand and realised net profit from the current period, i.e. I-III 2018 in the amount of RSD 444.380 thousand, increased for RSD 174 thousand on the bases of transfer of revaluation reserves into revenue for alienated fixed assets.

| 47. LONG -TERM RESERVES     | 31/03/2018 | 31/12/2017 |
|-----------------------------|------------|------------|
|                             | in 000 RSD | in 000 RSD |
| Reserves for terminal wages | 46,809     | 48,021     |
| Reserves for jubilee awards | 83,068     | 83,358     |
| Reserves for litigations    | 94,076     | 96,576     |
|                             | 223,953    | 227,955    |

### **48. CHANGES ON LONG-TERM RESERVES**

Changes in long-term provisions for retirement benefits, jubilee awards and litigations in the period I-III of 2018, compared to 31/12/2017 are shown in the following table:

| CHANGES ON LONG-TERM RESERVES | Terminal<br>wages | Jubilee<br>bonuses | Total    | Litigations |
|-------------------------------|-------------------|--------------------|----------|-------------|
| Balance on 01/01/2017         | 42,946            | 82,890             | 125,836  | 80,496      |
| Reserves during the year      | 7,644             | 12,289             | 19,933   | 20,010      |
| Actuarial gains               | (892)             | -                  | (892)    | -           |
| Cancellation during the year  |                   | -                  | -        | -           |
| Pay-off during the year       | (1,677)           | (11,821)           | (13,498) | (3,930)     |
| Balance on 31/12/2017         | 48,021            | 83,358             | 131,379  | 96,576      |
| Balance on 01/01/2018         | 48,021            | 83,358             | 131,379  | 96,576      |
| Reserves during the year      | 0                 | 0                  | 0        | 0           |
| Actuarial gains               | _                 | # <b>-</b>         | -        | -           |
| Cancellation during the year  | (13)              | -                  | (13)     | (2,500)     |
| Pay-off during the year       | (1,199)           | (290)              | (1,489)  | -           |
| Balance on 31/03/2018         | 46,809            | 83,068             | 129,877  | 94,076      |

### 49. THE ASSUMPTIONS USED WHEN MAKING CALCULATION OF RESERVES FOR RETIREMENT BENEFITS AND JUBILEE BONUSES AND CALCULATION OF RESERVES

| a) The assumptions used when making calculation of reserves for retirement benefits and jubilee bonuses | 2017   | 2016   |  |
|---|--------|--------|--|
| Discount rate   | 4.50%  | 4.50%  |  |
| Estimated growth rate of average earnings   | 1.00%  | 1.00%  |  |
| Fluctuation percentage  | 1.50%  | 1.50%  |  |
| Amount of the net earning XI/   | 73,724 | 73,724 |  |
| Total number of employees on 31/12  | 1323   | 1323   |  |
| Number of retired workers who received terminal wage at retirement                                      | 5      | 5      |  |

| b) The calculation of the reserves for employee benefits on 31/12/2017         | Retirement<br>bonuses | Jubilee<br>bonuses |
|--|-----------------------|--------------------|
|  | in 000 RSD            | in 000 RSD         |
| 1. Reserves on 31/12/2016  | 42,946                | 82,890             |
| 2. Interest expense  | 1,933                 | 3,730              |
| 3. Cost of current work  | 5,711                 | 10,304             |
| 4. Cost of past work   | -                     | -                  |
| 5. Actuarial (gain)/loss   | (892)                 | (1,745)            |
| 6. Cancellation of provisions during 2017 in the business books of the Company | (1,677)               | (11,821)           |
| 7. Total net change in the amount reserved in 2017 (1+2+3+4+5+6)               | 5,075                 | 468                |
| 8. Balance of reserving on 31/12/ 2017 (1+7)                                   | 48,021                | 83,358             |

| 50. LONG-TERM LOANS | 31/03/2018 | 31/12/2017 |
|---------------------|------------|------------|
|                     | in 000 RSD | in 000 RSD |
| Abroad              | 661,117    | 673,487    |
| Current maturities  | (86,805)   | (98,752)   |
|                     | 574,312    | 574,735    |

| 51. LONG-TERM LOANS             | Annual<br>interest<br>rates | Date of<br>maturity | Remaining<br>amount<br>31/03/2018<br>(EUR) | 31/03/2018<br>in 000 RSD | 31/12/2017<br>in 000 RSD |
|---------------------------------|-----------------------------|---------------------|--|--------------------------|--------------------------|
| Long-term credits abroad        |                             | ,                   |  |                          |                          |
| European Investment Bank        | 4,07-5,16%                  | 2025                | 5,567,741.98                               | 661,117                  | 673,487                  |
| Total long-term credits (a+b)   |                             |                     | 5,567,741.98                               | 661,117                  | 673,487                  |
| Current maturities of long-term | credits:                    |                     | -731,048.38                                | -86,805                  | -98,752                  |
|                                 |                             |                     | 4,836,693.60                               | 574,312                  | 574,735                  |

Long-term loans abroad reported on 31/03/2018 in the amount of RSD 661.117 thousand (EUR 5.567.741,98, of which in 2018 it is due for payment EUR 731.048,38 or RSD 86.805 thousand), relate to the remaining obligations under the Agreement on financing the project of urgent rehabilitation of transport concluded on 13.12.2001 between the EIB and the Republic of Serbia. Under the said contract, the Company was granted a loan in the amount of EUR 13.000.000 for investment and rehabilitation of the Airport infrastructure. The loan was granted with a repayment period up to 2025, with an interest rate of 5.16% for the first tranche of 3,000,000.00 EUR, 4.85% for the second tranche of EUR 3,000,000.00 and 4.07% for the third tranche of 7,000,000.00 EUR. Repayment of the first tranche of the loan shall be made in 31 equal semi-annual instalments starting from 05/12/2007; the second tranche is repayable in 30 equal semi-annual instalments starting from 20/02/2009, while the third tranche began to be repaid from 20/06/2010 in 32 instalments.

| Prin       | ciple   | Non-book  | ed interest   |
|------------|---|---|---|
| 31/03/2018 | 31/12/2017  | 31/03/2018  | 31/12/2017  |
| in 000 RSD | in 000 RSD  | in 000 RSD  | in 000 RSD  |
| 86,805     | 98,752  | 25,178  | 28,655  |
| 98,679     | 98,752  | 24,183  | 24,201  |
| 98,679     | 98,752  | 19,732  | 19,746  |
| 98,679     | 98,752  | 15,281  | 15,292  |
| 98,679     | 98,752  | 10,830  | 10,838  |
| 179,596    | 179,727   | 11,958  | 11,967  |
|            | _   |   | -   |
| 661,117    | 673,487   | 107,162   | 110,699   |
|            | 31/03/2018<br>in 000 RSD<br>86,805<br>98,679<br>98,679<br>98,679<br>98,679<br>179,596 | in 000 RSD in 000 RSD<br>86,805 98,752<br>98,679 98,752<br>98,679 98,752<br>98,679 98,752<br>98,679 98,752<br>179,596 179,727 | 31/03/2018         31/12/2017         31/03/2018           in 000 RSD         in 000 RSD         in 000 RSD           86,805         98,752         25,178           98,679         98,752         24,183           98,679         98,752         19,732           98,679         98,752         15,281           98,679         98,752         10,830           179,596         179,727         11,958           -         -         - |

| 52. OTHER SHORT-TERM FINANCIAL LIABILITIES | 31/03/2018 | 31/12/2017 |
|--|------------|------------|
|  | in 000 RSD | in 000 RSD |
| Current maturities of long-term loan EIN   | 86,805     | 98,752     |
|  | 86,805     | 98,752     |

| 53. RECEIVED ADVANCES, DEPOSITS AND BAILS                     | 31/03/2018 | 31/12/2017               |
|---|------------|--------------------------|
|   | in 000 RSD | in 000 RSD               |
| Advances received from domestic buyers                        | 58,942     | 59,692                   |
| Advances received from foreign buyers                         | 14,361     | 14,361                   |
| Subscriptions from domestic buyers                            | 7,801      | 12,676                   |
| Subscriptions from foreign buyers                             | 50,997     | 38,179                   |
| _   | 132,101    | 124,908                  |
| 54. SUPPLIERS IN THE COUNTRY                                  | 31/03/2018 | 31/12/2017               |
|   | in 000 RSD | in 000 RSD               |
| Suppliers in the country-for services                         | 113,251    | 179,830                  |
| Suppliers in the country- for investments in progress         | 17,089     | 106,986                  |
| Suppliers in the country-for equipment                        | 48,880     | 114,483                  |
|   | 179,220    | 401,299                  |
|   |            |                          |
| 55. SUPPLIERS ABROAD  | 31/03/2018 | 31/12/2017               |
|   | in 000 RSD | in 000 RSD               |
| Suppliers abroad-for services                                 | 24,853     | 6,398                    |
| Suppliers abroad-for equipment                                | 134        | -                        |
| _   | 24,987     | 6,398                    |
| 56. OTHER LIABILITIES FROM OPERATION                          | 31/03/2018 | 31/12/2017               |
| _   | in 000 RSD | in 000 RSD               |
| Liabilities for charged purchase on behalf of other companies | 16,543     | 14,699                   |
| Other liabilities from operation                              | 4,649      | 582                      |
|   | 38         |                          |
| Other liabilities from operation-factoring                    | 21,230     | 99,284<br><b>114,565</b> |
|   | 24,02,024  | 04/40/004                |
| 57. OTHER SHORT-TERM LIABILITIES                              | 31/03/2018 | 31/12/2017               |
|   | in 000 RSD | in 000 RSD               |
| Liabilities from salaries                                     | 127,911    | 110,14                   |
| Other short-term liabilities                                  | 39,841     | 42,66                    |
| =   | 167,752    | 152,802                  |
| 58. Liabilities for VAT                                       | 31/03/2018 | 31/12/2017               |
|   | in 000 RSD | in 000 RSD               |
| Liabilities for VAT   | 52,516     | 1,339                    |
| =   | 52,516     | 1,339                    |
| 59. LIABILITIES FOR OTHER TAXES, CONTRIBUTIONS AND FEES       | 31/03/2018 | 31/12/2017               |
| N. C.                     | in 000 RSD | in 000 RSD               |
| Liabilities for income tax                                    | 0          | 2,728                    |
| Correction of liabilities for income tax from prev.years      | 0          | 0                        |
| Liabilities for taxes, custom duties and other levies         | 717        | 717                      |
| Taxes, contributions and other levies                         | 11,016     | 12,045                   |
|   | 11,733     | 15,490                   |
|   | 11,/33     | 10,430                   |

| 31/03/2018 | 31/12/2017   |
|------------|--|
| in 000 RSD | in 000 RSD   |
| 2,728      | 0  |
| 0          | 0  |
| 2,728      | 0  |
| 80,645     | 529,000  |
| -          | -  |
| 80,645     | 529,000  |
| (2,728)    | (287,360)  |
| (48,643)   | (238,912)  |
| (80,645)   | -  |
| -          | 2,728  |
|            | in 000 RSD  2,728  0  2,728  80,645  -  80,645  (2,728) (48,643) |

| 61. ACCRUALS AND DEFERRED INCOME                             | 31/03/2018 | 31/12/2017 |
|--|------------|------------|
|  | in 000 RSD | in 000 RSD |
| Accrued expenses for the reporting period                    | 93,549     | 73,788     |
| Calculated costs for ongoing investments                     | 8,557      | 17,052     |
| Calculated revenues for the future period                    | 17,922     | 12,631     |
| Other accruals and deferred income                           | 35         | 11,418     |
| Other accruals and deferred income(calc.discounts to buyers) | 47,289     | 48,534     |
| Taxes, contributions and other levies                        | 0          | 214        |
|  | 167,352    | 163,637    |

| 62. OFF-BALANCE REGISER                  | 31/03/2018 | 31/12/2017 |
|--|------------|------------|
|  | in 000 RSD | in 000 RSD |
| Received blank bills - piece             | 1,509      | 1,925      |
| Given blank bills domestic - pieces      | 20         | 20         |
| Received guarantees - RSD                | 500,145    | 499,382    |
| Received guarantees - foreign currency   | 128,283    | 163,911    |
| Given guarantees - RSD                   | 4,500      | 4,500      |
| Given guarantees - foreign currency      | -          | -          |
| Solidarity funds from employee salaries  | 622        | 622        |
| Total off-balance assets and liabilities | 633,551    | 668,417    |

Received guarantees in Dinars in the amount of RSD 500.145 thousand mainly relate to guarantees received from suppliers for good performance or guarantee for fault repair within the warranty period. Received foreign currency guarantees in the amount of RSD 128.283 thousand mainly relate to guarantees received from foreign suppliers for good performance, for fault repair within the warranty period or for recovery of advance payments.

### 63. FAIR VALUE OF ASSETS

| ASSETS   | Accounting value<br>in 000 RSD<br>31/03/2018 | Fair value in<br>000 RSD<br>31/03/2018 | Accounting value<br>in 000 RSD<br>31/12/2017 | Fair value in 000 RSD 31/12/2017 | Hierarchy of fair value-<br>Levels | Valuation techniques and inputs  |
|--|--|--|--|----------------------------------|------------------------------------|--|
| 1  | 2  | 3                                      | 4  | 5                                | 6                                  | 7  |
| Fixed assets   | 24,836,895                                   | 24,836,895                             | 24,737,969                                   | 24,737,969                       | Level 3                            | Assessment was carried out by certified assessor with balance on 31/12/2016 (the Institute for economic research-Belgrade). During assessment of the property the following methodology were used: for apartments - methodology of direct price comparison; for properties of specific purpose, functionally connected and used for business activity - cost method, i.e. substitution method, for the objects built in recent years-construction costs; for older buildings-experience method depending on construction type and level of equipment. Equipment is assessed by market method and by a method of substitution of amortised value. For the equipment of with reliably indicated market value by direct comparison with achieved sale prices in the market, assessment is made by market method, i.e. by a method of direct price comparison; |
| Investment property  | 29,516                                       | -29,516                                | 29,516                                       | 29,516                           | Level 3                            | Assessment of a certified assessor 31/12/2017 (the Institure for economic research-Belgrade)   |
| Participation in capital of other legal persons                            | 1  | 1                                      | 1  | 1                                | Level 2                            | Estimation the management is that they are not refundable-banks in bankruptcy  |
| Long-term and<br>short-term<br>financial<br>investments -<br>housing loans | 140,524                                      | 140,524                                | 143,298                                      | 143,298                          | Level 3                            | Assessment of a certified actuary with a balance on 31/12/2017 - Discounting of cash flows as follows: 18% for housing loans which are not being revalued; 6% for housing loans with value adjusted annually and with interest rate 0,5%, 5,0% for housing loans with currency clause and interest rate 0,5%; 6,25% for housing loans with value adjusted semi-annually and 6,5% for housing loans with value adjusted annually  |
| Other long-<br>term<br>receivables   | 41,263                                       | 41,263                                 | 41,263                                       | 41,263                           | Level 3                            | Estimation of collectibility by management according to IAS 39   |
| Receivables from buyers  | 1,116,169                                    | 1,116,169                              | 1,118,684                                    | 1,118,164                        | Level 3                            | Estimation of collectibility by management according to IAS 39   |
| Other receivables  | 92,659                                       | 92,659                                 | 81,537                                       | 81,537                           | Level 3                            | Estimation of collectibility by management according to IAS 39   |

The above table includes only financial resources, because the Company has no financial liabilities that are disclosed after initial recognition at fair value.

| 5   |  |           | 0103/5010      |           |           | 21/12/2011     |           |
|-----|--|-----------|----------------|-----------|-----------|----------------|-----------|
| nar | Financial assets                                     | Total     | val.correction | netamount | Total     | val.correction | netamount |
| _   | Long term investments                                | 902'699   | (492,265)      | 177,241   | 689,789   | (492,265)      | 177,524   |
|     | - Long-term time deposits                            | 4,482     | ī              | 4,482     | 4,623     | 1              | 4,623     |
|     | - Participation in bank capital                      | 20,085    | (20,085)       | 0         | 20,085    | (20,085)       |           |
|     | - Participation in capital of foreign legal entities | 358,599   | (358,598)      | -         | 358,599   | (358,598)      |           |
|     | - Long-term housing loans to employees               | 245,077   | (113,582)      | 131,495   | 245,219   | (113,582)      | 131,637   |
|     | - Other long-term receivables                        | 41,263    | r              | 41,263    | 41,263    | •              | 41,263    |
| 7   | Receivables expressed at nominal. value              | 4,999,924 | (246,173)      | 4,753,751 | 4,206,941 | (246,343)      | 3,960,598 |
|     | - Receivables from buyers                            | 1,358,849 | (242,680)      | 1,116,169 | 1,361,460 | (242,776)      | 1,118,684 |
|     | -Short-term financial investments                    | 3,545,193 | (270)          | 3,544,923 | 2,760,721 | (344)          | 2,760,377 |
|     | - Receivables for interests                          | 45,040    | (294)          | 44,746    | 36,190    | (294)          | 35,896    |
|     | - Other receivables                                  | 50,842    | (2,929)        | 47,913    | 48,570    | (2,929)        | 45,641    |
| က   | Cash and cash equivalents                            | 1,686,937 |                | 1,686,937 | 2,386,010 | į              | 2,386,010 |
|     |  | 7,356,367 | (738,438)      | 6,617,929 | 7.262.740 | (738.608)      | 6 524 132 |

| Financial liabilities                    |         |   |         |           |   |           |
|--|---------|---|---------|-----------|---|-----------|
| 1 - Long-term loans                      | 574,312 |   | 574,312 | 574,735   |   | 574,735   |
| 2 - Current maturities of I-term loans   | 86,805  | 1 | 86,805  | 98,752    | 1 | 98,752    |
| 3 - Curr. maturities of I-term fin.lease |         |   |         | 1         | 1 |           |
| 4 - Short-term liabilities               | 225,437 |   | 225,437 | 522,262   | 1 | 522,262   |
|  | 886,554 |   | 886,554 | 1,195,749 |   | 1,195,749 |
|  |         |   |         |           |   |           |

Basic financial instruments of the Company are cash and cash equivalents, accounts receivable, financial investments that arise directly from the Company operation, as long-term loans, liabilities to suppliers and other liabilities which main purpose is the financing of the current operations of the company. as well

### 64. FINANCIAL INSTRUMENTS AND AIMS OF FINANCIAL RISK MANAGEMENT (cont'd)

### Financial risk management objectives

Financial risks include market risk (foreign exchange, interest rate and price change risk), credit risk and liquidity risk. Financial risks are reviewed on a timely basis and are preferably avoided by reducing the Company's exposure to these risks. The Company does not use any financial instruments to avoid the impact of financial risk to the business operations because such instruments are not widely used, and there is no organized market for such instruments in the the Republic of Serbia.

### I - MARKET RISK

In its operations, the Company is exposed to financial risks from changes in foreign exchange rates and changes in interest rates. Market risk exposures are examined through sensitivity analysis. There were no significant changes in the Company's exposure to market risk, or in the manner in which the Company operates or measure this risk.

### a) Currency risk (foreign exchange risk)

The Company is exposed to foreign currency risk primarily through cash and cash equivalents, short-term financial investments, accounts receivable from buyers, liabilities from long-term loans and liabilities to foreign suppliers.

The Company does not use special financial instruments to protect against risk, considering that in Serbia such instruments are not in common use.

The stability of the economic environment in which the Company operates, largely depends on the measures of government in the economy, including the establishment of appropriate legal and regulatory framework.

Accounting values of financial resources and liabilities in RSD thousand, disclosed in foreign currency on date of reporting in the Company are the following:

in 000 RSD

|  |            | Total a   | ssets      |           | Total lia  | tal liabilities |  |
|--|------------|-----------|------------|-----------|------------|-----------------|--|
| Currency description   | 31/03/2018 |           | 31/12/2017 |           |            |                 |  |
|  | gross      | net       | gross      | net       | 31/03/2018 | 31/12/2017      |  |
| EUR  | 4,644,462  | 4,516,602 | 4,553,475  | 4,425,444 | 684,531    | 677,644         |  |
| USD  | 464,355    | 464,355   | 477,141    | 477,141   | 524        | 134             |  |
| CHF  | 320        | 320       | 320        | 320       | 0          | 0               |  |
| GBP  | 93         | 93        | 630        | 630       | 0          | 1,069           |  |
| Total dinar counter-val.of<br>assets and liab. stated in<br>for.currency | 5,109,230  | 4,981,370 | 5,031,566  | 4,903,535 | 685,055    | 678,847         |  |
| Value of assets and liab.<br>stated in dinars                            | 2,247,137  | 1,636,559 | 2,231,174  | 1,620,597 | 201,499    | 516,902         |  |
| Total  | 7,356,367  | 6,617,929 | 7,262,740  | 6,524,132 | 886,554    | 1,195,749       |  |

By analysis of the currency structure of financial assets and liabilities as of 31/03/2018, along with the balance as of 31/12/2017, it can be concluded that

### 64. FINANCIAL INSTRUMENTS AND AIMS OF FINANCIAL RISK MANAGEMENT (cont'd)

### a) Currency risk (foreign exchange risk) (cont'd)

currency clause are higher than the contracted financial liabilities in foreign currencies Financial liabilities contracted in foreign currency are generally of long-term nature.

The Company is sensitive mainly to changes in the exchange rate of the Euro (EUR) and U.S. Dollar (USD).

The following table presents a sensitivity analysis of the Company to increase and decrease in RSD rate of 10%, in comparison to the foreign currency. The sensitivity analysis includes only outstanding receivables and liabilities in foreign currency and shows their change of 10% at the end of the reporting period in exchange rates. A positive number in the table indicates an increase of the result in the current period when RSD strengthens against the currency

in question. In the case of weakening of RSD by 10% compared to the foreign currency, the effect on the current period would be negative.

### in 000 RSD

### 31/03/2018

|           | EUR in  | EUR influence |        | USD influence |        | CHF influence |        | GBP influence |  |
|-----------|---------|---------------|--------|---------------|--------|---------------|--------|---------------|--|
| Changes   | 10.00%  | -10.00%       | 10.00% | -10.00%       | 10.00% | -10.00%       | 10.00% | -10.00%       |  |
|           | 383,207 |               | 62,287 |               | 32     |               | 9      |               |  |
| Gain/loss |         | -383,207      |        | -62,287       |        | -32           |        | -9            |  |

### in 000 RSD

|         |                |                |                | 31/12/2017     |
|---------|----------------|----------------|----------------|----------------|
|         | EUR influence  | USD influence  | CHF influence  | GBP influence  |
| Changes | 10.00% -10.00% | 10.00% -10.00% | 10.00% -10.00% | 10.00% -10.00% |
|         | 374,780        | 46,383         | 32             | -44            |
|         | -374,780       | -46,383        | -32            | 44             |

### b) Risk of interest rate change

The Company is exposed to interest rate risk on assets and liabilities with floating interest rate.

The Company has placed cash and cash equivalents in the group of interest-bearing financial assets with variable interest rates, because it contracted with banks "a vista" interest of variable character, depending on the amount in current accounts and the reference interest rate.

The risk of changes in interest rates on the Company does not represent a significant risk, because the categories of financial instruments that have contractual interest are generally defined with fixed interest rate.

Financial instruments classified by categories of interest and non-interest resources are disclosed in the following summary:

### 64. FINANCIAL INSTRUMENTS AND AIMS OF FINANCIAL RISK MANAGEMENT (cont'd)

### b) Risk of interest rate change (cont'd)

in 000 RSD

| Financial assets-net                      |           | 31/03/2018     |            |           | 31/12/2017     |           |
|---|-----------|----------------|------------|-----------|----------------|-----------|
| _   | Total     | val.correction | net amount | Total     | val.correction | net amoun |
| Non-interest                              |           |                |            |           |                |           |
| Share in capital of oth.leg.entities      | 378,684   | (378,683)      | 1          | 378,684   | (378,683)      | 1         |
| Other long-term receivables               | 41,263    | #              | 41,263     | 41,263    | -              | 41,263    |
| Receivables from buyers                   | 1,358,849 | (242,680)      | 1,116,169  | 1,361,460 | (242,776)      | 1,118,684 |
| Receivables for interests and oth.receiv. | 95,882    | (3,223)        | 92,659     | 84,760    | (3,223)        | 81,537    |
| Short-term fin. invest.                   | 53,576    | -              | 53,576     | 80,386    | -              | 80,386    |
| Non-interest-total                        | 1,928,254 | (624,586)      | 1,303,668  | 1,946,553 | (624,682)      | 1,321,871 |
| Fixed interest rate                       |           |                |            |           |                |           |
| Long term<br>fin.investments              | 249,559   | (113,582)      | 135,977    | 249,842   | (113,582)      | 136,260   |
| Short term<br>fin.investments             | 3,491,617 | (270)          | 3,491,347  | 2,680,335 | (344)          | 2,679,991 |
| Fixed-total                               | 3,741,176 | (113,852)      | 3,627,324  | 2,930,177 | (113,926)      | 2,816,251 |
| Floating interest rate                    |           |                |            |           |                |           |
| Cash and cash equiv.                      | 1,686,937 |                | 1,686,937  | 2,386,010 | <u>-</u>       | 2,386,010 |
| Floating-total                            | 1,686,937 | 0              | 1,686,937  | 2,386,010 | 0              | 2,386,010 |
|   | 7,356,367 | (738,438)      | 6,617,929  | 7,262,740 | (738,608)      | 6,524,132 |
| Financial liabilities                     |           |                |            |           |                |           |
| Non-interest                              |           |                |            |           |                |           |
| Liabilities from operation                | 225,437   | 0              | 225,437    | 522,262   | 0              | 522,262   |
| Non-interest-total                        | 225,437   | 0              | 225,437    | 522,262   | 0              | 522,262   |
| Fixed interest rate                       |           |                |            |           |                |           |
| Long-term loans                           | 574,312   | 0              | 574,312    | 574,735   | 0              | 574,735   |
| Current maturities of long-<br>t. liab.   | 86,805    | 0              | 86,805     | 98,752    | 0              | 98,752    |
| Fixed-total                               | 661,117   | 0              | 661,117    | 673,487   | 0              | 673,487   |
| Floating interest rate                    |           |                |            |           |                |           |
| Current maturities of long-<br>t. liab.   | 0         | 0              | 0          | 0         | 0              | 0         |
| Floating-total                            | 0         | 0              | 0          | 0         | 0              | 0         |
|   | 886,554   | 0              | 886,554    | 1,195,749 | 0              | 1,195,749 |

### 64. FINANCIAL INSTRUMENTS AND AIMS OF FINANCIAL RISK MANAGEMENT (cont'd)

### v) Risk of price change

The Company estimates that there is no risk of price change, because financial instruments of the Company are not subject to price change on the market.

