

# Fintel Energija Green Pipeline

*A solid and high-performance strategic infrastructure*



**Fintel Energija d.o.o.**

**Belgrade, March 2017**

# Agenda

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- **Executive Summary**
- **Corporate Structure**
- **Operating Power Plants and Project Pipeline**
- **Deal Structure**
- **Projects Evaluation**
- **Annexes**



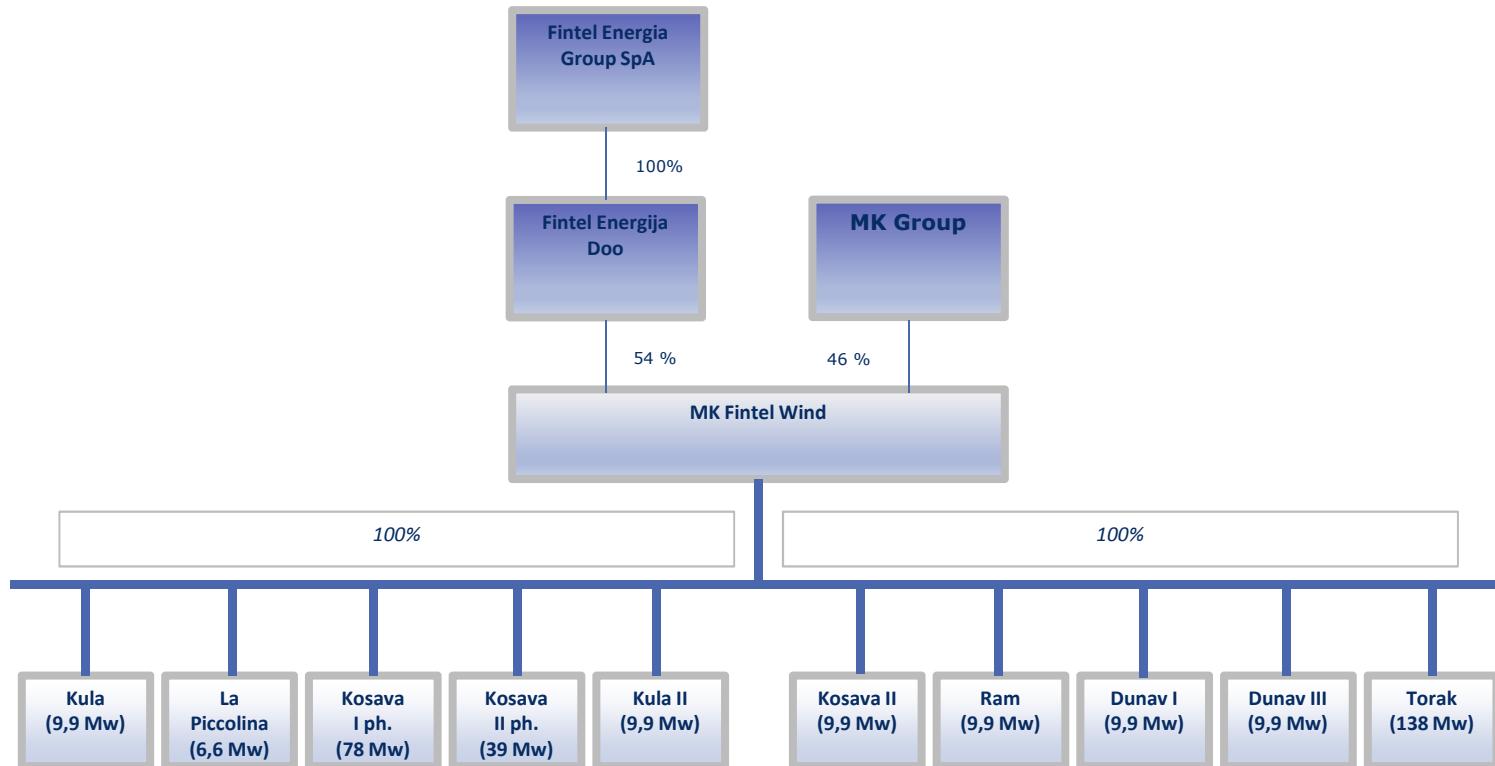
# Executive Summary

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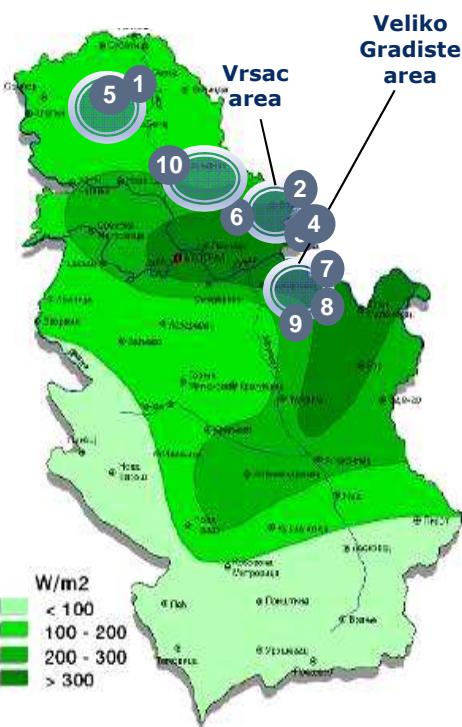
- **Fintel Energija Doo** has acted as the pioneer in wind energy in the Balkans for almost a decade and, as of today, it is the only utility-scale green IPP in the Serbian energy market.
- It is wholly owned **by Fintel Energia Group SpA**, (Ticker: FTL.MI), the first-ever Green Utility to be listed on the Milan Stock Exchange back in 2010 (~100,6 M€ capitalization, as of March 2017);
- Fintel Energija is engaged in **the development, construction and operation of a solid and high-performance wind portfolio composed by 10 new Wind Power Plants (WPPs)** in the northern and north-eastern area of Serbia, totaling ~200 MW of installed capacity.
- Fintel Energija's wind energy **investments leverage on a full range of in-house activities such as project development, direct tendering and project execution** through its widely experienced related Company, **Energogreen** ([www.energogreen.com](http://www.energogreen.com)). Furthermore, Fintel Energija success strategy benefits from its consolidated alliance with its minority partner, **MK Group**, the largest business conglomerate privately held in Serbia and from its long term partnership with premium technology providers as Vestas Wind Systems, Prysmian and Siemens.
- Concerning the WPPs implementation schedule, **2 WPPs** (Kula and La Piccolina) totaling 16,5 MW of installed power are **in operation**, while **Kosava WPP - I phase** (78 MW) is currently under construction and the remaining **7 WPPs** are planned for the short-medium term (2019).
- From the early planning until complete project execution Fintel Energija is permanently assisted by the leading European consultancy firms in environmental, tax & legal, insurance & finance and technical matters (SGURR ENERGY, Lahmayer, CMS, AION, PWC etc.).



# Corporate Structure



# Operating Power Plants and Project Pipeline



Wind Plant	Capacity (MW)	Total Investment (€ million)	Implementation path	
			Works start	Operation
1 - Kula (in operation)	9,9	14,1	January 2015	February 2016
2 - La Piccolina (in operation)	6,6	10,1	July 2015	July 2016
3 - Kosava I phase (under construction)	78	119,3	October 2016	January 2019
4 - Kosava II phase	39	62,8	March 2018	July 2019
5 - Kula 2	9,9	14,4	March 2018	July 2019
6 - Kosava 2	9,9	13,3	March 2018	July 2019
7 - Ram	9,9	13,9	March 2019	July 2020