The Company does not operate with securities that are subject to price change in securities market. Furthermore, the Company has no turnover of goods subject to price change. The greatest item in turnover of goods is kerosene which has a transit goods treatment.

### II - CREDIT RISK

The Company estimates that the greatest of the risks affecting financial instruments is credit risk, representing the risk that debtors will not be in position to settle their debts in full and in due time, which would result in the financial loss for the Company. The Company's exposure to this risk is limited to the amount of receivables from buyers at the balance sheet date.

The Company performs the reconciliation of assets and liabilities annually, with balance as of 30.11. of the current year, or more times during the year for specific clients, if the need arises.

| Structure of receivables from buyers                  | 31/03/2018 | participa   | 31/12/2017 | participat |
|---|------------|-------------|------------|------------|
| outdate of receivables from payors                    | in 000 RSD | <u>tion</u> | in 000 RSD | <u>ion</u> |
| Air Serbia  | 227,431    | 16.74%      | 204,823    | 15.04%     |
| Jat Tehnika   | 121,298    | 8.93%       | 126,106    | 9.26%      |
| Dufry doo   | 64,725     | 4.76%       | 70,508     | 5.18%      |
| International CG                                      | 41,492     | 3.05%       | 41,492     | 3.05%      |
| Air Serbia-Catering Itd                               | 38,146     | 2.81%       | 36,794     | 2.70%      |
| Aviogenex Itd.  | 50,820     | 3.74%       | 50,820     | 3.73%      |
| Austrian-branch                                       | 15,497     | 1.14%       | 27,908     | 2.05%      |
| Other domestic buyers                                 | 98,776     | 7.27%       | 99,708     | 7.32%      |
| Total domestic buyers                                 | 658,185    | 48.44%      | 658,159    | 48.34%     |
| Montenegro Airlines                                   | 39,849     | 2.93%       | 42,272     | 3.10%      |
| Wizz Air  | 116,688    | 8.59%       | 120,188    | 8.83%      |
| Deutche Lufthansa                                     | 95,568     | 7.03%       | 84,053     | 6.17%      |
| Turkish Airlines                                      | 41,825     | 3.08%       | 38,100     | 2.80%      |
| Etihad Airlines                                       | 38,296     | 2.82%       | 28,220     | 2.07%      |
| Aeroflot  | 33,674     | 2.48%       | 33,290     | 2.45%      |
| Altalia   | 37,999     | 2.80%       | 51,853     | 3.81%      |
| Qatar Airways   | 16,914     | 1.24%       | 24,236     | 1.78%      |
| Swiss Air   | 31,175     | 2.29%       | 25,372     | 1.86%      |
| Fly Dubai   | 19,045     | 1.40%       | 24,529     | 1.80%      |
| Pegasus   | 12,819     | 0.94%       | 11,545     | 0.85%      |
| LOT Polskie Linie                                     | 13,506     | 0.99%       | 14,525     | 1.07%      |
| Other foreign buyers                                  | 203,306    | 14.96%      | 205,118    | 15.07%     |
| Total foreign buyers                                  | 700,664    | 51.56%      | 703,301    | 51.66%     |
| Total gross receivables from domestic and foreign buy | 1,358,849  | 100.00%     | 1,361,460  | 100.00%    |
| Total value correction                                | 242,680    |             | 242,776    |            |
| Total net receivables                                 | 1,116,169  |             | 1,118,684  |            |

Gross receivables from domestic and foreign buyers on 31/03/2018 amount RSD 1.358.849 thousand (RSD 1.361.460 thousand on 31/12/2017), so the credit risk remains constant. To reduce this risk, the Company regularly monitors the realisation of the collection, analyses the value of the collection achieved within the contracted period, collection with exceeded contracted period, the balance and age structure of outstanding receivables as per buyers.

### 64. FINANCIAL INSTRUMENTS AND AIMS OF FINANCIAL RISK MANAGEMENT (cont'd)

### II - CREDIT RISK (cont'd)

The greater the percentage share of individual buyers in total receivables the higher credit risk, especially if the buyers with great share in the balance of receivables also have unstable liquidity and on that basis, exceeded contracted payment deadline.

Receivables from domestic buyers for goods and services on 31/03/2018 in the amount of RSD 658.185 thousand, accounted for 48,44% of total receivables from buyers for goods and services. Total balance of value adjustment of receivables from domestic buyers was RSD 231.894 thousand (all charged to results of previous years RSD 231.894 thousand), so the net value of receivables from domestic buyers amounts to RSD 426.291 thousand.

Receivables from <u>foreign buyers</u> for goods and services amounted to RSD <u>700.664</u> thousand, which makes 51,56% of total receivables for goods and services. Total balance of value adjustment of receivables from foreign buyers was RSD <u>10.786</u> thousand (all charged to results of previous years), so the net value of receivables from foreign buyers amounts to RSD 689.878 thousand.

| Age structure of receivables               | 31/03/2018 | <u>participati</u> | 31/12/2017 | participat |
|--|------------|--------------------|------------|------------|
| Age structure of receivables               | in 000 RSD | <u>on</u>          | in 000 RSD | <u>ion</u> |
| Undue receivables from buyers-uncorrected  | 774,159    | 56.97%             | 812,675    | 59.69%     |
| Undue receivables from buyers-corrected    | 0          | 0.00%              | 0          | 0.00%      |
| Total undue receivables                    | 774,159    | 56.97%             | 812,675    | 59.69%     |
| Due receivables up to 60 days-uncorrected  | 191,136    | 14.07%             | 155,573    | 11.43%     |
| Due receivables up to 69 days-corrected    | 0          | 0.00%              | 0          | 0.00%      |
| Total due receivables up to 60 days        | 191,136    | 14.07%             | 155,573    | 11.43%     |
| Due receivables over 60 days-uncorrected   | 150,874    | 11.10%             | 150,436    | 11.05%     |
| Due receivables over 60 days-corrected     | 242,680    | 17.86%             | 242,776    | 17.83%     |
| Total due receivables over 60 days         | 393,554    | 28.96%             | 393,212    | 28.88%     |
| Total receivables-gross                    | 1,358,849  | 100.00%            | 1,361,460  | 100.00%    |
| Total value correction                     | 242,680    |                    | 242,776    |            |
| Total receivables - net (gross-correction) | 1,116,169  |                    | 1,118,684  |            |

Undue receivables from domestic and foreign buyers for goods and services, on 31/03/2018, amounted to RSD 774.159 thousand (and on 31/12/2017 they amounted to RSD 812.675 thousand). Due receivables from domestic and foreign buyers for goods and services, on 31/03/2018 not older than 60 days, amounted to RSD 191.136 thousand (and on 31/12/2017 they amounted to RSD 155.573 thousand).

Due receivables from domestic and foreign buyers for goods and services, on 31/03/2018 older than 60 days, amounted to RSD 393.554 thousand (and on 31/12/2017 they amounted to RSD 393.212 thousand).

Due corrected receivables from domestic and foreign buyers for goods and services older than 60 days as at 31/03/2018 amounted to RSD 242.680 thousand, of which all is at the cost of the results of previous years (due corrected receivables from domestic and foreign buyers for goods and services older than 60 days on 31/12/2017 amounted to RSD 242,776 thousand).

Due uncorrected receivables from domestic and foreign buyers for goods and services older than 60 days, on 31/03/2018, amounted to RSD 150.874 thousand (and on 31/12/2017 they amounted to RSD 150.436 thousand). These receivables are not corrected due to the assessment of certainty of collection of those receivables.

### **III - LIQUIDITY AND CASH FLOW RISK**

Liquidity is the ability of the Company to settle its liabilities on the terms of their maturity.

The ultimate responsibility for liquidity risk management is on the management of the company, which has established appropriate management system for short-term, medium-term and long-term financing of the Company as well as liquidity management. By continuous monitoring of planned and actual cash flows, the Company maintains adequate cash reserves, and also maintains adequate maturities of financial assets and liabilities.

The following tables present details of outstanding contractual maturities of financial resources. The amounts shown are based on the undiscounted cash flows arising on the basis of financial resources based on the earliest date on which the Company will be able to collect receivables.

| Maturity of financial assets | 31/03/2018 | 31/12/2017 |
|------------------------------|------------|------------|
| _                            | in 000 RSD | in 000 RSD |
| Less than 30 days            | 3,683,624  | 3,552,969  |
| 1 - 3 months                 | 2,716,347  | 2,742,254  |
| 3-12 months                  | 40,720     | 51,385     |
| 1 - 5 years                  | 51,110     | 51,157     |
| over five years              | 126,128    | 126,367    |
|                              | 6,617,929  | 6,524,132  |

The average time to collect receivables from customers in the period I-III 2018 amounted to 54 days (2017: 48 days).

| Maturity of receivables for interests | 31/03/2018 | 31/12/2017 |
|---------------------------------------|------------|------------|
|                                       | in 000 RSD | in 000 RSD |
| Less than 30 days                     | 13,284     | 6,595      |
| 1 - 3 months                          | -          | 29,301     |
| 3-12 months                           | 22,919     | 0          |
|                                       | 36,203     | 35,896     |

The stated maturity of interest receivables are contained within disclosure of maturity of financial assets.

The following tables present details of outstanding contractual maturities of the Company. The amounts shown are based on the undiscounted cash flows arising on the basis of financial liabilities based on the earliest date on which the Company will be required to settle such obligations.

| 31/03/2018 | 31/12/2017  |
|------------|---|
| in 000 RSD | in 000 RSD  |
| 225,437    | 522,262   |
| 37,465     | 11,883  |
| 49,340     | 86,869  |
| 394,716    | 470,760   |
| 179,596    | 103,975   |
| 886,554    | 1,195,749   |
|            | in 000 RSD<br>225,437<br>37,465<br>49,340<br>394,716<br>179,596 |

### 64. FINANCIAL INSTRUMENTS AND AIMS OF FINANCIAL RISK MANAGEMENT (cont'd)

### III - LIQUIDITY AND CASH FLOW RISK (cont'd)

In the total liabilities of the Company the largest share have liabilities based on long-term loans in the amount of RSD 661.117 thousand, of which in 2018 becomes due RSD 86.805 thousand. Liabilities towards suppliers on March 31, 2018 are disclosed in the amount of RSD 179.220. thousand (December 31, 2017: RSD 401,299 thousand). Suppliers do not charge interest on arrears to due liabilities, whereby the Company, in accordance with the policy of financial risk management, settles due liabilities to suppliers within the agreed period. Average time of settlement of liabilities towards suppliers in the period I- III 2018 is 40 days (in 2017 it was 40 days).

| 31/03/2018 | 31/12/2017                          |  |
|------------|-------------------------------------|--|
| in 000 RSD | in 000 RSD                          |  |
| - I        | -                                   |  |
| 0          | 3,458                               |  |
| 25,178     | 25,197                              |  |
| 70,026     | 70,077                              |  |
| 11,958     | 11,967                              |  |
| 107,162    | 110,699                             |  |
|            | in 000 RSD - 0 25,178 70,026 11,958 |  |

### Capital risk management

The aim of capital risk management is provision of such a structure of capital that will secure safety in operating, liquidity and solvency, at the same time maximizing profit increase of the owner, through the optimization of debt and equity. In addition to its own capital, which consists of core capital, reserves and undistributed profit, the Company uses the borrowed funds in the form of long-term loans. Free cash flow from current accounts, the Company invests in the form of short-term deposits.

Indicators of indebtedness of the Company as at the end of the reporting current period of 2018 and the end of 2017 were as follows:

|    |   | 31/03/2018  | 31/12/2017  |
|----|---|-------------|-------------|
|    |   | in 000 RSD  | in 000 RSD  |
| 1  | Indebtedness (ADP 432 + ADP 443)          | 661,117     | 673,487     |
| 2  | Cash and cash equivalents (ADP 068)       | 1,686,937   | 2,386,010   |
| T  | GROSS INDEBTEDNESS (1-2)                  | (1,025,820) | (1,712,523) |
| 3  | Ratio indebtedness/capital ( I/5 )        | -0.0340     | -0.0576     |
| 4  | Short-term financial investment (ADP 062) | 3,544,923   | 2,760,377   |
| II | NET INDEBTEDNESS (I - 4)                  | (4,570,743) | (4,472,900) |
| 5  | Capital (ADP 401)                         | 30,152,471  | 29,708,442  |
| 6  | Ratio indebtedness/capital (II/5)         | -0.1516     | -0.1506     |

### 65. MANAGEMENT EARNINGS

The Company paid remuneration (salaries and contributions) to key management, including members of the Supervisory Board, members of the Audit Commission and the General Assembly of Shareholders and Executive directors and Department directors (on 31/03/2018: 23 members; on 31/03/2017: 23 member). In the period I - III 2018 it was paid in the gross amount RSD 13.046 thousand (in the period I- III 2017: RSD 11,538 thousand).

### 65. MANAGEMENT EARNINGS (cont'd)

| Management earnings  | 31/03/2018 | I-III 2018        | 31/03/2018 | I-III 2017           |
|--|------------|-------------------|------------|----------------------|
| Management   | Number     | Amount in 000 RSD | Number     | Amount in 000<br>RSD |
| Earnings   | 14         | 10,585            | 14         | 9,497                |
| Participation in profit distribution   |            | 0                 |            | 0                    |
| Total management   | 14         | 10,585            | 14         | 9,497                |
| Compensations to members of the<br>Supervisory Board   | 7          | 1,813             | 7          | 1,580                |
| Compensations to members of the Audit Commission   | 1          | 330               | 1          | 159                  |
| Compensations to members of the<br>Shareholders Assembly   | 1          | 318               | 11         | 302                  |
| Total for members of the Supervisory Board, the Commission for Revision and the Shareholders Assembly. | 9          | 2,461             | 9          | 2,041                |
| TOTAL:   | 23         | 13,046            | 23         | 11,538               |

### 66. TAX RISKS

The tax laws of the Republic of Serbia are often differently interpreted and are subject to frequent changes. The interpretation of tax legislation by tax authorities as applied to the transactions and activities of the Company may differ from the management interpretations. The management believes that tax liabilities are adequately calculated and recorded.

### 67. LITIGATIONS

On March 31, 2018, against the Company there are litigations in the amount of RSD 126.221 thousand (excluding the effects of default interest). Amounts of final losses on litigations can be increased on the basis of default interest up to the completion of the settlement, or until the date of final payment by disputes. On March 31 2018 the Company has made provisions for potential losses on these litigations in the amount of RSD 94.076 thousand (on 31/12/2017 it was RSD 96,576 thousand) (Notes 47 and 48). According to the assessment of the Company's management on this basis they does not expect additional significant losses in the future period.

### 68. EVENTS AFTER THE REPORTING PERIOD

In accordance with IAS 10 "Events after the reporting period", we found no existence of other events that may influence or affect the truthfulness and objectivity of the financial statements for the period that ended on March 31 2018, or would require adjustment of the financial statements.

Belgrade, May 07, 2018



АКЦИОНАРСКО ДРУШТВО АЕРОДРОМ "НИКОЛА ТЕСЛА" БЕОГРАД
Бр. 15-05-2018
20 год.

# JOINT STOCK COMPANY BELGRADE NIKOLA TESLA AIRPORT

## BUSINESS REPORT FOR THE PERIOD I – III 2018



### **CONTENTS**:

| 1. GENERAL DATA OF THE COMPANY  | 3              |
|---|----------------|
| 2. MANAGEMENT DATA  | 5              |
| 2.1. REVIEW OF CORPORATE GOVERNANCE RULES   | 6              |
| 3. AIR TRAFFIC TURNOVER   | 7              |
| 3.1. AIR MOVEMENT TURNOVER  | 10             |
| 4. REVENUES AND EXPENDITURES  | 15             |
| 4.1. REVENUES   | 18<br>22<br>24 |
| 5. OU GROUND HANDLING IN AIRPORT NIKOLA TESLA BEOGRAD                                   | 26             |
| 5.1. REVENUES OF OU GROUND-HANDLING   | 28             |
| 5. INFORMATION ON INVESTMENTS FOR PROTECTION OF ENVIRONMENT                             | 31             |
| 7. DESCRIPTION OF ALL SIGNIFICANT OCCURENCES IN THE PERIOD I-III 2018                   | 31             |
| 7.1. DESCRIPTION OF ALL SIGNIFICANT OCCURENCES AFTER THE PERIOD   I-III 2018            | 56             |
| B. DESCRIPTION OF THE MOST SIGNIFICANT RISKS AND UNCERTAINTIES IN THE PERIOD I-III 2018 | . 61           |
| 9. FINANCIAL INSTRUMENTS AND AIMS OF FINANCIAL RISK MANAGEMENT                          |                |
| 9.1. MARKET RISK  | 63             |
| 10. MAJOR ACTIVITIES OF THE COMPANY WITH RELATED PARTIES                                | . 65           |
| 10.1. BRANCHES  | 65             |
| Osmop dimanenja   |                |

### 1. GENERAL DATA OF THE COMPANY

|   | Business name  | JOINT STOCK COMPANY AIRPORT<br>NIKOLA TESLA BELGRADE  |  |  |  |  |
|---|--|---|--|--|--|--|
|   | Head office and address  | Belgrade, 11180 Belgrade 59   |  |  |  |  |
| 1 | Register no.   | 07036540  |  |  |  |  |
|   | TIN  | 100000539   |  |  |  |  |
| 2 | web site and e-mail address  | www.beg.aero; kabinet@beg.aero  |  |  |  |  |
| 3 | Number and date of the Rescript on Company registration                        | Registration number: BD 4874/2005 Date of registration: 15.06.2005  Registration number: BD 91540/2012 Date of registration: 09.07.2012  Registration number: BD 100187/2012 Date of registration: 20.07.2012 |  |  |  |  |
| 4 | Activity (code and description)  | 5223 - Air- traffic services  |  |  |  |  |
| 5 | Number of employees  | 1715 employees on 31.03.2018,   |  |  |  |  |
| 6 | Core capital value   | RSD 20.573.610.000<br>(on 31.03.2018)   |  |  |  |  |
| 7 | Name, head office of auditor who revised the last financial statement for 2017 | "IEF" d.o.o. Bulevar Mihajla Pupina 106/I,<br>Belgrade  |  |  |  |  |
| 8 | Number of issued shares, ISIN number and CFI COD                               | Number of ordinary shares 34.289.350<br>(on 31.03.2018)<br>CFI code ESVUFR<br>ISIN number RSANTBE 11090   |  |  |  |  |
| 9 | Organised exchange market on which the shares are exchanged                    | Beogradska berza ad Beograd,<br>Omladinskih brigada 1, 11070 Novi<br>Beograd  |  |  |  |  |

Osmop dunamenja –

|     | Ten largest shareholders on 30.03.2018           |                  |            |  |  |  |  |
|-----|--|------------------|------------|--|--|--|--|
| No. | Name of shareholder                              | Number of shares | % of share |  |  |  |  |
| 1   | REPUBLIC OF SERBIA                               | 28,510,538       | 83.15      |  |  |  |  |
| 2   | KJK FUND II SICAV SIF                            | 441,137          | 1.29       |  |  |  |  |
| 3   | SOCIETE GENERALE BANK SERBIA<br>CUSTODY ACC - FO | 411,747          | 1.20       |  |  |  |  |
| 4   | VOJVOĐANSKA BANKA AD NOVI SAD JOINT<br>ACCOUNT   | 372,169          | 1.09       |  |  |  |  |
| 5   | SOCIETE GENERALE BANK SERBIA<br>CUSTODY ACC - FO | 161,722          | 0.47       |  |  |  |  |
| 6   | EAST CAPITAL – EAST CAPITAL BALK                 | 125,038          | 0.36       |  |  |  |  |
| 7   | GLOBAL MACRO CAPITAL OPPORTUNI                   | 95,682           | 0.28       |  |  |  |  |
| 8   | CONVEST A.D. NOVI SAD-JOINT ACCOUNT              | 91,004           | 0.27       |  |  |  |  |
| 9   | POLUNIN DISCOVERY FUNDS                          | 70,516           | 0.21       |  |  |  |  |
| 10  | DANSKE INVEST TRANS-BALKAN FUN                   | 63,712           | 0.19       |  |  |  |  |

Oswop dunamenja -

### 2. MANAGEMENT DATA

Management members for the period I-III 2018

|     | Shareholders' Assembly:              |   |  |  |  |  |
|-----|--------------------------------------|---|--|--|--|--|
| No. | Name, surname and place of residence | Education, current employment (business name of the company and work position)  |  |  |  |  |
| 1   | Vladimir Dimitrijević, Belgrade      | Master of Economic Sciences, Director of Legal Affairs and real estate management of Public Enterprise "Pošta Srbije" |  |  |  |  |

|     | The Supervisory Board;               |  |  |  |  |  |  |
|-----|--------------------------------------|--|--|--|--|--|--|
| No. | Name, surname and place of residence | Education, current employment (business name of the company and work position)   |  |  |  |  |  |
| 1   | Vesna Stanković Jevđević, Belgrade   | Bachelor of Economics, Assistant Director General of the Procurement Directorate at the National Bank of Serbia  |  |  |  |  |  |
| 2   | Mirko Manojlović, Belgrade           | Bachelor of Economics, Director – Paracentar d.o.o.  Belgrade  |  |  |  |  |  |
| 3   | Ljubiša Dejković, Ćuprija            | Master of Electrical Engineering and Telecommunications, Head of telecommunication projects in the Sector of Investments – PE Elektromm Srbije   |  |  |  |  |  |
| 4   | Srđan Minić, Belgrade                | Bachelor of Economics, Technical support and documentation Engineer, Telekom Srbija  |  |  |  |  |  |
| 5   | Goran Mirković, Belgrade             | Master of Economy, Senior Associate for completion of documentation and coordination of monitoring of contract implementation, Institute for Manufacture of Banknotes and Coins of the National Bank of Serbia |  |  |  |  |  |
| 6   | Petar Jarić, Belgrade                | Bachelor of Economics, Director of "PE Office Space Zemun"   |  |  |  |  |  |
| 7   | Dragoslav Stanković, Doljevac        | Professional manager, Officer for customer care in<br>Elektro distribucija Niš, office in Doljevac   |  |  |  |  |  |

| The Executive Board: |                                      |   |  |  |  |
|----------------------|--------------------------------------|---|--|--|--|
| No.                  | Name, surname and place of residence | Education, current employment (business name of the company and work position)  |  |  |  |
| 1                    | Saša Vlaisavljević, Belgrade         | Bachelor of Science, Engineering, Chief Executive, Acting Director General of JSC Airport Nikola Tesla Belgrade                                   |  |  |  |
| 2                    | Senka Jelenković, Belgrade           | Professor of Italian language and literature, Master Engineer of Organizational Sciences, Executive Director in JSC Airport Nikola Tesla Belgrade |  |  |  |
| 3                    | Žarko Suvačarov, Belgrade            | Specialist Professional Traffic Engineer, Executive Director, JSC Belgrade Nikola Tesla Airport   |  |  |  |
| 4                    | Raša Ristivojević, Belgrade          | Bachelor of Economy, Executive Director, JSC Belgrade Nikola<br>Tesla Airport   |  |  |  |
| 5                    | Zoran Stojković, Belgrade            | Bachelor of Law, Executive Director, JSC Belgrade Nikola<br>Tesla Airport   |  |  |  |

### 2.1. REVIEW OF CORPORATE GOVERNANCE RULES

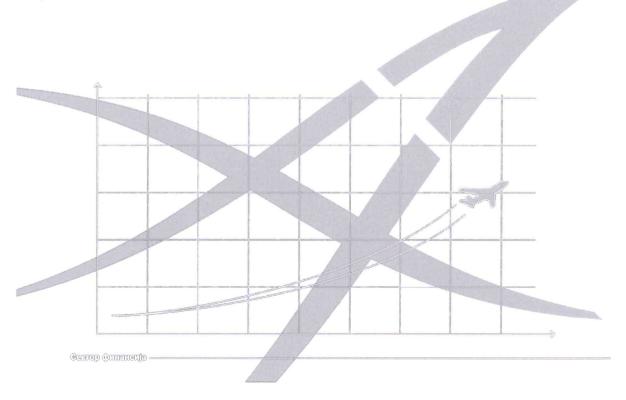
JSC Belgrade Nikola Tesla Airport, as a member of the Chamber of Commerce of Serbia adopted the *Code of Corporate Governance* that was published in the Official Gazette of the Republic of Serbia, No. 99/2012, as well as on the Company's website *www.beg.aero*.

The rules of this Code are supplement to the current legislation, so that no provision of the Code abolishes the legal rule that governs the same question differently. Also, the Code does not in any way change the meaning, or proper interpretation of the legal provisions. The Code is within the limits of the law, because it covers matters that are not regulated by law (the so-called Legal vacuum), or is regulated by dispositive legal norms.

The Code contains two types of rules:

- 1) Recommendations rules that a for-profit corporation has to accept and act upon them, and which can be recognized in the Code by the use of the word "should";
- 2) Proposals rules that are considered desirable practice in corporate governance, which in the Code can be identified by use of the words "may," "should," and so on.

The recommendations contained in this Code outline minimum standards which public joint stock companies (members of the Serbian Chamber of Commerce) should accept and act on them, and if they do not do so or do not do so in the manner prescribed by this Code, it is necessary that they provide an explanation for discrepancy done within the statement on implementation of the code of corporate governance in accordance with the Law on companies.



### **13. AIR TRAFFIC TURNOVER**

In the period I-III 2018 it was achieved total air traffic turnover, as follows:

- 12,178 air movements;
- 997,518 passengers and
- 5,688 tons of cargo and mail.

### 3.1. AIR MOVEMENT TURNOVER

Canon Annananja -

Achieved number of air movements per traffic types in the period I-III 2018 is shown in the following table:

| Number of air movements per a | ir | air | traffi | c tvi | oes |
|-------------------------------|----|-----|--------|-------|-----|
|-------------------------------|----|-----|--------|-------|-----|

| Type of traffic                                 | Achievement<br>I-III 2017 | Rebalancing<br>Plan<br>I-III 2018 | Achievement<br>I-III 2018 | Index  | Index  |        | Particip<br>I-III 2018 |
|---|---------------------------|-----------------------------------|---------------------------|--------|--|--------|------------------------|
| 1   | 2                         | 3                                 | 4                         | 5(4/2) | 6(4/3)   | 7      | 8                      |
| Domestic air-traffic                            | 13                        | 13                                | 6                         | 46     | 46   | 0.11   | 0.05                   |
| International air-traffic-<br>domestic carriers | 6,437                     | 6,125                             | 5,899                     | 92     | 96   | 53.15  | 48.44                  |
| International air-traffic-                      |                           | ,                                 |                           |        | нужных при |        |                        |
| foreign carriers                                | 5,661                     | 6,077                             | 6,273                     | 111    | 103  | 46.74  | 51.51                  |
| TOTAL:  | 12,111                    | 12,215                            | 12,178                    | 101    | 100  | 100.00 | 100.00                 |

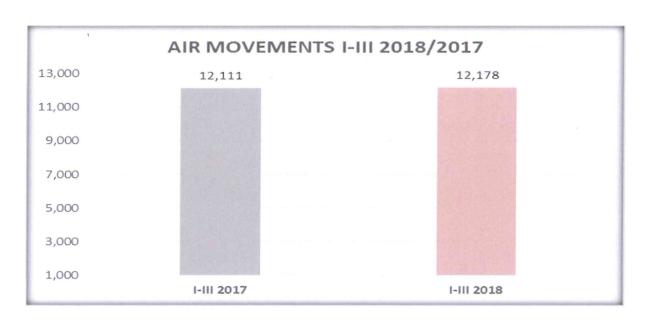
The data from the table indicate total number of air movements in the period from I-III 2018 which is higher by 1% than in the last year's period and at the same level as prescribed in the Rebalancing plan for the period I-III 2018

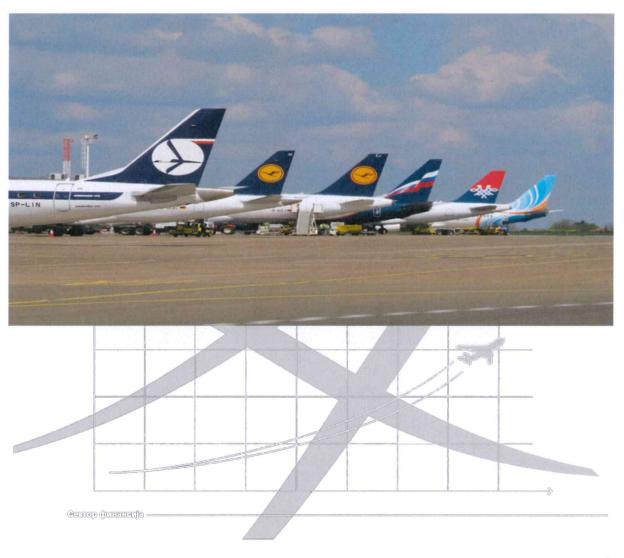
Within carrier pattern of the total traffic in the period I-III 2018 the foreign carriers in international air traffic have a dominant role with 51.51%, followed by domestic carriers in international air traffic with 48.44% and at the end domestic carriers in domestic air traffic with 0.05% share.

In comparison to the last year, there was fall in the share of domestic carrier in international air traffic by 4.71% and growth in share of foreign carriers in international air traffic by 4.77%.

In international air traffic of domestic carriers total turnover of 5,899 air movements is achieved which is by 8% lower compared to the same period of the previous year and by 4% lower in comparison to the Rebalancing Plan for the period I-III 2018. The domestic carriers in international air traffic are the following: Air Serbia, Avio Služba, Princ Aviation and Air Pink.

7





#### Number of air-movements in international air-traffic of foreign carriers

| Air carriers            | Achievement<br>I-III 2017 | Rebalancing<br>Plan<br>I-III 2018 | Achievement<br>I-III 2018 | Index  | Index  | Partic.<br>I-III 2017 | Partic. |
|-------------------------|---------------------------|-----------------------------------|---------------------------|--------|--------|-----------------------|---------|
| 1                       | 2                         | 3                                 | 4                         | 5(4/2) | 6(4/3) | 7                     | 8       |
| 1 Montenegro Airlines   | 635                       | 650                               | 636                       | 100    | 98     | 11.22                 | 10.14   |
| 2 Lufthansa             | 667                       | 672                               | 668                       | 100    | 99     | 11.78                 | 10.65   |
| 3 Wizz Air              | 600                       | 662                               | 781                       | 130    | 118    | 10.60                 | 12.45   |
| 4 Austrian Airlines     | 416                       | 416                               | 451                       | 108    | 108    | 7.35                  | 7.19    |
| 5 Turkish Airlines      | 371                       | 360                               | 382                       | 103    | 106    | 6.55                  | 6.09    |
| 6 Swiss International   | 244                       | 240                               | 238                       | 98     | 99     | 4.31                  | 3.79    |
| 7 Aeroflot              | 359                       | 359                               | 360                       | 100    | 100    | 6.34                  | 5.74    |
| 8 Alitalia              | 176                       | 194                               | 176                       | 100    | 91     | 3.11                  | 2.81    |
| 9 Easyjet               | 70                        | 64                                | 70                        | 100    | 109    | 1.24                  | 1.12    |
| 10 Etihad Airways       | 180                       | 182                               | 180                       | 100    | 99     | 3.18                  | 2.87    |
| 11 Polskie Linie LOT    | 180                       | 108                               | 184                       | 102    | 170    | 3.18                  | 2.93    |
| 12 Tarom Romanian Air   | 166                       | 204                               | 192                       | 116    | 94     | 2.93                  | 3.06    |
| 13 Aegean Airlines      | 100                       | 100                               | 96                        | 96     | 96     | 1.77                  | 1.53    |
| 14 Qatar Airways        | 102                       | 166                               | 182                       | 178    | 110    | 1.80                  | 2.90    |
| 15 Pegasus              | 102                       | 108                               | 104                       | 102    | 96     | 1.80                  | 1.66    |
| 16 Flydubai             | 108                       | 184                               | 180                       | 167    | 98     | 1.91                  | 2.87    |
| 17 Norwegian Air Shatl  | 52                        | 70                                | 66                        | 127    | 94     | 0.92                  | 1.05    |
| 18 Tunis Air            | 26                        | 28                                | 26                        | 100    | 93     | 0.46                  | 0.41    |
| 19 Belavia              | 54                        | 52                                | 56                        | 104    | 108    | 0.95                  | 0.89    |
| 20 Aircairo Company     | 26                        | 22                                | 26                        | 100    | 118    | 0.46                  | 0.41    |
| 21 Swiftair Aviation    | 248                       | 248                               | 252                       | 102    | 102    | 4.38                  | 4.02    |
| 22 Israir Airlines      | 82                        | 52                                | 50                        | 61     | 96     | 1.45                  | 0.80    |
| 23 Arkia                | 26                        | 46                                | 24                        | 92     | 52     | 0.46                  | 0.38    |
| 24 Transavia            | 0                         | 96                                | 108                       | 0      | 113    | 0.00                  | 1.72    |
| 25 Vueling Airlines     | 0                         | 0                                 | 6                         | 0      | 0      | 0.00                  | 0.10    |
| 26 Adria Airways        | 4                         | 0                                 | 0                         | 0      | 0      | 0.07                  | 0.00    |
| 27 Gazprom - GZP        | 1                         | 1                                 | 4                         | 400    | 400    | 0.02                  | 0.06    |
| 28 Swiftair HELLAS S.A. | 126                       | 126                               | 128                       | 102    | 102    | 2.23                  | 2.04    |
| 29 Corendon Airlines    | 4                         | 0                                 | 0                         | 0      | . 0    | 0.07                  | 0.00    |
| 30 Freebird Airlines    | 0                         | 0                                 | 4                         | 0      | 0      | 0.00                  | 0.06    |
| 31 Atlasglobal Airlines | 34                        | 134                               | 110                       | 324    | 82     | 0.60                  | 1.75    |
| 32 Bora Jet             | 2                         | 0                                 | 0                         | 0      | 0      | 0.04                  | 0.00    |
| 33 European Air         | 130                       | 130                               | 128                       | 98     | 98     | 2.30                  | 2.04    |
| 34 Air Horizont Ltd.    | 1                         | 0                                 | 0                         | 0      | 0      | 0.02                  | 0.00    |
| 35 Hainan Airlines      | 0                         | 34                                | 52                        | 0      | 153    | 0.00                  | 0.83    |
| 36 Iran Air             | 0                         | 0                                 | 14                        | 0      | 0      | 0.00                  | 0.22    |
| 37 Others               | 369                       | 369                               | 339                       | 92     | 92     | 6.52                  | 5.40    |
| TOTAL:                  | 5,661                     | 6,077                             | 6,273                     | 111    | 103    | 100.00                | 100.00  |

In the period I-III of 2018 we present the most significant foreign air carriers (32 foreign air carrier)

In international air traffic of foreign carriers in the period 1-III 2018 total turnover of 6,273 air movements is achieved which is by 11% higher compared to the same period of the previous year and by 3% higher comparison to the Rebalancing Plan for the period I-III 2018.

In the pattern of foreign carriers in the period I-III 2018 the most significant roles are of: Wizz Air with 12.45% of share, then Lufthansa with 10.65% and Montenegro Airlines with 10.14%. These three air carriers achieve 33.24% in international air traffic of foreign carriers.

- equenence quiene

With the share ranging from 7.19% to 3.79% in this type of air traffic there are: Austrian Airlines (7.19%), Turkish Airlines (6.09%), Aeroflot (5.74%), Swift Air (4.02%), Swiss International (3.79%), with total share of 26.83%.

Scheduled **Cargo transport** of express mail in the period I-III 2018 was carried out by 4 (four) foreign carriers: Turkish Airlines, Swiftair Aviation, European Air Trransporter Leipzig GmbH and Swiftair Hellas.

The most important **Low cost carriers** in the period I-III 2018 are: Easyjet, Flydubai, Norwegian Air Shuttle, Wizz Air, Vueling, Transavia and Pegasus Airlines.

#### 3.2. PASSENGER TURNOVER

In the period I-III 2018 a total passenger turnover of 997,518 passengers was achieved, which represent an increase 4% in comparison to the same period in 2017 and it is at the same level as Rebalancing Plan for the period I-III 2018.

Passenger turnover per air-traffic types

| Air-traffic type                                | Achievement<br>I-III 2017 | Rebalancing<br>Plan<br>I-III 2018 | Achievement<br>I-III 2018 | Index  | Index  | Partic.<br>I-III 2017 | Partic.<br>I-III 2018 |
|---|---------------------------|-----------------------------------|---------------------------|--------|--------|-----------------------|-----------------------|
| 1   | 2                         | 3                                 | 4                         | 5(4/2) | 6(4/3) | 7                     | 8                     |
| Domestic air-traffic                            | 33                        | 33                                | 2                         | 6      | 6      | 0.00                  | 0.00                  |
| International air-traffic-<br>domestic carriers | 465,729                   | 413,919                           | 398,879                   | 86     | 96     | 48.72                 | 39.99                 |
| International air-traffic-                      |                           |                                   |                           |        |        |                       |                       |
| foreign carriers                                | 490,226                   | 581,718                           | 598,637                   | 122    | 103    | 51.28                 | 60.01                 |
| TOTAL:  | 955,988                   | 995,670                           | 997,518                   | 104    | 100    | 100.00                | 100.00                |

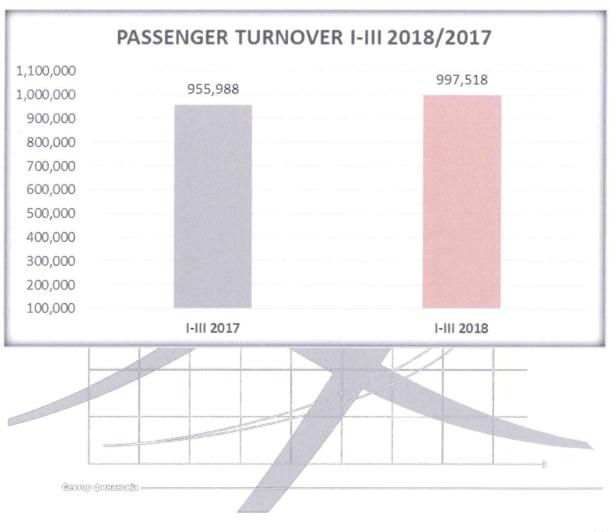
The greatest participation in passenger turnover per air traffic types for the period I-III 2018 is of foreign carriers in international air traffic with 60.01%, then domestic carriers in international air traffic with 39.99%.

The number of passengers transported by domestic carriers in the period I-III 2018 is by 14% lower then in the same period last year and by 4% lower compared to the Rebalancing Plan for I-III 2018.

The number of the passengers transported by foreign carriers in international air traffic is by 22% higher compared to the same period last year, and by 3% higher compared to the Rebalancing Plan for I-III 2018.

Octoop Quimmerija





#### 3.3. CARGO AND MAIL TURNOVER

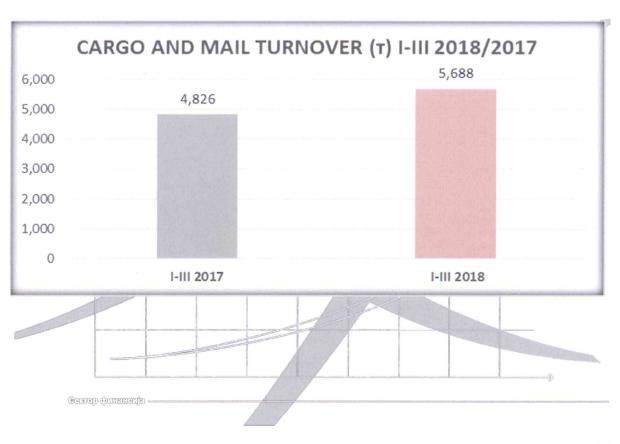
In the period I-III 2018 total cargo turnover of 5,688 tons is achieved which is by 18% higher compared to the same period of the previous year and by 15% higher in comparison to the Rebalancing Plan for the period I-III 2018.

In international air traffic of domestic carriers, cargo and mail turnover in the period I-III 2018 was 3% lower than the turnover for the same period of 2017 and by 8% lower than in the Rebalancing Plan for the period I-III 2018, while in international air traffic of foreign carriers, achievement in the period I-III 2018 was 28% higher than in the same period of the previous year and by 27% higher than in the Rebalancing Plan for the period I-III 2018.

Cargo and mail turnover (with truck transport) in tons

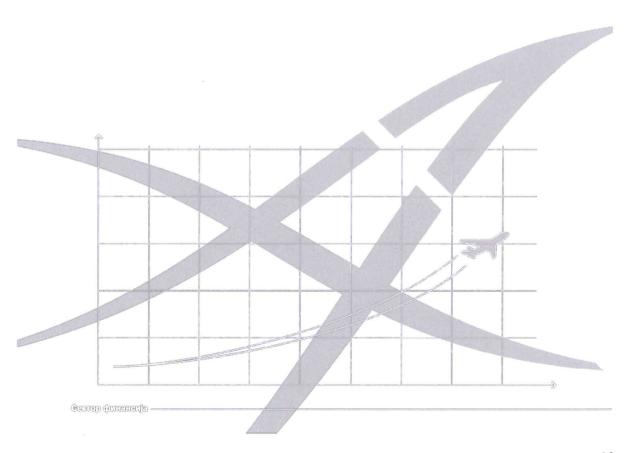
| Air-traffic type | Achievement<br>I-III 2017 | Rebalancing<br>Plan<br>I-III 2018 | Achievement<br>I-III 2018 | Index  | Index  | Partic.<br>I-III 2017 | 1- |
|------------------|---------------------------|-----------------------------------|---------------------------|--------|--------|-----------------------|----|
| 1                | 2                         | 3                                 | 4                         | 5(4/2) | 6(4/3) | 7                     |    |

-III 2018 8 Domestic air-traffic 0 0 0 0 0 0.00 0.00 International air-trafficdomestic carriers 1,583 1,678 1,541 97 92 32.80 27.09 International air-trafficforeign carriers 3.243 3.259 4,147 128 127 67.20 72.91 TOTAL: 4,826 4,937 5,688 118 115 100.00 100.00



Partic.





# PHYSICAL VOLUME OF AIR TRAFFIC 1-III 2018

| Air-traffic types                   | Achieve<br>I-III 20 |       | Rebalancir<br>I-III 20 |       | Achieve |       | Ind    | ex     |
|-------------------------------------|---------------------|-------|------------------------|-------|---------|-------|--------|--------|
| 1                                   | 2                   |       | 3                      |       | 4       |       | 5(4/2) | 6(4/3) |
|                                     |                     | Share |                        | Share |         | Share |        |        |
| Domestic air-traffic                |                     |       |                        |       |         |       |        |        |
| Air movements                       | 13                  | 0     | 13                     | 0     | 6       | 0     | 46     | 46     |
| Passengers                          | 33                  | 0     | 33                     | 0     | 2       | 0     | 6      | 6      |
| Cargo and mail air (t)              | 0                   | 0     | 0                      | 0     | 0       | 0     | 0      | 0      |
| International air-traffic - domest  | ic carriers         |       |                        |       |         |       |        |        |
| Air movements                       | 6,437               | 53    | 6,125                  | 50    | 5,899   | 48    | 92     | 96     |
| Passengers                          | 465,729             | 49    | 413,919                | 42    | 398,879 | 40    | 86     | 96     |
| Cargo and mail air+truck (t)        | 1,583               | 33    | 1,678                  | 34    | 1,541   | 27    | 97     | 92     |
| International air-traffic - foreign | carriers            |       |                        |       |         |       |        |        |
| Air movements                       | 5,661               | 47    | 6,077                  | 50    | 6,273   | 52    | 111    | 103    |
| Passengers                          | 490,226             | 51    | 581,718                | 58    | 598,637 | 60    | 122    | 103    |
| Cargo and mail air+truck (t)        | 3,243               | 67    | 3,259                  | 66    | 4,147   | 73    | 128    | 127    |
| Total                               |                     |       |                        |       |         |       |        |        |
| Air movements                       | 12,111              | 100   | 12,215                 | 100   | 12,178  | 100   | 101    | 100    |
| Passengers                          | 955,988             | 100   | 995,670                | 100   | 997,518 | 100   | 104    | 100    |
| Cargo and mail air+truck (t)        | 4,826               | 100   | 4,937                  | 100   | 5,688   | 100   | 118    | 115    |

Ostop funancuja —

#### 4. REVENUES AND EXPENDITURES

The Company performs business activity as single business segment. Accordingly, revenues and expenditures are disclosed at company level.

#### 4.1. REVENUES

In the period I-III 2018 JSC Belgrade Nikola Tesla Airport achieved the **total revenue** in the amount of **RSD 2,102,899,006**. Thus achieved total revenue is 5% higher in comparison to the achieved revenues in the same period of the previous year and 2% lower in relation to the Rebalancing Plan for the period I-III 2018.

The pattern of the achieved revenues for I-III 2018 is shown in the table **Revenue pattern** by service types.

In the pattern of achieved revenues for the period I-III 2018 **business revenues** have the greatest participation amounting to **RSD 2,073,978,635** which is 99% of the total revenues. Thus achieved business revenues are 6% higher than the same in the same period of the previous year and 2% lower in relation to Rebalancing Plan for the period I-III 2018.

Part of business revenues generated by providing **air services** in the amount of RSD **742,827,993** makes 35% of the total revenues. These revenues are 24% higher than in the same period of the previous year, while they are by 10% higher than it is predicted in the Rebalancing Plan for the period I-III 2018.

Revenues from passenger service and security fees are realized in the amount of RSD 850,302,260 for the period I-III 2018, which is 40% of the total revenues achieved. Thus achieved revenues from passenger service and security fees are 2% higher than the same in the same period of the previous year and 1% higher in relation to Rebalancing Plan for the period I-III 2018.

In the period I-III 2018 revenues from **rendering services in cargo-customs warehouse** were achieved in the amount of **RSD 42,022,052**. Thus realised revenues from rendering services in cargo-customs warehouse are 1% lower than in the same period of the previous year, while they are by 4% higher than it was foressen in the Rebalancing Plan for the period I-III 2018.

In the period I-III 2018 revenues from other expenditures were achieved in the amount of RSD 241,911,130. Thus achieved revenues from other services are 17% lower than in the same period of the previous year, while they are by 8% lower than it is foreseen in the Rebalancing Plan for the period I-III 2018. Increase of revenues from other services in the period I-III 2018 in comparison to the same period of the previous year mainly relates to:

- Revenues on special request- workorder;
- Revenues from aircraft de-icing services etc.

Revenues from the sale of goods are realized in the amount of RSD 443,981 and are higher by 45% in relation to the same period last year.

| Canon friederia    |   |  |
|--------------------|---|--|
| Comedy Commencials | 7 |  |

In the period I-III 2018 revenue from **lease of business facilities** amounts RSD **196,471,219** and it is 1% lower than in the same period o the previous year. The most part of these revenues refers to lease of business facilities to Dufry Itd.

**Financial revenues** in the period I-III 2018 amount **RSD 22,856,808** and they are 40% lower then in the same period of the previous year.

This decrease of financial expenditures in the period I-III 2018 in comparison to the same period of the last year partly resulted from decrease of interest rates and partly from the fall of RSD exchange rate for Euro (1EUR on 30.03.2018 equalled RSD 118.3853, while on 30.03.2017 it was RSD 123.9679).

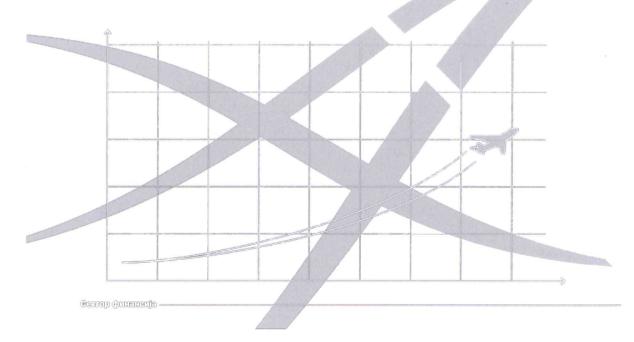
Financial revenues pattern for I-III 2018 include:

- Interest revenues in the amount of RSD 18,213,598 which make 80% of the total financial revenues:
- revenues from exchange rate differences non-realised in the amount of RSD 2,494,331 and participate with 11% in the pattern of total financial revenues;
- revenues from exchange rate differences realised in the amount of RSD 2.148.879 and participate with 9% in the pattern of total financial revenues.

Other revenues in the period I-III 2018 amount RSD 6,063,562 and they are higher then in the same period of the previous year by 22%. Such an increase is mostly due to increase of revenues within account group 67 – Revenues from cancellation of long-term and short-term provisions, income from damages from legal and natural persons (foreign and domestic), revenues from court fees and other.

Major foreign buyers from the point of their participation in revenues from sale in the period I-III 2018 are:

- Wizz Air 181,572 thousand RSD (9,76%);
- Deutche Lufthansa 138,314 thousand RSD (7.37%);
- Turkish Airlines 107,587 thousand RSD (5.73%) etc.