8 - Dunav 1	9,9	14,3	March 2019	July 2020
9 - Dunav 3	9,9	14,3	March 2019	July 2020
10 - Torak	138	196,2	March 2019	July 2020

321 MW

€ 473 mln



# Deal structure

**Fintel is scouting several options in order to raise fresh equity (through IPO and/or issuing Wind Bond) and finalize its ambitious business strategy.**

## A) MID TERM RATIONALE

Fintel Energija's implementation path has a major constraint in the time of execution. Usually 12 months are wasted for the project financing arrangements. This has a tremendous impact on costs of execution (3 shifts over a single shift, construction windows including winters, etc.) and on the overall value of the wind farm.



**Shifting to a build&re-finance will maximize the long-term profitability and reduce significantly total investment and execution risk.**

## B) SHORT TERM RATIONALE

*Buyout of the minority shareholders in order to consolidate the existing cash-generating assets boosting the company dividends payouts.*



# Projects Evaluation

Fintel Energija's equity value has been estimated based on Discounted Cash Flow (DCF) of the projects net of a discount, in order to take in consideration different timing of implementation. The pipeline has been classified according to a three block partition where Block I comprises projects in operation or under construction, Block II projects licensed but still not financed and Block III projects currently under authorization process:

Sum of parts Euro mln	MW	DCF (DR 7,5%)	DISCOUNT	ENTERPRISE VALUE	MINORITY	FINTEL EV
<b>Block I (WPPs in operation/under construction)</b> - Kula - La Piccolina - Kosava I phase	94,5 9,9 6,6 78,0	120.710	0%	120.710	46%	65.183
<b>Block II (WPPs licensed but still not financed)</b> - Kosava II phase - Kula II - Kosava II	58,8 39,0 9,9 9,9	58.323	20%	46.658	46%	25.195
<b>Block III (WPPs under authorization)</b> - RAM - Dunav 1 - Dunav 3 - Torak	167,7 9,9 9,9 9,9 138,0	191.411	80%	38.282	46%	20.672
<b>TOTAL VALUE</b>	321,0	370.443		205.650		111.051

The IPO/Issuing Bond scenario envisages a primary equity offering of approximately Eur 40 million along with the issuance of a 5 year, fixed rate "Wind Bond" of Eur 50 million.

Shares and Wind Bond are expected to be offered to private individuals and entities in Serbia and institutional investors in Serbia and internationally.

Wind Bond could also be mandatory convertible Bond.



# Annexes

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- **Block I**
  - Profit & Loss from 1st to 10th year
  - Balance Sheet from 1st to 10th year
  - Cash Flow from 1st to 10th year
  
- **Block II**
  - Profit & Loss from 1st to 10th year
  - Balance Sheet from 1st to 10th year
  - Cash Flow from 1st to 10th year
  
- **Block III**
  - Profit & Loss from 1st to 10th year
  - Balance Sheet from 1st to 10th year
  - Cash Flow from 1st to 10th year



# Block I – Profit & Loss

from 1st to 10th year

## INCOME STATEMENT

	Year 2016	Year 2017	Year 2018	Year 2019	Year 2020	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025
Euro '000	1	2	3	4	5	6	7	8	9	10
<b>Net revenues</b>	<b>1.695</b>	<b>4.488</b>	<b>4.575</b>	<b>27.035</b>	<b>27.573</b>	<b>28.122</b>	<b>28.682</b>	<b>29.253</b>	<b>29.835</b>	<b>30.429</b>
Revenues from electric power	1.684	4.354	4.441	26.901	27.439	27.988	28.547	29.18	29.701	30.295
Revenues from carbon credit	11	134	134	134	134	134	134	134	134	134
Operating & maintenance	(69)	(344)	(351)	(1.425)	(1.454)	(1.483)	(1.512)	(1.543)	(1.574)	(1.605)
Insurance	(12)	(51)	(52)	(290)	(296)	(301)	(307)	(314)	(320)	(326)
Structure costs (Personell, Mngmt Energogreen)	(68)	(372)	(380)	(1.224)	(1.248)	(1.273)	(1.299)	(1.325)	(1.351)	(1.378)
Land lease	(2)	(3)	(3)	(14)	(14)	(14)	(14)	(14)	(14)	(14)
<b>EBITDA</b>	<b>1.545</b>	<b>3.718</b>	<b>3.790</b>	<b>24.083</b>	<b>24.562</b>	<b>25.051</b>	<b>25.549</b>	<b>26.058</b>	<b>26.577</b>	<b>27.106</b>
%on Revenues	83%	83%	89%	89%	89%	89%	89%	89%	89%	89%
	(277)	(1201)	(1201)	(7.164)	(7.164)	(7.164)	(7.164)	(7.164)	(7.164)	(7.164)
<b>EBIT</b>	<b>1.268</b>	<b>2.517</b>	<b>2.588</b>	<b>16.919</b>	<b>17.398</b>	<b>17.887</b>	<b>18.385</b>	<b>18.894</b>	<b>19.413</b>	<b>19.942</b>
%on Revenues	56%	57%	63%	63%	64%	64%	65%	65%	65%	66%
Financial Interests										
- Agency fee, SS Agency fee and account bank fee				(51)	(52)	(53)	(54)	(55)	(56)	(57)
- Interests expenses	(244)	(1.056)	(1.003)	(5.710)	(5.277)	(4.650)	(4.116)	(3.649)	(3.154)	(2.631)
<b>Net earning before taxation</b>	<b>1.024</b>	<b>1.460</b>	<b>1.586</b>	<b>11.157</b>	<b>12.069</b>	<b>13.183</b>	<b>14.215</b>	<b>15.190</b>	<b>16.202</b>	<b>17.253</b>
%on Revenues	33%	35%	41%	44%	47%	50%	52%	54%	57%	
Income tax	(154)	(219)	(238)	(1.674)	(1.810)	(1.977)	(2.132)	(2.279)	(2.430)	(2.588)
<b>Net Income</b>	<b>870</b>	<b>1.241</b>	<b>1.348</b>	<b>9.484</b>	<b>10.259</b>	<b>11.206</b>	<b>12.083</b>	<b>12.912</b>	<b>13.772</b>	<b>14.665</b>
%on Revenues	51%	28%	29%	35%	37%	40%	42%	44%	46%	48%



# Block I – Balance Sheet

from 1st to 10th year

ASSETS		Year 2016	Year 2017	Year 2018	Year 2019	Year 2020	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025
	Euro '000	1	2	3	4	5	6	7	8	9	10
Trade receivables	292	430	437	2.309	2.354	2.400	2.446	2.494	2.542	2.592	
Trade payables	(30)	(77)	(78)	(294)	(300)	(306)	(312)	(318)	(324)	(331)	
<b>Commercial working capital</b>	<b>262</b>	<b>353</b>	<b>359</b>	<b>2.015</b>	<b>2.054</b>	<b>2.094</b>	<b>2.134</b>	<b>2.176</b>	<b>2.218</b>	<b>2.261</b>	
Other receivables (inc. VAT credit)	8	20	20	128	130	133	135	138	141	144	
Other payables (inc. VAT debit)	-	-	-	-	-	-	-	-	-	-	
<b>Net working capital</b>	<b>270</b>	<b>373</b>	<b>379</b>	<b>2.143</b>	<b>2.184</b>	<b>2.227</b>	<b>2.270</b>	<b>2.314</b>	<b>2.359</b>	<b>2.405</b>	
Tangible assets	23.752	128.051	140.603	133.439	126.275	119.111	111.946	104.782	97.618	90.454	
Lands	-	-	-	-	-	-	-	-	-	-	
<b>Fixed assets</b>	<b>23.752</b>	<b>128.051</b>	<b>140.603</b>	<b>133.439</b>	<b>126.275</b>	<b>119.111</b>	<b>111.946</b>	<b>104.782</b>	<b>97.618</b>	<b>90.454</b>	
<b>NET INVESTED CAPITAL</b>	<b>24.022</b>	<b>128.424</b>	<b>140.982</b>	<b>135.581</b>	<b>128.459</b>	<b>121.337</b>	<b>114.216</b>	<b>107.096</b>	<b>99.977</b>	<b>92.859</b>	
LIABILITIES AND SH. EQUITY		Year 2016	Year 2017	Year 2018	Year 2019	Year 2020	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025
	Euro '000	0	1	2	3	4	5	6	7	8	9
Cash & cash equivalents	(706)	(1.536)	(1.387)	(7.803)	(10.180)	(6.780)	(7.669)	(8.483)	(9.299)	(10.117)	
DSRA	(248)	(372)	(5.496)	(5.496)	(5.000)	(5.000)	(5.000)	(5.000)	(5.000)	(5.000)	
Subordinated debt vs shareholders	647	604	557	506	452	394	333	268	198	124	
Financial debt - long term debt	16.736	85.666	103.062	95.548	87.600	75.532	67.411	58.825	49.750	40.157	
<b>Net financial position</b>	<b>16.429</b>	<b>84.361</b>	<b>96.736</b>	<b>82.755</b>	<b>72.872</b>	<b>64.147</b>	<b>55.074</b>	<b>45.610</b>	<b>35.650</b>	<b>25.164</b>	
Shareholders' capital	6.723	42.158	42.158	42.158	42.158	42.158	42.158	42.158	42.158	42.158	
Reserves	-	663	740	1.185	3.170	3.827	4.901	6.416	8.397	10.872	
Retained income	870	1.241	1.348	9.484	10.259	11.206	12.083	12.912	13.772	14.665	
<b>Shareholders equity</b>	<b>7.593</b>	<b>44.063</b>	<b>44.246</b>	<b>52.827</b>	<b>55.586</b>	<b>57.190</b>	<b>59.142</b>	<b>61.486</b>	<b>64.327</b>	<b>67.695</b>	
<b>TOTAL LIBILITIES AND SHAREHOLDERS' EQUITY</b>	<b>24.022</b>	<b>128.424</b>	<b>140.982</b>	<b>135.581</b>	<b>128.459</b>	<b>121.337</b>	<b>114.216</b>	<b>107.096</b>	<b>99.977</b>	<b>92.859</b>	