# REVENUE STRUCTURE

| No.                 | Service type  | Service description              | Achievement<br>I-III 2017                          | Rebalancing<br>Plan I-III 2018               | Achievement<br>I-III 2018                          | Indi                 | ices            |
|---------------------|---|----------------------------------|--|--|--|----------------------|-----------------|
| 1                   | 2   | 3                                | 4  | 5  | 6  | 7(6/4)               | 8(6/5)          |
|                     | Air services of domestic carrier  |                                  |  |  |  |                      |                 |
|                     | 614000+614004+614300+614302+614303+614304   | Landing                          | 38,905,398   | 40,768,121                                   | 35,310,572   | 91                   | 87              |
|                     | 614010+614014+614310+614312+614313+614314   | Lighting                         | 14,498,050   | 12,348,155                                   | 12,131,393   | 84                   | 98              |
|                     | 614030+614034+614330+614332+614333+614334   | GH                               | 41,052,568   | 121,956,302                                  | 106,963,331  | 261                  | 88              |
|                     | 614040+614042+614043+614044   | Infrastructure                   | 22,733,941   | 23,469,947                                   | 59,084,051   | 260                  | 252             |
|                     | 614050  | Air-bridges                      | 3,470  | 2,548  | 14,523,795   |                      |                 |
|                     | 614020+614024+614320+614323+614324  | Aircraft abode revenue           | 631,572  | 1,186,072                                    | 1,128,510  | 179                  | 95              |
|                     | Total air services (domestic carrier):  |                                  | 117,824,998  | 199,731,145                                  | 229,141,650  | 194                  | 115             |
|                     | Air services of foreign carrier   |                                  |  |  |  |                      |                 |
|                     | 615010+615011+615012+615013+615014  | Landing                          | 156,681,201  | 156,592,767                                  | 168,473,219  | 108                  | 108             |
|                     | 615020+615021+615022+615023+615024  | GH                               | 147,405,511  | 141,912,277                                  | 161,071,510  | 109                  | 114             |
|                     | 615030+615031+615032+615033+615034  | Lighting                         | 20,909,179   | 16,076,687                                   | 21,917,133   | 105                  | 136             |
|                     | 615040+615042+615043+615044   | Infrastructure                   | 103,153,829  | 106,160,573                                  | 111,675,488  | 108                  | 105             |
|                     | 615060+615062   | Air-bridges                      | 45,455,400   | 45,297,386                                   | 45,975,483   | 101                  | 101             |
|                     | 615000+615001+615002+615003+615004  | Aircraft abode revenue           | 5,743,196  | 6,538,263                                    | 4,573,510  | 80                   | 70              |
| 11                  | Total air services (international carrier):   |                                  | 479,348,316  | 472,577,954                                  | 513,686,343  | 107                  | 109             |
| 1+11                | Total air services Passenger service  |                                  | 597,173,314  | 672,309,099                                  | 742,827,993  | 124                  | 110             |
|                     | 614400+614404 - domestic carriers - domestic air-traffic  | Passenger service d.c/i.c.       | 0  | 194  | 0  | 0                    | 0               |
|                     | 614181+614182+614183+614190+614192(BRS and  | r assenger service d.c/i.c.      | 0  | 194  | - 0  | 0                    | U               |
|                     | PRM)+614410+614412+614413+614414<br>615150+615152+615200+615210+615212+615213+615214+   | Passenger service d.at/i.at.     | 237,520,269  | 212,066,960                                  | 154,600,655  | 65                   | 73              |
|                     | 615215+615862+615864+615896-PRM<br>614420+614430+614432+61433+614434+615230+615232+   | nger service international ca    | 391,112,765  | 406,274,616                                  | 476,394,906  | 122                  | 117             |
|                     | 615233+615234   | Security fee                     | 201,075,710  | 226,936,877                                  | 219,306,700  | 109                  | 97              |
| III                 | Total passenger service   |                                  | 829,708,743  | 845,278,647                                  | 850,302,260  | 102                  | 101             |
| 1+11+111            |   |                                  | 1,426,882,057                                      | 1.517.587.746                                | 1,593,130,253                                      | 112                  | 105             |
|                     |   |                                  | .,,,   | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,      | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,            |                      |                 |
|                     | CCM service   |                                  |  |  |  |                      |                 |
|                     | 614500+614510   | CCM service dom.market           | 39,205,651   | 37,202,130                                   | 37,985,528   | 97                   | 102             |
|                     | 615300 +615310 (foreign)  | M service international mark     | 3,049,754  | 3,055,369                                    | 4,036,523  | 132                  | 132             |
| V                   | Total CCM services  |                                  | 42,255,405   | 40,257,499                                   | 42,022,052   | 99                   | 104             |
| V                   | Total services related to air traffic (I to IV):  |                                  | 1,469,137,462                                      | 1,557,845,245                                | 1,635,152,305                                      | 111                  | 105             |
|                     | Other services  |                                  |  |  |  |                      |                 |
|                     | 614360+615100+615102  | DCS services                     | 3,090,031  | 4,790,306                                    | 3,009,726  | 97                   | 63              |
|                     | 614110+614112+614115+614116+614170+614173+614180+   |                                  |  | 4000   |  |                      |                 |
|                     | 614184+614391+615872+615873+615874+615875+615876+   | Work order                       | 37,815,576   | 43,075,346                                   | 22,184,234   |                      |                 |
|                     | 615877+615891+615892+615895   | VID                              | 4 704 040  | 4 704 000                                    | 4 207 200  | 59                   | 52              |
|                     | 614130+614131+615071+615072<br>614140+614142+615090+615092  | VIP lounge<br>CUTE (dom.+intl)   | 1,724,943<br>34,698,419                            | 1,701,203<br>48,312,235                      | 1,397,929<br>32,034,848                            | 81<br>92             | 82<br>66        |
| _                   | 614380+615080   | Lost and found                   | 3,688,040  | 4,875,348                                    | 3,484,762  | 94                   | 71              |
|                     | 6146+615120+615400+615401   | Public services                  | 44,570,917   | 39,546,897                                   | 43,331,904   | 97                   | 110             |
|                     | 614820+615170   | Catering services business class | 0  | 54,785                                       | 43,331,304   | 0                    | 0               |
|                     | 614870+615810   | Advertising space                | 16,613,653   | 18,161,421                                   | 11,469,102   | 69                   | 63              |
|                     | 614883  | Commercial usage of the apron    | 14,213,773   | 16,032,350                                   | 11,467,115   | 81                   | 72              |
|                     | 614160+614163+614164+615110+615112+615113+615114  | Aircraft de-icing services       | 115,972,405  | 34,791,721                                   | 93,217,433   | 80                   | 268             |
|                     | Other non-mentioned services dom+intl   |                                  | 18,783,555   | 51,092,105                                   | 20,314,077   | 108                  | 40              |
| VI                  | Other services (1 to 11):   |                                  | 291,171,310  | 262,433,717                                  | 241,911,130  | 83                   | 92              |
| VII                 | Total 61 - Revenues from sale of services (V+VI)  |                                  | 1,760,308,772                                      | 1,820,278,963                                | 1,877,063,435                                      | 107                  | 103             |
|                     |   |                                  |  |  | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,            |                      |                 |
|                     | Revenues from sale of goods   |                                  | _ A  |  |  |                      |                 |
| VIII                | 60 - Revenues from sale of kerosene + goods   |                                  | 306,043  | 15,458,783                                   | 443,981  | 145                  | 3               |
|                     | Total (60+61) REVENUES FROM SALE (VII+VIII)   |                                  | 1,760,614,815                                      | 1,835,737,745                                | 1,877,507,416                                      | 107                  | 102             |
| X                   |   |                                  |  |  |  | -                    |                 |
|                     |   |                                  | 198,470,440  | 285,340,117                                  | 196,471,219  | 99                   | 69              |
|                     | 64 & 65 - Lease of business premises  |                                  |  |  |  | 106                  | 98              |
| X<br>X              | 64 & 65 - Lease of business premises OPERATING REVENUES (IX+X)  | 60+61+62+64+65                   | 1,959,085,256                                      | 2,121,077,862                                | 2,073,978,635                                      | 100                  |                 |
| XI                  | •   | 60+61+62+64+65                   | 1,959,085,256<br>37,961,077                        | 2,121,077,862                                | 22,856,808   | 60                   | 92              |
| X                   | OPERATING REVENUES (IX+X)   | 60+61+62+64+65                   |  |  |  |                      | <b>92</b><br>93 |
| X<br>XI             | OPERATING REVENUES (IX+X) 66 - FINANCIAL REVENUES   | 60+61+62+64+65                   | 37,961,077   | 24,812,649                                   | 22,856,808   | 60                   |                 |
| XI<br>XII<br>1      | OPERATING REVENUES (IX+X)  66 - FINANCIAL REVENUES interest   | 60+61+62+64+65                   | <b>37,961,077</b> 21,733,924                       | <b>24,812,649</b><br>19,537,972              | <b>22,856,808</b><br>18,213,598                    | <b>60</b><br>84      | 93              |
| KI KII 1 2 3        | OPERATING REVENUES (IX+X)  66 - FINANCIAL REVENUES interest exchange rate differences - realised  | 60+61+62+64+65                   | <b>37,961,077</b><br>21,733,924<br>8,248,366       | <b>24,812,649</b><br>19,537,972<br>5,274,677 | <b>22,856,808</b><br>18,213,598<br>2,148,879       | 60<br>84<br>26       | 93<br>41        |
| XI<br>XII<br>1<br>2 | OPERATING REVENUES (IX+X)  66 - FINANCIAL REVENUES interest exchange rate differences - realised exchange rate differences - non-realised | 60+61+62+64+65                   | 37,961,077<br>21,733,924<br>8,248,366<br>7,978,787 | 24,812,649<br>19,537,972<br>5,274,677        | 22,856,808<br>18,213,598<br>2,148,879<br>2,494,331 | 60<br>84<br>26<br>31 | 93<br>41<br>0   |

Octop functicula —

#### 4.2. EXPENDITURES

In the period I-III 2018 **total expenditures** were achieved in the amount of **RSD 1,577,452,958**. Thus realised revenues are 11% higher than in the same period of the previous year, while they are by 2% higher than it is foreseen in the Rebalancing Plan for the period I-III 2018.

Costs of the purchase value of goods sold (group 50) in the period I-III 2018 amounted to 278,202 RSD, and completely relate to the purchase value of sold beverages in catering facilities in the mentioned period.

Costs of materials and energy (group 51) in the period I-III 2018 amounted to 156,967,477 RSD and are at the same level as in 2017, while they are 7% higher compared to the Rebalancing Plan for the period I-III 2018. Material and energy costs participate in total expenditures with 10% and mostly relate to: consumed basic material, consumed electricity, heating oil, fuel for commercial vehicles and other.

Hugest amount within total expenditures refers to the **costs of salaries**, **reimbursements and other personal expenditures (group 52)** amounting for the period I-III 2018 RSD **896,805,063** and they are 18% higher than in the same period of the previous year, while they are by 9% higher than foreseen in the Rebalancing Plan for the period I-III 2018. Change of number of employees (taking over of 340 employees from Air Serbia for OU Ground handling) and employment manner pattern of employees in the Company on the account of permanently employees affected increase of the costs of salaries and reimbursements.

The costs of salaries of employees (gross II - groups 520 and 521) in Airport Nikola Tesla amount RSD 625,882,311, while costs of persons engaged through youth organisations (account 524000) amount RSD 83,927,081 (youth organisations Fan, Beograd, Knez, Medijator and Europa).

In addition to earnings, Group 52 also includes fees for temporary and occasional work, fees to members of management and supervisory bodies, compensation for contracts (labor contract), other personal expenses (transportation of employees, travel expenses, joint aid, jubilee awards, etc.)

The costs of production services (group 53) in the period I-III 2018 amount RSD 101,656,685 they are 4% lower then in the same period of the previous year.

The pattern of cost of production services consists of:

- costs of transportation services in the period I-III 2018 amount RSD 15,524,394 and they are 17% higher then in the same period of the previous year. They mostly refer to monthly support to ITT for passenger and baggage check-in, information and passenger check-in costs, etc;
- the costs of maintenance services in the period I-III 2018 amount RSD 43,312,134 and they are 18% lower then in the same period of the previous year. This increase is mostly due to increase of costs of services on maintenance of other fixed assets;

- emop dunamenja

- the costs of lease in the period I-III 2018 amount RSD 10,336,151 and they are 8% lower then in the same period of the previous year. They mostly refer to lease of business space by legal persons and lease of licenses;
- the costs of advertising amount RSD 23,367,162;
- the costs of other services mostly refers to costs of watering, sewage, achieved
  in the amount of RSD 9,116,844 and they are 6% lower than in the same period of
  the previous year.

The costs of **amortization and reserving** (group 54) for the period I-III 2018 amounted to **RSD 258,761,764** and they are 10% higher than in the same period of the previous year.

**Intangible costs** (account group 55) for the period I-III 2018 are achieved in the amount of RSD **108,323,180** and are 3% lower in comparison to the same period last year.

The pattern of intangible costs (group 55) consists of:

- the costs of non-productive services are the most significant in the group of intangible costs and are achieved in the amount of RSD 54,596,300 mostly referring to costs of other types of estimates and cleaning services;
- the costs of representations (RSD 4,819,613);
- the costs of insurance premiums (RSD 11,872,154);
- the costs of payment operations (RSD 1,324,022);
- the costs of membership fees (RSD 2,472,047);
- the costs of taxes (RSD 21.796.034) and
- the other intangible costs (RSD 11,443,010).

**Financial expenditures (group 56)** in the period I-III 2018 are disclosed in the amount of **RSD 30,707,328** and they are three times higher then in the same period of the previous year.

Increase of financial expenditures in the period I-III 2018 resulted mostly from increase of negative, realised exchange rate differences, i.e. from fall of RSD exchange rate for Euro (1EUR on 31.03.2018 equalled RSD 118.3853, while on 31.03.2017 it was RSD 123.9679).

The pattern of financial expenditures for I-III 2018 is composed of:

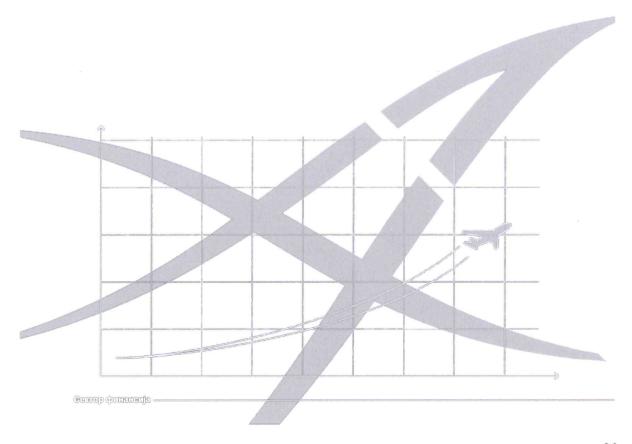
- revenues from negative exchange rate differences realised in the amount of RSD 13,664,085 and they participate with 45% in the pattern of total financial revenues;
- expenditures from the interest in the amount of RSD 9,575,876 and they
  participate with 31% in the pattern of total financial expenditures. They mostly refer
  to interest from long-term loans liabilities (EIB reconstruction of the Terminal
  building).
- revenues from negative exchange rate differences non-realised in the amount of RSD 7,467,367 and participate with 24% in the pattern of total financial expenditures.

Other expenditures (group 57, 58 and 59) in the period I-III 2018 were achieved in the amount RSD 23,953,258 and they are 25% lower then in the same period of the previous year.

Фестор финансија

The main suppliers from the point of view of turnover in the period I-III 2018 are:

- Ras inženjering RSD 73,482 thousand;
- Oz Europa RSD 57,077 thousand;
- JP Elektroprivreda Srbije RSD 57,036 thousand;
- NIS a.d. Novi Sad RSD 44,833 thousand;
- Maccina security d.o.o. RSD 38,744 thousand;
- E-smart systems RSD 30, 403 thousand etc.



# EXPENDITURES STRUCTURE I-III 2018 / 2017

| Accoun | Account name   | Achievement I           | Rebalance Plan<br>I-III 2018 | Achievement<br>I-III 2018 | INDICES    |            |
|--------|--|-------------------------|------------------------------|---------------------------|------------|------------|
| 1      | 2  | 3                       | 4                            | 5                         | 6(5/3)     | 7(5/4)     |
| 50     | PURCHASE VALUE OF SOLD GOODS   | 207,476                 | 13,260,000                   | 278,202                   | 134        |            |
| 501    | PURCHASE VALUE OF SOLD GOODS   | 207,476                 | 13,260,000                   | 278,202                   | 134        |            |
| 51     | COSTS OF MATERIAL AND ENERGY   | 157,134,881             | 146,964,734                  | 156,967,477               | 100        | 10         |
| 511    | COSTS OF MAKING MATERIAL   | 66,111,220              | 43,078,869                   | 56,384,033                | 85         | 13         |
| 512    | COSTS OF OVERHEAD MATERIALS  | 2,911,536               | 3,437,370                    | 482,100                   | 17         | 14         |
| 513    | COSTS OF FUEL AND ENERGY   | 83,352,487              | 83,750,000                   | 81,440,621                | 98         | 97         |
| 514    | COSTS OF SPARE PARTS   | 4,759,638               | 15,692,429                   | 18,660,723                | 392        | 119        |
| 515    | COSTS OF SINGLE WRITE-OFF OF TOOLS AND INVENTORY   | 0                       | 1,006,066                    | 0                         | 0          | - (        |
| 52     | COSTS OF SALARIES, COMPENSATIONS AND OTHER PERSONAL EXPENSES   | 760,655,752             | 822,734,955                  | 896,805,063               | 118        | 109        |
| 520    | COSTS OF SALARIES, SALARY COMPENSATIONS (GROSS)  | 434,503,872             | 484,872,731                  | 530,858,369               | 122        | 109        |
| 521    | COSTS OF SALARY TAXES, CONTRIBUTIONS AND COMPENSATIONS - EMPLOYER  | 77,776,204              | 87,175,250                   | 95,023,942                | 122        | 109        |
| 522    | COSTS OF COMPENSATIONS FOR SERVICE CONTRACTS - GROSS   | 96,500                  | 79,076                       | 200,392                   | 208        | 253        |
| 524    | COSTS OF COMPENSATIONS FOR TEMPORARY AND OCCASIONAL JOBS - GROSS   | 155,154,136             | 157,356,717                  | 154,201,420               | 99         | 98         |
| 525    | COMPENSATION TO NATURAL PERSONS FOR OTHER CONTRACTS - GROSS  | 0                       | 0                            | 0                         | 0          | 0          |
| 526    | COMPENSATION TO DIRECTOR, I.E. MEMBERS OF MANAGEMENT AND SUPERVISORY BODIES  | 2,041,138               | 2,171,183                    | 2,460,670                 | 121        | 113        |
| 529    | OTHER PERSONAL EXPENDITURES AND COMPENSATIONS  | 91,083,902              | 91,079,998                   | 114,060,269               | 125        | 125        |
|        | COSTS OF PRODUCTION SERVICES   | 105,967,822             | 142,918,827                  | 101,656,685               | 96         | 71         |
| 531    | COSTS OF TRANSPORTATION SERVICES   | 13,277,613              | 15,010,719                   | 15,524,394                | 117        | 103        |
| _      | COSTS OF MAINTENANCE SERVICES  | 52,530,737              | 85,436,944                   | 43,312,134                | 82         | 51         |
| _      | COST OF LEASE  | 11,203,941              | 13,628,656                   | 10,336,151                | 92         | 76         |
|        | ADVERTISING COSTS  | 19,290,835              | 11,922,804                   | 23,367,162                | 121        | 196        |
|        | COSTS OF OTHER SERVICES  | 9,664,695               | 16,919,705                   | 9,116,844                 | 94         | 54         |
|        | COSTS OF AMORTISATION AND RESERVES   | 234,985,611             | 210,047,500                  | 258,761,764               | 110        | 123        |
|        | AMORTISATION COSTS   | 234,985,611             | 207,500,000                  | 258,761,764               | 110        | 125        |
|        | RESERVES FOR EMPLOYEE COMPENSATION   | 0                       | 0                            | 0                         | 0          | 0          |
|        | OTHER LONG-TERM RESERVES   | 0                       | 2,547,500                    | 0                         | 0          | 0          |
|        | INTANGIBLE COSTS   | 112,203,463             | 186,893,253                  | 108,323,180               | 97         | 58         |
|        | COSTS OF NON-PRODUCTION SERVICES   | 68,375,845              | 146,682,198                  | 54,596,300                | 80         | 37         |
|        | COSTS OF REPRESENTATION  | 825,010                 | 3,028,995                    | 4,819,613                 | 584        | 159        |
|        | COSTS OF INSURANCE PREMIUMS  | 8,604,696               | 10,140,759                   | 11,872,154                | 138        | 117        |
|        | COSTS OF PAYMENT SYSTEM  | 1,407,889               | 1,320,883                    | 1,324,022                 | 94         | 100        |
|        | COSTS OF MEMBERSHIPS   | 635,014                 | 1,230,190                    | 2,472,047                 | 389        | 201        |
| _      | COSTS OF TAXES   | 20,131,465              | 18,938,582                   | 21,796,034                | 108        | 115        |
|        | OTHER INTANGIBLE COSTS   | 12,223,543              | 5,551,645                    | 11,443,010                | 94         | 206        |
|        | OPERATING EXPENDITURES   | 1,371,155,004           | 1,522,819,269                | 1,522,792,372             | 111        | 100        |
|        | FINANCIAL EXPENDITURES   | 19,045,662              | 23,910,647                   | 30,707,328                | 161        | 128        |
|        | INTEREST EXPENDITURES  | 8,864,833               | 8,906,401                    | 9,575,876                 | 108        | 108        |
| 4      | NEGATIVE EXCHANGE RATE DIFFERENCES EXPENDITURES FOR EFFECTS OF CURRENCY CLAUSE   | 10,138,104              | 14,988,480                   | 20,980,131                | 207        | 140        |
|        | FINANCIAL EXPENDITURES   | 42,726                  | 15,766                       | 151,321                   | 354        | 960        |
|        | OTHER EXPENDITURES   | 19,045,662<br>6,493,037 | 23,910,647<br>7,332,596      | 30,707,328<br>14,064,890  | 161<br>217 | 128<br>192 |
|        | LOSSES FROM EXPENDITURES AND SALE OF INTANGIBLE INVESTMENT IN REAL ESTATES AN  | 0,493,037               | 1,358,057                    |                           | 0          | 40         |
|        | LOSSES FROM EXPENDITURES AND SALE OF INTANGIBLE INVESTMENT IN REAL ESTATES AN LOSS FROM WRITE-OFF AND SALE OF BIOLOGICAL RESOURCES | 0                       | 24,000                       | 537,109                   | 0          | 40         |
|        | DEFICIT  | 581                     | 814                          | 0                         | 0          | 0          |
|        | CONTRACTED RISK PROTECTION NOT PRESENTED AS REV.RESERVE  | 0                       | 1,938                        | 0                         | 0          | 0          |
|        | EXPENDITURES FROM DIRECT WRITE-OFF OF RECEIVABLES  | 0                       | 606,406                      | 0                         | 0          | 0          |
|        | WRITE-OFF  | 0                       | 000,400                      | 0                         | 0          | 0          |
|        | OTHER NON-MENTIONED EXPENDITURES   | 6,492,456               | 5,341,381                    | 13,527,781                | 208        | 253        |
| _      | EXPENDITURES FROM PROPERTY IMPAIRMENT  | 25,158,072              | 9,341,361                    | 13,327,761                | 0          | 0          |
|        | IMPAIRMENT OF PROPERTY, PLANT AND EQUIPMENT  | 25, 156,072             | 0                            | 0                         | 0          | 0          |
|        | MPAIRMENT OF LONG-T. FIN, INVST AND OTHER SECURITIES FOR SALE  | 0                       | 0                            | 0                         | 0          | 0          |
|        | MPAIRMENT OF RECEIVABLES OF SHORT-T, FIN. INVEST   | 25, 158, 072            | 0                            | 0                         | 0          | 0          |
| -      | MPAIRMENT OF OTHER PROPERTY  | 0                       | 0                            | 0                         | 0          | 0          |
|        | EXPENDITURES OF PREVIOUS YEARS   | 91,797                  | 0                            | 9,888,368                 | 10772      | 0          |
| COMP.  | EXPENDITURES OF PREVIOUS YEARS   | 0                       | 0                            | 9,868,368                 | 0          | 0          |
|        | EXPENDITURES FROM ERROR CORR. FROM PREV.YEARS MATERIALLY INSIGNIFICANT   | 91,797                  | 0                            | 9,888,368                 | 10772      | 0          |
|        |  |                         | 7,332,596                    | 23,953,258                | 75         | 327        |
| 11     | OTHER EXPENDITURES   | 31,742,906              |                              |                           |            |            |

Octoop (priminalle —

#### 4.3. SALARIES

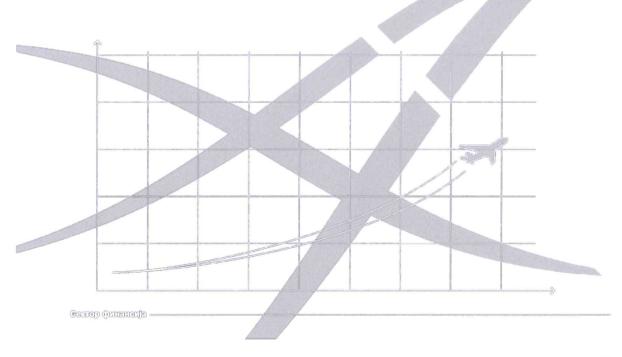
In the period I-III 2018 the total amount of **RSD 530,858,369 (gross I)** was paid for **salaries**. It is 22 % higher than in the same period 2017 and 9% higher than the planned figures for the period I-III 2018.

| SA | AR | IFS | GR  | oss | 1 |
|----|----|-----|-----|-----|---|
|    |    |     | UIL |     |   |

| Month           | Achievement<br>I-III 2017 | Rebalancing<br>Plan I-III 2018 | Achievement<br>I-III 2018 | Inc    | lex    |
|-----------------|---------------------------|--------------------------------|---------------------------|--------|--------|
| 1               | 2                         | 3                              | 4                         | 5(4/2) | 6(4/3) |
| January         | 141,135,782               | 161,624,244                    | 195,534,606               | 139    | 121    |
| February        | 136,689,966               | 161,624,244                    | 170,052,384               | 124    | 105    |
| March           | 156,678,124               | 161,624,244                    | 165,271,379               | 105    | 102    |
| Total salaries: | 434,503,872               | 484,872,731                    | 530,858,369               | 122    | 109    |

In the period I-III 2018 salaries of employees are paid off per individual work contracts.

In the period I-XII of the current year **the average Gross I salary** in the Company amounted **RSD 106,631** and it is lower than in the previous year by 6%. In the period I-III 2018 **the average net salary** in the Company amounted **RSD 76,247** and it is 5% lower than in the same period last year.



| AVERAGE GROSS I SALARIES |             |  |  |  |  |
|--------------------------|-------------|--|--|--|--|
| Month                    | JSC ANT     |  |  |  |  |
| January                  | 117,542 RSD |  |  |  |  |
| February                 | 102,386 RSD |  |  |  |  |
| March                    | 99,964 RSD  |  |  |  |  |
| Average I-III 2018       | 106,631 RSD |  |  |  |  |
| Average I-III 2017       | 112,975 RSD |  |  |  |  |

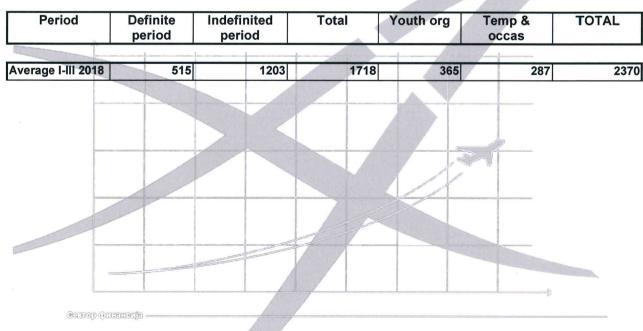
| I-III 2018/I-III 2017 | 94 |
|-----------------------|----|
|-----------------------|----|

| AVERAGE NET SALARIES |                          |  |  |  |  |  |
|----------------------|--------------------------|--|--|--|--|--|
| Month                | JSC ANT                  |  |  |  |  |  |
| January              | 83,895 RSD               |  |  |  |  |  |
| February<br>March    | 73,273 RSD<br>71,575 RSD |  |  |  |  |  |
| Average I-III 2018   | <b>76,247</b> RSD        |  |  |  |  |  |
| Average I-III 2017   | 80,378 RSD               |  |  |  |  |  |

| I-III 2018/I-XII | 95 |
|------------------|----|
| 2016             |    |

Average number of employees and engaged persons

# NUMBER OF EMPLOYEES IN THE PERIOD I-III 2018



# 4.4. FINANCIAL RESULT I-III 2018

In the period I-III 2018 **gross profit** of the Company were achieved in the amount of **RSD 525,446,048**.

The gross profit so recorded is 9% lower than the gross profit in the same period of 2017, and 10% lower than the gross profit planned for the Rebalance plan for 2018.