# Block I – Cash Flow

## from 1st to 10th year

CASH FLOW STATEMENT	Year 2016	Year 2017	Year 2018	Year 2019	Year 2020	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025
Euro '000	1	2	3	4	5	6	7	8	9	10
<b>EBIT</b>	1.268	2.517	2.588	16.919	17.398	17.887	18.385	18.894	19.413	19.942
(+) Depreciation	277	1.201	1.201	7.164	7.164	7.164	7.164	7.164	7.164	7.164
(+/-) Decreases / (increases) net working capital	(270)	(103)	(6)	(1.763)	(42)	(42)	(43)	(44)	(45)	(46)
Income taxes	(154)	(219)	(238)	(1674)	(1810)	(1977)	(2.132)	(2.279)	(2.430)	(2.588)
<b>Operating cash flow</b>	<b>1.121</b>	<b>3.396</b>	<b>3.546</b>	<b>20.646</b>	<b>22.710</b>	<b>23.031</b>	<b>23.374</b>	<b>23.735</b>	<b>24.101</b>	<b>24.472</b>
Capex	0	(105.501)	(13.753)	0	0	0	0	0	0	0
<b>Cash flow available for Project Finance service</b>	<b>1.121</b>	<b>(102.105)</b>	<b>-</b>	<b>10.207</b>	<b>20.646</b>	<b>22.710</b>	<b>23.031</b>	<b>23.374</b>	<b>23.735</b>	<b>24.101</b>
Project Finance repayment	(171)	(1.136)	(1.357)	(7.514)	(7.948)	(12.068)	(8.122)	(8.585)	(9.075)	(9.593)
Project Finance increase	0	70.065	18.753	0	0	0	0	0	0	0
Subordinated debt vs shareholders	0	(43)	(48)	(51)	(54)	(58)	(61)	(65)	(70)	(74)
Interest expenses	(244)	(1056)	(1003)	(5.761)	(5.329)	(4.703)	(4.170)	(3.704)	(3.210)	(2.689)
0	(124)	(5.124)	0	496	0	0	0	0	0	0
<b>Free cash flow available for shareholders</b>	<b>706</b>	<b>(34.398)</b>	<b>1.014</b>	<b>7.320</b>	<b>9.875</b>	<b>6.202</b>	<b>11.021</b>	<b>11.381</b>	<b>11.746</b>	<b>12.116</b>
Dividends	0	(207)	(1.164)	(903)	(7.499)	(9.602)	(10.132)	(10.568)	(10.930)	(11.297)
Capital increases	0	35.436	0	0	0	0	0	0	0	0
<b>Net cash variation</b>	<b>706</b>	<b>831</b>	<b>-</b>	<b>150</b>	<b>6.417</b>	<b>2.376</b>	<b>-</b>	<b>3.400</b>	<b>889</b>	<b>814</b>
<b>(st Debt) / Cash BoP</b>	<b>(0)</b>	<b>706</b>	<b>1.536</b>	<b>1.387</b>	<b>7.803</b>	<b>10.180</b>	<b>6.780</b>	<b>7.669</b>	<b>8.483</b>	<b>9.299</b>
<b>(st Debt) / Cash EoP</b>	<b>706</b>	<b>1.536</b>	<b>1.387</b>	<b>7.803</b>	<b>10.180</b>	<b>6.780</b>	<b>7.669</b>	<b>8.483</b>	<b>9.299</b>	<b>10.117</b>



# Block II – Profit & Loss

## from 1st to 10th year

### INCOME STATEMENT

	Year 2019	Year 2020	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025	Year 2026	Year 2027	Year 2028
Euro '000	1	2	3	4	5	6	7	8	9	10
<b>Net revenues</b>	<b>8.575</b>	<b>17.494</b>	<b>17.844</b>	<b>18.201</b>	<b>18.565</b>	<b>18.936</b>	<b>19.315</b>	<b>19.701</b>	<b>20.095</b>	<b>20.497</b>
Revenues from electric power	8.575	17.494	17.844	18.201	18.565	18.936	19.315	19.701	20.095	20.497
Revenues from carbon credit										
Operating & maintenance	(279)	(569)	(580)	(592)	(604)	(616)	(628)	(641)	(654)	(667)
Insurance	(89)	(182)	(185)	(189)	(193)	(197)	(201)	(205)	(209)	(213)
Structure costs (Personell, Mngmt Energogreen)	(567)	(1.157)	(1.180)	(1.204)	(1.228)	(1.252)	(1.277)	(1.303)	(1.329)	(1.356)
Land lease	(9)	(9)	(9)	(9)	(9)	(9)	(9)	(9)	(9)	(9)
<b>EBITDA</b>	<b>7.632</b>	<b>15.578</b>	<b>15.889</b>	<b>16.207</b>	<b>16.532</b>	<b>16.863</b>	<b>17.200</b>	<b>17.544</b>	<b>17.895</b>	<b>18.253</b>
%on Revenues	89%	89%	89%	89%	89%	89%	89%	89%	89%	89%
Depreciation & Amortizations	(2.263)	(4.525)	(4.525)	(4.525)	(4.525)	(4.525)	(4.525)	(4.525)	(4.525)	(4.525)
<b>EBIT</b>	<b>5.369</b>	<b>11.052</b>	<b>11.364</b>	<b>11.682</b>	<b>12.006</b>	<b>12.337</b>	<b>12.675</b>	<b>13.019</b>	<b>13.370</b>	<b>13.728</b>
%on Revenues	63%	63%	64%	64%	65%	65%	66%	66%	67%	67%
Financial Interests										
- Agency fee, SS Agency fee and account bank fee	(51)	(52)	(53)	(54)	(55)	(56)	(57)	(59)	(60)	(61)
- Interests expenses	(1.842)	(3.622)	(3.367)	(3.097)	(2.813)	(2.513)	(2.196)	(1.862)	(1.508)	(1.135)
<b>Net earning before taxation</b>	<b>3.476</b>	<b>7.379</b>	<b>7.944</b>	<b>8.531</b>	<b>9.138</b>	<b>9.768</b>	<b>10.421</b>	<b>11.099</b>	<b>11.802</b>	<b>12.532</b>
%on Revenues	41%	42%	45%	47%	49%	52%	54%	56%	59%	61%
Income tax	(521)	(1.107)	(1.192)	(1.280)	(1.371)	(1.465)	(1.563)	(1.665)	(1.770)	(1.880)
<b>Net Income</b>	<b>2.955</b>	<b>6.272</b>	<b>6.753</b>	<b>7.251</b>	<b>7.767</b>	<b>8.303</b>	<b>8.858</b>	<b>9.434</b>	<b>10.032</b>	<b>10.652</b>
%on Revenues	34%	36%	38%	40%	42%	44%	46%	48%	50%	52%



# Block II – Balance Sheet

## from 1st to 10th year

ASSETS		Year 2018	Year 2019	Year 2020	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025	Year 2026	Year 2027	Year 2028
	Euro '000	0	1	2	3	4	5	6	7	8	9	10
Trade receivables	-	1.429	1.458	1.487	1.517	1.547	1.578	1.610	1.642	1.675	1.708	
Trade payables	-	(187)	(75)	(75)	(77)	(78)	(80)	(81)	(83)	(85)	(86)	
<b>Commercial working capital</b>	-	<b>1.242</b>	<b>1.383</b>	<b>1.412</b>	<b>1.440</b>	<b>1.469</b>	<b>1.498</b>	<b>1.528</b>	<b>1.559</b>	<b>1.590</b>	<b>1.622</b>	
Other receivables (inc. VAT credit)	-	94	95	97	99	101	103	105	107	110	112	
Other payables (inc. VAT debit)	-	-	-	-	-	-	-	-	-	-	-	
<b>Net working capital</b>	-	<b>1.336</b>	<b>1.478</b>	<b>1.509</b>	<b>1.539</b>	<b>1.570</b>	<b>1.602</b>	<b>1.634</b>	<b>1.666</b>	<b>1.700</b>	<b>1.734</b>	
Tangible assets Lands	81.342	88.243	83.717	79.192	74.667	70.142	65.616	61.091	56.566	52.041	47.515	
<b>Fixed assets</b>	<b>81.342</b>	<b>88.243</b>	<b>83.717</b>	<b>79.192</b>	<b>74.667</b>	<b>70.142</b>	<b>65.616</b>	<b>61.091</b>	<b>56.566</b>	<b>52.041</b>	<b>47.515</b>	
<b>NET INVESTED CAPITAL</b>	<b>81.342</b>	<b>89.578</b>	<b>85.196</b>	<b>80.701</b>	<b>76.206</b>	<b>71.712</b>	<b>67.218</b>	<b>62.725</b>	<b>58.232</b>	<b>53.740</b>	<b>49.249</b>	
LIABILITIES AND SH. EQUITY		Year 2018	Year 2019	Year 2020	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025	Year 2026	Year 2027	Year 2028
	Euro '000	0	1	2	3	4	5	6	7	8	9	10
Cash & cash equivalents	-	(3.882)	(9.334)	(15.137)	(15.981)	(16.213)	(16.447)	(16.685)	(16.926)	(17.169)	(17.416)	
DSRA	-	(3.800)	(4.428)	(5.042)	(5.042)	(5.042)	(5.042)	(5.042)	(5.042)	(5.042)	(5.042)	
Financial debt - long term debt	54.016	66.979	62.404	57.575	52.476	47.092	41.409	35.409	29.074	22.386	15.325	
<b>Net financial position</b>	<b>54.016</b>	<b>59.297</b>	<b>48.642</b>	<b>37.396</b>	<b>31.453</b>	<b>25.838</b>	<b>19.920</b>	<b>13.682</b>	<b>7.107</b>	<b>175</b>	<b>(7.133)</b>	
Shareholders' capital	27.326	27.326	27.326	27.326	27.326	27.326	27.326	27.326	27.326	27.326	27.326	
Reserves	-	-	2.955	9.227	10.176	10.780	11.669	12.858	14.365	16.207	18.404	
Retained income	-	2.955	6.272	6.753	7.251	7.767	8.303	8.858	9.434	10.032	10.652	
<b>Shareholders equity</b>	<b>27.326</b>	<b>30.281</b>	<b>36.553</b>	<b>43.306</b>	<b>44.753</b>	<b>45.874</b>	<b>47.298</b>	<b>49.043</b>	<b>51.126</b>	<b>53.565</b>	<b>56.382</b>	
<b>TOTAL LIBILITIES AND SHAREHOLDERS' EQUITY</b>	<b>81.342</b>	<b>89.578</b>	<b>85.196</b>	<b>80.701</b>	<b>76.206</b>	<b>71.712</b>	<b>67.218</b>	<b>62.725</b>	<b>58.232</b>	<b>53.740</b>	<b>49.249</b>	