# FINANCIAL RESULT I-III 2018

| No. | Position                        | Achievement<br>I-III 2017 | Rebalancing<br>Plan I-III 2018 | Achievement<br>I-III 2018 | IND    | INDICES |  |
|-----|---------------------------------|---------------------------|--------------------------------|---------------------------|--------|---------|--|
| 1   | 2                               | 3                         | 4                              | 5                         | 6(5/3) | 7(5/4)  |  |
| 1   | Operating revenues              | 1,959,085,256             | 2,121,077,862                  | 2,073,978,635             | 106    | 98      |  |
| 2   | Operating expenditures          | 1,371,155,004             | 1,522,819,269                  | 1,522,792,372             | 111    | 100     |  |
| 3   | Business profit (1-2)           | 587,930,252               | 598,258,593                    | 551,186,264               | 94     | 92      |  |
| 4   | Financial revenues              | 37,961,077                | 24,812,649                     | 22,856,808                | 60     | 92      |  |
| 5   | Financial expenditures          | 19,045,662                | 23,910,647                     | 30,707,328                | 161    | 128     |  |
| 6   | Financial profit (4-5)          | 18,915,415                | 902,002                        |                           | 0      | 0       |  |
| 6a  | Financial loss (5-4)            |                           |                                | 7,850,520                 | 0      | 0       |  |
| 7   | Other revenues                  | 4,969,071                 | 7,670,880                      | 6,063,562                 | 122    | 79      |  |
| 8   | Other expenditures              | 31,742,906                | 7,332,596                      | 23,953,258                | 75     | 327     |  |
| 9   | Other profit (7-8)              |                           | 338,284                        |                           | 0      | 0       |  |
| 9a  | Other loss (8-7)                | 26,773,835                |                                | 17,889,695                | 67     | 0       |  |
| 10  | Total revenues (1+4+7)          | 2,002,015,404             | 2,153,561,391                  | 2,102,899,006             | 105    | 98      |  |
| 11  | Total expenditures (2+5+8)      | 1,421,943,572             | 1,554,062,512                  | 1,577,452,958             | 111    | 102     |  |
| 12  | Total gross profit (10-11)      | 580,071,832               | 599,498,879                    | 525,446,048               | 91     | 88      |  |
| 12a | Total gross loss (11-10)        |                           |                                |                           |        |         |  |
| 13  | Period tax expenditure          | 72,505,260                | 89,924,832                     | 80,644,938                | 111    | 90      |  |
| 14  | Deferred period tax expenditure | 0                         |                                | 420,424                   |        |         |  |
| 15  | Deferred income tax             | 2,671,708                 |                                |                           |        |         |  |
| 16  | Earnings paid by employer       |                           |                                |                           |        |         |  |
| 17  | Net profit                      | 510,238,280               | 509,574,047                    | 444,380,686               | 87     | 87      |  |

In the period I-III 2018 **net profit** of the Company were achieved in the amount of **RSD 444,380,686**. The reported net profit is 13% lower than the net profit in the same period of 2017 and 13% lower than the net profit planned for the Rebalancing plan for 2018.



# 4.5 ECONOMIC BUSINESS INDICATORS FOR THE PERIOD I-III 2018

| NO.                   |                            | Description of ratio indicators   | ADP                                | RATIO NUMBER<br>FOR I-III 2017 | RATIO NUMBE<br>FOR I-III 2018 |
|-----------------------|----------------------------|---|------------------------------------|--------------------------------|-------------------------------|
|                       |                            | Cash ratio<br>(current capital / short-term liabilities)  | 0043 / 0442                        | 3.40                           | 7.88                          |
| 1                     | LIQUIDITY RATIO            | Acid test ratio<br>(current capital-supplies / short-term liabilities)  | (0043-0044) / 0442                 | 3.34                           | 7.75                          |
|                       |                            | Cash ratio (cash equivalents and cash / short-term liabilities)   | 0068 / 0442                        | 0.32                           | 2.00                          |
|                       |                            | Financial stability ratio (fixed assets / capital assets + long-term liabilities)   | 0002 /<br>(0402+0432)<br>1064 /    | 1.15                           | 1.21                          |
|                       |                            | Net profit margin  (net profit / profit from sale of goods + profit from sale of services   | (1002+1009+1017)<br>*100           | 26.04                          | 21.43                         |
| 2 Profitability ratio |                            | Gross profit margin (gross profit / profit from sale of goods + profit from sale of services)*100 *Gross profit margin gives information how much profit is kept once all the costs are paid after realisation of products and services on a market | 1058 /<br>(1002+1009+1017)<br>*100 | 29.61                          | 25.34                         |
|                       |                            | Return on assets (ROA) Net profit / Total assets*100  | 1064 / 0071*100                    | 1.66                           | 1.38                          |
| 3                     | PRODUCTIVITY RATIO         | Leverage ration (total liabilities / fixed assets)  | (0424+0442) /<br>0002              | 0.11                           | 0.06                          |
|                       |                            | Return of short-term assets ratio<br>(total profit / working capital)   | ук.пр. / 0043                      | 0.31                           | 0.32                          |
| 4                     | EBIT                       | EBIT (operating profit - operating expenditures)  | 1001-1018                          | 587,930,251.72                 | 551,186,263.65                |
| 5                     | EBITDA                     | EBITDA (operating profit-operating expenditures) + amortisation   | (1001-1018)+1027                   | 822,915,862.35                 | 809,948,027.97                |
| 6                     | SOLVENCY RATIO             | Solvency ration (total assets / total liabilities)  *Solvency is capability of the Company to settle its liabilities in due time.  Company is solvent if the ratio is > or = 1  | 0071 /<br>(0424+0442)              | 11.06                          | 19.64                         |
| 7                     | EBITDA MARGIN              | Ebitda margin (ebitda / operating profit)*100 *It indicates percentage of profit in revenues of the Company, without consideration of amortisation and financial result   | Ebitda / 1001*100                  | 42.01                          | 39.05                         |
| 8                     | NET CURRENT<br>ASSETS      | Net current assets - NCA<br>(current assets-short-term liabilities)   | 0043-0442                          | 4,497,974,773.76               | 5,800,891,840.6               |
| 9                     | BUYERS TURNOVER<br>RATIO   | 365/Average receivables charging time   |                                    | 6.4                            | 6.7                           |
| 10                    | SUPPLIER TURNOVER<br>RATIO | 365/Average liability settlement time   |                                    | 13.5                           | 9.2                           |

- elizabeth domes

#### 5. OU GROUND HANDLING IN AIRPORT NIKOLA TESLA BEOGRAD

According to the Regulation on the provision of ground handling services at airports (Official Gazette of the Republic of Serbia no. 61/2015-hereinafter the Regulation) Belgrade Nikola Tesla Airport drew up the Business plan of OU Ground handling within ANT, no. 33-179/2 dated on 24.06.2016.

According to the Regulation on the provision of ground handling services at airports, Belgrade Nikola Tesla Airport is responsible for accounting records of the business activities of the airport operator and the activity of providing ground handling services so as to ensure complete separation of accounts specified activities.

The Regulation defines the types of services that Ground Handling provides to third parties as follows:

- 1) Aircraft ground handling on apron;
- 2) Ground handling of hold baggage;
- 3) Supply of aircraft with fuel and lubricants;
- 4) Ground handling of mail and goods, in part related to the physical handling at arrival, departure or transfer between the cargo terminal and the aircraft.

Determination of achieved revenues and expenditures in the period I-III 2018 of the OU Ground handling is in accordance with the Business plan of OU Ground handling ANT no. 33-179/2 dated 24.06/.2016.

# 5.1. REVENUES OF OU GROUND-HANDLING

OU Ground handling in the period I-III 2018 has achieved the **total revenue** in the amount of RSD 458,463,092 which is 22% of total revenues at the level of the Company.

**Total realised business revenues** based on services provided by OU GH in ANT in the period I-III 2018 amount RSD 458,239,363 and participates with 22% in the realised business revenues of ANT for 2017.

Within operating revenues, the largest share of 60% consists of revenues from air services, which amounted to RSD 274,075,298, share of revenues from other services in the amount of RSD 120,761,286 and participate with 26%, revenues from CCW services in the amount of RSD 42,022,052 and make up 9% of operating income, and revenues from passenger services in the amount of RSD 21,380,727 and account for 5% of operating income in the period I-III 2018.

**Financial revenues** are realised in the amount of RSD 212,874 for the period I-III 2018 and they mostly refer to realised exchange rate differences.

Other revenues are realised in the amount of RSD 10,855 for the period I-III 2018 and they refer to revenues from sale of secondary materials.

| November division and the comment of |   |   |  | ~ |
|--|---|---|--|---|
| samely dynnightaffs  | A | 7 |  |   |

|  | REVEN   | IUE STRUCTURE  |  |  |                   |
|--|---|--|--|--|-------------------|
| No.  | Service type  | Service description  | Achievement<br>I-III 2018 ANT  | Achievement<br>I-III 2018 GH                       | Indice            |
| 1  | 2   | 3  | 4  | 5  | 6(5/4)            |
|  | Air services of domestic carrier  |  |  |  |                   |
|  | 614000+614004+614300+614302+614303+614304   | Landing  | 35,310,572   | 0  |                   |
| -  | 614010+614014+614310+614312+614313+614314<br>614030+614034+614330+614332+614333+614334  | Lighting<br>GH   | 12,131,393<br>106,963,331  | 106,963,331  | 10                |
|  | 614040+614042+614043+614044   | Infrastructure   | 59,084,051   | 0,963,331  | 10                |
| -  | 614050  | Air-bridges  | 14.523,795   | 1,452,379  |                   |
|  | 614020+614024+614320+614323+614324  | Aircraft abode revenue   | 1,128,510  | 0  |                   |
| 1,-11  | Total air services (domestic carrier):  |  | 229,141,650  | 108,415,710  |                   |
|  | Air services of foreign carrier   |  |  |  |                   |
|  | 615010+615011+615012+615013+615014  | Landing  | 168,473,219  | 0  |                   |
|  | 615020+615021+615022+615023+615024  | GH   | 161,071,510  | 161,062,040  | 10                |
|  | 615030+615031+615032+615033+615034  | Lighting   | 21,917,133   | 0  |                   |
|  | 615040+615042+615043+615044   | Infrastructure   | 111,675,488  | 0  |                   |
|  | 615060+615062   | Air-bridges  | 45,975,483   | 4,597,548  |                   |
| 1  | 615000+615001+615002+615003+615004  Total air services (international carrier):   | Aircraft abode revenue   | 4,573,510<br><b>513,686,343</b>  | 165,659,588  | 3                 |
| +11  | Total air services (international carrier).   |  | 742,827,993  | 274,075,298  |                   |
|  | Passenger service   |  |  |  |                   |
|  | 614400+614404 - domestic carriers - domestic air-traffic<br>614181+614182+614183+614190+614192(BRS and  | Passenger service d.c/i.c.   | 0  | 0  |                   |
|  | PRM)+614410+614412+614413+614414<br>615150+615152+615200+615210+615212+615213+615214+   | Passenger service d.at/i.at.   | 154,600,655  | 6,344,070  |                   |
| -100 1000000   | 615215+615862+615864+615896-PRM   | Passenger service inter. Carr.   | 476,394,906  | 15,036,657   |                   |
|  | 614420+614430+614432+614433+614434+615230+615232+<br>615233+615234  | Security fee   | 219,306,700  | 0  |                   |
| 11   | Total passenger service   |  | 850,302,260  | 21,380,727   | BITTE ATT         |
| +  +   |   |  | 1,593,130,253  | 295,456,025  | 1                 |
|  | CCW service   |  |  |  |                   |
|  | 614500+614510   | CCW service dom.market   | 37,985,528   | 37,985,528   | 10                |
|  | 615300 +615310 (foreign)  | CCW service inter. market  | 4,036,523  | 4,036,523  | 10                |
| V  | Total CCW services  |  | 42,022,052   | 42,022,052   | 10                |
|  | Total services related to air traffic (I to IV):  |  | 1,635,152,305  | 337,478,077  | 2                 |
|  | Other services  |  |  | MARKET NEWS  |                   |
| 1  | 614360+615100+615102  | DCS services   | 3,009,726  | 3,009,726  | 10                |
| 2  | 614110+614112+614114+614115+614116+614170+614173+<br>614180+614184+614391+615872+615873+615874+615875+<br>615876+615877+615891+615892+615895                                    | Work order   | 22,184,234   | 19,290,610   | 8                 |
| 3  | 614130+614131+615072+615071   | VIP lounge   | 1,397,929  | 0  |                   |
| 4  | 614140+614142+615090+615092   | CUTE (dom.+intl)   | 32,034,848   | 0  | ***************** |
| 5  | 614380+615080   | Lost and found   | 3,484,762  | 3,484,762  | 10                |
| 6  | 6146+615120+615400+615401   | Public services  | 43,331,904   | 0  |                   |
| 7  |   | Catering services business class   | 0  | 0  |                   |
| 8  | 614870+615810   | Advertising space  | 11,469,102   | 0  |                   |
| 9  | 614883  | Commercial usage of the apron  | 11,467,115   | 0  |                   |
| 10   | 614160+614164+615110+615114+614163+615112+615113  | Aircraft de-icing services   | 93,217,433   | 93,217,433   | 10                |
| 11   | Other non-mentioned services dom+int  |  | 20,314,077   | 1,758,755  |                   |
| /I<br>/II  | Other services (1 to 11):  Total 61 - Revenues from sale of services (V+VI)   |  | 241,911,130<br>1,877,063,435   | 120,761,286<br>458,239,363                         | 5                 |
| 111  | Total of - Revenues nom sale of services (V+VI)   | The September 14 S | 1,077,003,433  | 400,239,303  |                   |
|  | Revenues from sale of goods  60 - Revenues from sale of kerosene + goods  |  | 443,981  | 0  |                   |
| /111   | 00 - Revenues nom sale of kerosene + goods  |  | 445,901  |  |                   |
|  |   | and the second s |  |  | 2                 |
|  | Total (60+61) REVENUES FROM SALE (VII+VIII)   |  | 1,877,507,416  | 458,239,363  |                   |
| X  | Total (60+61) REVENUES FROM SALE (VII+VIII)  64 & 65 - Lease of business premises   |  | 1,877,507,416  | 458,239,363  |                   |
| X  |   | 60+61+62+64+65   |  |  |                   |
| X III  | 64 & 65 - Lease of business premises  OPERATING REVENUES (IX+X)  66 - FINANCIAL REVENUES  | 60+61+62+64+65   | 196,471,219<br>2,073,978,635<br>22,856,808   | 0  | 2                 |
| X CONTRACTOR OF THE CONTRACTOR | 64 & 65 - Lease of business premises  OPERATING REVENUES (IX+X)  66 - FINANCIAL REVENUES interest   | 60+61+62+64+65   | 196,471,219<br>2,073,978,635<br>22,856,808<br>18,213,598                           | 0<br>458,239,363<br>212,874                        | 2                 |
|  | 64 & 65 - Lease of business premises  OPERATING REVENUES (IX+X)  66 - FINANCIAL REVENUES interest exchange rate differences - realised  | 60+61+62+64+65   | 196,471,219<br>2,073,978,635<br>22,856,808<br>18,213,598<br>2,148,879              | 0<br>458,239,363<br>212,874<br>0<br>212,655        | 2                 |
| 2  | 64 & 65 - Lease of business premises  OPERATING REVENUES (IX+X)  66 - FINANCIAL REVENUES interest exchange rate differences - realised exchange rate differences - non-realised | 60+61+62+64+65   | 196,471,219<br>2,073,978,635<br>22,856,808<br>18,213,598<br>2,148,879<br>2,494,331 | 0<br>458,239,363<br>212,874<br>0<br>212,655<br>219 | 2                 |
| X (I) (II) 1 2   | 64 & 65 - Lease of business premises  OPERATING REVENUES (IX+X)  66 - FINANCIAL REVENUES interest exchange rate differences - realised  | 60+61+62+64+65   | 196,471,219<br>2,073,978,635<br>22,856,808<br>18,213,598<br>2,148,879              | 0<br>458,239,363<br>212,874<br>0<br>212,655        | 2                 |

#### 5.2. EXPENDITURES OF OU GROUND-HANDLING

In the period I-III 2018 **total expenditures** of GH were achieved in the amount of RSD 492,473,495, which represents 31% of realised expenditures of ANT on this bases for the relevant period of 2018.

**Total realised business expenditures** based on services provided by OU GH in ANT in the period I-III 2018 amount RSD 490,399,043 and participates with 32% in the realised business expenditures of ANT for 2018.

The following expenditures are included in business expenditures:

- The highest share of 76% are costs incurred on the basis of costs of salaries, fees and other personal expenses in the amount of RSD 370,877,813,
- The change in the number of employees (takeover of 340 employees from Air Serbia for the needs of OU Ground Handling) influenced the increase in the costs of wages and salaries, ie by 51% compared to the same period of the previous year.
- -the materials and energy costs account for 13% of the costs within the business expenditures and amount to RSD 66,094,797,
- Depreciation and provision costs amount to RSD 38,468,450 and account for 8% of business expnditures of the OU Ground Handling,
- costs of production services (RSD 10,691,570) and
- intangible costs (RSD 4,266,412).

**Financial expenditures** are realized in the amount of RSD 276,733 for the period I-III 2018 and they refer to negative exchange rate differences.

Other expenditures are realised in the amount of RSD 1,797,720 for the period I-III 2018.



# **EXPENDITURE STRUCTURE I-III 2018 GH**

| Accoun<br>t. | Account name  | Achievement I-<br>III 2018 ANT | Achievement<br>I-III 2018 GH | INDICES |
|--------------|---|--------------------------------|------------------------------|---------|
| 1            | 2   | 3                              | 4                            | 5(4/3)  |
| 50           | PURCHASE VALUE OF SOLD GOODS  | 278,202                        | 0                            |         |
| 501          | PURCHASE VALUE OF SOLD GOODS  | 278,202                        | 0                            |         |
| 51           | COSTS OF MATERIAL AND ENERGY  | 156,967,477                    | 66,094,797                   | 4:      |
| 511          | COSTS OF MAKING MATERIAL  | 56,384,033                     | 39,199,308                   | 7       |
| 512          | COSTS OF OVERHEAD MATERIALS   | 482,100                        | 323,244                      | 6       |
| 513          | COSTS OF FUEL AND ENERGY  | 81,440,621                     | 24,573,786                   | 3(      |
| 514          | COSTS OF SPARE PARTS  | 18,660,723                     | 1,998,460                    | 1       |
| 515          | COSTS OF SINGLE WRITE-OFF OF TOOLS AND INVENTORY                              | 0                              | 0                            |         |
| 52           | COSTS OF SALARIES, COMPENSATIONS AND OTHER PERSONAL EXPENSES                  | 896,805,063                    | 370,877,813                  | 4       |
| 520          | COSTS OF SALARIES, SALARY COMPENSATIONS (GROSS)                               | 530,858,369                    | 224,157,610                  | 4:      |
| 521          | COSTS OF SALARY TAXES, CONTRIBUTIONS AND COMPENSATIONS - EMPLOYER             | 95,023,942                     | 40,125,550                   | 42      |
| 522          | COSTS OF COMPENSATIONS FOR SERVICE CONTRACTS - GROSS                          | 200,392                        | 0                            |         |
| 524          | COSTS OF COMPENSATIONS FOR TEMPORARY AND OCCASIONAL JOBS - GROSS              | 154,201,420                    | 70,385,336                   | 40      |
| 525          | COMPENSATION TO NATURAL PERSONS FOR OTHER CONTRACTS - GROSS                   | 0                              | 0                            | (       |
| 526          | COMPENSATION TO DIRECTOR, I.E. MEMBERS OF MANAGEMENT AND SUPERVISORY BODG     | 2,460,670                      | 275,875                      | 11      |
| 529          | OTHER PERSONAL EXPENDITURES AND COMPENSATIONS                                 | 114,060,269                    | 35,933,442                   | 32      |
| 53           | COSTS OF PRODUCTION SERVICES  | 101,656,685                    | 10,691,570                   | 11      |
| 531          | COSTS OF TRANSPORTATION SERVICES  | 15,524,394                     | 4,421,396                    | 28      |
| 532          | COSTS OF MAINTENANCE SERVICES   | 43,312,134                     | 4,644,016                    | 11      |
| 533          | COST OF LEASE   | 10,336,151                     | 183,562                      | - 2     |
| 535          | ADVERTISING COSTS   | 23,367,162                     | 0                            | (       |
| 539          | COSTS OF OTHER SERVICES   | 9,116,844                      | 1,442,597                    | 16      |
| 54           | COSTS OF AMORTISATION AND RESERVES  | 258,761,764                    | 38,468,450                   | 15      |
| 540          | AMORTISATION COSTS  | 258,761,764                    | 38,468,450                   | 15      |
| 545          | RESERVES FOR EMPLOYEE COMPENSATION  | 0                              | 0                            |         |
| 549          | OTHER LONG-TERM RESERVES  | 0                              | 0                            |         |
| 55           | INTANGIBLE COSTS  | 108,323,180                    | 4,266,412                    | 4       |
| 550          | COSTS OF NON-PRODUCTION SERVICES  | 54,596,300                     | 871,987                      | 2       |
| 551          | COSTS OF REPRESENTATION   | 4,819,613                      | 111,115                      | 2       |
| 552          | COSTS OF INSURANCE PREMIUMS   | 11,872,154                     | 0                            |         |
| 553          | COSTS OF PAYMENT SYSTEM   | 1,324,022                      | 120,977                      | 9       |
| 554          | COSTS OF MEMBERSHIPS  | 2,472,047                      | 211,646                      | 9       |
| 555          | COSTS OF TAXES  | 21,796,034                     | 2,262,129                    | 10      |
| 559          | OTHER INTANGIBLE COSTS  | 11,443,010                     | 688,559                      | 6       |
|              | OPERATING EXPENDITURES  | 1,522,792,372                  | 490,399,043                  | 32      |
| 56           | FINANCIAL EXPENDITURES  | 30,707,328                     | 276,733                      | 1       |
| 562          | INTEREST EXPENDITURES   | 9,575,876                      | 0                            | 0       |
| 563          | NEGATIVE EXCHANGE RATE DIFFERENCES  | 20,980,131                     | 276,733                      | 1       |
| 564          | EXPENDITURES FOR EFFECTS OF CURRENCY CLAUSE                                   | 151,321                        | 0                            | 0       |
| 1            | FINANCIAL EXPENDITURES  | 30,707,328                     | 276,733                      | 1       |
| 57           | OTHER EXPENDITURES  | 14,064,890                     | 1,466,594                    | 10      |
| 570          | LOSSES FROM EXPENDITURES AND SALE OF INTANGIBLE INVESTMENT IN REAL ESTATES AN | 537,109                        | 16,749                       | 3       |
| 571          | LOSS FROM WRITE-OFF AND SALE OF BIOLOGICAL RESOURCES                          | 0                              | 0                            | 0       |
| 574          | DEFICIT   | 0                              | 0                            | 0       |
| 575          | CONTRACTED RISK PROTECTION NOT PRESENTED AS REV. RESERVE                      | 0                              | 0                            | 0       |
| 576          | EXPENDITURES FROM DIRECT WRITE-OFF OF RECEIVABLES                             | 0                              | 0                            | 0       |
| 577          | WRITE-OFF   | 0                              | 0                            | 0       |
| 579          | OTHER NON-MENTIONED EXPENDITURES  | 13,527,781                     | 1,449,845                    | 11      |
| 58           | EXPENDITURES FROM PROPERTY IMPAIRMENT   | 0                              | 0                            | 0       |
| 82           | IMPAIRMENT OF PROPERTY, PLANT AND EQUIPMENT                                   | 0                              | 0                            | 0       |
| 583          | IMPAIRMENT OF LONG-T. FIN.INVST AND OTHER SECURITIES FOR SALE                 | 0                              | 0                            | 0       |
| 585          | IMPAIRMENT OF RECEIVABLES OF SHORT-T. FIN. INVEST                             | 0                              | 0                            | 0       |
| 89           | IMPAIRMENT OF OTHER PROPERTY  | 0                              | 0                            | 0       |
| 59           | EXPENDITURES OF PREVIOUS YEARS  | 9,888,368                      | 331,126                      | 3       |
| 591          | EXPENDITURES OF PREVIOUS YEARS  | 0                              | 0                            | 0       |
| 592          | EXPENDITURES FROM ERROR CORR. FROM. PREV. YEARS MATERIALLY INSIGNIFICANT      | 9,888,368                      | 331,126                      | 3       |
| II           | OTHER EXPENDITURES  | 23,953,258                     | 1,797,720                    | 8       |
|              | TOTAL EXPENDITURES  | 1,577,452,958                  | 492,473,495                  | 31      |

Osmop duramenja —

#### 5.3. FINANCIAL RESULT OF OU GROUND HANDLING

From the above tables it can be concluded that for the period I-III 2018 Ground Handling realized total revenues in the amount of RSD 458,463,092, total expenditures in the amount of RSD 492,473,495 which resulted in gross loss in the amount of RSD 34,010,404.

#### FINANCIAL RESULT ANT/GH I-III 2018

|       |                                 | Achievement   | Achievement            |        |  |
|-------|---------------------------------|---------------|------------------------|--------|--|
| S.No. | Position                        | ANT           | GH                     | Index  |  |
|       |                                 | I-III 2018    | I-III 2018             |        |  |
| 1     | 2                               | 3             | 4                      | 5(4/3) |  |
| 1     | Operating revenues              | 2,073,978,635 | 458,239,363            | 22     |  |
| 2     | Operating expenditures          | 1,522,792,372 | 490,399,043            | 32     |  |
| 3     | Business loss (1-2)             | 551,186,264   |                        |        |  |
| 3a    | Business loss (2-1)             |               | 32,159,681             |        |  |
| 4     | Financial revenues              | 22,856,808    | 212,874                | 1      |  |
| 5     | Financial expenditures          | 30,707,328    | 276,733                | 1      |  |
| 6     | Financial profit (4-5)          |               |                        |        |  |
| 6a    | Financial loss (5-4)            | 7,850,520     | 63,859                 | 1      |  |
| 7     | Other revenues                  | 6,063,562     | 10,855                 | 0      |  |
| 8     | Other expenditures              | 23,953,258    | 1,797,720              | 8      |  |
| 9     | Other profit (7-8)              |               |                        |        |  |
| 9a    | Other loss (8-7)                | 17,889,695    | 1,786,864              | 10     |  |
| 10    | Total revenues (1+4+7)          | 2,102,899,006 | 458,463,092            | 22     |  |
| 11    | Total expenditures (2+5+8)      | 1,577,452,958 | 492,473,495            | 31     |  |
| 12    | Total gross profit (10-11)      | 525,446,048   | December of the second |        |  |
| 12a   | Total gross loss (11-10)        | E EMOSEUMON   | 34,010,404             |        |  |
| 13    | Period tax expenditure          | 80,644,938    |                        |        |  |
| 14    | Deferred period tax expenditure | 420,424       | All ST                 |        |  |
| 15    | Deferred income tax             |               |                        |        |  |
| 16    | Earnings paid by employer       |               |                        |        |  |
| 17    | Net profit                      | 444,380,686   |                        |        |  |
| 17a   | Net loss                        |               | 34,010,404             |        |  |

OU Ground handling in the period I-III 2018 achieved net loss in the amount of RSD 34,010,404.