# Block II – Cash Flow

## from 1st to 10th year

CASH FLOW STATEMENT		Year 2018	Year 2019	Year 2020	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025	Year 2026	Year 2027	Year 2028
Euro '000		0	1	2	3	4	5	6	7	8	9	10
<b>EBIT</b>	-	<b>5.369</b>	<b>11.052</b>	<b>11.364</b>	<b>11.682</b>	<b>12.006</b>	<b>12.337</b>	<b>12.675</b>	<b>13.019</b>	<b>13.370</b>	<b>13.728</b>	
(+) Depreciation	-	2.263	4.525	4.525	4.525	4.525	4.525	4.525	4.525	4.525	4.525	4.525
(+/-) Decreases / (increases) net working capital	0	(1.336)	(142)	(31)	(30)	(31)	(31)	(32)	(33)	(33)	(34)	
Income taxes	0	(521)	(1.107)	(1.192)	(1.280)	(1.371)	(1.465)	(1.563)	(1.665)	(1.770)	(1.880)	
<b>Operating cash flow</b>	-	<b>5.775</b>	<b>14.329</b>	<b>14.667</b>	<b>14.898</b>	<b>15.130</b>	<b>15.366</b>	<b>15.605</b>	<b>15.847</b>	<b>16.092</b>	<b>16.340</b>	
Capex	(81.342)	(9.163)	0	0	0	0	0	0	0	0	0	0
<b>Cash flow available for Project Finance service</b>	<b>(81.342)</b>	<b>(3.389)</b>	<b>14.329</b>	<b>14.667</b>	<b>14.898</b>	<b>15.130</b>	<b>15.366</b>	<b>15.605</b>	<b>15.847</b>	<b>16.092</b>	<b>16.340</b>	
Project Finance repayment	-	-	(4.575)	(4.830)	(5.099)	(5.383)	(5.683)	(6.000)	(6.335)	(6.688)	(7.061)	
Project Finance increase	54.016	12.963	-	-	-	-	-	-	-	-	-	
Interest expenses	0	(1.893)	(3.674)	(3.420)	(3.152)	(2.868)	(2.569)	(2.254)	(1.920)	(1.568)	(1.196)	
DSRA	0	(3.800)	(628)	(614)	0	0	0	0	0	0	0	0
<b>Free cash flow available for shareholders</b>	<b>(27.326)</b>	<b>3.882</b>	<b>5.452</b>	<b>5.803</b>	<b>6.647</b>	<b>6.879</b>	<b>7.113</b>	<b>7.351</b>	<b>7.592</b>	<b>7.835</b>	<b>8.082</b>	
Dividends	0	0	0	0	(5.803)	(6.647)	(6.879)	(7.113)	(7.351)	(7.592)	(7.835)	
Capital increases	27.326	-	-	-	-	-	-	-	-	-	-	
<b>Net cash variation</b>	-	<b>3.882</b>	<b>5.452</b>	<b>5.803</b>	<b>844</b>	<b>232</b>	<b>235</b>	<b>238</b>	<b>241</b>	<b>244</b>	<b>247</b>	
<b>(st Debt) / Cash BoP</b>	-	-	3.882	9.334	15.137	15.981	16.213	16.447	16.685	16.926	17.169	
<b>(st Debt) / Cash EoP</b>	-	<b>3.882</b>	<b>9.334</b>	<b>15.137</b>	<b>15.981</b>	<b>16.213</b>	<b>16.447</b>	<b>16.685</b>	<b>16.926</b>	<b>17.169</b>	<b>17.416</b>	