The realized net loss is the result of higher growth of primarily business expenses (by 31%) compared to the increase in operating revenues (by 10%) compared to the period I-III 2017. Changing the number of employees (takeover of 340 employees from Air Serbia for the needs of OU Ground Handling) influenced significant increase in the costs of wages and salaries.

Considering the upcoming summer season and the expected growth in the physical volume of traffic, we expect an increase in revenues on this basis, and accordingly a positive financial result of OU Ground Handling.

Octoop demenselja :

# 6. INFORMATION ON INVESTMENTS FOR PROTECTION OF ENVIRONMENT

Joint Stock Company Belgrade Nikola Tesla Airport is actively involved in solving the problems of environmental pollution and raising the environmental awareness of all employees and other persons ANT has direct and indirect contact with.

# 7. DESCRIPTION OF ALL SIGNIFICANT OCCURENCES IN THE PERIOD I-III 2018

Below is the description of all major business events that took place at Nikola Tesla Airport in the period of I-III 2018:

For the facility Other buildings-Restaurant "Borik" (17), of 533.36 m2, cadastral plot 3739/1 KO Surčin, on January 25, 2018, the Ministry of Construction, Transport and Infrastructure of the Republic of Serbia passed the final decision on legalization number 354 -00-00025 / 2017-09; MGSI RGZ SKN Surcin is expected to submit a decision on the legalization, in order to register ownership rights in favor of ANT.

For the facility of technical maintenance department, the area of 704 m2, cp 3739/1 KO Surčin, on March 8, 2018, the Ministry of Construction, Transport and Infrastructure of the Republic of Serbia passed the Final Decision on legalization number: 354-00-00044 / 2017-09.

For the facility Parking lot P 2.1, area 1200 m2, cp 3739/1 KO Surčin, on 05.03.2018, MGSI RS passed the final decision on legalization (number 354-00-00793 / 2017-09). MGSI RGZ SKN Surcin is expected to submit a decision on the legalization in order to register the ownership right in favor of ANT.

For the facility Parking lot P4, area 3153 m2, cp 3739/1 KO Surčin, on January 25, 2018, the Ministry of Construction, Transport and Infrastructure of the Republic of Serbia passed the final decision on legalization number: 354-00-00023 / 2017-09; MGSI RGZ SKN Surcin is expected to submit a decision on legalization, in order to register ownership rights in favor of ANT.

For the facility Parking lot P6, area 2600 m2, cp 3739/1 KO Surčin, on 05.03.2018, the Ministry of Construction, Transport and Infrastructure of the Republic of Serbia finally adopted the Decision on legalization number: 354-00-00734 / 2017-09. MGSI RGZ SKN Surcin is expected to submit a decision on legalization in order to register the ownership right in favor of ANT.

For the facility Parking lot P7, area 4460 m2, cp 3739/1 KO Surčin, on January 25, 2018, the Ministry of Construction, Transport and Infrastructure of the Republic of Serbia finally adopted the Decision on legalization number: 354-00-00022 / 2017-09; MGSI RGZ SKN Surcin is expected to submit a decision on legalization in order to register the ownership right in favor of ANT.

For the facility Parking lot P8, with handling area of 4000m2, cp 3739/1 KO Surčin, on 25.01.2018. The Ministry of Construction, Transport and Infrastructure of the Republic of Serbia passed the Final Decision on legalization number: 354-00-00026 / 2017-09; MGSI RGZ SKN Surcin is expected to submit a decision on legalization in order to register the ownership right in favor of ANT.

For the facility Parking lot P10, area 3950 m2, cp 3739/1 KO Surčin, on January 25, 2018, the Ministry of Construction, Transport and Infrastructure of the Republic of Serbia adopted the final Decision on legalization number: 354-00-00027 / 2017-09; MGSI RGZ SKN Surcin is expected to submit a decision on legalization in order to register the ownership right in favor of ANT.

egrop dimenerja -

The Government of the Republic of Serbia, on January 31, passed Conclusion 05 No. 464-910 / 2018 by which it agreed that the immovable property in the ownership of the Republic of Serbia, as follows: cad. plots No. 3733, 3735/1, 3750/1, 3750/6, 3750/7, 3750/9, 3750/11, 3750/13, 3750/16, 3995/3, 3996/3, 3997/3, 3998/3, 3999/3, 4140/1, 4263/1, 4264/1, 4264/2, 4265, 4266/1, 4267/1, 4267/3, 4268/1, 4268/6, 4269/2, 4272/1, 4275/6, KO Surčin, is entered as contribution in kind of the Republic of Serbia into the company JSC Belgrade Nikola Tesla Airport, in order to increase the basic capital of the company through non-monetary stakes.

Assembly of JSC Belgrade Nikola Tesla Airport at its extraordinary 19th session, held on March 20, 2018, decided to increase the basic capital based on the new contributions in kind of the shareholder - the Republic of Serbia and issue ordinary shares to the Republic of Serbia on behalf of its contributions in kind.

The Government of the Republic of Serbia, on 01.03.2018 made a Conclusion 05 Number: 464-1883 / 2018 by which it agreed that the immovable property owned by the Republic of Serbia, facilities "buildings no. 26, building Public garage-Public parking garage "and 7600/12233 ideal parts of the facility "facility no. 41, Parking lot", on cad.plot number 3739/1, registered in RE list No. 6519, KO Surčin, be entered as contribution in kind of the Republic of Serbia, to JSC Belgrade Nikola Tesla Airport, for the purpose of increasing the share capital.

The Government of the Republic of Serbia, on 01.03.2018 made a Conclusion 05 Number: 464-1891 / 2018, deciding to alienate from the public property without compensation, in the procedure of expropriation, cadastral plot No. 4107/1, 4107/2, 4110/1, 4110/2, registered in Real Estate List no. 1165 KO Surčin and cadastral plots no. 4111/1, 4111/3, 4112/1, 4112/2, registered in List of real estate number 6412 KO Surčin, in favor of JSC Belgrade Nikola Tesla Airport.

The Government of the Republic of Serbia, on March 22, 2018 made a Conclusion 05 Number: 464-2698 / 2018, deciding to dispose of publicly owned land, by means of a direct negotiation, building land which is cad.plot No. 4111/2 KO Surčin, total area of 1 a 4 m2, registered in the Real Estate List No. 6657 KO Surčin for the purpose of resolving property Irelations in order to realize the project of concession for financing, development through construction and reconstruction, maintenance and management of infrastructure of JSC Belgrade Nikola Tesla Airport and performing the activities of the airport operator, in favor of JSC Belgrade Nikola Tesla Airport, for a total purchase price of 416,000.00 RSD.

- French company VINCI, on March 22, 2018 signed an Agreement on concession of Belgrade Nikola Tesla Airport for a period of 25 years.
- From 10.03.2018 Iranian state airline Iran Air started flights on the Belgrade-Tehran route, with A320 aircraft, twice a week.
- Mahan Air started with flights on March 20, 2018 with A310, and regular flights will start from 04.06.2018, twice a week, on the route **Belgrade Tehran**.
- Qeshm Air started on March 19, 2018. with A320, and will continue flights from 31.05.2018 twice a week, on the Belgrade-Tehran route.
- Transavia has increased frequency on the route Belgrade Amsterdam with flights 6 times a week from 26.02.2018 which practically doubled the number of flights with B737-800.



# Prefabricated containers for employees with space for accommodation aircraft handling equipment

- Purpose:\_The initiative for the implementation of the project was undertaken with the aim of creating a unique space for the accommodation of employees in operational services, as well as the formation of handling and parking spaces for vehicles and space for the disposal of equipment used for aircraft handling purposes.
  - The total area of the two facilities is about 1,700m2, and the interior is equipped with modern office furniture, tea kitchens and shower cabins, which enables employees in the operational services who work continuously 24 hours a day, adequate comfort and working conditions. The accommodation capacity of the facilities is 230 people.
  - The realization of this project enabled the liberation and more adequate operational and commercial exploitation of the space in the terminal facility, which was previously used for accommodation of employees in operational services.
- Status: Works on the construction of prefabricated container facilities for employees with space for the accommodation of equipment for aircraft handling were completed on March 5, 2018.

### **Arrangement of Terminal 2**

- Purpose: The Nikola Tesla Airport is constantly working to improve its offer to passengers and other users of airport services in order to increase the market share in the region of Southeast Europe. While safety and security are the main priorities, Airport Nikola Tesla carries out a number of activities and strategic moves that will improve business and operational efficiency, using the available means of modern technology in achieving the set goals.
- As a logical continuation of the arrangement of check-in hall of the Terminal 1, which was completed in 2017, and among other things, included the installation of 28 new ckeck-in counters (5 self-check-in kiosks, 4 counters for self bag drop and 2 counters for automatic baggage check-in) the improvement of the check-in hall of Terminal 2 has begun. The scope of improvement is focused on visual identity, space designation and enabling the automation of passengers and baggage check-in process.
- Status: The works on the arrangement of Terminal 2 are underway. The works are carried out by Energoprojekt. The works are organized in two phases the first phase involves setting the counters along the facade of the building, while during the second phase, the counters will be placed in the zone below the stairs in Terminal 2. According to the planned schedule, the expected deadline for the completion of the works is the end of May 2018.

#### Arrangement of the parking lot P10

• Purpose: The project envisages the execution of works on the arrangement of the parking lot P10, in the zone near the Red building. The existing parking lot will be divided into two independent, functional units, total area around 3950m2 and planned capacity of up to 180 parking spaces. It is envisaged that around 1850 m2 of parking area is intended for parking vehicles of employees, and approximately 2100 m2 of parking area will be for TAXI vehicles.

|                      |    | - American |  | L | S | y . |
|----------------------|----|------------|--|---|---|-----|
| Ogwop hwananja ————— | Ay |            |  |   |   |     |
|                      |    |            |  |   |   |     |

The parking space will be equipped with a card access control system. It is planned that TAXI vehicles from the parking lot P9 will be moved to the parking lot P10 to better organize and regulate their work and avoid crowds that are currently being created in front of the Terminal.

• Status: The public procurement procedure is under way for the execution of the works concerned. The planned deadline for completion of the project is the end of July 2018.

#### Construction of sidewalk

- Purpose: The project is being implemented in order to raise the level of safety of road users, primarily pedestrians, in the public zone of the airport complex, and in accordance with the Decision of the City Administration of the City of Belgrade the Secretariat for Transport. The construction of the sidewalk on the former regional road R266 is planned to be carried out in the zone of Nikola Tesla Airport, Belgrade, with a total length of 950m. The works will include the establishment of a stop for public transport vehicles, vehicles for the transport of employees, and the formation of positions for TAXI vehicles on hold.
- **Status**: The public procurement procedure is under way for the execution of the works concerned. The planned deadline for completion of the project is the end of July 2018.

#### Strengthening the floor structure

- Purpose: The reinforcement of the floor construction is planned to allow the installation of a new X-ray device for baggage screening, which is significantly larger than the existing one. Considering that the existing floor structure of the Terminal 2 facility is not designed for additional load, a technical documentation will be prepared which will provide for load capacity verification and reinforcement of the floor structure and all other additional load-bearing structural elements. After the development of technical documentation and the necessary approval of the competent authorities, the implementation of the works is foreseen.
- Status: The public procurement procedure for development of technical documentation and the execution of the works concerned is underway. The end of the project is planned for the end of November 2018.

# Service of maintenance and integration of human resources monitoring and analysis system in the business information system

Purpose: The purpose of the procurement is to maintain the aforementioned system, as well
as integration with the SAP ERP business information system, the implementation of which is
in progress.

Human Resource Monitoring and Analysis System is a portal that, integrated with the business information system SAP ERP, enables the automation of personnel-related processes in the enterprise. This primarily relates to the possibility for employees to use employees' services on their own and, through them, have the possibility to create requests for absences, have insight into the team calendar, input information for promotion, the ability to review and update their own profile etc. On the other hand, human resource management services are enabled processes for managing work performance, talent management and the successor planning process.

Implementation of the system for monitoring and analysis of human resources is in progress, and the agreed deadline for realization is 30 days.

- Value: 24,480,820,00 RSD without VAT
- Supplier: Sapiens Solutions d.o.o., under Contract no. UJNV-14/2018 of 27.02.2018.

#### Active network equipment - Part 1 - Active network equipment

Purpose: The subject of the contract is procurement of active network equipment of the
computer and communication network of Belgrade Nikola Tesla Airport. The renewal of the
existing equipment of the computer and communication network by this purchaser has been
completed. Due to obsolete equipment and technical and technological weaknesses in the
capacity of existing equipment, it was necessary to carry out modernization of equipment, all
in order to support new more modern capacities, services and features that modern
technologies can provide.

Implementation of active network equipment is in progress, and the agreed deadline for realization is 30 days.

- Value: 10.949.160,00 RSD without VAT
- Supplier: DBS Konsel Security Service., Under Contract no. UJNV-8/2018 of February 21, 2018.

# Active network equipment - Part 2 - Optimizing access to server infrastructure

- Purpose: The subject of the contract is procurement of server equipment of the computer
  and communication network of Belgrade Nikola Tesla Airport. The aforementioned
  procurement foresees that all business information services of the Airport are optimized and
  accelerated in a way that modern technologies allow. This means that access to services by
  users will be done in a faster and more efficient way, and that the services themselves will
  be more reliable and accessible for users.
  - Optimization of access to server infrastructure is in progress, and the agreed deadline for realization is 30 days.
- Value: 8.988.200,00 RSD without VAT
- Supplier: DBS Konsel Security Service., Under Contract no. UJNV-9/2018 of 21.02.2018.

# Active network equipment - part 3 - Telecommunication and installation work on the network for X-ray devices

• Purpose: The subject of the contract is execution of works on X-ray devices networking. Nikola Tesla Airport owns X-ray devices, which are control and scan baggage and goods of the users of airport services. For security reasons and security procedures, X-ray devices must be networked in a single computer-communication system so that they are independent of other systems. In this way, a separate communication network is formed, which is totally independent of other networks. Thanks to a unique X-ray communication network, all information and data collected from all X-ray devices will be available to the central computer, which is controlled and managed by X-ray security service.

The work on X-ray devices networing is in progress, and the agreed deadline for realization is 30 days.

- Value: 6,948,400.00 RSD excluding VAT
- Supplier: DBS Konsel Security Service., Under Contract no. UJNV-10/2018 of 21.02.2018.

| Ti Si                  |  |   |  |
|------------------------|--|---|--|
|                        | the state of the s |   |  |
|                        |  | · |  |
| @arragen abversaryonda | /889   |   |  |
| agaigh dimmenta        |  |   |  |

# Information system for protection against complex and targeted threats

• Purpose: The subject of the contract is the procurement of an information system for protection against complex and targeted threats. It is necessary to protect applications that are exposed to Internet, or external influences, from DOS / DDos attacks, in order to preserve the functioning of information systems. The envisaged information system must enable traffic analysis and, based on traffic characteristics, have the ability to learn and recognize malicious use of traffic, as well as to automatically define the rules for eliminating the threat. DOS / DDos attacks are a significant threat to corporations, and they make computing and information systems inaccessible by shutting down servers, a computer network, and even end-user systems and devices with useless content and information, which leads to the fact that certain business services are inaccessible for end users. The information system for protection against complex and targeted threats monitors and purifies traffic and has a rapid response to changes in the techniques used by the attack. The system itself has the ability to fine-tune and modify detection and filtering depending on the threat itself, which is an additional level of protection.

The procurement envisaged improves the protection of the computer and communication network, as well as the business information systems, in order to preserve the functioning of the information system service.

Implementation of the information system for protection against complex and targeted threats is in progress, and the agreed deadline for realization is 15 days.

- Value: 12,712,980.60 RSD excluding VAT
- Supplier: Digit., under Contract no. UJNV-21/2018 of 08.03.2018.

# Bar code readers and additional equipment for passengers and baggage reconciliation

 Purpose: The subject of the contract is the procurement of new bar code readers and additional equipment for passengers and baggage reconciliation system. The bar code reader is a tool for the work of the ground handling operator and is used to read the bar code from the baggage, that is, represents the entry point for the operation passenger and baggage reconciliation system.

Since from the implementation of the passenger and baggage reconciliation system and the first procurement of the bar code reader the number of passengers has increased, the initial setting with a certain number of bar code readers in use is no longer able to fully meet the current needs and the requirement of ground handling. In addition to increasing the number of passengers, part of the devices due to its many years of use no longer meets the high requirements for the availability of the service and it is necessary to purchase additional devices.

Procurement of these new devices ensures stable operation of the passenger and baggage reconciliation system, which is of great importance for the realization of airport operations, and significant improvement in the work of the operators with the new generation devices is achieved.

- Value: 6,143,020.00 RSD without VAT
- Suppliers: Alba Technologies, under Contract no. UJNM-6/2018 of 01.02.2018.



#### Extension of the system for access control and evacuation

Purpose: Subject of the contract is extension of access control and evacation syste.
The procurement expands the existing access control system, the evacuation system
and the record of working time, in a way that will connect and network existing
equipment, purchased through the extension of Finger Halls A and C and the first
phase of the extension of the access control system, the evacuation system and the
system for recording work time into a single centralized system.

The second phase of access control should cover all locations that were not covered by the procurement of the extension of Finger Halls A and C and the first phase of the upgrade of the access control and evacuation system, as well as extend the time recording system with the installation of additional reading devices and advanced functionality.

The first phase covered locations that ANTB was required to cover under the TSA (Transportation Security Administration) in order to raise the level of security to a higher level and to meet the safety requirements that were one of the conditions for the authorization to continue for now flights to USA. The first phase procured equipment and connected all readers of access control systems and evacuation modules to SiPass server and necessary licenses were purchased, as well as software for production of identification passes (badges).

By deciding that the A side (gate A6 to A10) is not to be reconstructed, and in the first phase of the extension of the access control system and the evacuation system these locations were not included due to the planned reconstruction, all the above gates, air bridges, finger halls and waiting rooms are left uncovered by the system for access control and evacuation system. In order to fulfill all the security conditions and implement access control systems and the evacuation system completely, it is necessary to cover all listed locations as well as those identified by the OU Security as areas that must be covered in accordance with the above.

This procurement also envisages the purchase of handheld readers (HH - Hand Held devices) needed for employees to be identified at any time on the apron, when entering gates or restrictive areas. When entering gates, security workers will have the ability to read all information about the person entering the area, such as whether he is authorized to access that location, if he is the authorized escort, may he bring in the tool, etc.

In this way, an identification pass (the badge) will be made to which the ANTB should obtain the CAD approval. This is another important requirement for the system to be fully operational. HH devices will be connected to the SiPass server database from which they will have all the data necessary for controlling entry into restrictive areas and checking the persons moving in the same.

An integral part of this procurement will be the obligation of the system's suppliers to develop as-built design. OU ITT, OU Logistics and OU Security will work on a project for works that must be approved by the Border Police, so that the works can be carried out without interruption.

By covering all controlled areas, the system will define the right of access of all employees in accordance with the permit issued by the Border Police and the elements on the badge that are defined in accordance with the OU Security requirement. The system will record in logs all the readings by areas which will significantly improve the security, as well as the control of movement and control of the entry / exit of the person in controlled areas.

Canop Quiencuje -

The evacuation system as part of the access control system will integrate with the fire protection system, thus enabling these two systems to communicate and forward alarms about the incidents caused by the activation of the evacuation system, as well as whether the cause of the incident is fake activation of the module or not. Integration of these two systems will not only increase the efficiency in detecting the resulting causes, but also the safety in the evacuation areas.

The working time-record system implemented during the first phase is also linked to the presence control system, and this acquisition requires the acquisition of additional licenses as well as terminals in order to read staff more quickly at locations where the concentration of employees is large as well as installation to new locations for which the need arose.

The airport as a company that rationalizes costs in all segments, increasing profits through rational consideration of needs and investing and introducing various information systems that aim to create opportunities for increasing revenue through advertising and exchange of digital content, introduces systems that rationalize costs identified as priorities in rationalization. One of the systems is a Smart Building Management System (BMS). This system is in the phase of developing a technical specification and one of the systems to be integrated is precisely the access control system with all its modules. By integrating the access control system into the smart building management system, smart and optimal control of all consumers will be enabled, for example, in gates, so that all lights, air conditioning and other consumers will automatically switch on and off via information from the access control system in suh a way that opening of gates will activate all the mentioned consumers of electricity and in this way will control the consumption of electricity by minimizing it, which will directly increase the lifetime of expensive equipment exploitation and reduce maintenance costs.

The extension of the access control system and the evacuation system is in progress.

- Value: RSD 39,813,537.50, VAT excluded
- **Supplier**: Smart Building Technologies, under Contract No. UJNV-25/2018 dated 13.03.2018.

# Extension and Expansion of Microsoft Licenses (True-Up and SA - Software Assurance) - Part 1 - Extension and Extension of Microsoft Licenses (SA - Software Assurance)

**Purpose**: The subject of the contract is the renewal and expansion of Microsoft licenses because the valid contract expired at the end of February 2018.

The realization of this acquisition has ensured that Microsoft licenses are renewed on time. By terminating the payment of a three-year SA, we would remain on the latest version of the software we purchased and all new versions of the software would have to be paid at regular prices, that is, by the model where we pay also the price of the license (LIC) and maintenance (SA), in which case the licenses are more expensive because they are paid according to the LIC / SA model while only SA is paid by regular renewal. ANTB is required to monitor the latest versions of all versions of operating systems due to new information systems being implemented as well as for the security of the corporate network at recommendation of Microsoft and in accordance with the Information Security Act. For this reason, the latest versions are necessary because it is a requirement for all system implementers to implement new and upgrade existing information systems. In the event that the Microsoft License Agreement is not renewed, we will not be able to implement the systems planned this year,

and if we do not sign a new contract on time, the value of the planned procurement for the extension of licenses would increase by 30%.

Microsoft licenses are not solely related to licenses for servers and workstations, but also for databases and other Microsoft platforms:

- 1. Microfot Exchange Server E-mail server ANTB
- 2. SQL Sever All systems on an ANTB that require a database use SQL database
- 3. Microsoft Skype for Bussines Server Communication server
- 4. Microsoft Office Word, Excell, Outlook, etc.
- 5. Microsoft Share Point An internal portal in which the electronic office module is implemented
- 6. Microsoft Visio application for drawing diagrams, processes, etc.
- 7. Microsoft Project-application for planning and tracking projects and creating a curriculum
- 8. Microsoft Wsus Server a server for installing security patches on the corporate network
- 9. Microsoft System Center server to monitor, control, and report on the status of all servers and workstations in the ANTB corporate network.
- Value: 790,473,43 USD excl. VAT
- Supplier: E-Smart Systems, under Contract no. UJNV-11/2018 of 21.02.2018.

# Extension and expansion of Microsoft licenses (true-up and SA - Software Assurance) - Part 2 - Extension and expantion of Microsoft licenses of cloud azure platform

**Purpose**: The subject of the contract is the extension and expansion of Microsoft cloud azure. The subject of this acquisition is the extension of existing licenses through which additional licenses will be paid as well as the Azure subscription for the next three years for backup of all critical services at ANTB in order to ensure the continuity of all services in the server room at a remote location. Disaster Recovery (DR) is necessary to exist because of the functioning of all servers and services at ANTB in case servers and services stop working in the server room. DR is one of the important business segments and all questions related to the concession were whether we have a DR location and which solution we implemented. Payments will be made through three equal annual installments.

- · Value: 295,711.40 USD excluding VAT
- Supplier: E-Smart Systems, under Contract no. UJNV-34/2018 of 22 March 2018.

# IT equipment - lot 1 - Equipment for SAP ERP

Purpose: The subject of the contract is procurement, which provides for new central equipment (servers, storages and licenses for the virtual platform) for the functioning of the new SAP ERP solution, and according to the SAP request, the infrastructure must be certified for SAP. The central equipment must have such characteristics and capacities as are required to meet the hardware requirements of SAP ERP solutions since the three SAP solutions (development, testing and production) of identical features are required for the proper functioning and upgrading of SAP solutions, which requires a strong and large hardware environment for securing their work.

• Value: 40,847,001 RSD without VAT paSupplier: Serbian Business System doo, according to Contract no. UJNV-20/2018 of 07.03.2018.

Geroob dunamenta

# IT equipment - lot 2 - Data storage system and equipment and backup system for video surveillance and integration with the existing system

**Purpose**: The subject of the contract is procurement, which is envisaged to provide system and equipment for data storage and backup video surveillance and integration with the existing system. Such a system must include the following equipment:

- Tape library for data storage and backup
- Server for organizing data and installing HSM software with the following technical characteristics
- The offered HSM software, which must enable the organizing and long storage of a large number of files, depending on the number of accesses, will be automatically, by the predefined policy, placed on the appropriate media defined by the policies.

The above must be purchased so that within the existing video surveillance system, the video can be stored for a longer period of time. With available resources, it is currently possible to store and view videos not older than two months, which meets the prescribed minimum of 30 days. By implementing this solution, the airport predicted that the minimum period of video recording would be 12 months, which would allow the availability of video for a longer period of time, ensuring that eventual incident situations can be reviewed and much later after the event itself, which can be of great importance and contribution to situations when needed.

- Value: 17,928,000.00 RSD excluding VAT
- Supplier: EWE COMP and NEPO SYSTEM, under Contract no. UJNM-23/2018 of 09.03.2018.

# Computer equipment - Part 3 - Desktop (All in one) computers

Purpose: The subject of the contract is the purchase of desktop (All in One) computers.
Based on the stated needs of all organizational units for the aforementioned equipment and
in order to ensure that business processes are performed in an optimal, effective and
appropriate manner, it is necessary to provide the specified equipment and cover all the
defined positions that participate in business processes with the appropriate computers.