# Block III – Profit & Loss

## from 1st to 10th year

### INCOME STATEMENT

	Year 2020	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Euro '000	1	2	3	4	5	6	7	8	9	10
<b>Net revenues</b>	<b>23.916</b>	<b>48.789</b>	<b>49.765</b>	<b>50.760</b>	<b>51.776</b>	<b>52.811</b>	<b>53.867</b>	<b>54.945</b>	<b>56.044</b>	<b>57.164</b>
Revenues from electric power	23.916	48.789	49.765	50.760	51.776	52.811	53.867	54.945	56.044	57.164
Revenues from carbon credit	-	-	-	-	-	-	-	-	-	-
Operating & maintenance	(828)	(1.690)	(1.723)	(1.758)	(1.793)	(1.829)	(1.866)	(1.903)	(1.941)	(1.980)
Insurance	(254)	(518)	(529)	(539)	(550)	(561)	(572)	(584)	(595)	(607)
Structure costs (Personell, Mngmt Energogreen)	(708)	(1.444)	(1.473)	(1.502)	(1.532)	(1.563)	(1.594)	(1.626)	(1.659)	(1.692)
Land lease	(25)	(25)	(25)	(25)	(25)	(25)	(25)	(25)	(25)	(25)
<b>EBITDA</b>	<b>22.102</b>	<b>45.113</b>	<b>46.015</b>	<b>46.936</b>	<b>47.875</b>	<b>48.833</b>	<b>49.811</b>	<b>50.807</b>	<b>51.824</b>	<b>52.861</b>
%on Revenues	92%	92%	92%	92%	92%	92%	92%	92%	92%	92%
Depreciation & Amortizations	(5.967)	(11.934)	(11.934)	(11.934)	(11.934)	(11.934)	(11.934)	(11.934)	(11.934)	(11.934)
<b>EBIT</b>	<b>16.135</b>	<b>33.179</b>	<b>34.081</b>	<b>35.002</b>	<b>35.941</b>	<b>36.899</b>	<b>37.876</b>	<b>38.873</b>	<b>39.890</b>	<b>40.927</b>
%on Revenues	67%	68%	68%	69%	69%	70%	70%	71%	71%	72%
Financial Interests										
- Agency fee, SS Agency fee and account bank fee	0	0	0	0	0	0	0	0	0	0
- Interests expenses	(4.758)	(9.356)	(8.697)	(8.002)	(7.267)	(6.492)	(5.673)	(4.809)	(3.897)	(2.933)
<b>Net earning before taxation</b>	<b>11.376</b>	<b>23.822</b>	<b>25.384</b>	<b>27.000</b>	<b>28.674</b>	<b>30.407</b>	<b>32.203</b>	<b>34.064</b>	<b>35.993</b>	<b>37.994</b>
%on Revenues	48%	49%	51%	53%	55%	58%	60%	62%	64%	66%
Income tax	(1.706)	(3.573)	(3.808)	(4.050)	(4.301)	(4.561)	(4.830)	(5.110)	(5.399)	(5.699)
<b>Net Income</b>	<b>9.670</b>	<b>20.249</b>	<b>21.576</b>	<b>22.950</b>	<b>24.373</b>	<b>25.846</b>	<b>27.373</b>	<b>28.955</b>	<b>30.594</b>	<b>32.295</b>
%on Revenues	40%	42%	43%	45%	47%	49%	51%	53%	55%	56%



# Block III – Balance Sheet

from 1st to 10th year

ASSETS		Year 2019	Year 2020	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
	Euro '000	0	1	2	3	4	5	6	7	8	9	10
Trade receivables	-	3.986	4.066	4.147	4.230	4.315	4.401	4.489	4.579	4.670	4.764	
Trade payables	0	(358)	(221)	(221)	(225)	(230)	(234)	(239)	(244)	(249)	(254)	
<b>Commercial working capital</b>	<b>-</b>	<b>3.628</b>	<b>3.845</b>	<b>3.926</b>	<b>4.005</b>	<b>4.085</b>	<b>4.167</b>	<b>4.250</b>	<b>4.335</b>	<b>4.422</b>	<b>4.510</b>	
Other receivables (inc. VAT credit)	-	179	183	186	190	194	198	202	206	210	214	
Other payables (inc. VAT debit)	0	0	0	0	0	0	0	0	0	0	0	
<b>Net working capital</b>	<b>-</b>	<b>3.807</b>	<b>4.028</b>	<b>4.113</b>	<b>4.195</b>	<b>4.279</b>	<b>4.364</b>	<b>4.452</b>	<b>4.541</b>	<b>4.631</b>	<b>4.724</b>	
Tangible assets	204.367	232.715	220.781	208.847	196.913	184.979	173.045	161.110	149.176	137.242	125.308	
Lands	-	-	-	-	-	-	-	-	-	-	-	
<b>Fixed assets</b>	<b>204.367</b>	<b>232.715</b>	<b>220.781</b>	<b>208.847</b>	<b>196.913</b>	<b>184.979</b>	<b>173.045</b>	<b>161.110</b>	<b>149.176</b>	<b>137.242</b>	<b>125.308</b>	
<b>NET INVESTED CAPITAL</b>	<b>204.367</b>	<b>236.522</b>	<b>224.809</b>	<b>212.959</b>	<b>201.108</b>	<b>189.257</b>	<b>177.409</b>	<b>165.562</b>	<b>153.717</b>	<b>141.874</b>	<b>130.032</b>	
LIABILITIES AND SH. EQUITY		Year 2019	Year 2020	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
	Euro '000	0	1	2	3	4	5	6	7	8	9	10
Cash & cash equivalents	0	(11.830)	(26.488)	(42.144)	(48.118)	(48.805)	(49.501)	(50.207)	(50.923)	(51.648)	(52.383)	
DSRA	0	(5.100)	(10.587)	(15.880)	(15.880)	(15.880)	(15.880)	(15.880)	(15.880)	(15.880)	(15.880)	
Financial debt - long term debt	133.612	173.027	161.209	148.733	135.561	121.654	106.972	91.472	75.107	57.829	39.589	
<b>Net financial position</b>	<b>133.612</b>	<b>156.097</b>	<b>124.134</b>	<b>90.709</b>	<b>71.562</b>	<b>56.969</b>	<b>41.591</b>	<b>25.384</b>	<b>8.304</b>	<b>-</b>	<b>9.699</b>	<b>-</b>
Shareholders' capital	70.755	70.755	70.755	70.755	70.755	70.755	70.755	70.755	70.755	70.755	70.755	
Reserves	-	-	9.670	29.919	35.840	37.160	39.216	42.050	45.703	50.223	55.657	
Retained income	-	9.670	20.249	21.576	22.950	24.373	25.846	27.373	28.955	30.594	32.295	
<b>Shareholders equity</b>	<b>70.755</b>	<b>80.425</b>	<b>100.674</b>	<b>122.251</b>	<b>129.545</b>	<b>132.288</b>	<b>135.818</b>	<b>140.178</b>	<b>145.413</b>	<b>151.573</b>	<b>158.707</b>	
<b>TOTAL LIBILITIES AND SHAREHOLDERS' EQUITY</b>	<b>204.367</b>	<b>236.522</b>	<b>224.809</b>	<b>212.959</b>	<b>201.108</b>	<b>189.257</b>	<b>177.409</b>	<b>165.562</b>	<b>153.717</b>	<b>141.874</b>	<b>130.032</b>	