Increasing the number of employees and positions requiring a computer is one of the main reasons why there is a need to purchase new computers.

The new computer and information systems and services that will be procured, those that will be changed and expanded, as well as those in use, require new IT equipment which, with its technical characteristics, has to satisfy these technically-technologically demanding systems and services. This replacement of existing obsolete computers, which is still in widespread use, is another of the main reasons why there is a need for the purchase of new computers.

Purchasing new computers eliminates the possibility of occurrence of difficulties in operation and creates basic preconditions for smooth operation with new computer and information systems and services.

Procurement of the mentioned equipment would provide more efficient, more comfortable and quality work of the employees. It eliminates the obsolete and worn out equipment and renews it, thus achieving the level of quality and reliability of the equipment.

| German durrerrerde | 10000 |  |  |
|--------------------|-------|--|--|
| Carrals dominants  | ANDE  |  |  |

• Value: 11,399,220.00 RSD without VAT

• Supplier: Oblak tehnologije doo, under Contract no. UJNV-18/2018 dated 6 March 2018.

# IT equipment - lot 4 - Mobile and tablet devices

• Purpose: Based on the stated needs of all organizational units for the mentioned equipment and in order to ensure that business processes are performed in an optimal, effective and appropriate manner, it is necessary to provide the said equipment and provide it to all employees who need the appropriate telephone for daily communication and mobility in work itself. Mobility implies availability of services such as e-mail, internet and remote access to airport systems and services, even when employees are out of office space. Efficient and timely performance of all tasks requiring access to these systems and services, regardless of the current location of employees, requires the use of appropriate smart phones.

By increasing the number of employees, based on the Rules on Mobile Telephony, the number of mobile phone applications that need to be provided increases. Also, the aforementioned Rulebook foresees the possibility of replacing a mobile phone after a certain period of use due to technical and technological obsolescence.

The aforementioned procurement foresees to provide mobile devices and / or tablets for employees, which will meet the technical requirements of the employees' work requirements.

Value: 6,415,623.00 RSD without VAT

• Supplier: Informatika AD, under Contract no. UJNV-24/2018 of 09.03.2018.

### IT equipment - lot 5 - Printers, photocopiers and multifunctional devices

• **Purpose**: The subject of the contract is procurement for the provision of printers, photocopiers and multifunctional devices, which would ensure more efficient, more comfortable and quality work of employees.

The purchase of printers, multifunctional devices and photocopiers is necessary due to the age and weariness of existing devices and the incompatibility with new operating systems, and it is necessary to replace existing old devices with new ones. This ensures the possibility of complete functionality in working with the latest computer and information systems and services. This procurement would provide equipment that would replace the old and worn equipment in use, which increases the reliability and quality in the realization of business tasks. In addition, the cost of consumables (toners, ribbons and cartridges) is reduced, as they are cheaper for new devices, as well as maintenance costs, as the frequency of failures in older devices is higher.

Value: 5,840,036.00 RSD without VAT

• Supplier: Malex - City Copy Service, under Contract no. UJNV-22/2018 of 08.03.2018.

| Program Armonando |       | ~ |
|-------------------|-------|---|
| sand domenate     | Andre |   |

# IT equipment - lot 6 - Audio and video equipment

• Purpose: The subject of the contract is procurement of audio and video equipment, among which are: speakers, projectors, televisions, cameras, audioreceivers and other, thus continuing the process of modernization of audio and video equipment in use, initiated by previous procurement, as well as equipping new positions.

Replacing an audio system in representative showrooms involves replacing existing obsolete equipment as well as replacing old worn audio installations. Replacing the audio system involves the replacement of audio components in rack cabinets, as well as the purchase of new components that we did not have in the audio system so far. This improves the sound quality and provides new possibilities for processing and managing sound. This would contribute to ensuring that the coverage of representative lounges with a higher quality sound level at all levels. By replacing worn-out installations and installing newer generation installations ensures that the sound quality be preserved during transmission and the reduction of interference produced by various sources from the environment. Representative lounges are places where important press conferences and presentations are often held, and for this reason the audio system is an important item that should be maintained at the highest level of quality.

For representative lounges, it is necessary to replace the video system and to carry out replacement of old and worn installations. The purchase includes the replacement of TVs, video players and other video equipment. Replacing worn-out installations and installing newer generation installations ensures that image quality is maintained during transmission and interference produced by various sources from the environment reduced. This procurement would eliminate possible problems in representative lounges, which are direct consequence primarily of the deteoration of equipment and installations.

Procurement of new wall and ceiling loudspeakers should replace existing obsolete speakers, in airport areas which were not included in some of the equipment procurement. Since they are speakers that have not been replaced for a great number of years, many of them have a significant deviation from the defined radiation characteristics due to the wear of the parts involved in the production of sound. Over time, many speakers have suffered minor or greater damage. All of the aforementioned causes distortion of sound and, as a consequence, the listener has the incomprehensibility of the broadcasted content. Replacing the old speakers would contribute to ensuring coverage with a higher quality sound of a uniform level, high level of intelligibility in all parts that need to be covered with sound.

Value: 3,975,784.00 RSD excluding VAT

• Supplier: Cloud of Technology, under Contract no. UJNV-16/2018 of 06.03.2018.

# IT equipment - lot 7 - Notebook computers

Purpose: The subject of the contract is the purchase of Notebook computers. In order to
create opportunities for introducing new trends, applications and software, and facilitating the
holding of sessions and other events taking place in representative lounges and possibly other
locations, and in order to provide mobility of equipping training chassrooms within the training
center, equipping of defined classrooms for workshops for SAP ERP (there are 3 designated

locations for SAP ERP workshops), there is a need for the purchase of portable notebooks, which creates opportunities for the development of these business processes as well as their improvement of yielding to the efficiency, transparency and facilitate the training, holding of meetings and other events.

- Value: 2,938,261.00 RSD without VAT
- Supplier: Informatika ad, under Contract no. UJNV-26/2018 of March 14, 2018

#### IT equipment - lot 8 - Spare parts for computers and electronics

• **Purpose**: The subject of the contract is the procurement of spare parts for computers and electronics. ANTB, as a large company and a socially responsible enterprise, should take steps to provide information literacy and help institutions that perform responsible tasks such as schools and hospitals and help them to perform their work in a quality and better way. This improves the image of the airport as a company ready for assistance and an enterprise that contributes to improving working conditions in schools, hospitals and the like.

It is planned to purchase standard desktop computers with an operating system for donations to institutions that need assistance in providing IT equipment in order to improve their IT conditions.

- Value: 2,967,234.00 RSD without VAT
- Supplier: Informatika ad, under Contract no. UJNV-27/2018 of March 14, 2018.

# IT equipment - lot 9 - Donation computers

• **Purpose**: The subject of the contract is purchase of computers for donation. ANTB, as a large company and a socially responsible enterprise, should take steps to provide information literacy and help institutions that perform responsible tasks such as schools and hospitals and help them to perform their work in a qualitz and better way. This improves the image of the airport as a company ready for assistance and an enterprise that contributes to improving working conditions in schools, hospitals and the like.

It is planned to purchase standard desktop computers with an operating system for donations to institutions that need assistance in providing IT equipment in order to improve their IT conditions.

- Value: 2,973,880.00 dinars excluding VAT
- Supplier: Informatika ad, under Contract no. UJNV-29/2018 of March 14, 2018

# IT equipment - lot 10 - UPS devices

• Purpose: The subject of the contract is procurement for the provision of UPS devices haaving main task to provide uninterrupted power supply for consumers at the Airport, where the majority of consumers are personal computers with associated equipment, as well as other systems in which the problem of regular power supply can cause serious consequences, security, financial or functional. UPS devices are used inter alia to provide uninterrupted power supply for active network equipment, access control systems and evacuation systems, as well as other systems whose parts can shut down in the event of a power cuts from the city

network, which may lead to interruptions in one section or entire system, as well as the inability of the system users work because of unavailability of the system. This procurement envisages equipping all hubs with UPS devices where there is currently no protection as well as replacement of UPS devices in hubs where the existing ones do not perform the intended function as they are worn out.

Because of steady increase in the number of consumers, in order to avoid any inconvenience due to lack of power supply, it is necessary to provide additional UPS devices.

- Value: 1,485,000.00 RSD excluding VAT
- Supplier: Cloud of Technology, under Contract no. UJNV-17/2018 of 06.03.2018

# Computer equipment - partition 11 - Thin client computers

- Purpose: The subject of the contract is the procurement of thin client computers. By switching from the old system to display the operating flight schedule to the new one, there was a need to purchase new equipment to replace old devices. Previous procurement has provided a number of thin clients to cover a certain part of existing positions. As the pricelist of communication services foresees the possibility for third parties to provide an operational flight schedule with renting of a thin client computer, it is necessary to provide them to adequately respond to the requirements for this service and equipment, and which renting increases the profit of the airport from non-airport services. Also, based on the stated needs of all organizational units for the mentioned equipment, in order to ensure that business processes are performed in an optimal, effective and appropriate manner it is necessary to provide the specified equipment. Organizational units of airports that have needs for displaying flight schedules and setting up thin client computers, in order to organize optimal business processes, may additionally request the specified equipment. This procurement envisages the purchase of an additional number of thin clients to cover the remaining existing positions, new positions that should be equiped as well as provide a number of them for leasing by third parties.
- · Value: 988,880.00 RSD without VAT
- Supplier: Informatika ad, under Contract no. UJNV-28/2018 of March 14, 2018

# Training of employees in the Employees Training Centre

Staff who indirectly affects the safety of air traffic must be trained in a Training Centre authorized by DCA and must have certificates of training (Article 187 of the Air Traffic Law ("Official Gazette of RS" nos.73/2010, 57/2011 and 93/2012). In accordance with the stated, the Employees Training Centre is authorised by DCA for training of employees performing the following professional jobs:

- 1. aircraft, passenger and cargo handling on the airport:
- 2. fire-rescuing;
- 3. transport of dangerous goods in air traffic;
- 4. safety control of surfaces for aircraft maneuvering, of airport facilities and installations;
  - 5. Aircraft fuel supply
  - 6. Training of aircraft staff on air traffic security

| (Parion finitationia = |     |  |
|------------------------|-----|--|
| cometa damenarda -     | / / |  |
|                        |     |  |

Under staff performing aircraft, passenger and cargo handling the following staff is considered:

- 1. Traffic coordinator (Airport duty manager);
- 2. Traffic dispatcher (traffic dispatcher and Flight coordinator);
- 3. Ramp dispatcher;
- 4. controller of ground handling operations (aircraft, passenger and cargo handling supervisor, inspector of final check of aircraft de-icing/anti-icing, cargo loading worker in Cargo Warehouse);
- 5. aircraft balancer;
- 6. airport equipment operator (driver and operator of tugging equipment, airport escalators, cargo loaders, water cisterns, aircraft toilet servicing vehicles, deicing/anti-icing vehicles, air bridges, passenger shuttle buses, passenger and staff van etc.);
- 7. generator operator (operator of Air Ground Power Units);
- 8. marshaller (driver of Follow me vehicle, operator of ground communication with aircraft);
- 9. host or hostess at the airport (ground stewards/stewardess, passenger and baggage check-in agents, passenger and baggage supervisors).

Number of trained persons in the period 01.01.2018 – 31.103.2018:

| · ·   | ANT | Third persons |
|---|-----|---------------|
| Steward/-ess (level 1)                          | 26  | 1             |
| Ground handling controller (category 1)         | 10  | 1             |
| Ground handling controller (category 3)         | 1   | 3             |
| Marshaller (level 1)                            | 7   | 1             |
| Airport equipment operator (level 1)            | 10  | 1             |
| Generator opetater                              | 1   | 1             |
| Foreman of the sorting area                     | 10  | 1             |
| Foreman of cargo transshipment                  | 17  | /             |
| Airport baggage, mail and cargo handling worker | 16  | 1             |

Under staff performing fire-rescue operations the following are considered:

- 1. Commander:
- 2. Professional fire-rescuer (fire-rescue unit and fire prevention section);
- 3. support staff (primarily employed on other duties);
  - 4. instructor (practical training instructors).

Gerrop duramenta

Number of trained persons in the period 01.01.2018 – 31.03.2018:

|                           | ANT | Third persons |
|---------------------------|-----|---------------|
| Professional fire-rescuer | 31  | 1             |
| Support staff             | 28  | 1             |
| Support staff - practice  | 35  | 1             |
| Fire protection           | 1   | 1             |

Under employees performing transport of dangerous goods in air traffic the following is considered:

- 1. Category 1 staff a sender or a person undertaking senders liability;
- 2. Category 2 staff staff preparing parcels with dangerous materials;
- 3. Category 3 staff staff processing dangerous materials;
- 4. Category 4 staff staff processing cargo and mail (excluding dangerous materials);
- 5. Category 5 staff staff performing handling and warehousing of cargo and mail;
- 6. Category 6 staff staff performing acceptance of dangerous materials;
- 7. Category 7 staff staff performing reception of cargo and mail (excluding dangerous materials);
- 8. Category 8 staff staff performing handling of cargo and mail and baggage;
- Category 9 staff staff performing passenger handling (ground steward-ess, passenger and baggage check-in, passenger and baggage registration supervisors);
- 10. Category 10 staff aircraft balances and aircraft handling supervisor
- 11. Category 12 staff staff performing passenger, baggage, cargo and mail X-screening.

Number of trained persons in the period 01.01.2018 – 31.03.2018:

|  | ANT | Third persons |
|--|-----|---------------|
| Transport of dangerous goods in air traffic, cat. 7  | 7   | -             |
| Transport of dangerous goods in air traffic, cat. 10 | 45  | 5             |
| Transport of dangerous goods in air traffic, cat. 9  | 28  | 7             |

| Transport of dangerous goods in air traffic, cat. 5 and 8       | 67 | 13 |
|---|----|----|
| Transport of dangerous goods in air traffic, cat. 12/ module 19 | 22 | 11 |

Under staff performing safety control of maneuvering area, aircraft facilities and installations is considered **Maneuvering areas**, airport facilities and installations safety controller.

Under staff performing aircraft fuel supply operations the following are considered:

- 1. Loader (cistern driver and fuel operator);
- 2. support operator;
- 3. storekeeper (fuel storekeeper).

Number of trained persons in the period 01.01.2018 – 31.03.2018:

|             | ANT | Third persons |
|-------------|-----|---------------|
| Storekeeper | /   | 1             |
| Loader      | 1   | 1             |

Under staff performing security screening at the airport the following staff categories are considered:

- 1. State body staff at the airport;
- 2. Persons other than passengers, allowed to move without escort in SRA or have access to critical facilities, infrastructure and systems;
- 3. Persons performing X-screening of persons;
- 4. Persons performing X-screening of hand baggage and other items that checked persons carry;
- 5. Persons performing X-screening of hold baggage:
- 6. Persons performing X-screening of cargo and mail;
- 7. Persons performing X-screening of mail and materials of air-carriers, in-flight supplies and airport supplies;
- 8. Persons performing security check of vehicles;
- 9. Persons performing control of access to the airport, surveillance and patrols;
- 10. Persons securing aircraft;
- 11. Persons performing passenger and baggage reconciliation;
- 12. Persons performing security control of cargo and mail, by methods other than X-ray screening or have access to cargo and mail identified for air transport;
- 13. Persons performing security control of mail and materials of air-carriers, in-flight supplies and airport supplies by methods other than X-ray screening.
- 14. Supervisor;
- 15. Head officers of security affairs;
- 16. Instructors;
  - 17. Staff responsible for response to emergency situations.

Octop Outerenja –

Training certificate for employees performing X-ray screening is issued for the following categories:

- Persons performing security check of vehicles;
- Persons performing access control, surveillance and patrols;
- Persons performing X-screening of people;
- Persons performing X-screening of hand baggage and other items that checked persons have with;
- Persons performing X-screening of hold baggage;
- Persons performing X-screening of cargo and mail;
- Persons performing X-screening of mail and materials of air-carriers, in-flight supplies and airport supplies;

For other staff who, in line with the National aviation security programme, must be undergone appropriate security training the training certificate are issued.

Number of trained persons in the period 01.01.2018 – 31.03.2018:

|  | ANT | Third persons |
|--|-----|---------------|
| Security awareness training  | 102 | 47            |
| Module 3 - Basic training for security screening control   | 24  | 18            |
| Module 4- Security screening of persons  | 15  | 18            |
| Module 4- Additional QPS training (operation of scanner for screening of persons)  | 10  | 1             |
| Module 5- security screening of baggage and personal things  | 10  | 1             |
| Module 5 – Addditional CONV5 training  | 1   | 3             |
| Module 6- Security screening of checked baggage  | 1   | 1             |
| Module 7 - X-screening of cargo and mail   | 1   | 1             |
| Module 8 - X-screening of materials and mail of air-carriers, in-flight supplies and airport supplies  | 1   | 1             |
| Module 9- Screening of vehicles  | 9   | 1             |
| Module 10- Access control, monitoring and patrols  | 7   | 1             |
| Module 12- Securing of aircraft  | 1   | 1             |
| Module 13- Passenger and baggage reconciliation  | 120 | 1             |
| Module 15 - Securing of material and mail of aircarriers, stocks intended for consumption during flight and stocks for consumption at the airport, by methods other than security checks | 10  | 1             |
| Module 17 – Special trainging of supervisors   | 1   | 1             |
| Module 20 – Dealing with persons of unacceptable behaviour   | 1   | 1             |
| Responsible security managers  | 1   | 1             |

Apart from the listed trainings prescribed by the national regulations the Employee training centre also performs a great number of **internal trainings** prescribed by internal training programmes (in line with international *ICAO* and *IATA* standards) according to employment needs of the airport and requests of air-carriers. Furthermore, it is necessary to notice that these trainings are not organised in any other existing training centre in our country, while their rendering through foreign training centres is above all very expensive and their implementation is arguable (our trainings are real working conditions and position-driven). Internal trainings which are performed within the Employee Training Centre in AD Airport Nikola Tesla Belgrade:

- Foreman of cargo transshipment
- · Foreman of the sorting area
- Transport worker cargo transshipment into aircraft / baggage sorting / transshipment in CCW.

Beside the listed trainings, all persons performing jobs within SRA (employees and persons engaged in ANT, as well as third persons) must be undergone the training on Aviation security:

- 1. Basics of air traffic safety;
- 2. Independent operation of vehicle/equipment in SRA 1;
- 3. Independent operation of vehicle/equipment in SRA 2;

Number of trained persons in the period 01.01.2018 – 31.03.2018:

|   | ANT | Third persons |
|---|-----|---------------|
| Basics of air traffic safety;                       | 36  | -             |
| ndependent operation of vehicle/equipment in SRA 1  | 2   |               |
| Independent operation of vehicle/equipment in SRA 2 | 16  | 32            |

In accordance with the Law on Air Traffic, training of employees at the airport is carried out, which closer area is monitoring and suppression of the presence of birds and other animals.

Number of trained persons in the period 01.01.2018 – 31.03.2018:

|   | ANT | Third persons |
|---|-----|---------------|
| Worker on suppression of the presence of birds and other animals at the airport | 2   | -             |
| at the airport  |     |               |

In accordance with the Law on air traffic, the Centre for professional development is subject to inspection and audits of the Civil aviation directorate.

The Centre for professional development is also subject to external audits of air-carriers.

Number of trained persons in the period 01.01.2018 – 31.03.2018:

|             | CAD | Companies |
|-------------|-----|-----------|
| Inspections | 2   | 3         |

# Analysis, planning and development of human resources

In the period from 01.01.2018 – 31.03.2018 within analysis, planning and development of human resources OU Human organized and realised the following:

- 3 internal recruitments and selections, during which 27 candidates were invited for an interview, and selected 13 candidates for training and redeployment;
- 20 external recruitments and selections, during which 92 candidates were invited for an interview, and selected 70 candidates for training and engagement.

Table review of internal selection for the period from 01.01.2018 – 31.03.2018

| Internal job ad              | Applicants |
|------------------------------|------------|
| Foreman of the sorting area  | 20         |
| Baggage tracking coordinator | 5          |
| Passenger service agent      | 2          |

Table review of external selection for the period from 01.01.2018 – 31.03.2018

| Date of selection | Selection for positions              | Number of recruited candidates | Number of selected candidates |
|-------------------|--------------------------------------|--------------------------------|-------------------------------|
| 04.01.2018        | Kitchenette worker                   | 1                              | 1                             |
| 04.01.2018        | Security guard                       | 1                              | . 0                           |
| 08.01.2018        | X-ray screener                       | 1                              | 0                             |
| 08.01.2018        | Security guard                       | 2                              | 0                             |
| 10.01.2018        | Security guard                       | 1                              | 1                             |
| 11.01.2018        | Parking lot attendent                | 1                              | 1                             |
| 12.01.2018        | Security guard                       | 1                              | 1                             |
| 15.01.2018        | X-ray screener                       | 2                              |                               |
| 15.01.2018        | Transport worker                     | 1                              | 0                             |
| 17.01.2018        | X-ray screener                       | 3                              | 3                             |
| 18.01.2018        | Cleaner                              | 8                              | 6                             |
| 18.01.2018        | Transport worker                     | 11                             | 6                             |
| 19.01.2018        | Transport worker                     | /11                            | 9                             |
| 19.01.2018        | Cleaner                              | 8                              | 5                             |
| 19.01.2018        | Auxiliary associate for fixed assets | 1                              | 1                             |
| 24.01.2018        | Security guard                       | 10                             | 10                            |
| 24.01.2018        | X-ray screener                       | 15                             | 12                            |

| 26.01.2018 | X-ray screener        | 2  | 2  |
|------------|-----------------------|----|----|
| 15.03.2018 | X-ray screener        | 1  | 1  |
| 28.03.2018 | Parking lot attendent | 11 | 10 |

#### Labor relations and personal records

In accordance with the Decree on the procedure for obtaining consent for new employment and additional working engagement with the beneficiary of public funds ("Official Gazette of the Republic of Serbia" No. 113/13, 21/14, 66/14, 118/14 and 22/15), and for the reasons of the increased volume of work, the Commission Conclusion on New Employment and Additional Working Engagement with the Public Fund User 51 No. 112-12643 / 2017-1 of 28 December 2017 was provided, obtaining consent for engagement or employment of a total of 1749 persons, for the period from **January 1 to April 30, 2018**, of which:

- > 650 persons employed on the basis of fixed-term contracts:
- > 600 persons engaged on the basis of contracts on temporary and occasional jobs;
- > 480 engaged through youth and student cooperatives;
- 2 persons engaged on the basis of a deed;
- > 17 persons on the basis of professional development and training in accordance with Article 201 of the Labor Law.

# Safety and health at work

|  | previous   | periodical | total |
|--|------------|------------|-------|
| Training of employees for safe and healthy at employment and relocation to other jobs.   | 29         | AST        |       |
| Periodic training of employees working in high-risk workplaces performed no later than one year after the date of the previous check.  |            | 642        | 671   |
| Organizing previous, periodic and targeted medical   | candidates | targeted   |       |
| examinations for employees working at workplaces with increased risk   | 129 36     | 88 4       | 257   |
| Training for work at height of OU Techical Maintenance and OU Logistics  |            |            | 82    |
| Injuries at work: report on injury at work, report to the competent Inspection, the Republic Institute for Health Insurance and the PIO Fund and the Safety and Health at Work Administration, investigation of the event and corrective measures. |            |            | 10    |
| Publishing Texts for Activity Bulletin in OU Safety and Health at Work, February, March  |            |            | 2     |

| Complaints and irregularities: Taking corrective measures in order to eliminate complaints about irregularities and prevent them from occurring   | 29             |
|---|----------------|
| Creation of a brochure for third parties: Introducing third parties with Safety and Health at Work and SAFETY measures when entering the KDOZR at ANT.                                    | 37             |
| Construction site visits during the construction works. Filling in the checklist, monitoring construction works and controlling the implementation of Safety and Health at Work measures. | 10             |
| Filling cabinets for first aid with new content, instructions for use   | 2<br>locations |

In accordance with the Rulebook on preventive measures for safe and healthy work in the use of screen display equipment, we have started organizing ophthalmological examinations for all employees who use these equipment for more than four hours a day. Medical examinations will be carried out in the period from April 2018 in the office of VMC Air Serbia.

#### Interior equipment

In the public procurement procedure, a framework agreement was concluded on January 29, 2018 with the bidder EUROSALON FABRIKA DOO BEOGRAD for lot 2 - Desks and office cabinets up to 2,000,000.00 RSD without VAT.

Annual maintenance of facilities at the airport complex is planned - equipping of working and public spaces, replacement of worn out furniture in order to improve the working conditions of employees and provide services to users at ANTB.

# Spare parts and equipment for the video surveillance system

The public procurement procedure was concluded on March 8, 2018 Contracts for lot 1 - Equipment for monitoring logs on video surveillance system in the amount of 5,498,302.12 RSD excluding VAT and for lot 2 - Equipment and spare parts for video surveillance system in the amount of 944,524.40 RSD excluding VAT with the bidder TELEGROUP DOO BEOGRAD. The deadline for delivery of goods in both lots is 30 days from the date of delivery of the written order by the Purchaser.

The use of this system enables the automation of the work of the services that are at ANT dealing with the control and management of the video surveillance system. The designed solution provides control of access rights to the video surveillance system at the level of the INDIGOVISION Control Center application, records each activity of users over data and protects the IT environment from unauthorized use.

# Central equipment for the public address system

In the period 01.01.2018. - 01.04.2018. works on the replacement of central equipment on the public address system have been completed. The contract is concluded with the bidder SMART BUILDING TECHNOLOGIES DOO, the total realized value is 23.732.744,40 dinars. The procurement was carried out by OJ ITT and the monitoring of the execution of the contract and the maintenance of the system is within the competence of OJ Logistics.

The work involved replacing all central units of the system, replacing all the equipment that was installed in 2005 on ANTB and which could no longer respond to user requests. Siemens - Novigo equipment is installed, which makes the entire system centralized and control of the system from the central location is enabled. The system has the ability to integrate with all other technical protection systems and is currently connected to the fire alarm system.

#### Water dispensers

In the public procurement procedure, a contract was concluded on April 20, 2018 with the bidder LA FANTANA DOO BELGRADE for the amount up to 1,800,000.00 RSD without VAT. Delivery of goods will take place successively according to needs on an annual basis.