# Block III – Cash Flow

## from 1st to 10th year

CASHFLOW STATEMENT		Year 2019	Year 2020	Year 2021	Year 2022	Year 2023	Year 2024	Year 2025	Year 2026	Year 2027	Year 2028	Year 2029
Euro '000		0	1	2	3	4	5	6	7	8	9	10
<b>EBIT</b>	-	<b>16.135</b>	<b>33.179</b>	<b>34.081</b>	<b>35.002</b>	<b>35.941</b>	<b>36.899</b>	<b>37.876</b>	<b>38.873</b>	<b>39.890</b>	<b>40.927</b>	
(+) Depreciation	-	5.967	11.934	11.934	11.934	11.934	11.934	11.934	11.934	11.934	11.934	11.934
(+/-) Decreases / (increases) net working capital	0	(3.807)	(221)	(85)	(82)	(84)	(86)	(87)	(89)	(91)	(93)	
Income taxes	0	(1.706)	(3.573)	(3.808)	(4.050)	(4.301)	(4.561)	(4.830)	(5.110)	(5.399)	(5.699)	
<b>Operating cash flow</b>	-	<b>16.588</b>	<b>41.319</b>	<b>42.123</b>	<b>42.804</b>	<b>43.490</b>	<b>44.187</b>	<b>44.893</b>	<b>45.609</b>	<b>46.334</b>	<b>47.069</b>	
Capex	(204.367)	(34.315)	0	0	0	0	0	0	0	0	0	0
<b>Cash flow available for Project Finance service</b>	<b>(204.367)</b>	<b>(17.727)</b>	<b>41.319</b>	<b>42.123</b>	<b>42.804</b>	<b>43.490</b>	<b>44.187</b>	<b>44.893</b>	<b>45.609</b>	<b>46.334</b>	<b>47.069</b>	
Project Finance repayment	-	-	(11.818)	(12.476)	(13.172)	(13.907)	(14.682)	(15.501)	(16.365)	(17.277)	(18.241)	
Project Finance increase	133.612	39.415	-	-	-	-	-	-	-	-	-	
Interest expenses	0	(4.758)	(9.356)	(8.697)	(8.002)	(7.267)	(6.492)	(5.673)	(4.809)	(3.897)	(2.933)	
DSRA	0	(5.100)	(5.487)	(5.293)	0	0	0	0	0	0	0	0
<b>Free cash flow available for shareholders</b>	<b>(70.755)</b>	<b>11.830</b>	<b>14.658</b>	<b>15.656</b>	<b>21.630</b>	<b>22.317</b>	<b>23.013</b>	<b>23.719</b>	<b>24.435</b>	<b>25.160</b>	<b>25.895</b>	
Dividends	-	-	-	-	15.656	-	21.630	-	22.317	-	23.013	-
Capital increases	70.755	-	-	-	-	-	-	-	-	-	-	-
<b>Net cash variation</b>	-	<b>11.830</b>	<b>14.658</b>	<b>15.656</b>	<b>5.974</b>	<b>687</b>	<b>696</b>	<b>706</b>	<b>716</b>	<b>725</b>	<b>735</b>	
<b>(st Debt) / Cash BoP</b>	-	-	11.830	26.488	42.144	48.118	48.805	49.501	50.207	50.923	51.648	
<b>(st Debt) / Cash EoP</b>	-	<b>11.830</b>	<b>26.488</b>	<b>42.144</b>	<b>48.118</b>	<b>48.805</b>	<b>49.501</b>	<b>50.207</b>	<b>50.923</b>	<b>51.648</b>	<b>52.383</b>	





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