# Works on disassembly and installation of textile and vynil floor coverings with delivery of materials

In the procedure of public procurement, a contract was concluded on February 12, 2018 with the bidder INFORMA DOO BEOGRAD for the amount up to 3,000,000.00 RSD without VAT. Realization is planned annually for the needs of arranging and maintaining public, lounge, public and office space at ANTB.

#### Purchase car park equipment

In the public procurement procedure, a contract with the bidder JKP PARKING SERVIS was concluded for an amount up to 13.789.780.95 RSD without VAT.

Conclusion of the Government of the RS No. 464-1883 / 2018 of 01.03.2018 gave consent that real estate owned by the Republic of Serbia - the existing infrastructure facilities, the Public Garage Building and the Parking Facility will be entered as contribution in kind of the Republic of Serbia to the company JSC Belgrade Nikola Tesla Airport. The takeover of the aforementioned facilities entails the necessity of purchasing equipment from the JKP Parking Servis, which will enable smooth functioning of the parking lots P1.1, P1.2, P2 and the Parking Garage. Realization of the complete project will result in a significant increase in ANTB revenue.

#### Office Supplies

In the procedure of public procurement, framework agreements for lot 1 - Photocopier paper were awarded to the amount up to 4,000,000 dinars without VAT and lot 2 - Tabulas for the amount up to 3,400,000 dinars without VAT, to the bidder MEHANOPRINT DOO.

For part 4 - Toners, a framework agreement was awarded for an amount of up to 7.650.000,00 dinars excluding VAT to the group of bidders whose bearer is IVAĐO DOO BEOGRAD-ZEMUN.

#### Ceiling tiles wash service in Terminal 2

In the procedure of public procurement, the contract was awarded to the bidder BFS SERVICE DOO BEOGRAD in the amount of 1.962.900,00 dinars excluding VAT. The deadline for execution is 60 days from the date of entry into the business.

The service will include the disassembly of metal ceilings (60x60 cm) at Terminal 2, their washing and assembly, which will improve the aesthetic and visual effect on ANTB.

#### Works on upholstery and window blinds

In the procedure of public procurement, contracts were awarded to the bidder PODIUM GROUP DOO BELGRADE for lot 1 - Change of soft furniture coatings up to 1,800,000.00 RSD without VAT and lot 2 - Upholstery of worn out seats in vehicles and machinery up to 800.000.00 RSD without VAT.

Upholstery works at Nikola Tesla Airport are planned for the maintenance of terminal and other facilities on an annual basis and will be performed successively according to the needs created.

#### **Maintenance of CSNU systems**

In the procedure of public procurement, the contract was awarded to the bidder IMP AUTOMATIKA DOO BEOGRAD in the amount of RSD 4,789,450.00 excluding VAT. Realization involves the provision of weekly and monthly maintenance and repair services of the central monitoring and management system as well as the replacement of equipment as needed on an annual basis.

# Radio stations and equipment

During the public procurement procedure, the contract was awarded to the tenderer TELEGROUP DOO BEOGRAD in the amount of 29,910,382.00 RSD excluding VAT. The deadline for the delivery and installation of the equipment is 45 days from the order date. This acquisition extends the digital radio network by adding another repeater to the UHF band, and a sufficient number of UHF, VHF and Air band VHF radio stations are purchased. In this way, aircraft handling service of Air Serbia separates itself into a special channel which enables quicker and direct communication between the services.

All workers successfully completed the professional exam, which means that we fulfill the requirement by republican fire protection law on the training of members of the unit. Fire safety nozzles were delivered to the OU RFPU, after which a functional test was carried out, familiarization of all employees with technical characteristics of the same and they were assigned to fire trucks.

Regular servicing of firefighting appliances and hydrants continued according to planned schedule. Also, regular checking of the fire-resistant flaps continued, as well as the regular control of the smoke release system and the system of overpressure ventilation according to the plan and the scheduled.

Contracts were signed:

Occasion decreasements

- "Maintenance of fire protection system", Lot 1: Maintenance of water-sprinkler system
  with a group of suppliers consisting of "IPON SYSTEM "doo, Belgrade-Zemun and
  "Dunex" doo Belgrade
- "Maintenance of fire protection system", Lot 3: Maintenance of gas-inergen fireextinguishing system with supplier "TVI" doo, Belgrade.
- "Maintenance of fire protection system", Lot 4: Maintenance of smoke free and fire curtains, with the supplier "ELSAT" d.o.o. from Cacak.

# Flags and masts

**Purpose**: development of technical documentation and execution of works on the installation of masts with flags at the airport complex Nikola Tesla Belgrade. Public procurement will include development of technical documentation and the execution of works on "turnkey" basis. Purchasing and installing a mast with appropriate flags at the aerodrome complex provides exceptional visual communication representing the identity of the country and its associated company.

Considering that JSC ANTB is practically the "Gate of Serbia" and represents the first direct contact of incoming passengers with the country to which they come, it is necessary to present the identity of the country and the company in the best possible way.

Considering the planned height of the 25 meter mast with the associated flags, it can potentially turn into one of the recognizable symbols of JSC ANTB and be visible from the side of the E-75 highway as one of the entry points - the symbol of the City of Belgrade. One of the main reasons for setting up the mast is that it encourages the custom of setting up and observing state features. This shows the respect of the flag as a symbol of Serbian tradition. Setting up state-wide flags of great dimensions in visible places is the practice that exists in many cities in the world.

For this purpose, several locations have been defined which technical elaboration and materialization is planned in the phase of preparation and defining of detailed technical documentation.

Also, the height of the mast of 25 meters requires development of the construction and electrical project and approval of the Civil Aviation Directorate of the Republic of Serbia. It is also necessary to plan the arrangement of the surrounding area of the mast pillar.

Status: Public procurement is announced according to procurement plan for 2018 in JNMV NO 6/18. Estimated value of 10,000,000.00 RSD, procurement planned by lots. Decision on awarding the contract DN JN -377/2018 made on 05.04.2018. Proposed signing of the contract for Lot 1 with the bidder "Zastava i Jarboli" d.o.o. for the amount of 409,500.00 RSD, and for Lot 2 with the bidder "ELGRA VISION" d.o.o. to the amount of 9,250,000.00 RSD.

In the period from 15-16 January 2018, a high-level Japanese delegation led by the Prime Minister of Japan was in the official visit to the Republic of Serbia on invitation of the President

| Gewop фunancuja ———— |     |  |
|----------------------|-----|--|
|                      | And |  |

Aleksandar Vučić and the Government of the Republic of Serbia. In addition to the official state delegation, there was also a large business delegation. At JSC Belgrade Nikola Tesla Airport, it was greeted with the highest state honors. The delegation arrived in Belgrade with two state Boeing 747 aircraft.

#### 7.1. DESCRIPTION OF ALL SIGNIFICANT OCCURENCES AFTER THE PERIOD I-III 2018

The following is a description of all major business events that took place at Nikola Tesla Airport Belgrade after the expiration of the period I-III in 2018:

By the decision of the Republic Geodetic Authority - Real Estate Cadastre Office Surčin no. 952-02-4-895/2018 of 24.04.2018, the registration of the ownership right in favor of JSC Belgrade Nikola Tesla Airaport is allowed on the cadastral plots no. 3733, 3735/1, 3750/1, 3750/6, 3750/7, 3750/9, 3750/11, 3750/13, 3750/16, 3995/3, 3996/3, 3997/3, 3998/3, 3999/3, 4140/1, 4263/1, 4264/1, 4264/2, 4265, 4266/1, 4267/1, 4267/3, 4268/1, 4268/6, 4269/2, 4272/1, 4275/6, in the real estate list number 2348 KO Surčin.

Russian airlines Red Wings will launch regular flights on the Belgrade-Moscow route, starting from 02.06.2018, three times a week with the A-320.

We have sent a request and announcement of the Syrian airline Cham Wings to operate flights in the summer of 2018, starting from 01.06.2018, three times a week, on the Belgrade-Damascus line, with A-320 aircraft. The CAD approval process is in progress.

# Improvement of securing the passport checkpoint

- **Purpose**: The works are carried out in cooperation with the Border Police Directorate in order to improve the security systems and control at passport checkpoints. The works are carried out in order to increase the security and control of passenger flows between the transit and the public area in the Terminal facility.
- Status: The contractor of the works is Energoprojekt Industrija. Works started on April 10, 2018. It is planned that project be completed by the end of June 2018.

# Analysis, planning and development of human resources

In the period after 31.03.2018 to date from the field of Analysis, planning and human resources development at the Belgrade Nikola Tesla Airport, two internal advertisements and five external selections were published.

Table review of internal selection after 31.03.2018

Фектор финансија

| Internal job ad                                | Applicants |
|--|------------|
| Baggage delivery driver at the airport complex | 6          |
| Foreman of the sorting area                    | 8          |

#### Table review of external selection after 31.03.2018

| Date of selection | Selection for positions | Number of recruited candidates | Number of selected candidates |
|-------------------|-------------------------|--------------------------------|-------------------------------|
| 20.04.2018        | Transport worker        | 11                             | 9                             |
| 20.04.2018        | Ground stewardess       | 1                              | 1                             |
| 25.04.2018        | Ground stewardess       | 2                              | 2                             |
| 25.04.2018        | Transport worker        | 1                              | 0                             |
| 26.04.2018        | X-ray screener          | 1                              | 1                             |

#### Labor relations and personal records

On April 5, 2018, due to the increased volume of work, the Commission for new employment and additional working engagement with the beneficiaries of public funds was sent a new request for obtaining approval for new employment and additional working engagement with the beneficiary of public funds, in accordance with the Regulation on the procedure for obtaining consent. The approval of the Commission is required for the period from 01.05.-31.08.2018. It is expected that the Commission for new employment and additional working engagement with the users of public funds will make a positive conclusion.

# Safety and health at work

- In accordance with Article 19 of the Law on Safety and Health at Work (Official Gazette of the Republic of Serbia, No. 101/05 and 91/15), we defined and determined the method of mutual cooperation and harmonized the procedure practice for unified and comprehensive implementation of Safety and Health at Work measures with Dufry doo and "Sky partner RS" d.o.o. The procedure for signing the agreement with the company "Aerodrom čistoća terminali" d.o.o. is in progress.
- In accordance with the Rulebook on preventive measures for safe and healthy work in the use of screen display equipment, we have begun organizing the performance of ophthalmological examinations, as stated in the business plan. Ophthalmological examinations are performed from April 10, 2018.
- We organized training for working at a height in the form of lectures on how to perform a visual inspection and instructions on the use of equipment (LZO) for protection against falls, manufactured by "Protekt and demonstration of equipment used in the plants of ANT Belgrade, for the purpose of safe use of equipment, for employees of OU Technial Maintenance and OU Logistics.

| Ė |
|---|
|   |
|   |

## Maintenance of passenger and van programs

Opening of tenders in the procedure of this public procurement was held on 03.04.2018. Drafting of expert evaluation of bids is underway. The realization of the procurement will be carried out with the aim of regular and ongoing maintenance of the fleet on the ANTB by lots:

- Lot 1. Maintenance of FIAT passenger and van program within the warranty period 1,500,000.00 RSD;
- 2. Lot Party 2. Maintenance of passenger and van program ŠKODA, OPEL, VOLKSWAGEN 1,750,000.00 RSD;
- 3. Lot 3. Maintenance of passenger and van program FIAT, RENAULT, PEUGEOT 1,750,000.00 RSD;
- 4. Lot 4. Maintenance of passenger-cargo program TOYOTA, MITSUBISHI-1,000,000.00 RSD

# Special towing vehicle

Opening of tenders in the procedure of this public procurement was held on April 16, 2018. A report on the professional evaluation of bids in the procurement process is underway, aiming to purchase two 4x4 trucks for the needs of the OU Security that will be used for the towing mobile X-rays, implementation of measures and procedures with first degree security, as well as when necessary to intervene on the maneuvering surfaces.

# Consumables for cleaning service, paper accessories, chemicals for the maintenance of terminals and bags - Folding towels and folding toilet paper

Opening of tenders in the procedure of this public procurement was held on April 19, 2018. Drafting of expert evaluation of bids is underway. Procurement is carried out for the needs of annual continuous furnishing of toilet materials with consumables (paper goods).

# In accordance with the regulations in the field of aviation security, Belgrade Nikola Tesla Airport carries out training in the field of aviation security, i.e. appropriate initial, periodic and additional training. Persons must successfully complete appropriate training before being authorized to carry out security checks independently. The trainings are organized by the Nikola Tesla Airport Training Center in accordance with the curricula approved by the Civil Aviation Directorate of the Republic of Serbia.

Implementation of training for operators of OU SG continued in February 2018, organized by the Center for Vocational Training of Belgrade, Nikola Tesla Airport as follows:

- Training for persons who exercise access control, supervision and patrols
- Training for persons who inspect the vehicles

OU X-ray screening continued to conduct trainings for X-ray screeners as follows:

- Training for persons screening hand baggage, 10 candidates in March 2018
- Training for persons screening passengers, non-travelers and things carried, 6 candidates in February 2018

In February 2018, a periodic training (refresher training) was carried out for supervisors.

# Camera for recording the lower part of the vehicle

The camera surveillance system for the lower part of the vehicle is an additional method for inspecting the lower part of the vehicles entering the controlled area, that is, in the critical parts of the security restricted area of the airport. The subject system significantly provides a better and more comprehensive overview of the lower part of the vehicle compared to the overview of the lower part of the vehicle using a mirror for vehicle inspection. The camera system when vehicle enters, whether it is a passenger car, truck, bus, or any other type, records the lower part of the vehicle, making a permanent record that is associated with the registration number of the vehicle under inspection. The resulting footage is analyzed by the operator in order to detect and locate prohibited articles or parts thereof that can be subsequently assembled as a whole and used to interfere with the safety of civil aviation, personnel and property of airports and other entities providing services in the aircraft handling. A preserved image of the lower part of a particular vehicle is then used at each subsequent entry of that vehicle in order to determine the changes in the lower part of the vehicle, that is, to detect prohibited articles or parts thereof. The system automatically creates a database of all vehicles that are inspected in this way.

PP published: 03.10.2017.

Contract concluded on December 4, 2017 with the bidder MACCHINA SECURITY d.o.o. to the amount of 32,286,260.00 RSD without VAT. Good delivery on 05.02.2018.

#### **Veterinary preparations**

Veterinary preparations for the maintenance of health of official dogs.

PPLV published: 07.02.2018.

Contract (Purchase Order) concluded with the Bidder "Primavet doo" amounting to 190,827.80

RSD without VAT on March 6, 2018. Goods are delivered on 26.03.2018.

Centop dunamenta

As regards procurements that relate to OU X-ray screening, the following are initiated:

- X-ray device with automatic detection of explosives (for transfer baggage for flights to USA)
- Scanner equipment for screening of persons (for gates A2-3, A4-5 and A4aA4b)

Regarding delivered equipment, in March 2018, 60 screen boards were delivered under the contract UJNM 133/2017. Screens are positioned on all gates as protection of the operator from passenger influence. The Civil Aviation Directorate is notified that the measure has been implemented.

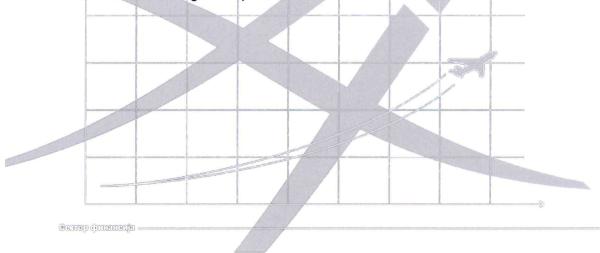
#### Procurement of towed stairs - 4 pcs.

- Purpose: to increase the capacity and quality of services provided to airlines in case of aircraft handling.
- Value: 12,394,973.36 RSD without VAT
- Supplier: Europlast international d.o.o.i Europlast international GMBH, Public Procurement Contract No. UJNV-33/2018 of March 21, 2018.
- Status: Contract signed on March 22, 2018. Delivery time is 88 days from the date of conclusion of the contract.
- Stairs will be delivered in the period up to 18.06.2018.

During the month of April, the relocation of employees in technical ground handling to a new prefabricated facility of 900 square meters.

In the OU PGH, training of employees for registration of passengers and baggage on the following systems is carried out: iPort, MACS, Troya, Saber, SITA, as well as for manual registration of passengers and baggage. The trainings were organized for employees who moved from ASGS in order to optimize the process and smooth operation of operational services.

During March, the first flights of the airline Iran Air, Mahan Air and Qeshm Air were made to Tehran, Iran. Develoment of work procedures, familiarizing employees with the same, supervision by direct superiors are some of the additional activities that preceded the successful realization of the flights in question.



# 8. DESCRIPTION OF THE MOST SIGNIFICANT RISKS AND UNCERTAINTIES IN THE PERIOD I-III 2018

#### Internal risks:

- Saturation of projected airport capacity in terms of number of passengers, commercial demand-driven content, and parking positions,
- Deterioration of the part of the existing infrastructure (part of maneuvering areas, part of capacities of the Terminal building, part of primary heating network, primary branches of the part of the water and sewage system are older than 40 years, fire-rescue facility)

# **External risks:**

- Limitation of development in accordance to the existing obsolete Plan until adoption of the new plan,
- Growing competition of international neighbouring airports and competition on a local level.
- Inadequate connectedness with city centre and wider area in Serbia, considering the trend of passenger number increasing and introduction of direct flights to USA and China,
- Requirement for continuing improvement of security measures and consequently increase of expenses,
- Small number of bidder owning licences for drawing up of technical documentation, i.e. facility construction, for which the Ministry issues certificates (for airports for public air-traffic),
- Seasonality and demand fluctuation, which may represent a challenge in future capacity planning.

Regarding the "risk and uncertainty" of IT technology, we would say that there is a great risk to the operational work at airport as we do not have support and maintenance for critical systems over a longer period of time because we do not have signed contracts.

Takeover of the garage and parking lot at Nikola Tesla Airport Belgrade is one of the possible business risks.

In the period I-III 2018 there was a risk of spreading of terrorist attacks from 2017, more and more often aiming airports. That indicated necessity of increased vigilance and control at Airport Nikola Tesla Belgrade. In the public area, where security checks are not carried out, great importance is given to video surveillance and frequent security patrols.

The measures from 2017 on flights to Moscow by the Russian air carrier continues to be implemented (supervision of the provision of passengers and their luggage, in view of the announced possibilities of threats to Russian airborne vessels) as well as the measures applicable to flights to the United States.

| L.                    |  |     | / | L | L | 1 | <u> </u> |  |
|-----------------------|--|-----|---|---|---|---|----------|--|
| Research Churchentile |  | 1   | 7 |   |   |   |          |  |
| comoto domanante.     |  | A T |   |   |   |   |          |  |

In relation to OU Sector for fire rescue and protection, public procurement procedure is in progress for breathing apparatuses. Contract is not signed and we are not in position to implement servicing and inspection. At the moment none of brathing apparatuses has certificate on inspection and accuracy which directly affects safety and security of fire and rescue unit members.

An analysis of the required number of employees has been carried out of OU Ground Handling by positions according to the peak week of the summer flight schedule.

The result of the analysis is shown in the table that contains the current number of employees in the OU GH and the number of employees being short of for the implementation of the summer flight schedule for 2018.

# Analysis Summer 2018 - OU GH

| Organizational<br>Unit<br>(sector) | Current<br>number of<br>employees | number of<br>emplyees<br>being short of |  |  |
|------------------------------------|-----------------------------------|---|--|--|
| PGH                                | 442                               | 58                                      |  |  |
| TGH                                | 518                               | 75                                      |  |  |
| сдн                                | 103                               | 6                                       |  |  |
| Total                              | 1063                              | 139                                     |  |  |

# Table of the number of emplyees being short of

As a supplement to the table above, we list the number of employees required by organizational units of the lower rank (services):

- > PGH: a) passenger handling: 25 employees.
  - b) sorting area: 33 employees,
- > TGH: a) aircraft handling and cargo handling: 47 employees
  - b) maintenance of the cleanliness of aircraft and official premises: 28 employees,
- CGH: a) cargo loading worker in cargo warehouse, driver, transport worker: 6 employees.

If the above mentioned number of employees is not hired, there is a risk of non-fulfillment of contractual obligations towards airlines. The above mentioned employees would be engaged exclusively through the youth cooperative as the basic type of engagement and seasonal increase in the volume of traffic.

|                      |  | Attacher     |  | 0 |  |
|----------------------|--|--------------|--|---|--|
|                      |  | ATTENDED     |  |   |  |
| Perman divisionentia | 4  |              |  |   |  |
|                      | /  |              |  |   |  |
|                      | Annual Contract of the Contrac | The state of |  |   |  |

# 9. FINANCIAL INSTRUMENTS AND AIMS OF FINANCIAL RISK MANAGEMENT

Due to market risks influencing financial instrument, the management of the Company monitors in detail movements leading to risks and takes necessary risk management measures.

#### 9.1. MARKET RISK

During analysis of the market and its impact on Company operations, primarily on financial instruments, the Company considers exchange rate changes risks (currency risk), risk of interest rate changes and risk of service price changes.

a) Currency risk (foreign exchange risk)

Considering balance and sources of resources of the Company on 31.03.2018 and primarily cash and cash equivalents, receivables from buyers, liabilities per long-term loans and similar we could say that the Company is not imposed to foreign exchange risks.

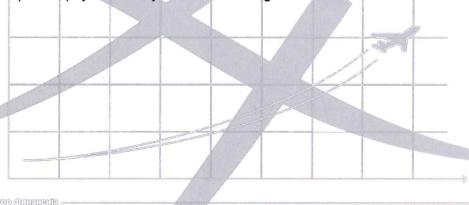
By detailed analysis of currency structure of the assets and liabilities on 31.03.2018, we can ascertain that the financial assets are contracted with currency clause and that they are higher than currency financial liabilities. Financial liabilities contracted in foreign currency are generally of long-term nature. Based on the above facts it results that Airport Nikola Tesla Belgrade does not operate with high currency risk.

#### b) Risk of interest rate change

Risk of interest rate change is not significant risk for the Company. Most of the financial instruments categories contracted with interest are defined with fixed interest rate.

#### 9.2. CREDIT RISK

The company estimates that beside market risks to which financial instruments can be imposed it is also necessary to monitor credit risks. The company has receivables from domestic and foreign buyers so there is credit risk. To reduce this risk, the Company regularly monitors the realisation of the collection, analyses the value of the collection achieved within the contracted period, payment delays and outstanding receivables.



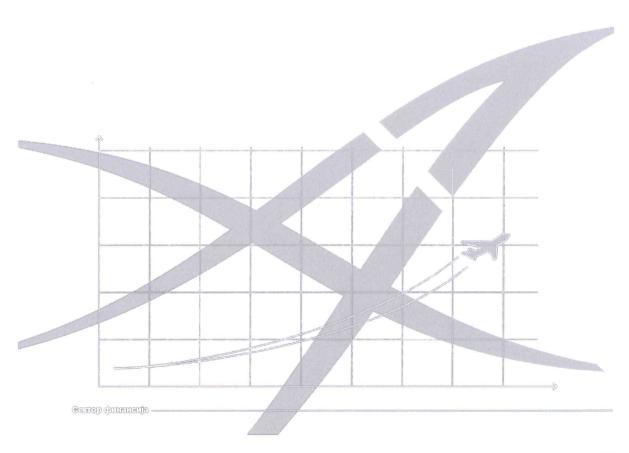
Carron Commenceda -

#### 9.3. LIQUIDITY AND CASH FLOW RISK

Liquidity risk management requires special attention of the management of the Company which established business policy mainly based on financing from its own resources. Borrowed resources are mainly long-term resources and short-term liabilities can be covered with long-term receivables.

Looking at liquidity indicators, we note that the current and accelerated liquidity ratios are over 7.7, which indicates that the Company is able to settle its current and short-term liabilities within maturity of its own sources.

The average time of collection of receivables is at an average 54 days (57 days in the same period of 2017). It is important to give high priority to collecting matured receivables, provide payment mechanisms with constant monitoring of the balance of receivables and daily update of collections with permitted mechanisms, as indicated by the indicator of the customer turnover ratio, which is 1.7. The average payback time for suppliers is 40 days (27 days in the same period of 2017). We emphasize that the Company settles its current obligations within the agreed deadlines and that the supplier's turnover ratio is 2.3.

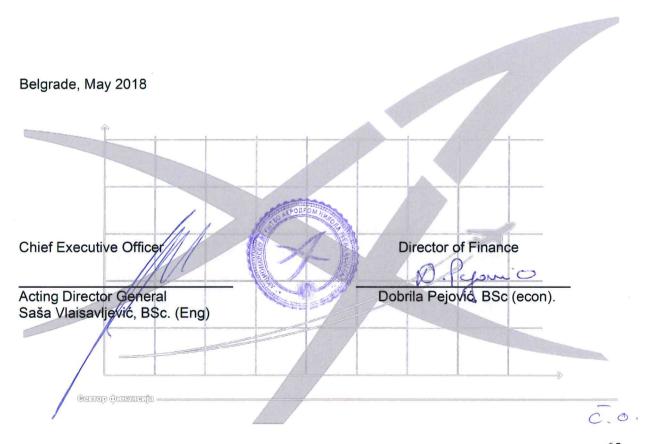


# 10. MAJOR ACTIVITIES OF THE COMPANY WITH RELATED PARTIES

JSC Airport Nikola Tesla does not have any associated persons in terms of the Company Law (OfficialGazette of RS nos. 36/2011, 99/2011, 83/2014 and 5/2015, article 62 and accordingly there are no business operations related to associated persons.

# 10.1. BRANCHES

JSC Airport Nikola Tesla does not have any branches within the Company.



# JSC BELGRADE NIKOLA TESLA AIRPORT EXECUTIVE BOARD Director General President of the Executive Board



11180 Београд 59, Србија

T: +381 11 209 4802

Е: кабинет.абнт@бег.аеро

СИТА: БЕГОWXX

Φ: +381 11 2286187

www.бег.аеро

#### **STATEMENT**

Hereby we state that, according to our best knowledge, the Quarterly report for the first quarter 2018, and for the period I-III 2018, is drafted in line with appropriate international standards of financial reporting and that it shows true and impartial data on property, obligations, financial position and operating, profits and losses, cash flows and changes on the capital of the Company.

Acting Director General

Saša Vlaisavljević

**Finance Director** 

Dobrila Pejović

**Head of Accountancy** 

Zorka Latinović